# Summary of Consolidated Results of Operations

for the Nine Months Ended December 31, 2006 in the Fiscal Year Ending March 31, 2007

Name of Listed Company: Mitsui Sumitomo Insurance Company, Limited (the "Company")

Securities Code No.: 8752 (URL http://www.ms-ins.com)

Stock Exchanges: Tokyo, Osaka, and Nagoya

Headquarters: Tokyo

Representative: Toshiaki Eqashira, President, Chief Executive Officer

Contact: Hiroyuki Hata, Assistant General Manager, Financial Accounting Section,

**Accounting Department** 

Telephone Number: +81-(0)-3-3297-6648

## 1. Basic principles of preparation for quarterly results of operations

There are certain differences in recognition of net premiums written between the accounting method applied to the reporting quarter and the one applied to the previous year-end; The primary difference is that, the premiums of reinsurance contracts are recognized on the transaction occurrence basis in the quarterly periods, while the actual basis is adopted in the interim and fiscal periods.

Summarized business results for the Nine months in FY2006 (Apr.1, 2006 - Dec.31, 2006)
 Note: The amounts which respectively represent less than the relevant unit are discarded, and the ratios are rounded to the nearest one-tenth, with five one-hundredths or more considered to be a full

tenth. The same applies hereunder.

## (1) Net Premiums Written

| Nine months                                | Millions of yen<br>*( 1,124,186 ) *( | %<br>1.9 )   |
|--|--------------------------------------|--------------|
| ended December 31, 2006                    | 1,124,026                            | 2.3          |
| Nine months<br>ended December 31, 2005     | *( 1,103,380 ) *(<br>1,099,144       | 4.1 )<br>3.4 |
| (cf.) For the year ended<br>March 31, 2006 | *( 1,469,714 )<br>1,464,107          |              |

Note: 1. The figures stated in percentage represent increased ratio of net premiums written compared to the same period in the previous fiscal year.

2. \*The upper lines of net premiums written in parentheses exclude Good Result Return premiums ("GRR premiums") of "ModoRich," for the purpose of easy comparison with other non-life insurance companies. "ModoRich" is a unique automobile insurance product developed by the Company which contains a special clause of premium adjustment and refund at maturity.

For the nine months ended December 31, 2006, net premiums written increased to 1,124,186 million yen by 1.9% compared to the same period of fiscal 2005 (after adjusting the GRR premiums) . As for the parent company, the premium revenues fell by 1.0%, whereas, with regard to the consolidated subsidiaries, the premium revenues rose by 31.2% mainly due to the continuous favorable growth in business of the subsidiaries in Europe and the overseas reinsurance subsidiaries, in addition to the effects of the acquisition of the general insurance operations in Asia from Aviva plc incorporated in the United Kingdom and the aquisition of Mingtai Fire & Marine Insurance Co., Ltd. incorporated in Taiwan.

(2) Material events affecting the group's financial conditions and results in the quarter There was nothing applicable here.

## 3. Forecast business results for the fiscal year ending March 2007

There are no revisions to the business results forecasts for the fiscal year ending March 31, 2007 at this point of time.

## Premiums Received and Claims Paid by Lines of Insurance

## Direct Premiums Written by Lines of Insurance (including deposit premiums from policyholders)

(Millions of yen)

|                        |            | e months end  |           |            | e months end  |           | (cf) FY2005                  |            |           |  |
|------------------------|------------|---------------|-----------|------------|---------------|-----------|------------------------------|------------|-----------|--|
|                        | Dec        | cember 31, 20 | 05        | Dec        | cember 31, 20 | 006       | (Apr.1, 2005 - Mar.31, 2006) |            |           |  |
| Lines of Insurance     | Amount     | Change (%)    | Share (%) | Amount     | Change (%)    | Share (%) | Amount                       | Change (%) | Share (%) |  |
| Fire                   | 241,430    | 2.9           | 17.7      | 243,635    | 0.9           | 17.6      | 304,176                      | 7.9        | 16.9      |  |
| Marine                 | 74,222     | 15.3          | 5.5       | 84,026     | 13.2          | 6.1       | 101,461                      | 19.5       | 5.6       |  |
| Personal Accident      | 270,219    | -3.8          | 19.8      | 262,793    | -2.7          | 19.0      | 341,536                      | -3.7       | 19.0      |  |
| Voluntary Automobile   | 450,136    | 2.2           | 33.0      | 459,628    | 2.1           | 33.3      | 601,351                      | 3.3        | 33.4      |  |
| CALI                   | 136,118    | -2.9          | 10.0      | 132,829    | -2.4          | 9.6       | 181,757                      | -2.9       | 10.1      |  |
| Other                  | 190,464    | 5.7           | 14.0      | 198,524    | 4.2           | 14.4      | 269,307                      | 5.8        | 15.0      |  |
| Total                  | 1,362,591  | 1.6           | 100.0     | 1,381,437  | 1.4           | 100.0     | 1,799,591                    | 3.1        | 100.0     |  |
| (Deposit premiums from |            |               |           |            |               |           |                              |            |           |  |
| policyholders)         | ( 204,682) | ( -7.5)       | ( 15.0)   | ( 187,002) | ( -8.6)       | ( 13.5)   | ( 249,760)                   | ( -8.4)    | ( 13.9)   |  |

## **Net Premiums by Lines of Insurance**

(Millions of yen)

|                      | Nin       | e months end  | ed        | Nin       | e months end  | led       |                              | (cf) FY2005 |           |  |
|----------------------|-----------|---------------|-----------|-----------|---------------|-----------|------------------------------|-------------|-----------|--|
|                      | Dec       | cember 31, 20 | 05        | Dec       | cember 31, 20 | 006       | (Apr.1, 2005 - Mar.31, 2006) |             |           |  |
| Lines of Insurance   | Amount    | Change (%)    | Share (%) | Amount    | Change (%)    | Share (%) | Amount                       | Change (%)  | Share (%) |  |
| Fire                 | 168,021   | 7.6           | 15.2      | 171,024   | 1.8           | 15.2      | 206,373                      | 9.3         | 14.0      |  |
| Marine               | 62,032    | 17.5          | 5.6       | 70,331    | 13.4          | 6.3       | 84,788                       | 18.0        | 5.8       |  |
| Personal Accident    | 107,079   | 7.8           | 9.7       | 106,788   | -0.3          | 9.5       | 143,316                      | 8.7         | 9.7       |  |
| Voluntary Automobile | 447,101   | 1.9           | 40.5      | 452,275   | 1.2           | 40.2      | 596,028                      | 2.7         | 40.6      |  |
| CALI                 | 145,246   | -1.3          | 13.2      | 144,446   | -0.6          | 12.8      | 193,402                      | -1.2        | 13.2      |  |
| Other                | 173,899   | 5.1           | 15.8      | 179,319   | 3.1           | 16.0      | 245,805                      | 4.9         | 16.7      |  |
| Total                | 1,103,380 | 4.1           | 100.0     | 1,124,186 | 1.9           | 100.0     | 1,469,714                    | 4.7         | 100.0     |  |

## Net Claims Paid by Lines of Insurance

(Millions of yen)

|                      | Nin     | e months end  | ed        | Nin     | e months end  | led       | (cf) FY2005                  |            |           |  |
|----------------------|---------|---------------|-----------|---------|---------------|-----------|------------------------------|------------|-----------|--|
|                      | Ded     | cember 31, 20 | 05        | De      | cember 31, 20 | 006       | (Apr.1, 2005 - Mar.31, 2006) |            |           |  |
| Lines of Insurance   | Amount  | Change (%)    | Share (%) | Amount  | Change (%)    | Share (%) | Amount                       | Change (%) | Share (%) |  |
| Fire                 | 74,211  | -32.9         | 12.5      | 88,043  | 18.6          | 13.8      | 88,202                       | -36.9      | 11.1      |  |
| Marine               | 24,642  | 21.3          | 4.2       | 27,354  | 11.0          | 4.3       | 35,175                       | 26.6       | 4.4       |  |
| Personal Accident    | 41,689  | 4.7           | 7.0       | 47,779  | 14.6          | 7.5       | 56,049                       | 5.3        | 7.1       |  |
| Voluntary Automobile | 269,271 | 1.6           | 45.5      | 283,085 | 5.1           | 44.2      | 364,207                      | 2.8        | 45.9      |  |
| CALI                 | 98,504  | 17.5          | 16.6      | 102,717 | 4.3           | 16.0      | 130,517                      | 15.5       | 16.5      |  |
| Other                | 84,203  | -0.6          | 14.2      | 91,020  | 8.1           | 14.2      | 118,787                      | -3.4       | 15.0      |  |
| Total                | 592,521 | -1.9          | 100.0     | 640,000 | 8.0           | 100.0     | 792,941                      | -2.2       | 100.0     |  |

Note:1. The inter-segments eliminations are not reflected on the amounts stated above.

2. GRR premiums of the automobile insurance "ModoRich" excluded from "Direct Premiums Written" and "Net Premiums" are as below;

Nine months ended December 31, 2005 Nine months ended December 31, 2006 For the year ended March 31, 2006 -4,235 million yen

- 159 million yen -5,606 million yen

GRR premium: Good Result Return premium; see also 2 (1) Note 2 on page 1. CALI: Compulsory Automobile Liability Insurance.

## **Securities**

(Millions of yen)

|                       | As o             | f December 3 | 1, 2005    | As o             | f December 3 | 1, 2006    | (cf) As of March 31, 2006 |            |            |  |  |
|-----------------------|------------------|--------------|------------|------------------|--------------|------------|---------------------------|------------|------------|--|--|
| Item                  | Acquisition cost | Fair value   | Difference | Acquisition cost | Fair value   | Difference | Acquisition cost          | Fair value | Difference |  |  |
| Domestic<br>Bonds     | 2,154,610        | 2,189,039    | 34,428     | 2,232,032        | 2,239,064    | 7,032      | 2,188,021                 | 2,183,163  | -4,858     |  |  |
| Domestic<br>Stocks    | 751,186          | 2,552,404    | 1,801,217  | 750,010          | 2,773,967    | 2,023,956  | 753,197                   | 2,693,574  | 1,940,376  |  |  |
| Foreign<br>Securities | 1,071,140        | 1,156,784    | 85,643     | 1,118,833        | 1,217,037    | 98,204     | 1,091,480                 | 1,160,811  | 69,331     |  |  |
| Others                | 97,199           | 108,415      | 11,216     | 84,874           | 96,065       | 11,190     | 92,199                    | 104,240    | 12,041     |  |  |
| Total                 | 4,074,136        | 6,006,643    | 1,932,506  | 4,185,750        | 6,326,134    | 2,140,383  | 4,124,899                 | 6,141,789  | 2,016,890  |  |  |

#### Note

- 1. The table set above is a summary of the marketable "available-for-sale securities", which are not classified as "trading securities", "held-to-maturity securities" nor "stocks of subsidiaries and affiliates".
- 2. The acquisition costs as of December 31, 2005 and December 31, 2006 are after amortization/accumulation and before impairment, whereas that as of March 31, 2006 is after such adjustments have been made.
- 3. A fair value of securities is a market price quoted on the end of each accounting period, or otherwise assumed similarly based on the market and other relevant conditions at that point.

## **Derivative Transactions**

(Millions of yen)

|                   |   | As of D              | ecember 31,     | 2005                   | As of D              | ecember 31,   | 2006                      | (cf) As           | of March 31,  | 2006                   |
|-------------------|---|----------------------|-----------------|------------------------|----------------------|---------------|---------------------------|-------------------|---------------|------------------------|
| Туре              | Transaction                                 | Contract amount      | Fair<br>value   | Unrealized gain / loss | Contract amount      | Fair<br>value | Unrealized<br>gain / loss | Contract amount   | Fair<br>value | Unrealized gain / loss |
| Currencies        | Forward foreign exchange Short Long Options | 22,845<br>2,344      | 23,264<br>2,340 | -418<br>-4             | 17,265<br>168        | 18,282<br>172 | -1,016<br>4               | 6,694<br>65       | 6,696<br>65   | -2<br>0                |
|                   | Short                                       | 729<br>( 8 )         | 7               | 1                      | 2,299<br>( 21 )      | 22            | -1                        | 38                | 1             | 0                      |
|                   | Long  | 1,751                | 4               | -1                     | 4,435<br>( 80 )      | 64            | -15                       | ( - )             | -             | -                      |
| Interest<br>rates | Options<br>Short                            | 35,625<br>( 309 )    | 85              | 223                    | 15,200<br>( 200 )    | 29            | 170                       | 25,300<br>( 337 ) | 232           | 104                    |
|                   | Long  | 107,500<br>( 1,196 ) | 647             | -548                   | 124,700<br>( 1,427 ) | 1,556         | 128                       | 79,000<br>( 650 ) | 519           | -130                   |
|                   | Swaps                                       | 131,309              | -111            | -111                   | 427,057              | 285           | 285                       | 200,871           | 30            | 30                     |
| Stocks            | Options on stock price index<br>Long        | - (                  | -               | -                      | 165<br>( 1)          | 0             | -0                        | - ( - )           | -             | -                      |
| Bonds             | OTC options<br>Short                        | 3,379<br>( 9 )       | 4               | 4                      | - (                  | -             | -                         | - (               | -             | -                      |
| Credit            | Credit derivatives<br>Short<br>Long         | 450,133<br>27,206    | 810<br>82       | 810<br>82              | 432,467<br>23,873    | 977<br>-129   | 977<br>-129               | 449,413<br>26,455 | 999<br>-59    | 999<br>-59             |
| Others            | Weather derivatives<br>Short                | 4,511<br>( 40 )      | 757             | 761                    | 2,520<br>( 10 )      | 25            | 20                        | 4,253<br>( 17 )   | 1,426         | 1,423                  |
|                   | Long  | 1,905<br>( 30 )      | -570            | -600                   | 2,331                | 36            | 35                        | 4,015<br>( 10 )   | -1,352        | -1,362                 |
|                   | Others<br>Natural disaster derivatives      | -                    | 505             | 505                    | -                    | 156           | 156                       | -                 | 1,072         | 1,072                  |
|                   | Short                                       | 950<br>( 16 )        | 8               | 8                      | 1,350<br>( 28 )      | 10            | 17                        | 1,000<br>( 18 )   | 7             | 10                     |
|                   | Long  | ( - )                | -               | -                      | 180                  | 1             | -3                        | - (               | -             | -                      |
|                   | Other<br>Short                              | 738<br>( 106 )       | 66              | 40                     | 2,815<br>( 349 )     | -123          | 472                       | 1,020<br>( 143 )  | -61           | 205                    |
|                   | Long  | 738                  | 66              | 63                     | 2,632                | -125          | -136                      | 906               | -62           | -64                    |
|                   | Total                                       | 791,669              | 27,967          | 817                    | 1,059,462            | 21,243        | 964                       | 799,032           | 9,517         | 2,226                  |

## Note

<sup>1.</sup> The figures stated in parentheses represent option premiums.

<sup>2.</sup> Those contracts which are eligible for the hedge accounting are excluded from the valuation table shown above.

## Non-Life Insurance

#### **Net Premiums**

(Millions of yen)

|                  | Nine mont<br>December |            |            | oths ended<br>er 31, 2006 | (cf) FY2005<br>(Apr.1, 2005 - Mar.31, 2006) |            |  |  |
|------------------|-----------------------|------------|------------|---------------------------|---|------------|--|--|
|                  | Amount                | Change (%) | Amount     | Change (%)                | Amount                                      | Change (%) |  |  |
| Consolidated     | 1,103,380             | 4.1        | 1,124,186  | 1.9                       | 1,469,714                                   | 4.7        |  |  |
| Non-consolidated | 1,005,286             | 1.9        | 995,503    | -1.0                      | 1,338,444                                   | 2.2        |  |  |
| Subsidiaries     | 98,093                | 33.7       | 128,683    | 31.2                      | 131,270                                     | 41.2       |  |  |
| (Asia)           | ( 28,182 )            | ( 204.7 )  | ( 44,370 ) | ( 57.4 )                  | ( 42,949 )                                  | ( 242.1 )  |  |  |
| (Europe)         | ( 37,527 )            | ( 5.9 )    | ( 47,728 ) | ( 27.2 )                  | ( 45,531 )                                  | ( 2.4 )    |  |  |
| (The Americas)   | ( 21,284 )            | ( -2.4 )   | ( 21,366 ) | ( 0.4)                    | ( 27,942 )                                  | ( 2.4 )    |  |  |
| (Reinsurance)    | ( 11,099 )            | ( 61.7 )   | ( 15,218 ) | ( 37.1)                   | ( 14,846 )                                  | ( 71.0 )   |  |  |

Note: 1. The intercompany eliminations are not reflected on the amounts stated as Asia, Europe, The America, and Reinsurance.

2. The Consolidated and Non-consolidated amounts exclude GRR premiums of automobile insurance "ModoRich" .

#### Life Insurance

#### 1 . Policies in Force

(Millions of yen)

|                      |           | As of Decem              | ber 31, 2005 |           |     | As of Decem              | ber 31, 2006 |           |           | (cf) As of M | ar.31, 2006 |           |
|----------------------|-----------|--------------------------|--------------|-----------|-----|--------------------------|--------------|-----------|-----------|--------------|-------------|-----------|
|                      | Number(Th | Number(Thousands) Amount |              |           |     | Number(Thousands) Amount |              |           | Number(Th | nousands)    | Amo         | unt       |
|                      |           | Change(%)                |              | Change(%) |     | Change(%)                |              | Change(%) |           | Change(%)    |             | Change(%) |
| Individual insurance | 802       | 6.0                      | 7,291,102    | 15.1      | 833 | 3.9                      | 7,794,154    | 6.9       | 815       | 5.8          | 7,603,541   | 15.5      |
| Individual annuities | 59        | 13.0                     | 307,298      | 18.2      | 63  | 6.7                      | 318,504      | 3.6       | 60        | 13.3         | 314,360     | 14.9      |
| Group insurance      |           |                          | 2,911,220    | 22.8      |     |                          | 2,873,430    | -1.3      |           |              | 3,047,795   | 22.9      |
| Group annuities      |           |                          | 1            | -         |     | _                        | -            | -         |           |              | -           | -         |

- Note: 1. The table shows the figures of Mitsui Sumitomo Kirameki Life Insurance, a consolidated subsidiary .
  - 2. The inter-segments eliminations are not reflected on the amounts stated above.
  - 3. Policy amount in force of individual annuities is equal to (a) the funds to be held at the time annuity payments are to commence for an annuity for which payment has not yet commenced, and (b) the amount of policy reserve for an annuity for which payments have commenced.

## 2 . New policies

(Millions of yen)

|                      |             |           |                         |                               |             |               |                         |                               |             |           |  | (Willions of yen)             |  |
|----------------------|-------------|-----------|-------------------------|-------------------------------|-------------|---------------|-------------------------|-------------------------------|-------------|-----------|--|-------------------------------|--|
|                      |             |           | ths ended<br>r 31, 2005 |                               |             |               | ths ended<br>r 31, 2006 |                               |             | ` '       | (cf) FY2005<br>Apr.1, 2005 - Mar.31, 2006) |                               |  |
|                      | Number      |           | Amount Net increase by  |                               |             | Number Amount |                         |                               | Number      |           | Amount                                     |                               |  |
|                      | (Thousands) |           | New business            | Net increase by<br>conversion | (Thousands) |               | New business            | Net increase by<br>conversion | (Thousands) |           | New business                               | Net increase by<br>conversion |  |
| Individual insurance | 80          | 1,221,027 | 1,221,027               | -                             | 71          | 884,785       | 884,785                 | -                             | 111         | 1,725,432 | 1,725,432                                  | -                             |  |
| Individual annuities | 8           | 50,799    | 50,799                  | -                             | 5           | 33,348        | 33,348                  | -                             | 11          | 66,200    | 66,200                                     | -                             |  |
| Group insurance      |             | 92,622    | 92,622                  |                               |             | 22,212        | 22,212                  |                               | —           | 197,832   | 197,832                                    |                               |  |
| Group annuities      |             | -         | -                       |                               |             | -             | -                       |                               |             | -         | -  |                               |  |

- ${\it Note:}\ \ 1.\ \ {\it The\ table\ shows\ the\ figures\ of\ Mitsui\ Sumitomo\ Kirameki\ Life\ Insurance,\ a\ consolidated\ subsidiary\ .}$ 
  - The inter-segments eliminations are not reflected on the amounts stated above.
  - 3. Amount of new policies for individual annuities is equal to the funds to be held at the time annuity payments are to commence.

## Premiums Received and Claims Paid by Lines of Insurance

## **Direct Premiums Written by Lines of Insurance**

(Millions of yen)

|                      | Nir       | ne months end | led       | N         | ine months en | ded       |                             | (cf) FY2005 |           |  |
|----------------------|-----------|---------------|-----------|-----------|---------------|-----------|-----------------------------|-------------|-----------|--|
|                      | De        | cember 31, 20 | 05        | D         | ecember 31, 2 | 006       | (Apr.1, 2005- Mar.31, 2006) |             |           |  |
| Lines of Insurance   | Amount    | Change (%)    | Share (%) | Amount    | Change (%)    | Share (%) | Amount                      | Change (%)  | Share (%) |  |
| Fire                 | 164,075   | 5.4           | 15.8      | 162,183   | -1.2          | 15.7      | 220,939                     | 6.2         | 16.0      |  |
| Marine               | 54,845    | 9.1           | 5.3       | 59,836    | 9.1           | 5.8       | 74,490                      | 11.1        | 5.4       |  |
| Personal Accident    | 108,037   | 6.0           | 10.4      | 107,111   | -0.9          | 10.4      | 144,096                     | 6.3         | 10.4      |  |
| Voluntary Automobile | 430,844   | 0.3           | 41.6      | 425,591   | -1.2          | 41.2      | 570,862                     | 0.4         | 41.3      |  |
| CALI                 | 136,118   | -2.9          | 13.1      | 132,829   | -2.4          | 12.9      | 181,757                     | -2.9        | 13.2      |  |
| Other                | 143,283   | 3.2           | 13.8      | 144,792   | 1.1           | 14.0      | 189,543                     | 3.9         | 13.7      |  |
| Total                | 1,037,205 | 2.1           | 100.0     | 1,032,345 | -0.5          | 100.0     | 1,381,688                   | 2.4         | 100.0     |  |

## **Net Premiums by Lines of Insurance**

(Millions of yen)

|                      |           | ne months end |           |         | ine months en |           | (cf) FY2005<br>(Apr.1, 2005- Mar.31, 2006) |            |           |  |
|----------------------|-----------|---------------|-----------|---------|---------------|-----------|--|------------|-----------|--|
|                      |           | cember 31, 20 |           |         | ecember 31, 2 |           |  |            | , ,       |  |
| Lines of Insurance   | Amount    | Change (%)    | Share (%) | Amount  | Change (%)    | Share (%) | Amount                                     | Change (%) | Share (%) |  |
| Fire                 | 135,501   | 3.2           | 13.5      | 130,317 | -3.8          | 13.1      | 183,182                                    | 3.8        | 13.7      |  |
| Marine               | 47,758    | 8.1           | 4.8       | 51,325  | 7.5           | 5.2       | 66,069                                     | 9.4        | 4.9       |  |
| Personal Accident    | 104,264   | 5.7           | 10.4      | 102,886 | -1.3          | 10.3      | 138,770                                    | 5.9        | 10.4      |  |
| Voluntary Automobile | 430,401   | 0.4           | 42.8      | 425,253 | -1.2          | 42.7      | 570,621                                    | 0.4        | 42.6      |  |
| CALI                 | 145,246   | -1.3          | 14.4      | 144,446 | -0.6          | 14.5      | 193,402                                    | -1.2       | 14.5      |  |
| Other                | 142,113   | 4.4           | 14.1      | 141,274 | -0.6          | 14.2      | 186,398                                    | 4.4        | 13.9      |  |
| Total                | 1,005,286 | 1.9           | 100.0     | 995,503 | -1.0          | 100.0     | 1,338,444                                  | 2.2        | 100.0     |  |

## Net Claims Paid by Lines of Insurance

(Millions of yen)

|                      | Niı     | ne months end | led       | N       | ne months en  | ded       |                             | (cf) FY2005 |           |  |
|----------------------|---------|---------------|-----------|---------|---------------|-----------|-----------------------------|-------------|-----------|--|
|                      | De      | cember 31, 20 | 005       | De      | ecember 31, 2 | 006       | (Apr.1, 2005- Mar.31, 2006) |             |           |  |
| Lines of Insurance   | Amount  | Change (%)    | Share (%) | Amount  | Change (%)    | Share (%) | Amount                      | Change (%)  | Share (%) |  |
| Fire                 | 60,000  | -42.6         | 10.8      | 67,108  | 11.8          | 11.5      | 78,634                      | -41.8       | 10.6      |  |
| Marine               | 21,170  | 13.5          | 3.8       | 22,165  | 4.7           | 3.8       | 30,331                      | 18.8        | 4.1       |  |
| Personal Accident    | 40,109  | 1.4           | 7.3       | 45,918  | 14.5          | 7.9       | 54,115                      | 2.5         | 7.3       |  |
| Voluntary Automobile | 260,100 | 0.3           | 46.9      | 268,154 | 3.1           | 46.1      | 350,115                     | 1.0         | 47.3      |  |
| CALI                 | 98,504  | 17.5          | 17.8      | 102,717 | 4.3           | 17.6      | 130,517                     | 15.5        | 17.7      |  |
| Other                | 74,427  | -5.8          | 13.4      | 76,140  | 2.3           | 13.1      | 96,322                      | -13.0       | 13.0      |  |
| Total                | 554,312 | -5.2          | 100.0     | 582,205 | 5.0           | 100.0     | 740,036                     | -5.6        | 100.0     |  |

Note:1. GRR premiums of the automobile insurance "ModoRich" excluded from "Direct Premiums Written" and "Net Premiums" are as below;

Nine months ended December 31, 2005 Nine months ended December 31, 2006 For the year ended March 31, 2006 -4,235 million yen

- 159 million yen -5,606 million yen

GRR premium: Good Result Return premium; see also 2 (1) Note 2 on page 1.

CALI: Compulsory Automobile Liability Insurance.

<sup>2.</sup> See page 7 for the description of net claims paid due to the natural disasters.

## **Investments**

(Millions of yen)

| _                                |                   |                   | ` ,                          |
|----------------------------------|-------------------|-------------------|------------------------------|
|                                  | Nine months ended | Nine months ended | ( cf ) FY 2005               |
|                                  | December 31, 2005 | December 31, 2006 | (Apr.1, 2005 - Mar.31, 2006) |
| Interest and dividend income     | 98,580            | 109,714           | 136,903                      |
| Gain on sales of securities      | 38,258            | 25,892            | 48,143                       |
| Gain on redemption of securities | 4,588             | 4,807             | 5,233                        |
| Loss on sales of securities      | 1,260             | 3,002             | 3,104                        |
| Loss on redemption of securities | 19                | 8                 | 101                          |

# (Reference)

# **Net Claims Paid due to natural disasters**

(Hundred millions of yen)

|                      |                   |                   | ,                            |
|----------------------|-------------------|-------------------|------------------------------|
|                      | Nine months ended | Nine months ended | ( cf ) FY 2005               |
|                      | December 31, 2005 | December 31, 2006 | (Apr.1, 2005 - Mar.31, 2006) |
| Fire                 | 75                | 147               | 85                           |
| Voluntary Automobile | 13                | 20                | 13                           |
| Other                | 6                 | 6                 | 8                            |
| Total                | 94                | 173               | 107                          |

Note: The table set above is a summary of net claims paid due to the natural disasters that occurred in each period.