[Translation]

SUMMARY OF FINANCIAL STATEMENTS FOR THE YEAR ENDED MARCH 31, 2013

May 20, 2013

Name of Listed Company: MS&AD Insurance Group Holdings, Inc.

Securities Code No.: 8725

Stock Exchanges: Tokyo, Osaka, Nagoya
URL: http://www.ms-ad-hd.com
Representative: Toshiaki Egashira, President

Contact: Noriyuki Horie, Manager, Consolidated Accounting Section, Accounting Department

Telephone: (03)-6202-5273

Date of Ordinary General Meeting of Shareholders:

Date of filing of Financial Report:

Date of starting payment of year-end dividends:

Supplementary information for financial statements:

IR Conference (for institutional investors and analysts):

June 26, 2013

June 26, 2013

June 27, 2013

Available

Yes

(Note) Amounts of less than one million yen are truncated.

1. Consolidated Business Results for the Year Ended March 31, 2013 (April 1, 2012 to March 31, 2013)

(1) Consolidated results of operations

(Yen in millions)

| | Ordinary income | | Ordinary profit/(loss) | | Net income/(loss) | |
|---------------------------|-----------------|--------|------------------------|-----|-------------------|-----|
| Year ended March 31, 2013 | 4,315,787 | 14.6 % | 150,300 | - % | 83,625 | - % |
| Year ended March 31, 2012 | 3,764,986 | 10.6 % | (96,211) | - % | (169,469) | - % |

Percent figures represent changes from the preceding fiscal year.

(Note) Comprehensive income: ¥ 543,938 million for the year ended March 31, 2013 -%

(¥ 88,136 million) for the year ended March 31, 2012 -%

(Yen)

| | Net income/(loss) per share - Basic | Net income/(loss) per share - Diluted | Return on equity | Ordinary profit to Total assets | Ordinary profit to Ordinary income |
|---------------------------|-------------------------------------|---|------------------|------------------------------------|---------------------------------------|
| Year ended March 31, 2013 | 134.46 | - | 4.8 % | 1.0 % | 3.5 % |
| Year ended March 31, 2012 | (272.49) | - | (10.9) % | (0.7) % | (2.6) % |

(Reference) Equity in earnings of affiliates: (¥ 3,702 million) for the year ended March 31, 2013

¥ 655 million for the year ended March 31, 2012

(2) Consolidated financial conditions

(Yen in millions)

| | Total assets | Net assets | Net assets less minority interests to Total assets | Net assets less minority interests per share (Yen) |
|----------------------|--------------|------------|--|--|
| As of March 31, 2013 | 15,914,663 | 2,021,625 | 12.6 % | 3,215.33 |
| As of March 31, 2012 | 14,537,204 | 1,512,134 | 10.3 % | 2,400.48 |

(Reference) Net assets less minority interests: As of March 31, 2013: ¥ 1,999,579 million As of March 31, 2012: ¥ 1,492,866 million

(3) Consolidated cash flows

(Yen in millions)

| (c) componented tubil mons | | | | () |
|----------------------------|--------------------------------------|--------------------------------------|--------------------------------------|---|
| | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents at the end of fiscal year |
| Year ended March 31, 2013 | 118,751 | (165,248) | 33,590 | 716,221 |
| Year ended March 31, 2012 | (205,272) | 149,960 | 65,442 | 711,710 |

2. Dividends

| | | Dividends per share (Yen) | | | | Total annual | Dividend | Dividends on |
|---|---------|---------------------------|---------|---------|--------|-------------------|----------------|----------------|
| | 1st | 2nd | 3rd | 4th | Annual | dividends | pay-out ratio | net assets |
| | quarter | quarter | quarter | quarter | total | (Yen in millions) | (Consolidated) | (Consolidated) |
| Year ended March 31, 2012 | - | 27.00 | - | 27.00 | 54.00 | 33,582 | - % | 2.2 % |
| Year ended March 31, 2013 | - | 27.00 | - | 27.00 | 54.00 | 33,582 | 40.2 % | 1.9 % |
| Year ending March 31, 2014 (Forecasts) | - | 28.00 | - | 28.00 | 56.00 | | 27.9 % | |

3. Consolidated Earnings Forecasts for the Year Ending March 31, 2014 (April 1, 2013 to March 31, 2014)

| | Ordinary profit | | Net income | | Net income per share (Yen) | |
|----------------------------|-----------------|--------|------------|--------|----------------------------|--|
| Year ending March 31, 2014 | 191,000 | 27.1 % | 125,000 | 49.5 % | 201.00 | |

4. Other Information

- (1) Significant changes in scope of consolidation during the period: None
- (2) Changes in accounting policies and accounting estimates and restatements
 - 1. Changes in accounting policies due to revisions of accounting standards: Yes
 - 2. Changes in accounting policies other than above: None
 - 3. Changes in accounting estimates: Yes

4. Restatements: None

(Note)

For details, please refer to "(6) Changes in Accounting Policies and Accounting Estimates and Restatements" on page 14 of the Appendix.

(3) The number of shares outstanding (common stock)

1. The number of shares outstanding (including treasury stock)

As of March 31, 2013: 633,291,754 shares
As of March 31, 2012: 633,291,754 shares

2. The number of treasury stock

As of March 31, 2013: 11,403,482 shares
As of March 31, 2012: 11,389,363 shares

3. The average number of shares outstanding

For the year ended March 31, 2013: 621,896,119 shares For the year ended March 31, 2012: 621,907,398 shares

(Reference) Summary of Non-Consolidated Financial Results

Non-Consolidated Business Results for the Year Ended March 31, 2013 (April 1, 2012 to March 31, 2013)

(1) Results of operations

(Yen in millions)

| | Operating | income | Operating pr | ofit/(loss) | Ordinary pro | ofit/(loss) | Net income | e/(loss) |
|---------------------------|-----------|----------|--------------|-------------|--------------|-------------|------------|----------|
| Year ended March 31, 2013 | 37,126 | 27.0 % | 33,682 | 32.6 % | 33,713 | 32.5 % | 33,697 | 32.4 % |
| Year ended March 31, 2012 | 29,225 | (57.7) % | 25,406 | (61.3) % | 25,449 | (61.3) % | 25,445 | (61.0) % |

Percent figures represent changes from the preceding fiscal year.

(Yen)

| | Net income /(loss) | Net income/(loss) |
|---------------------------|--------------------|-------------------|
| | per share | per share |
| | - Basic | - Diluted |
| Year ended March 31, 2013 | 54.18 | - |
| Year ended March 31, 2012 | 40.91 | - |

(2) Financial conditions

(Yen in millions)

| (2) I maneral conditions | | | | (1 cm m mmons) |
|--------------------------|--------------|------------|------------------|-------------------------------|
| | Total assets | Net assets | Net assets ratio | Net assets per share (Yen) |
| As of March 31, 2013 | 1,339,230 | 1,338,526 | 99.9 % | 2,152.35 |
| As of March 31, 2012 | 1,338,986 | 1,338,434 | 100.0 % | 2,152.16 |

(Reference) Net assets: As of March 31, 2013:

¥ 1,338,526 million

As of March 31, 2012:

¥ 1,338,434 million

*Disclosure regarding the execution of the audit process

This report is outside the scope of the audit procedure required by "Financial Instruments and Exchange Act". Therefore, the audit process has not been completed as of the disclosure date of this report.

*Notes to the earnings forecasts

Any earnings forecasts in this report have been made based on the information available to the Company as of the disclosure date of the report and certain assumptions, and therefore do not guarantee future performance. Actual results may differ substantially from these forecasts depending on various factors. For key assumptions of the earnings forecasts, please refer to "Consolidated Earnings Forecasts for the Year Ending March 31, 2014" on page 4 of the Appendix. Forecasts of ordinary income and consolidated earnings for the second quarter (cumulative) have not been disclosed due to the difficulty in calculating reasonable forecast figures stemming from substantial fluctuations attributable to natural disasters and the market environment.

[Appendix]

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[Supplementary Information]

Explanation for Business Results for the Year Ended March 31, 2013

1. Analysis of Results of Operations and Financial Conditions

(1) Analysis of Results of Operations

(Results of operations in the fiscal year under review)

During the fiscal year under review, the Japanese economy continued its gradual recovery supported by restoration demand following the Great East Japan Earthquake. However, from around the middle of this fiscal year, the economy trended at a sluggish pace, reflecting factors such as declines in exports and production due to the slowdown in the global economy, which was prompted by the sovereign debt crisis in Europe. Signs of economic improvement subsequently became evident, with share prices climbing against a backdrop of heightened expectations for economic recovery and a reversal of the high yen.

While premium income increased, the business environment surrounding the non-life insurance industry continued to be challenging as the automotive insurance loss ratio remained at a high level and natural disasters occurred frequently both in Japan and overseas. In the life insurance industry, the balance of policies in force continued to decline due to an increase in small-scale policies.

In view of these business conditions, the Group focused on expanding its domestic non-life insurance business, domestic life insurance business, overseas business, financial services business and risk-related services business in line with the "MS&AD New Frontier 2013" medium-term management plan, which began in fiscal 2010. It also improved the quality of products and services and enhanced profitability and growth potential. To pursue group synergies, the Group focused on integrating systems and enhancing the efficiency of operations through measures such as the joint use of agency systems.

Against this background, the Company reported the following consolidated revenues and earnings in the fiscal year under review.

Underwriting income was ¥3,510.3 billion, investment income was ¥797.7 billion, and other ordinary income was ¥7.7 billion, resulting in total ordinary income of ¥4,315.7 billion. Ordinary expenses amounted to ¥4,165.4 billion. This breaks down into underwriting expenses of ¥3,574.3 billion, investment expenses of ¥65.9 billion, operating expenses and general and administrative expenses of ¥508.4 billion, and other ordinary expenses of ¥17.5 billion.

As a result, the Company posted an ordinary profit of ¥150.3 billion, marking an increase of ¥246.5 billion compared to the previous fiscal year, when the Company recorded insurance claims resulting from the floods in Thailand under underwriting expenses (the sum total of net claims paid and provision for outstanding claims). After factoring in extraordinary income and losses, income taxes and other factors, net income of ¥83.6 billion was reported with an increase of ¥253.0 billion compared to the previous fiscal year, when the net income was affected by reversal of deferred tax asset due to an alteration in corporate tax rate and other factors.

Summaries of each business segment are given below.

1) Domestic Non-life Insurance Business (Mitsui Sumitomo Insurance Co., Ltd.)

Ordinary income was \$1,792.8 billion after recording underwriting income of \$1,661.2 billion, investment income of \$127.7 billion, and other ordinary income of \$3.7 billion. Meanwhile, ordinary expenses came to \$1,727.5 billion resulting from underwriting expenses of \$1,474.4 billion, investment expenses of \$38.2 billion, operating expenses and general and administrative expenses of \$206.5 billion, and other ordinary expenses of \$8.2 billion.

As a result, ordinary profit was ¥65.3 billion with a change of ¥195.5 billion from ordinary loss in the previous fiscal year. After factoring in extraordinary income and losses, income taxes and other factors to ordinary profit, net income came to ¥42.6 billion with a change of ¥173.2 billion from the net loss in the previous fiscal year.

2) Domestic Non-life Insurance Business (Aioi Nissay Dowa Insurance Co., Ltd.)

Ordinary income was ¥1,342.7 billion after recording underwriting income of ¥1,273.8 billion, investment income of ¥66.0 billion, and other ordinary income of ¥2.7 billion. Meanwhile, ordinary expenses came to ¥1,316.8 billion resulting from underwriting expenses of ¥1,086.6 billion, investment expenses of ¥39.9 billion, operating expenses and general and administrative expenses of ¥187.8 billion, and other ordinary expenses of ¥2.3 billion.

As a result, ordinary profit was \(\frac{\pmathbf{2}}{2}.8\) billion with an increase of \(\frac{\pmathbf{1}}{16.6}\) billion from ordinary profit in the previous fiscal year. After factoring in extraordinary income and losses, income taxes and other factors to ordinary profit, net income came to \(\frac{\pmathbf{1}}{18.8}\) billion with a change of \(\frac{\pmathbf{2}}{6}.4\) billion from the net loss in the previous fiscal year.

3) Domestic Non-life Insurance Business (Mitsui Direct General Insurance Co., Ltd.)

Ordinary income was \(\frac{\pmathbf{4}}{35.7}\) billion after recording underwriting income of \(\frac{\pmathbf{4}}{35.5}\) billion and investment income of \(\frac{\pmathbf{4}}{0.2}\) billion. Meanwhile, ordinary expenses came to \(\frac{\pmathbf{4}}{35.2}\) billion resulting from underwriting expenses of \(\frac{\pmathbf{4}}{20.1}\) billion and operating expenses and general and administrative expenses of \(\frac{\pmathbf{4}}{7.0}\) billion.

As a result, ordinary profit and net income were ¥0.5 billion and ¥0.4 billion, respectively at the same level as the previous fiscal year. Consequently, net income after taking ownership interests into account (segment income) was ¥0.3 billion at the same level as the previous fiscal year.

4) Domestic Life Insurance Business (Mitsui Sumitomo Aioi Life Insurance Co., Ltd.)

Ordinary income was ¥465.6 billion after recording insurance premiums and others of ¥422.1 billion, investment income of ¥40.4 billion, and other ordinary income of ¥3.0 billion. Meanwhile, ordinary expenses came to ¥458.2 billion resulting from insurance claims and others of ¥166.9 billion, provision for underwriting reserves of ¥207.4 billion, investment expenses of ¥2.8 billion, operating expenses of ¥73.5 billion, and other ordinary expenses of ¥7.4 billion.

As a result, ordinary profit was \$7.4 billion with an increase of \$5.6 billion from the previous fiscal year. After factoring in extraordinary income and losses, income taxes and other factors, net income of \$0.4 billion was reported with a change of \$11.8 billion from the net loss in the previous fiscal year.

(Note)

Mitsui Sumitomo Kirameki Life Insurance Co., Ltd. and Aioi Life Insurance Co., Ltd. merged into Mitsui Sumitomo Aioi Life Insurance Co., Ltd. on October 1, 2011. The figures as of March 31, 2012 are the simple sum combination of Mitsui Sumitomo Kirameki Life Insurance Co., Ltd. and Aioi Life Insurance Co., Ltd.

5) Domestic Life Insurance Business (Mitsui Sumitomo Primary Life Insurance Co., Ltd.)

Ordinary income was \(\frac{\pmathbf{\frac{4}}}{1,016.6}\) billion after recording insurance premiums and others of \(\frac{\pmathbf{\frac{4}}}{456.6}\) billion, investment income of \(\frac{\pmathbf{\frac{5}}}{57.8}\) billion, and other ordinary income of \(\frac{\pmathbf{\frac{2}}}{2.0}\) billion. Meanwhile, ordinary expenses came to \(\frac{\pmathbf{\frac{9}}}{977.6}\) billion resulting from insurance claims and others of \(\frac{\pmathbf{3}}{366.0}\) billion, provision for underwriting reserves of \(\frac{\pmathbf{5}}{570.5}\) billion, investment expenses of \(\frac{\pmathbf{2}}{38.2}\) billion, operating expenses of \(\frac{\pmathbf{2}}{38.2}\) billion, and other ordinary expenses of \(\frac{\pmathbf{2}}{2.2}\) billion.

As a result, ordinary profit became \(\pm\)38.9 billion with an increase of \(\pm\)25.9 billion from the previous fiscal year. After factoring in extraordinary income and losses, income taxes and other factors to ordinary profit, net income came to \(\pm\)10.3 billion with an increase of \(\pm\)4.3 billion from net profit in the previous fiscal year.

6) Overseas Business (Overseas insurance subsidiaries)

Net premiums written in the overseas insurance subsidiaries segment rose by ¥5.4 billion compared to the previous fiscal year to ¥ 186.1 billion.

Ordinary profit came to ¥18.8 billion with a change of ¥19.6 billion from ordinary profit in the previous fiscal year, and net income (segment profit) came to ¥12.6 billion with a change of ¥19.3 billion from net loss in the previous fiscal year.

(Consolidated Earnings Forecasts for the Year Ending March 31, 2014)

Based on the assumptions below, the Company forecasts ordinary profit of ¥191 billion and net income of ¥125 billion on a consolidated basis for the fiscal year ending March 31, 2014.

- Net premiums written based on the Company's past business performances are its own estimates.
- Incurred loss in relation to new domestic natural disasters (the sum total of net claims paid and provision for outstanding claims) is projected to be \mathbb{Y}20 billion at Mitsui Sumitomo Insurance Co., Ltd. and \mathbb{Y}15 billion at Aioi Nissay Dowa Insurance Co., Ltd.
- Market interest rates, currency exchange rates, and stock prices are assumed not to change substantially from the end of March 2013.
- The Company's consolidated earnings forecasts have been prepared based on certain assumed conditions, including those above, but actual results may differ substantially from these forecasts depending on various factors.

(2) Analysis of Financial Conditions

Total assets as at March 31, 2013 stood at ¥15,914.6 billion with an increase of ¥1,377.4 billion from the end of the previous fiscal year, mainly due to an increase in securities stemming from a rise in stock prices. In addition, net assets stood at ¥2,021.6 billion with an increase of ¥509.4 billion from the end of the previous fiscal year, mainly due to a rise in net unrealized gains on investments in securities.

With regard to cash flows in the fiscal year under review, net cash flows provided by operating activities were \$\frac{\pmath{\text{\$\text{\$4}}}}{18.7}\$ billion with an increase of \$\frac{\pmath{\text{\$\text{\$\text{\$\$}}}}}{24.0}\$ billion from the previous fiscal year, mainly due to a rise in insurance premiums income. Net cash flows used in investing activities were (\$\frac{\pmath{\text{\$\text{\$\$\text{\$\$}}}}}{16.2}\$ billion) with a decrease of \$\frac{\pmath{\text{\$\$\text{\$\$\text{\$\$}}}}}{15.2}\$ billion from the previous fiscal year, mainly due to an increase in purchase of securities. Net cash flows provided by financing activities were \$\frac{\pmath{\text{\$\text{\$\$\text{\$\$}}}}}{15.2}\$ billion with a decrease of \$\frac{\pmath{\text{\$\$\text{\$\$\text{\$\$}}}}}{15.2}\$ billion, mainly due to a decrease in revenues stemming from the issuance of bonds. As a result, cash and cash equivalents as at the end of the fiscal year under review stood at \$\frac{\pmath{\text{\$\$\text{\$\$\text{\$\$}}}}}{16.2}\$ billion with an increase of \$\frac{\pmath{\text{\$\$\text{\$\$\text{\$\$\text{\$\$}}}}}{15.2}\$ billion from the end of the previous fiscal year.

Cash flows-related indices are shown below.

(Unit: %)

| | | | | | (011101 70) |
|------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| | March 31, 2009 | March 31, 2010 | March 31, 2011 | March 31, 2012 | March 31, 2013 |
| Equity ratio | 13.6 | 17.3 | 14.1 | 10.3 | 12.6 |
| Equity ratio based on market value | 12.9 | 14.5 | 10.5 | 7.4 | 8.2 |

(Notes)

- 1. Equity ratio: Net assets less minority interests/Total assets ×100
- 2. Equity ratio based on market value: Market capitalization/Total assets × 100
- 3. As the major business of the MS&AD Group is insurance business, the ratio of cash flows to interest-bearing debt and the interest coverage ratio are not shown.

In regard to the liquidity of funds, the MS&AD Group maintains sufficient liquid assets in preparation for any deterioration in its cash position due to factors such as the outflow of funds arising from the payment of insurance claims or disruptions in the market. It also evaluates liquidity in terms of both assets and liabilities based on trends regarding the inflow and outflow of funds, and conducts appropriate cash management.

2. Management Policies

(1) The Company's Basic Management Policies

As aspirations the MS&AD Group endeavors to achieve, we have established "Our Mission," "Our Vision" and "Our Values," which are set out below.

Our Mission

To contribute to the development of a vibrant society and help secure a sound future for the earth, by bringing security and safety through the global insurance and financial services business.

Our Vision

To create a world-leading insurance and financial services group that continues to seek sustainable growth and to enhance enterprise value.

Our Values

CUSTOMER FOCUSED: We continuously strive to provide security and achieve customer satisfaction.

INTEGRITY: We are sincere, kind, fair and just in all our dealings with everyone.

TEAMWORK: We achieve mutual growth by respecting one another's individuality and opinions,

and by sharing knowledge and ideas.

INNOVATI ON: We listen to our stakeholders and continuously seek ways to improve our work

and business.

PROFESSIONALISM: We make continuous efforts to improve our skills and proficiency to provide

high-quality services.

(2) Numerical Management Targets

Under the "MS&AD New Frontier 2013," the new medium-term management plan launched in fiscal 2010, the MS&AD Group made a commitment to enhance corporate value by realizing a sustainable growth cycle centered on quality improvement. Furthermore, as numerical management targets for demonstrating the performance of the Group as a whole, the Group earmarked consolidated net premiums written, annualized premium in force of life insurance (Note1) and Group ROE (Note 2) and in fiscal 2013 set net premiums written of ¥2,700 billion, annualized premium in force for life insurance of ¥330 billion and Group ROE of 7% as targets to achieve in the medium term.

The abovementioned target figures are current as of the date of announcement of this document.

(Note)

- 1. Annualized premium in force of life insurance for Mitsui Sumitomo Aioi Life Insurance Co., Ltd. excluding group insurance policies
- 2. Group ROE = Group Core Profit^(Note3) ÷ Consolidated net assets (excluding minority interest; average of starting and ending amounts of the balance sheets)
- 3. Group Core Profit = Consolidated net income
 - Net capital gains/losses on stock portfolio (gains/losses on sales, etc.)
 - Net evaluation gains/losses on credit derivatives
 - Other incidental factors
 - + Equity in earnings of the non-consolidated group companies

(3) The Company's Medium- to Long-term Management Strategies and Issues to Address

While the insurance industry is expected to benefit from the economic recovery, the business environment is expected to remain difficult to forecast due to uncertain factors, mainly natural disasters and Japan's declining population.

In this environment, to fulfill the "MS&AD New Frontier 2013" medium-term management plan, the Group will earn the trust of customers and achieve growth by providing our high-quality products and services in our various businesses, centered on the domestic non-life insurance business, domestic life insurance business and overseas business. To enhance profitability, we will pursue function-specific reorganization of the Group, demonstrate to the maximum the strengths of Mitsui Sumitomo Insurance Co., Ltd. and Aioi Nissay Dowa Insurance Co., Ltd., and conduct efficient business management of the Group as a whole.

Moreover, we will strengthen our group governance frameworks primarily at the holding company and improve our risk management frameworks. Through these initiatives, we will build a world-leading insurance and financial group engaged in business globally, and we will achieve sustainable growth and improve the corporate value of our Group.

3. Consolidated Financial Statements

(1) Consolidated Balance Sheets

| Items | March 31, 2012 | March 31, 2013 |
|--|-------------------|-------------------|
| (Assets) | 17141011 31, 2012 | 17741011 31, 2013 |
| Cash, deposits and savings | 649,505 | 536,383 |
| Call loans | 27,223 | 99,709 |
| | 41,680 | 48,545 |
| Receivables under resale agreements | 41,080 178,679 | |
| Receivables under security borrowing transactions | · · | 224,025 |
| Monetary claims bought | 86,814 | 93,013 |
| Money trusts | 658,634 | 898,510 |
| Investments in securities | 10,220,605 | 11,398,945 |
| Loans | 945,149 | 867,063 |
| Tangible fixed assets: | 501,209 | 488,069 |
| Land | 252,793 | 248,710 |
| Buildings | 217,515 | 204,979 |
| Lease assets | 1,871 | 1,767 |
| Construction in progress | 685 | 6,861 |
| Other tangible fixed assets | 28,343 | 25,750 |
| Intangible fixed assets: | 138,789 | 177,693 |
| Software | 19,497 | 20,464 |
| Goodwill | 92,795 | 90,737 |
| Lease assets | 147 | 112 |
| Other intangible fixed assets | 26,349 | 66,378 |
| Other assets | 825,797 | 919,857 |
| Deferred tax assets | 265,892 | 132,741 |
| Customers' liabilities under acceptances and guarantees | 5,500 | 39,500 |
| Bad debts reserve | (8,276) | (9,394) |
| Total assets | 14,537,204 | 15,914,663 |
| (Liabilities) | 11,007,201 | 12,511,000 |
| Policy liabilities: | 11,998,690 | 12,544,284 |
| Outstanding claims | 1,415,449 | 1,384,650 |
| Underwriting reserves | 10,583,240 | 11,159,633 |
| Bonds issued | 271,165 | 291,176 |
| Other liabilities | 609,472 | 790,243 |
| Reserve for pension and retirement benefits | 106,151 | 111,130 |
| Reserve for retirement benefits for officers | 1,525 | 1,316 |
| Accrued bonuses for employees | 19,440 | 20,234 |
| Reserves under the special laws: | 9,334 | 33,953 |
| | · · | |
| Reserve for price fluctuation Deferred tax liabilities | 9,334 | 33,953 |
| | 3,789 | 61,197 |
| Acceptances and guarantees | 5,500 | 39,500 |
| Total liabilities | 13,025,069 | 13,893,038 |
| (Net assets) | | |
| Shareholders' equity: | 100.000 | 400.000 |
| Common stock | 100,000 | 100,000 |
| Capital surplus | 682,753 | 682,752 |
| Retained earnings | 303,464 | 353,506 |
| Treasury stock | (24,801) | (24,823) |
| Total shareholders' equity | 1,061,416 | 1,111,435 |
| Accumulated other comprehensive income: | | |
| Net unrealized gains/(losses) on investments in securities | 495,851 | 891,253 |
| Net deferred gains/(losses) on hedges | 16,384 | 26,428 |
| Foreign currency translation adjustments | (80,786) | (29,539) |
| Total accumulated other comprehensive income | 431,450 | 888,143 |
| Minority interests | 19,268 | 22,046 |
| Total net assets Total liabilities and not assets | 1,512,134 | 2,021,625 |
| Total liabilities and net assets | 14,537,204 | 15,914,663 |

(2) Consolidated Statements of Income and Comprehensive Income Consolidated Statements of Income

| | Voomandad | (Yen in millions) |
|--|----------------|-------------------|
| Items | Year ended | Year ended |
| Ordinary income and averages: | March 31, 2012 | March 31, 2013 |
| Ordinary income and expenses: | 2764006 | 4 215 707 |
| Ordinary income: | 3,764,986 | 4,315,787 |
| Underwriting income: | 3,453,293 | 3,510,357 |
| Net premiums written | 2,555,551 | 2,639,015 |
| Deposit premiums from policyholders | 172,021 | 163,936 |
| Investment income on deposit premiums from policyholders | 60,861 | 56,038 |
| Life insurance premiums | 425,619 | 569,022 |
| Reversal of outstanding claims | - 220 721 | 57,494 |
| Reversal of underwriting reserves | 229,721 | 24.040 |
| Other underwriting income | 9,518 | 24,849 |
| Investment income: | 301,689 | 797,721 |
| Interest and dividends income | 196,186 | 199,338 |
| Investment gains on money trusts | 51,188 | 183,995 |
| Gains on sale of securities | 57,146 | 84,885 |
| Gains on redemption of securities | 611 | 1,240 |
| Gains on derivative transactions | 2,347 | 1,982 |
| Investment gains on separate accounts | 44,338 | 373,755 |
| Other investment income | 10,731 | 8,561 |
| Transfer of investment income on deposit premiums | (60,861) | (56,038) |
| from policyholders | | |
| Other ordinary income: | 10,003 | 7,709 |
| Gains on equity method investments | 655 | - |
| Other ordinary income | 9,348 | 7,709 |
| Ordinary expenses: | 3,861,198 | 4,165,486 |
| Underwriting expenses: | 3,265,396 | 3,574,397 |
| Net claims paid | 1,941,371 | 1,740,784 |
| Loss adjustment expenses | 135,274 | 135,545 |
| Commission and collection expenses | 479,425 | 510,553 |
| Maturity refunds to policyholders | 376,943 | 392,529 |
| Dividends to policyholders | 1,494 | 866 |
| Life insurance claims | 192,069 | 220,615 |
| Provision for outstanding claims | 133,832 | - |
| Provision for underwriting reserves | - | 568,601 |
| Other underwriting expenses | 4,985 | 4,901 |
| Investment expenses: | 72,892 | 65,903 |
| Investment losses on money trusts | 68 | 48 |
| Losses on sale of securities | 31,083 | 14,385 |
| Impairment losses on securities | 29,630 | 38,293 |
| Losses on redemption of securities | 1,337 | 3,213 |
| Other investment expenses | 10,771 | 9,961 |
| Operating expenses and general and | 515,270 | 508,454 |
| administrative expenses | | |
| Other ordinary expenses: | 8,399 | 17,511 |
| Interest expense | 2,564 | 7,869 |
| Provision for bad debts | - | 1,460 |
| Loss on bad debts | 182 | 51 |
| Amortization of deferred assets under Article 113 of the | 93 | 191 |
| Insurance Business Act | | |
| Losses on equity method investments | - | 3,702 |
| Other ordinary expenses | 5,557 | 4,236 |
| Deferred expenses under Article 113 of the Insurance | (760) | (779) |
| Business Act | | |
| Ordinary profit/(loss) | (96,211) | 150,300 |

| Items | Year ended | Year ended | | | |
|--|----------------|----------------|--|--|--|
| nems | March 31, 2012 | March 31, 2013 | | | |
| Extraordinary income and losses: | | | | | |
| Extraordinary income: | 12,002 | 2,445 | | | |
| Gains on sale of fixed assets | 2,811 | 2,445 | | | |
| Gain on negative goodwill | 3,311 | - | | | |
| Reversal of reserves under the special laws: | 5,878 | - | | | |
| Reversal of reserve for price fluctuation | 5,878 | - | | | |
| Extraordinary losses: | 26,739 | 28,830 | | | |
| Losses on sale of fixed assets | 4,024 | 3,180 | | | |
| Impairment losses on fixed assets | 3,589 | 1,031 | | | |
| Provision for reserves under the special laws: | - | 24,618 | | | |
| Provision for reserve for price fluctuation | - | 24,618 | | | |
| Other extraordinary losses | 19,125 | - | | | |
| Income/(loss) before income taxes and minority interests | (110,948) | 123,915 | | | |
| Income taxes - current | 16,064 | 26,387 | | | |
| Income taxes - deferred | 40,995 | 12,216 | | | |
| Total income taxes | 57,060 | 38,603 | | | |
| Income/(loss) before minority interests | (168,008) | 85,311 | | | |
| Minority interests | 1,460 | 1,686 | | | |
| Net income/(loss) | (169,469) | 83,625 | | | |

Consolidated Statements of Comprehensive Income

| Items | Year ended March 31, 2012 | Year ended March 31, 2013 |
|--|------------------------------|------------------------------|
| Income/(loss) before minority interests | (168,008) | 85,311 |
| Other comprehensive income: | | |
| Net unrealized gains/(losses) on investments in securities | 86,693 | 394,606 |
| Net deferred gains/(losses) on hedges | 10,150 | 10,044 |
| Foreign currency translation adjustments | (13,204) | 49,394 |
| Share of other comprehensive income of equity method investments | (3,766) | 4,581 |
| Total other comprehensive income | 79,872 | 458,626 |
| Total comprehensive income | (88,136) | 543,938 |
| Allocation: | | |
| Comprehensive income attributable to shareholders of the parent | (88,583) | 540,318 |
| Comprehensive income attributable to minority interests | 447 | 3,620 |

(3) Consolidated Statements of Changes in Net Assets

| (Yen in millio | | | | |
|--|------------------------------|------------------------------|--|--|
| Items | Year ended March 31, 2012 | Year ended March 31, 2013 | | |
| Shareholders' equity: | | | | |
| Common stock: | | | | |
| Beginning balance | 100,000 | 100,000 | | |
| Ending balance | 100,000 | 100,000 | | |
| Capital surplus: | | | | |
| Beginning balance | 682,754 | 682,753 | | |
| Changes for the year: | | | | |
| Disposal of treasury stock | (0) | (0) | | |
| Total changes for the year | (0) | (0) | | |
| Ending balance | 682,753 | 682,752 | | |
| Retained earnings: | | | | |
| Beginning balance | 506,696 | 303,464 | | |
| Changes for the year: | | | | |
| Dividends paid | (33,583) | (33,582) | | |
| Changes in the scope of consolidation | (181) | - | | |
| Increase due to merger of subsidiaries | 2 | - | | |
| Net income/(loss) | (169,469) | 83,625 | | |
| Total changes for the year | (203,232) | 50,042 | | |
| Ending balance | 303,464 | 353,506 | | |
| Treasury stock: | | | | |
| Beginning balance | (24,785) | (24,801) | | |
| Changes for the year: | | | | |
| Repurchase of treasury stock | (19) | (24) | | |
| Disposal of treasury stock | 4 | 3 | | |
| Total changes for the year | (15) | (21) | | |
| Ending balance | (24,801) | (24,823) | | |
| Total shareholders' equity: | | | | |
| Beginning balance | 1,264,664 | 1,061,416 | | |
| Changes for the year: | | | | |
| Dividends paid | (33,583) | (33,582) | | |
| Changes in the scope of consolidation | (181) | - | | |
| Increase due to merger of subsidiaries | 2 | - | | |
| Net income/(loss) | (169,469) | 83,625 | | |
| Repurchase of treasury stock | (19) | (24) | | |
| Disposal of treasury stock | 3 | 2 | | |
| Total changes for the year | (203,248) | 50,019 | | |
| Ending balance | 1,061,416 | 1,111,435 | | |

| _ | | (Yen in millions) |
|---|----------------|-------------------|
| Items | Year ended | Year ended |
| Accumulated other comprehensive income: | March 31, 2012 | March 31, 2013 |
| Net unrealized gains/(losses) on investments in securities: | | |
| Beginning balance | 409,337 | 495,851 |
| Changes for the year: | 409,337 | 493,631 |
| Net changes of items other than shareholders' equity | 86,514 | 395,401 |
| Total changes for the year | 86,514 | 395,401 |
| Ending balance | 495,851 | 891,253 |
| | 493,831 | 691,233 |
| Net deferred gains/(losses) on hedges: | (224 | 16 204 |
| Beginning balance | 6,234 | 16,384 |
| Changes for the year: | | |
| Net changes of items other than shareholders' equity | 10,150 | 10,044 |
| Total changes for the year | 10,150 | 10,044 |
| Ending balance | 16,384 | 26,428 |
| Foreign currency translation adjustments: | | |
| Beginning balance | (65,007) | (80,786) |
| Changes for the year: | | |
| Net changes of items other than shareholders' equity | (15,778) | 51,246 |
| Total changes for the year | (15,778) | 51,246 |
| Ending balance | (80,786) | (29,539) |
| Total accumulated other comprehensive income: | | |
| Beginning balance | 350,564 | 431,450 |
| Changes for the year: | | |
| Net changes of items other than shareholders' equity | 80,885 | 456,692 |
| Total changes for the year | 80,885 | 456,692 |
| Ending balance | 431,450 | 888,143 |
| Minority interests: | | |
| Beginning balance | 18,152 | 19,268 |
| Changes for the year: | | |
| Net changes of items other than shareholders' equity | 1,116 | 2,777 |
| Total changes for the year | 1,116 | 2,777 |
| Ending balance | 19,268 | 22,046 |
| Total net assets: | , | , |
| Beginning balance | 1,633,381 | 1,512,134 |
| Changes for the year: | , , - | <i>y- y</i> - |
| Dividends paid | (33,583) | (33,582) |
| Changes in the scope of consolidation | (181) | (65,562) |
| Increase due to merger of subsidiaries | 2 | _ |
| Net income/(loss) | (169,469) | 83,625 |
| Repurchase of treasury stock | (19) | (24) |
| Disposal of treasury stock | 3 | 2 |
| Net changes of items other than shareholders' equity | 82,002 | 459,470 |
| Total changes for the year | | 509,490 |
| | (121,246) | |
| Ending balance | 1,512,134 | 2,021,625 |

(4) Consolidated Statements of Cash Flows

| Items | Year ended | Year ended |
|---|----------------|----------------|
| items | March 31, 2012 | March 31, 2013 |
| Cash flows from operating activities: | | |
| Income/(loss) before income taxes and minority interests | (110,948) | 123,915 |
| Adjustments for: | | |
| Depreciation | 35,805 | 37,549 |
| Impairment losses on fixed assets | 3,589 | 1,031 |
| Amortization of goodwill | 6,175 | 6,159 |
| Gains on negative goodwill | (3,311) | - |
| Increase/(decrease) in outstanding claims | 132,993 | (58,764) |
| Increase/(decrease) in underwriting reserves | (234,185) | 562,303 |
| Increase/(decrease) in bad debt reserve | (1,473) | 950 |
| Increase/(decrease) in reserve for pension and retirement benefits | 2,197 | 4,894 |
| Increase/(decrease) in reserve for retirement benefits for officers | (275) | (208) |
| Increase/(decrease) in accrued bonuses for employees | (922) | 574 |
| Increase/(decrease) in reserve for price fluctuation | (5,878) | 24,618 |
| Interest and dividends income | (196,186) | (199,338) |
| Money trust related losses/(gains) | (51,113) | (183,944) |
| Investment related losses/(gains) | 4,294 | (30,233) |
| Derivative transactions related losses/(gains) | (2,347) | (1,982) |
| Investment losses/(gains) on separate accounts | (44,338) | (373,755) |
| Interest expense | 2,564 | 7,869 |
| Foreign exchange losses/(gains) | (14,514) | (6,742) |
| Losses/(gains) on disposal of tangible fixed assets | 1,141 | 732 |
| Losses/(gains) on equity method investments | (655) | 3,702 |
| Decrease/(increase) in other assets | (19,006) | (54,521) |
| Increase/(decrease) in other liabilities | 63,234 | 61,301 |
| Others, net | 22,167 | 8,989 |
| Subtotal | (410,996) | (64,898) |
| Interest and dividends received | 203,733 | 212,527 |
| Interest paid | (2,329) | (7,959) |
| Income tax refunded/(paid) | 4,320 | (20,917) |
| Net cash provided by/(used in) operating activities (a) | (205,272) | 118,751 |

| | | (Yen in millions) |
|---|------------------------------|------------------------------|
| Items | Year ended March 31, 2012 | Year ended March 31, 2013 |
| Cash flows from investing activities: | Water 31, 2012 | 1741011 31, 2013 |
| Net decrease/(increase) in deposits and savings | (23,356) | (11,189) |
| Purchase of monetary claims | - | (9,495) |
| Proceeds from sales and redemption of monetary claims bought | 6,550 | 14,719 |
| Purchase of money trusts | (78,333) | (230,924) |
| Proceeds from sales of money trusts | 55,442 | 175,246 |
| Purchase of securities | (1,792,099) | (2,066,266) |
| Proceeds from sales and redemption of securities | 1,960,343 | 1,965,245 |
| Investment in loans | (216,533) | (226,847) |
| Collection of loans | 324,608 | 304,786 |
| Net increase/(decrease) in cash collateral under securities | | |
| borrowing and lending transactions | (25,863) | (244) |
| Others, net | 13,550 | (15,386) |
| Subtotal (b) | 224,307 | (100,356) |
| (a+b) | 19,035 | 18,395 |
| Acquisition of tangible fixed assets | (43,477) | (24,598) |
| Proceeds from sales of tangible fixed assets | 9,565 | 8,963 |
| Acquisition of intangible fixed assets | (262,424) | (49,177) |
| Acquisition of shares of subsidiaries resulting in changes in scope of consolidation | (14,460) | - |
| Others, net | 268 | (79) |
| Net cash provided by (used in) investing activities | 149,960 | (165,248) |
| Cash flows from financing activities: | | |
| Proceeds from borrowings | - | 50,000 |
| Repayments of borrowings | (2,500) | - |
| Issuance of bonds | 104,601 | 50,000 |
| Redemption of bonds | - | (30,000) |
| Repurchase of treasury stock | (19) | (24) |
| Dividends paid to shareholders | (33,547) | (33,565) |
| Dividends paid to minority shareholders | (788) | (825) |
| Others, net | (2,302) | (1,993) |
| Net cash provided by/(used in) financing activities | 65,442 | 33,590 |
| Effect of exchange rate changes on cash and cash equivalents | 10,052 | 17,643 |
| Net increase/(decrease) in cash and cash equivalents | 20,183 | 4,736 |
| Cash and cash equivalents at the beginning of the year | 687,267 | 711,710 |
| Increase in cash and cash equivalents resulting from newly consolidated subsidiaries | 4,089 | - |
| Decrease in cash and cash equivalents due to exclusion from scope of consolidation | - | (226) |
| Net increase/(decrease) in cash and cash equivalents relating to merger of subsidiaries | 170 | - |
| Cash and cash equivalents at the end of the year | 711,710 | 716,221 |

(5) Notes Related to Going Concern Assumptions

Not applicable.

(6) Changes in Accounting Policies and Accounting Estimates and Restatements

(Changes in accounting policies which are difficult to distinguish from changes in accounting estimates)

In accordance with the amendment of the Corporation Tax Act, effective from April 1, 2012, the Company and its consolidated domestic subsidiaries have changed the depreciation method for tangible fixed assets acquired on or after April 1, 2012. Compared with the previous method, ordinary profit and net income before income taxes and minority interests in the fiscal year under review increased by \forall 459 million respectively.

(7) Notes to the Consolidated Financial Statements

(Segment Information, etc.)

a. Segment Information

1. Overview of Reportable Segments

The reportable segments are the components of the MS&AD group for which separate financial information is available and such information is evaluated regularly by the board of directors in deciding how to allocate resources and assessing their performance.

The Group's business domains comprise the domestic non-life insurance businesses, the domestic life insurance businesses, the overseas businesses, the financial services business, and the risk-related services business. Three companies are primarily responsible for the domestic non-life insurance businesses, namely, Mitsui Sumitomo Insurance Co., Ltd. (MSI), Aioi Nissay Dowa Insurance Co., Ltd. (ADI), and Mitsui Direct General Insurance Co., Ltd. (Mitsui Direct General). Two companies are primarily responsible for the domestic life insurance business, namely, Mitsui Sumitomo Aioi Life Insurance Co., Ltd. (MSI Aioi Life) and Mitsui Sumitomo Primary Life Insurance Co., Ltd. (MSI Primary Life). In addition, domestic non-life insurance subsidiaries engage in overseas business, and overseas insurance subsidiaries develop their insurance business in various foreign countries.

Accordingly, segment information is based on the business domain categories, and as domestic life and non-life insurance businesses are further differentiated according to business segments of the individual insurance companies, the Group has six reportable segments that comprise the five domestic insurance companies and the overseas businesses (overseas insurance subsidiaries).

Each non-life insurance company underwrites fire and allied insurance, marine insurance, personal accident insurance, voluntary automobile insurance, compulsory automobile liability insurance and other non-life insurance products. Each life insurance company underwrites individual insurance, individual annuity insurance, group insurance, and other life insurance products.

2. Methods of calculating revenues, net income or loss, assets, liabilities and other items by reportable segment

The accounting methods for reportable segments are mostly same as those mentioned in "Significant Accounting Policies" of the Securities Reports for Year ended March 31, 2012. The Company and its subsidiaries employ net income (after taking ownership interests into consideration) as a measure for net income and loss by reportable segment. Intersegment revenues and transfers are based on prices used in transactions between the Company and independent third parties.

(Changes in accounting policies which are difficult to distinguish from changes in accounting estimates)
In accordance with the amendment of the Corporation Tax Act, effective from April 1, 2012, the Company and its consolidated domestic subsidiaries have changed to the depreciation method for tangible fixed assets acquired on or after April 1, 2012. Compared with the previous method, net income by segment in the fiscal year under review increased by ¥178 million at MSI and by ¥124 million at ADI. The impact of this change on other segments is immaterial.

3. Information on revenues, net income or loss, assets, liabilities and other items by reportable segment

Year ended March 31, 2012 (From April 1, 2011 to March 31, 2012)

| | Domestic non-life insurance business | | | Domestic life insurance business | |
|---|--------------------------------------|-----------|--------------------------|----------------------------------|---------------------|
| | MSI | ADI | Mitsui Direct General | MSI Aioi Life | MSI Primary Life |
| Revenues: (Note 1) | | | | | |
| Revenues from transactions with external customers | 1,232,540 | 1,067,070 | 34,357 | 283,627 | 140,363 |
| Intersegment revenues or transfers | 33,457 | 7,561 | (37) | 336 | - |
| Total | 1,265,997 | 1,074,631 | 34,319 | 283,964 | 140,363 |
| Net income/(loss) by segment | (130,607) | (43,549) | 371 | (11,395) | 5,993 |
| Assets by segment | 5,646,816 | 3,141,142 | 45,150 | 2,136,662 | 3,154,641 |
| Other items: | | | | | |
| Depreciation | 16,702 | 13,018 | 903 | 2,092 | 495 |
| Amortization of goodwill | - | - | - | - | - |
| Interest and dividends income | 102,343 | 58,455 | 200 | 32,227 | 323 |
| Interest expense | 2,365 | 2 | - | 123 | 0 |
| Impairment losses on securities | 39,206 | 14,575 | - | 555 | - |
| Gains/(losses) on equity method investments | - | - | - | - | - |
| Extraordinary income: | 3,451 | 9,075 | - | 3 | - |
| Reversal of reserve for price fluctuation | 2,756 | 4,225 | - | - | - |
| Gains on negative goodwill | - | - | - | - | - |
| Extraordinary losses: | 4,521 | 3,588 | 10 | 10,755 | 656 |
| Impairment losses on fixed assets | 3,141 | 1,687 | - | - | - |
| Merger expenses | - | - | - | 10,191 | - |
| Income taxes | (639) | 58,270 | (52) | (2,376) | 6,375 |
| Investments in affiliated companies accounted for under equity method | 100,012 | - | - | - | - |
| Increase in tangible fixed assets and intangible fixed assets | 48,552 | 18,818 | 1,039 | 2,262 | 1,692 |

(Yen in millions)

| | | | | 1 | (Yen in millions) |
|---|---|--------------------|------------|----------------------------------|--|
| | Overseas business Overseas insurance subsidiaries | Others (Note 2) | Total | Adjustments (Notes 3,4 and 5) | Amount on the consolidated financial statements (Note 6) |
| Revenues: (Note 1) | | | | | |
| Revenues from transactions with external customers | 223,114 | 2,056 | 2,983,130 | (1,959) | 2,981,171 |
| Intersegment revenues or transfers | (40,704) | 170 | 783 | (783) | - |
| Total | 182,410 | 2,227 | 2,983,914 | (2,743) | 2,981,171 |
| Net income/(loss) by segment | (6,721) | (67) | (185,977) | 16,507 | (169,469) |
| Assets by segment | 812,658 | 16,627 | 14,953,699 | (416,495) | 14,537,204 |
| Other items: | | | | | |
| Depreciation | 2,846 | 218 | 36,277 | (471) | 35,805 |
| Amortization of goodwill | - | - | - | 6,175 | 6,175 |
| Interest and dividends income | 13,319 | 74 | 206,943 | (10,756) | 196,186 |
| Interest expense | 61 | 79 | 2,633 | (69) | 2,564 |
| Impairment losses on securities | 1,187 | 2 | 55,527 | (25,897) | 29,630 |
| Gains/(losses) on equity method investments | 3,019 | 462 | 3,482 | (2,826) | 655 |
| Extraordinary income: | 54 | - | 12,585 | (582) | 12,002 |
| Reversal of reserve for price fluctuation | - | - | 6,982 | (1,103) | 5,878 |
| Gains on negative goodwill | - | - | - | 3,311 | 3,311 |
| Extraordinary losses: | 6 | 75 | 19,614 | 7,125 | 26,739 |
| Impairment losses on fixed assets | - | 75 | 4,903 | (1,314) | 3,589 |
| Merger expenses | - | - | 10,191 | (8) | 10,182 |
| Income taxes | 4,316 | 195 | 66,089 | (9,029) | 57,060 |
| Investments in affiliated companies accounted for under equity method Increase in tangible fixed assets | 15 | - | 100,027 | (6,417) | 93,609 |
| and intangible fixed assets | 2,118 | 0 | 74,484 | 0 | 74,485 |

(Notes)

- 1. "Revenues" represents net premiums written for non-life insurance business, life insurance premiums for life insurance business, ordinary income for other business, and the sum total of net premiums written and life insurance premiums for "Amount on the consolidated financial statements".
- 2. "Others" represents the business segments that are not included in reportable segments, and includes the financial services business and risk-related services business operated by group companies other than insurance companies, and the domestic non-life insurance business operated by domestic non-life insurance subsidiaries that are not included in reportable segments.
- 3. "Adjustments" in "Revenues from transactions with external customers" represents the amount other than net premiums written included in ordinary income for other business.
- 4. "Adjustments" in "Net income/(loss) by segment" includes (¥3,401 million) in companywide expenses not allocated to respective reportable segments, ¥37,653 million in eliminations of impairment losses on securities relating to shares of consolidated subsidiaries, and (¥17,744 million) in adjustments for profit/(loss) relating to application of the purchase method in relation to domestic insurance subsidiaries and amortization of goodwill, etc. Most of the companywide expenses are expenses associated with the Company's administrative departments that do not belong to any reportable segment.
- 5. "Adjustments" in "Assets by segment" includes (¥338,821 million) in elimination of internal transactions between segments, (¥172,006 million) in transfers due to presentation after offsetting policy reserves included in the assets of overseas insurance subsidiaries against policy reserves included in liabilities, and ¥1,699 million in companywide assets not allocated to respective reportable segments and ¥92,633 million in adjustments for assets relating to application of the purchase method in relation to domestic insurance subsidiaries and adjustments for the unamortized balance of goodwill not allocated to respective reportable segments, etc. Companywide assets are assets associated with the Company that do not belong to any reportable segment.
- 6. "Net income/(loss) by segment" has been adjusted against the net loss in the consolidated financial statements.

Year ended March 31, 2013 (From April 1, 2012 to March 31, 2013)

| (Yen in million | | | | | | | |
|---|------------|--------------------|--------------------------|------------------|---------------------|--|--|
| | Domestic i | non-life insurance | Domestic life in | surance business | | | |
| | MSI | ADI | Mitsui Direct General | MSI Aioi Life | MSI Primary Life | | |
| Revenues: (Note 1) | | | | | | | |
| Revenues from transactions with external customers | 1,279,374 | 1,092,910 | 35,314 | 318,332 | 249,196 | | |
| Intersegment revenues or transfers | 34,456 | 10,323 | (40) | 335 | (1,521) | | |
| Total | 1,313,831 | 1,103,234 | 35,273 | 318,667 | 247,675 | | |
| Net income/(loss) by segment | 42,657 | 18,862 | 339 | 458 | 10,350 | | |
| Assets by segment | 5,901,413 | 3,236,851 | 45,596 | 2,436,264 | 3,765,574 | | |
| Other items: | | | | | | | |
| Depreciation | 19,962 | 11,748 | 660 | 2,161 | 720 | | |
| Amortization of goodwill | - | - | - | - | - | | |
| Interest and dividends income | 101,814 | 60,617 | 164 | 34,238 | 405 | | |
| Interest expense | 7,128 | 387 | - | 302 | 0 | | |
| Impairment losses on securities | 28,382 | 9,763 | - | - | - | | |
| Gains/(losses) on equity method investments | - | - | - | - | - | | |
| Extraordinary income: | 1,891 | 676 | - | 1 | - | | |
| Gains on sales of fixed assets | 1,891 | 502 | - | 1 | - | | |
| Extraordinary losses: | 4,204 | 2,310 | 24 | 457 | 21,844 | | |
| Impairment losses on fixed assets | 355 | 705 | - | - | - | | |
| Provision for reserve for price fluctuation | 2,511 | - | 4 | 444 | 21,831 | | |
| Income taxes | 20,395 | 5,362 | 39 | 721 | 6,775 | | |
| Investments in affiliated companies accounted for under equity method | 140,633 | - | - | - | - | | |
| Increase in tangible fixed assets and intangible fixed assets | 39,745 | 26,105 | 1,281 | 1,958 | 2,659 | | |

(Yen in millions)

| | Overseas business Overseas insurance subsidiaries | Others (Note 2) | Total | | Amount on the consolidated financial statements (Note 6) |
|---|--|--------------------|------------|-----------|--|
| Revenues: (Note 1) | | | | | |
| Revenues from transactions with external customers | 231,079 | 3,599 | 3,209,807 | (1,769) | 3,208,038 |
| Intersegment revenues or transfers | (43,449) | 549 | 652 | (652) | - |
| Total | 187,630 | 4,148 | 3,210,460 | (2,421) | 3,208,038 |
| Net income/(loss) by segment | 12,664 | 87 | 85,421 | (1,796) | 83,625 |
| Assets by segment | 955,441 | 21,171 | 16,362,314 | (447,650) | 15,914,663 |
| Other items: | | | | | |
| Depreciation | 2,473 | 167 | 37,895 | (346) | 37,549 |
| Amortization of goodwill | - | - | - | 6,159 | 6,159 |
| Interest and dividends income | 13,262 | 76 | 210,578 | (11,239) | 199,338 |
| Interest expense | 45 | 76 | 7,941 | (71) | 7,869 |
| Impairment losses on securities | 295 | 3 | 38,444 | (151) | 38,293 |
| Gains/(losses) on equity method investments | 1,414 | 477 | 1,892 | (5,594) | (3,702) |
| Extraordinary income: | 50 | 50 | 2,669 | (223) | 2,445 |
| Gains on sales of fixed assets | 50 | - | 2,445 | - | 2,445 |
| Extraordinary losses: | 112 | 86 | 29,039 | (209) | 28,830 |
| Impairment losses on fixed assets | - | - | 1,060 | (29) | 1,031 |
| Provision of reserve for price fluctuation | - | - | 24,792 | (173) | 24,618 |
| Income taxes | 4,153 | 218 | 37,666 | 937 | 38,603 |
| Investments in affiliated companies accounted for under equity method | 16 | - | 140,649 | 3,284 | 143,934 |
| Increase in tangible fixed assets and intangible fixed assets | 1,941 | 872 | 74,565 | 348 | 74,913 |

(Notes)

- 1. "Revenues" represents net premiums written for non-life insurance business and life insurance premiums for life insurance business, ordinary income for other businesses, and the sum total of net premiums written and life insurance premiums for "Amount on the consolidated financial statements".
- 2. "Others" represents the business segments that are not included in reportable segments, and includes financial services business and risk-related services business operated by group companies other than domestic insurance companies, and the domestic non-life insurance business operated by domestic non-life insurance subsidiaries that are not included in reportable segments.
- 3. "Adjustments" in "Revenues from transactions with external customers" represents the amount other than net premiums written and life insurance premiums included in ordinary income for other business.
- 4. "Adjustments" in "Net income/(loss) by segment" includes (¥1,856 million) in elimination of internal transactions between segments, (¥3,133 million) in companywide expenses not allocated to respective reportable segments, and ¥3,193 million in adjustments for profit/(loss) relating to application of the purchase method in relation to domestic insurance subsidiaries and amortization of goodwill, etc. Most of the companywide expenses are expenses associated with the Company's administrative departments that do not belong to any reportable segment.
- 5. "Adjustments" in "Assets by segment" include (¥348,172 million) in elimination of internal transactions between segments, (¥191,473 million) in transfers due to presentation after offsetting policy reserves included in the assets of overseas insurance subsidiaries against policy reserves included in liabilities, and ¥1,488 million in companywide assets not allocated to respective reportable segments and ¥90,506 million in adjustments for assets relating to application of the purchase method in relation to domestic insurance subsidiaries and adjustments for the unamortized balance of goodwill not allocated to respective any reportable segment, etc. Companywide assets are assets associated with the Company that do not belong to any reportable segments.
- 6. "Net income/(loss) by segment" has been adjusted against the net income in the consolidated financial statements.

b. Related information

Year ended March 31, 2012 (From April 1, 2011 to March 31, 2012)

1. Information by product and service

(Yen in millions)

| | Fire and allied | Marine | Personal accident | Voluntary automobile | Compulsory automobile liability | Others | Total |
|----------------------|-----------------|--------|-------------------|-------------------------|---------------------------------------|---------|-----------|
| Net premiums written | 339,636 | 87,395 | 219,520 | 1,299,499 | 291,610 | 317,890 | 2,555,551 |

(Yen in millions)

| | Individual Insurance | Individual Annuity | Group Insurance | Group Annuity | Others | Total |
|-------------------------|-------------------------|-----------------------|--------------------|------------------|--------|---------|
| Life insurance premiums | 251,959 | 158,105 | 15,478 | 68 | 8 | 425,619 |

2. Information by geographic area

(1) Revenues

(Yen in millions)

| | Japan | Overseas | Total |
|-------------------------|-----------|----------|-----------|
| Net premiums written | 2,301,277 | 254,274 | 2,555,551 |
| Life insurance premiums | 423,991 | 1,627 | 425,619 |

(Note)

Revenues are classified into "Japan" or "Overseas" in line with the classification used for management purpose based on locations of policyholders.

(2) Tangible fixed assets

Since tangible fixed assets located in Japan constitute more than 90 percent of total tangible fixed assets on the consolidated balance sheets, information on tangible fixed assets by geographic area is omitted.

3. Information by major customer

Not applicable.

Year ended March 31, 2013 (From April 1, 2012 to March 31, 2013)

1. Information by product and service

(Yen in millions)

| | Fire and allied | Marine | Personal accident | Voluntary automobile | Compulsory automobile liability | Others | Total |
|----------------------|-----------------|--------|-------------------|-------------------------|---------------------------------------|---------|-----------|
| Net premiums written | 354,012 | 87,312 | 222,865 | 1,337,106 | 310,521 | 327,197 | 2,639,015 |

(Yen in millions)

| | Individual Insurance | Individual Annuity | Group Insurance | Group Annuity | Others | Total |
|-------------------------|-------------------------|-----------------------|--------------------|------------------|--------|---------|
| Life insurance premiums | 568,017 | (15,226) | 16,214 | 10 | 6 | 569,022 |

2. Information by geographic area

(1) Revenues

(Yen in millions)

| | Japan | Overseas | Total |
|-------------------------|-----------|----------|-----------|
| Net premiums written | 2,360,050 | 278,965 | 2,639,015 |
| Life insurance premiums | 567,590 | 1,432 | 569,022 |

(Note)

Revenues are classified into "Japan" or "Overseas" in line with the classification used for management purpose based on locations of policyholders.

(2) Tangible fixed assets

Since tangible fixed assets located in Japan constitute more than 90 percent of total tangible fixed assets on the consolidated balance sheets, information on tangible fixed assets by geographic area is omitted.

3. Information by major customer

Not applicable.

c. Information related to impairment losses on fixed assets by reportable segment

Information regarding impairment losses on fixed assets by reportable segment is included in "a. Segment Information, 3. Information on revenues, net income or loss, assets, liabilities and other items by reportable segment".

d. Information related to amortization of goodwill and unamotized balance of goodwill by reportable segment

Year ended March 31, 2012 (From April 1, 2011 to March 31, 2012)

(Yen in millions)

| | ADI | Mitsui Direct General | Overseas insurance subsidiaries | Others | Total |
|---------------------------------|--------|--------------------------|---------------------------------------|--------|--------|
| Amortization of goodwill | 1,638 | 700 | 3,789 | 46 | 6,175 |
| Unamortized balance of goodwill | 29,498 | 10,662 | 52,633 | - | 92,795 |

(Notes)

- 1. The amount in "Others" is that relating to the risk-related services business conducted by group companies other than insurance companies.
- 2. "Amortization of goodwill" is not included in Net income/(loss) by reportable segment which is disclosed in "a. Segment Information, 3. Information on revenues, net income or loss, assets, liabilities and other items by reportable segment". In addition, "Assets by segment" only includes goodwill recorded on the balance sheets of consolidated subsidiaries and do not include goodwill to be recognized by the Company through the consolidation process.

Year ended March 31, 2013 (From April 1, 2012 to March 31, 2013)

(Yen in millions)

| | ADI | Mitsui Direct General | Overseas insurance subsidiaries | Total |
|---------------------------------|--------|--------------------------|---------------------------------------|--------|
| Amortization of goodwill | 1,638 | 700 | 3,820 | 6,159 |
| Unamortized balance of goodwill | 27,859 | 9,962 | 52,915 | 90,737 |

(Note)

"Amortization of goodwill" is not included in Net income/(loss) by reportable segment which is disclosed in "a. Segment Information, 3. Information on sales, net income or loss, assets, liabilities and other items by reportable segment". In addition, "Assets by segmen"t only includes goodwill recorded on the balance sheets of consolidated subsidiaries and do not include goodwill to be recognized by the Company through the consolidation process.

e. Information related to gains on negative goodwill by reportable segment

Year ended March 31, 2012 (From April 1, 2011 to March 31, 2012)

Gains on negative goodwill of ¥3,311 million incurred due to the additional acquisition of the shares of MSI Primary Life on April 1, 2011, but is not included in "Net income/(loss) by segment" of "a. Segment Information, 3. Information on sales, net income or loss, assets, liabilities and other items by reportable segment".

Year ended March 31, 2013 (From April 1, 2012 to March 31, 2013)

Not applicable.

(Notes to Investments in Securities)

1. Trading securities

(Yen in millions)

| | March 31, 2012 | March 31, 2013 |
|---|----------------|----------------|
| Valuation differences recorded as profit/(loss) | 62,854 | 374,454 |

2. Held-to-maturity securities

As of March 31, 2012

(Yen in millions)

| Items | | Carrying amount | Fair value | Difference |
|---|------------------|-----------------|------------|------------|
| | Domestic bonds | 587,555 | 621,059 | 33,504 |
| Securities whose fair value exceeds the carrying amount | Other securities | _ | _ | - |
| caccous the carrying amount | Subtotal | 587,555 | 621,059 | 33,504 |
| Securities whose fair value | Domestic bonds | 14,053 | 13,873 | (180) |
| does not exceed the carrying | Other securities | 8,164 | 8,164 | - |
| amount | Subtotal | 22,218 | 22,038 | (180) |
| Total | | 609,773 | 643,097 | 33,323 |

(Note)

As of March 31, 2013

(Yen in millions)

| Items | | Carrying amount | Fair value | Difference |
|---|------------------|-----------------|------------|------------|
| | Domestic bonds | 686,754 | 753,400 | 66,646 |
| Securities whose fair value exceeds the carrying amount | Other securities | - | 1 | _ |
| | Subtotal | 686,754 | 753,400 | 66,646 |
| Securities whose fair value | Domestic bonds | 9,906 | 9,795 | (110) |
| does not exceed the carrying | Other securities | 9,673 | 9,673 | _ |
| amount | Subtotal | 19,580 | 19,469 | (110) |
| Total | | 706,334 | 772,869 | 66,535 |

(Note)

[&]quot;Other securities" includes certificates of deposits recorded as Cash, deposits and savings, and commercial papers recorded as Monetary claims bought on the consolidated balance sheets.

[&]quot;Other securities" includes certificates of deposits recorded as Cash, deposits and savings, and commercial papers recorded as Monetary claims bought on the consolidated balance sheets.

3. Debt securities earmarked for underwriting reserves

As of March 31, 2012

Not applicable.

As of March 31, 2013

(Yen in millions)

| | | | | (Ten in initions) |
|---|--------------------|-----------------|------------|-------------------|
| Items | | Carrying amount | Fair value | Difference |
| Securities whose fair value exceeds the carrying amount | Foreign securities | - | - | - |
| Securities whose fair value does not exceed the carrying amount | Foreign securities | 31,539 | 30,871 | (667) |
| Total | | 31,539 | 30,871 | (667) |

(Note)

From the consolidated fiscal year under review, the Company has established debt securities earmarked for underwriting reserves in accordance with Industry Audit Committee Report No. 21, "Temporary Treatment of Accounting and Auditing Concerning Securities Earmarked for Underwriting Reserve in Insurance Industry" (issued by The Japanese Institute of Certified Public Accountants on November 16, 2000).

4. Available-for-sale securities

As of March 31, 2012

(Yen in millions)

| Items | | Carrying amount | Cost | Difference |
|---|--------------------|-----------------|-----------|------------|
| | Domestic bonds | 3,445,015 | 3,314,685 | 130,329 |
| | Domestic stock | 1,374,250 | 721,292 | 652,957 |
| Securities whose carrying amount exceeds the cost | Foreign securities | 678,098 | 636,202 | 41,896 |
| amount exceeds the cost | Other securities | 84,769 | 79,238 | 5,531 |
| | Subtotal | 5,582,134 | 4,751,419 | 830,714 |
| | Domestic bonds | 236,958 | 244,172 | (7,213) |
| Securities whose carrying | Domestic stock | 543,094 | 603,999 | (60,904) |
| amount does not exceed | Foreign securities | 561,641 | 596,630 | (34,988) |
| the cost | Other securities | 105,093 | 110,563 | (5,469) |
| | Subtotal | 1,446,788 | 1,555,365 | (108,576) |
| Total | | 7,028,923 | 6,306,785 | 722,137 |

(Notes)

- 1. "Other securities" includes certificates of deposits recorded as Cash, deposits and savings, and commercial papers and loan receivable trust beneficiary certificates recorded as Monetary claims bought on the consolidated balance sheets.
- 2. "Available-for-sale securities" without readily determinable fair value are not included in the above table.

As of March 31, 2013

(Yen in millions)

| Items | | Carrying amount | Cost | Difference |
|--------------------------------|--------------------|-----------------|-----------|------------|
| | Domestic bonds | 3,924,222 | 3,689,939 | 234,283 |
| Securities with fair value | Domestic stock | 2,013,553 | 1,022,934 | 990,618 |
| exceeding the acquisition | Foreign securities | 991,096 | 900,485 | 90,611 |
| cost | Other securities | 93,605 | 84,462 | 9,143 |
| | Subtotal | 7,022,477 | 5,697,821 | 1,324,655 |
| | Domestic bonds | 221,420 | 223,248 | (1,828) |
| Securities with fair value not | Domestic stock | 195,058 | 220,112 | (25,053) |
| exceeding the acquisition | Foreign securities | 280,292 | 290,482 | (10,189) |
| cost | Other securities | 57,511 | 57,816 | (305) |
| | Subtotal | 754,282 | 791,659 | (37,377) |
| Total | | 7,776,760 | 6,489,481 | 1,287,278 |

(Notes)

- 1. "Other securities" includes certificates of deposits recorded as Cash, deposits and savings, and commercial papers and loan receivable trust beneficiary certificates recorded as Monetary claims bought on the consolidated balance sheets.
- 2. "Available-for-sale securities" without readily determinable fair value are not included in the above table.

5. Available-for-sale securities sold during the fiscal year

Year ended March 31, 2012 (From April 1, 2011 to March 31, 2012)

(Yen in millions)

| Items | Proceeds from sales | Gross gains on sales | Gross losses on sales |
|--------------------|---------------------|----------------------|-----------------------|
| Domestic bonds | 508,936 | 19,659 | 2,169 |
| Domestic stock | 112,294 | 27,948 | 4,394 |
| Foreign securities | 482,172 | 9,532 | 23,787 |
| Other securities | 3,517 | _ | 732 |
| Total | 1,106,920 | 57,141 | 31,083 |

Year ended March 31, 2013 (From April 1, 2012 to March 31, 2013)

(Yen in millions)

| | | | ` ' |
|--------------------|---------------------|----------------------|-----------------------|
| Items | Proceeds from sales | Gross gains on sales | Gross losses on sales |
| Domestic bonds | 503,843 | 11,958 | 2,620 |
| Domestic stock | 147,410 | 55,743 | 6,292 |
| Foreign securities | 400,443 | 14,534 | 5,472 |
| Other securities | 34,175 | 2,568 | - |
| Total | 1,085,872 | 84,805 | 14,385 |

6. Securities on which impairment losses were recognized

For the year ended March 31, 2012, the Company and its consolidated subsidiaries recognized impairment losses of ¥26,109 million on Available-for-sale securities other than those without readily determinable fair value

(comprised of ¥1,455 million on Domestic bonds, ¥23,466 million on Domestic stock and ¥1,187 million on Foreign securities) and ¥3,355 million on Available-for-sale securities without readily determinable fair value (comprised of ¥2,144 million on Domestic stock, ¥928 million on Foreign securities and ¥282 million on

For the year ended March 31, 2013, the Company and its consolidated subsidiaries recognized impairment losses of ¥34,030 million on Available-for-sale securities other than those without readily determinable fair value

In principle, the Company and its domestic consolidated subsidiaries recognize impairment losses on securities if the fair value declines by 30% or more from the cost.

(Notes to Derivative Financial Instruments)

1. Derivative transactions to which hedge accounting is not applied

(1) Currency-related derivatives

As of March 31, 2012

(Yen in millions)

| Туре | Classification | Notional | amounts Over 1 year | Fair value | Valuation gains/(losses) |
|--------------|----------------------------|----------|---------------------|------------|--------------------------|
| | Foreign exchange contracts | | | | |
| | Short | 34,518 | _ | 220 | 220 |
| OTC | Long | 43,137 | _ | 385 | 385 |
| transactions | Currency options | | | | |
| | Short | 121 | - | (8) | 1 |
| | Long | 8,878 | - | 41 | (76) |
| | Total | _ | - | 639 | 531 |

(Notes) Calculation method of fair value

- 1. Fair value of foreign exchange contracts is determined based on the forward exchange rate, which is observed in the active market.
- 2. Fair value of currency options is determined based on the option pricing models.

As of March 31, 2013

(Yen in millions)

| Туре | Classification | Notional | amounts Over 1 year | Fair value | Valuation gains/(losses) |
|--------------|----------------------------|----------|---------------------|------------|--------------------------|
| | Foreign exchange contracts | | | | |
| | Short | 25,788 | - | 31 | 31 |
| OTC | Long | 35,749 | - | 216 | 216 |
| transactions | Currency options | | | | |
| | Short | 582 | - | (48) | 5 |
| | Long | 255 | - | 0 | (0) |
| | Total | | _ | 199 | 252 |

(Notes) Calculation method of fair value

- 1. Fair value of foreign exchange contracts is determined based on the forward exchange rate, which is observed in the active market.
- 2. Fair value of currency options is determined based on the option pricing models.

(2) Interest-related derivatives

As of March 31, 2012

(Yen in millions)

| Type | Classification | Notional | amounts | Fair value | Valuation |
|------------------|--|----------|-------------|------------|----------------|
| Турс | Classification | | Over 1 year | ran value | gains/(losses) |
| Market | Interest rate future contracts | | | | |
| transactions | Short | 817 | _ | (0) | (0) |
| | Interest rate swaps | | | | |
| | Receiving fixed, paying floating rates | 424,689 | 356,689 | 6,610 | 6,610 |
| OTC transactions | Receiving floating, paying fixed rates | 483,700 | 350,500 | (6,623) | (6,623) |
| | Interest rate options | | | | |
| | Swaption | | | | |
| | Short | 70,000 | 37,000 | (710) | 160 |
| | Long | 62,503 | 42,503 | 911 | 7 |
| | Total | _ | _ | 187 | 154 |

(Notes) Calculation method of fair value

- 1. Fair value of interest rate future contracts is determined based on the closing price of principal exchange market.
- 2. Fair value of interest rate swaps is calculated by discounting expected future cash flows to the present value based on the interest rates at the end of the fiscal year, which is observed in the active market. Fair value of some interest-related derivatives is determined based on the price obtained from counterparties (financial institutions).
- 3. Fair value of interest rate options is determined based on the option pricing models.

As of March 31, 2013

(Yen in millions)

| Туре | Classification | Notional | amounts | Fair value | Valuation |
|------------------|--|----------|-------------|------------|----------------|
| Туре | Classification | | Over 1 year | ran value | gains/(losses) |
| | Interest rate swaps | | | | |
| | Receiving fixed, paying floating rates | 434,994 | 338,994 | 7,447 | 7,447 |
| OTC transactions | Receiving floating, paying fixed rates | 413,600 | 281,000 | (7,035) | (7,035) |
| | Interest rate options | | | | |
| | Swaption | | | | |
| | Short | 127,000 | 103,000 | (1,417) | 39 |
| | Long | 130,573 | 91,073 | 1,500 | 266 |
| | Total | _ | - | 494 | 717 |

(Notes) Calculation method of fair value

- 1. Fair value of interest rate swaps is calculated by discounting expected future cash flows to the present value based on the interest rates at the end of the fiscal year, which is observed in the active market. Fair value of some interest-related derivatives is determined based on the price obtained from counterparties (financial institutions).
- 2. Fair value of interest rate options is determined based on the option pricing models.

(3) Equity-related derivatives

As of March 31, 2012

(Yen in millions)

| Туре | Classification | Notional | amounts | Fair value | Valuation |
|--------------|----------------------|----------|-------------|------------|----------------|
| | | | Over 1 year | raii vaiue | gains/(losses) |
| Market | Equity index options | | | | |
| transactions | Short | 375 | _ | (9) | 0 |
| | Total | - | - | (9) | 0 |

(Note) Calculation method of fair value

Fair value of equity index options is determined based on the closing price of principal exchange market.

As of March 31, 2013

(Yen in millions)

| Typo | Classification | Notional | amounts | Fair value | Valuation |
|------------------------|-------------------------------|----------|-------------|------------|----------------|
| Type | Classification | | Over 1 year | ran value | gains/(losses) |
| | Equity index future contracts | | | | |
| 26.1 | Short | 10,157 | - | (323) | (323) |
| Market transactions | Equity index options | | | | |
| | Short | 836 | - | (0) | 0 |
| | Long | 900 | - | 0 | (1) |
| Total | | - | - | (323) | (325) |

(Note) Calculation method of fair value

Fair value of equity index future contracts and equity index options is determined based on the closing price of principal exchange market.

(4) Bond-related derivatives

As of March 31, 2012

Not applicable.

As of March 31, 2013 (Yen in millions)

| Туре | Classification | Notional amounts | | Fair value | Valuation |
|--------------|-----------------------|------------------|-------------|------------|----------------|
| | Classification | | Over 1 year | Tan value | gains/(losses) |
| Market | Bond future contracts | | | | |
| transactions | Short | 28,818 | _ | (226) | (226) |
| | Total | _ | _ | (226) | (226) |

(Note) Calculation method of fair value

Fair value of bond future contracts is determined based on the closing price of principal exchange market.

(5) Credit-related derivatives

As of March 31, 2012

(Yen in millions)

| Type Classification | | Notional | amounts | Fair value | Valuation |
|---------------------|--------------------|----------|-------------|------------|----------------|
| Туре | Classification | | Over 1 year | Tan value | gains/(losses) |
| OTC | Credit derivatives | | | | |
| transactions | Sell protection | 351,391 | 114,865 | (4,140) | (4,140) |
| | Total | - | - | (4,140) | (4,140) |

(Notes)

1. Calculation method of fair value

Fair value of credit derivatives is determined based on the pricing model by considering factors such as credit risks and duration of the underlying contracts. Fair value of some credit-related derivatives is determined based on the price obtained from counterparties (financial institutions).

2. "Sell protection" represents credit risk taking.

As of March 31, 2013

(Yen in millions)

| Type | Classification | Notional | amounts | Fair value | Valuation |
|------------------|--------------------|----------|-------------|------------|----------------|
| Туре | Classification | | Over 1 year | Tan value | gains/(losses) |
| ОТС | Credit derivatives | | | | |
| OTC transactions | Sell protection | 184,687 | 168,044 | (2,066) | (2,066) |
| transactions | Buy protection | 1,175 | - | 562 | 562 |
| | Total | - | - | (1,503) | (1,503) |

(Notes)

1. Calculation method of fair value

Fair value of credit derivatives is determined based on the pricing model by considering factors such as credit risks and duration of the underlying contracts. Fair value of some credit-related derivatives is determined based on the price obtained from counterparties (financial institutions).

2. "Sell protection" represents credit risk taking and "Buy protection" represents credit risk transfer.

(6) Others

As of March 31, 2012

(Yen in millions)

| Туре | Classification | Notional amounts | | Fair value | Valuation | |
|--------------|---|------------------|-------------|------------|----------------|--|
| Турс | Classification | | Over 1 year | | gains/(losses) | |
| | Weather derivatives | | | | | |
| | Short | 1 | - | - | 0 | |
| | Long | 1 | - | - | (0) | |
| OTC | Natural disaster derivatives | | | | | |
| transactions | Short | 4,265 | 120 | (98) | 58 | |
| | Long | 4,838 | 108 | 59 | (46) | |
| | Others | | | | | |
| | Short | 5,692 | 3,625 | 194 | 194 | |
| | Long | 5,963 | 3,721 | (194) | (194) | |
| | Contracts of underwriting comprehensive risks | - | - | (172) | (172) | |
| | Total | _ | _ | (211) | (160) | |

(Note) Calculation method of fair value

Fair value is determined based on the option pricing models, etc.

In addition, fair value of contracts of underwriting comprehensive risks is determined based on the price obtained from counterparties.

As of March 31, 2013

(Yen in millions)

| Туре | Classification | Notional amounts | | Fair value | Valuation |
|--------------|---|------------------|-------------|------------|----------------|
| Турс | Classification | | Over 1 year | 1 an value | gains/(losses) |
| | Weather derivatives | | | | |
| | Short | 31 | 28 | (8) | (5) |
| | Long | 31 | 28 | 8 | 5 |
| OTC | Natural disaster derivatives | | | | |
| transactions | Short | 18,224 | 9,727 | (519) | 320 |
| | Long | 16,256 | 9,205 | 360 | (228) |
| | Others | | | | |
| | Short | 3,312 | 1,933 | 160 | 160 |
| | Long | 3,408 | 2,025 | (160) | (160) |
| | Contracts of underwriting comprehensive risks | - | - | 176 | 176 |
| | Total | _ | _ | 17 | 268 |

(Note) Calculation method of fair value

Fair value is determined based on the option pricing models, etc.

In addition, fair value of contracts of underwriting comprehensive risks is determined based on the price obtained from counterparties.

2. Derivative transactions to which hedge accounting is applied

(1) Currency-related derivatives

As of March 31, 2012

(Yen in millions)

| Hedge accounting | Classification | Main hedged item | Notional amounts | | Fair value |
|-------------------------------------|----------------------------|--------------------------------|------------------|-------------|------------|
| method | Classification | Main neaged item | | Over 1 year | Tall value |
| | Foreign exchange contracts | | | | |
| Allocation method (Foreign exchange | Short | Foreign currency time deposits | 29,898 | - | (Note 2) |
| contracts, etc.) | Currency swaps | Issued foreign currency bonds | 106,191 | 106,191 | |
| Fair value hedge method | Foreign exchange contracts | | | | |
| ran value neuge memou | Short | Available-for-sale securities | 217,550 | _ | (12,435) |
| Deferred hedge method | Currency swaps | Available-for-sale securities | 8,389 | 6,241 | 236 |
| | Total | | - | - | (12,198) |

(Notes)

- 1. Calculation method of fair value
 - Foreign exchange contracts
 Fair value of foreign exchange contracts is determined based on the forward exchange rate, which is observed in the active market.
 - (2) Currency swaps
 Fair value of currency swaps is calculated by discounting future cash flows to the present value, etc.
- 2. These are not measured at fair value since hedged items are translated at the foreign exchange rates that are stipulated in the foreign exchange contracts (hedging instruments).

As of March 31, 2013

(Yen in millions)

| Hedge accounting | Classification | Main hedged item | Notional | amounts | Fair value | |
|--|----------------------------|--------------------------------|----------|-------------|------------|--|
| method | | _ | | Over 1 year | | |
| | Foreign exchange contracts | | | | | |
| Allocation method (Foreign exchange | Short | Foreign currency time deposits | 29,930 | - | (Note 2) | |
| contracts, etc.) | Currency swaps | Issued foreign currency bonds | 106,191 | 106,191 | | |
| Fair value hedge method | Foreign exchange contracts | | | | | |
| Tan value neuge memou | Short | Available-for-sale securities | 259,193 | - | (27,925) | |
| Deferred hedge method | Currency swaps | Available-for-sale securities | 6,241 | - | (643) | |
| | Total | | _ | _ | (28,568) | |

(Notes)

- 1. Calculation method of fair value
 - Foreign exchange contracts
 Fair value of foreign exchange contracts is determined based on the forward exchange rate, which is observed in the active market.
 - (2) Currency swaps
 Fair value of currency swaps is calculated by discounting future cash flows to the present value, etc.
- 2. These are not measured at fair value since hedged items are translated at the foreign exchange rates that are stipulated in the foreign exchange contracts (hedging instruments).

(2) Interest-related derivatives

As of March 31, 2012

(Yen in millions)

| Hedge accounting Classification Main hedged item | | Notional amounts | | Fair value | |
|--|--|-----------------------|---------|-------------|-----------|
| method | Classification | Wall heaged hem | | Over 1 year | Tan value |
| | Interest rate swaps | | | | |
| Deferred hedge | Receiving fixed, paying floating rates | Loans | 2,755 | _ | 14 |
| method | Interest rate swaps | | | | |
| | Receiving fixed, paying floating rates | Insurance liabilities | 297,620 | 297,620 | 23,999 |
| | Total | | _ | - | 24,014 |

(Note) Calculation method of fair value

Fair value of interest rate swaps is calculated by discounting expected future cash flows to the present value based on the interest rates at the end of the fiscal year, which is observed in the active market.

As of March 31, 2013

(Yen in millions)

| Hedge accounting method | Classification | Main hedged item | Notional | amounts Over 1 year | Fair value |
|-------------------------|---|-----------------------|----------|---------------------|------------|
| Deferred hedge | Interest rate swaps Receiving floating, paying fixed rates | Loan payables | 50,000 | 50,000 | 176 |
| method | Interest rate swaps Receiving fixed, paying floating rates | Insurance liabilities | 305,320 | 305,320 | 39,132 |
| | Total | | _ | _ | 39,308 |

(Note) Calculation method of fair value

Fair value of interest rate swaps is calculated by discounting expected future cash flows to the present value based on the interest rates at the end of the fiscal year, which is observed in the active market.

(3) Equity-related derivatives

As of March 31, 2012

(Yen in millions)

| | | | | (- | en m mmons) |
|------------------|--------------------------|-------------------------------|------------------|-------------|-------------|
| Hedge accounting | Classification | Main hedged item | Notional amounts | | Fair value |
| method | Classification | wani nedged item | | Over 1 year | Tan value |
| Fair value hedge | Equity forward contracts | | | | |
| method | Short | Available-for-sale securities | 9,011 | 6,691 | (135) |
| | Total | | - | - | (135) |

(Note) Calculation method of fair value

Fair value of equity forward contracts is determined based on the price obtained from counterparties (financial institutions).

As of March 31, 2013

(Yen in millions)

| | (1 en in minions) | | | | |
|-------------------------|--------------------------|-------------------------------|----------|---------------------|------------|
| Hedge accounting method | Classification | Main hedged item | Notional | amounts Over 1 year | Fair value |
| Fair value hedge | Equity forward contracts | | | | |
| method | Short | Available-for-sale securities | 18,116 | - | (2,791) |
| | Total | | _ | _ | (2,791) |

(Note) Calculation method of fair value

Fair value of equity forward contracts is determined based on the price obtained from counterparties (financial institutions).

(Notes to Retirement Benefits)

1. Overview of the retirement benefit plans

MSI and ADI have established a defined-benefit pension plan and a lump-sum retirement allowance plan as defined-benefit type schemes as well as a defined-contribution pension plan as a defined-contribution type scheme.

In addition, ADI has established a retirement benefits trust.

Other domestic consolidated subsidiaries and some overseas consolidated subsidiaries have also established defined-benefit type or defined-contribution type retirement benefit plans.

In addition, ADI transferred part of its defined-benefit type scheme to a defined-contribution pension plan due to the revision of the retirement benefit scheme in October 2011.

2. Retirement benefit obligations

(Yen in millions)

| | | (Ten m mmons) |
|--|----------------|----------------|
| | March 31, 2012 | March 31, 2013 |
| (i) Retirement benefit obligations | (455,477) | (475,736) |
| (ii) Plan assets | 343,022 | 381,294 |
| (iii) Unfunded retirement benefit obligations (i + ii) | (112,455) | (94,441) |
| (iv) Unrecognized actuarial losses/(gains) | 38,306 | 16,230 |
| (v) Unrecognized prior service costs | (1,206) | (854) |
| (vi) Net carrying amount on the balance sheet (iii + iv + | v) (75,354) | (79,065) |
| (vii) Prepaid pension expenses | 30,796 | 32,065 |
| (viii) Reserve for pension and retirement benefits (vi - vii | (106,151) | (111,130) |
| | | |

(Note)

Some of the consolidated subsidiaries use the simplified method in calculating retirement benefit obligations.

3. Retirement benefit expenses

(Yen in millions)

| | | (1 ch in minions) |
|--|----------------|-------------------|
| | Year ended | Year ended |
| | March 31, 2012 | March 31, 2013 |
| (i) Service costs | 17,149 | 16,927 |
| (ii) Interest costs | 9,058 | 9,049 |
| (iii) Expected return on plan assets | (7,210) | (7,379) |
| (iv) Amortization of unrecognized actuarial gains and losses | 7,341 | 6,378 |
| (v) Amortization of unrecognized prior service costs | (190) | (351) |
| (vi) Retirement benefit expenses (i + ii + iii + iv + v) | 26,149 | 24,623 |
| (vii) Amount of expenses associated with revision of | (476) | |
| retirement benefit plan | (470) | - |
| (viii) Others | 3,544 | 3,677 |
| Total | 29,216 | 28,301 |
| | | |

(Notes)

- 1. Retirement benefit expenses relating to the consolidated subsidiaries adopting the simplified method are included in "(i) Service costs".
- 2. "(viii) Others" represents premiums paid for defined-contribution pension plans (including overseas pension plans).

4. Actuarial assumptions for calculation of retirement benefit obligations

(i) Attribution method of retirement benefits over service period

The benefit/years of service method

(ii) Discount rate

| Year ended | Year ended |
|----------------|-----------------------|
| March 31, 2012 | March 31, 2013 |
| Mainly 2.00 % | Mainly 1.10 to 2.00 % |

(iii) Expected rate of return on plan assets

| | Year ended March 31, 2012 | Year ended March 31, 2013 |
|--------------------------------------|------------------------------|------------------------------|
| Employee's retirement benefit trusts | 0.00% | 0.00% |
| Others | Mainly 2.00 to 3.00 % | Mainly 2.00 to 3.00 % |

(iv) Amortization period for unrecognized prior service costs

| Year ended | Year ended | |
|----------------|----------------|--|
| March 31, 2012 | March 31, 2013 | |
| 4 years | 4 years | |

(Note)

Unrecognized prior service costs are amortized using the straight-line method over a certain number of years that do not exceed the average remaining service period of employees at the time of occurrence.

(v) Amortization period for unrecognized actuarial gains and losses

| Year ended | Year ended | |
|-----------------------|-----------------------|--|
| March 31, 2012 | March 31, 2013 | |
| Mainly 10 to 11 years | Mainly 10 to 11 years | |

(Note)

Unrecognized actual gains and losses are amortized, commencing from the following year, using the straight-line method over a certain number of years that do not exceed the average remaining service period of employees at the time of occurrence.

(Notes to Net Assets and Net Income Per Share)

(Yen)

| | Year ended March 31, 2012 | Year ended March 31, 2013 |
|-----------------------------|---------------------------|---------------------------|
| Net assets per share | 2,400.48 | 3,215.33 |
| Net income/(loss) per share | (272.49) | 134.46 |

(Notes)

- 1. Since net loss was recognized and there was no potential dilution for the fiscal year ended March 31, 2012, diluted net income/(loss) per share is not disclosed.
- 2. Since there was no potential dilution for the fiscal year ended March 31, 2013, diluted net income/(loss) per share is not disclosed.

3. The basis for calculation of net income/(loss) per share is as follows.

| | Year ended March 31, 2012 | Year ended March 31, 2013 |
|---|------------------------------|------------------------------|
| Net income/(loss) (Yen in millions) | (169,469) | 83,625 |
| Net income/(loss) not attributable to common shareholders (Yen in millions) | - | - |
| Net income/(loss) attributable to common shares (Yen in millions) | (169,469) | 83,625 |
| Average outstanding common shares during the year (in thousands of shares) | 621,907 | 621,896 |

4. The basis for calculation of net assets per share is as follows.

| | Year ended March 31, 2012 | Year ended March 31, 2013 |
|--|------------------------------|------------------------------|
| Total net assets (Yen in millions) | 1,512,134 | 2,021,625 |
| Amounts deduced from net assets: (Yen in millions) | 19,268 | 22,046 |
| Minority interests included in the above (Yen in millions) | 19,268 | 22,046 |
| Net assets at the year-end attributable to common shares (Yen in millions) | 1,492,866 | 1,999,579 |
| Outstanding common shares (in thousands of shares) | 621,902 | 621,888 |

(Notes to Significant Subsequent Events)

Not applicable.