## Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2009

- \* This is an unofficial English translation of the press release announced on February 13, 2009.
- \* All amounts are truncated, and all ratios are rounded.

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#### 1. Consolidated Business Results for the Third Quarter of the Fiscal Year Ending March 31, 2009

#### (1) Consolidated Financial Results

	Operating Income		Ordinary Income		Net Income	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%
3Q FY2008	835,067	-	4,539	-	5,738	-
3Q FY2007	883,159	-	12,965	-	11,692	-

Ratios show changes from the previous third quarter.

	Net Income Per Share	Diluted Net Income Per Share
	Yen	Yen
3Q FY2008	7.81	7.81
3Q FY2007	15.91	15.91

#### (2) Consolidated Financial Positions

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	Total Assets	Net Assets	Equity Ratio	Net Assets Per Share
	Millions of Yen	Millions of Yen	%	Yen
3Q FY2008	2,834,188	284,737	10.0	387.57
FY2007	2,987,234	422,392	14.1	574.83

(Reference) Equity: 284,533 million yen (As of December 31, 2008), 422,185 million yen (As of March 31, 2008)

#### 2. Dividend Per Share

(Yen)

	First Quarter	First Half	Third Quarter	Year End	Full Year
FY2007	-	-	-	10.00	10.00
FY2008	-	-	-	-	-
FY2008 (Forecast)	-	-	-	10.00	10.00

Note: No adjustment in dividend forecast in this period.

#### 3. Consolidated Business Results Forecast for the Fiscal Year Ending March 31, 2009

	Operating	g Income	Ordinary Income		Net Income		Net Income Per Share	
	Millions of Yen	%	Millions of Yen	%	Millions of Yen	%	Yen	
Full Year	1,070,000	-7.5	4,500	-	5,000	-	6.80	

Ratios show changes from the previous period.

Note: No adjustment in consolidated business results forecast in this period.

#### 4. Other

- (1) Changes in significant subsidiaries during the period
- (Changes in specified subsidiaries resulting in changes in scope of consolidation): None
- (2) Adoption of simple and easy methods, and special accounting treatments for quarterly financial statements: None
- (3) Changes in accounting principle, procedure, and treatment in preparing interim financial statements
- a. Changes with revisions of accounting standards: Yes
- b. Other changes: None

Note: Please refer to 3. Others on page 2 for the details.

- (4) The number of stocks issued (Common stocks)
- a. The total number of shares issued (Treasury stocks included): 756,201,411 shares (As of December 31, 2008), 756,201,411 shares (As of March 31, 2008)
- b. The number of treasury stocks: 22,055,693 shares (As of December 31, 2008), 21,752,158 shares (As of March 31, 2008)
- c. The average number of stocks: 734,377,155 shares (As of December 31, 2008), 734,466,958 shares (As of December 31, 2007)

#### Cautionary Statement with Respect to Forward-Looking Statement and Other Significant Information

- 1. This report, based on currently available information, contains forward-looking statements about future performance and plans of Aioi Insurance Co., Ltd. and its subsidiaries. These statements do not guarantee future performance and involve known and unknown risks, uncertainties, and other factors that may cause actual results, performance, achievements, or financial positions to be materially different from any future results, performance, achievements or financial positions.
- 2. Accounting Standard for Quarterly Financial Reporting (Statement No.12) and Guidance on Accounting Standard for Quarterly Financial Reporting (Guidance No.14) issued by the Accounting Standards Board of Japan on March 14, 2007 are adopted in preparing this report. In addition, this report is accordance with a regulation issued by the Financial Services Agency.

#### Qualitative Information and Financial Statements

#### 1. Consolidated Financial Positions

Total assets decreased by 153.0 billion yen to 2834.1 billion yen as compared with at the end of the previous fiscal year, and net assets was 284.7 billion yen as of December 31, 2008. As a result, equity ratio was 10.0% at the end of this period.

#### 2. Consolidated Financial Results Forecast

As for consolidated business forecast for fiscal 2008, operating income is 1070.0 billion yen, ordinary income is 4.5 billion yen, and net income is 5.0 billion yen. There is no change from the consolidated business results forecast announced on November 19, 2008.

#### 3. Others

- (1) Changes in significant subsidiaries during the period (Changes in specified subsidiaries resulting in changes in scope of consolidation): None
- (2) Adoption of simple and easy methods, and special accounting treatments for quarterly financial statements: None
- (3) Changes in accounting principles, method, and procedure: Yes
- 1. Accounting Standards for Quarterly Financial Reporting (Statement No.12) and Guidance on Accounting Standard for Quarterly Financial Reporting (Guidance No.14) issued by the Accounting Standards Board of Japan on March 14, 2007 are adopted in preparing this report. In addition, this report is accordance with a regulation and an ordinance issued by the Financial Services Agency.
- 2. Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements (PITF No.18) issued by the Accounting Standards Board of Japan on May 17, 2006 is adopted from the first quarter of fiscal 2008 to adjust consolidated business results. There is almost no impact on profit and loss.
- 3. Non-ownership transfer finance lease transactions were treated as lease transactions. However, Accounting Standard for Lease Transaction (Statement No.13) and Guidance on Accounting Standard for Lease Transactions (Guidance No.
- 16) which were revised on March 30, 2007 are adopted in preparing consolidated interim financial statements after April
- 1, 2008. We use these standards from the first quarter of fiscal 2008 to treat lease transactions as sales transactions. Lease assets are depreciated over the lease period using the straight-line method with no residual value. As a result, there is almost no impact on profit and loss.

# 4. Consolidated Quarterly Financial Statements

# (1) Consolidated Quarterly Balance Sheet

		(Millions of Yen)
	3Q FY2008	FY2007
	As of December 31, 2008	As of March 31, 2008
Assets		
Cash and deposits	140,520	105,877
Call loans	-	20,000
Receivables under resale agreements	2,599	7,988
Monetary receivables purchased	21,431	29,736
Money held in trust	7,319	2,222
Securities	1,725,455	1,959,337
Loans receivables	359,088	349,852
Property, plant and equipment	150,095	151,620
Intangible assets	8,487	7,261
Other assets	228,176	238,027
Deferred tax assets	189,875	114,659
Customers' liabilities for acceptances and guarantees	3,000	3,000
Allowance for doubtful accounts	-1,860	-2,350
Total assets	2,834,188	2,987,234
Liabilities	_,,	_,
Reserve for insurance policy liabilities	2,376,554	2,365,349
Outstanding claims	313,991	327,971
Policy reserve and other	2,062,563	2,037,378
Other liabilities	147,263	162,993
Provision for retirement benefits	20,902	19,961
Provision for directors' retirement benefits	45	1,231
Provision for bonuses	248	4,668
Reserves under the special laws	1,437	7,637
Reserve for price fluctuation	1,437	7,637
Acceptances and guarantees	3,000	3,000
Total liabilities	2,549,451	2,564,841
Net assets	2,043,401	2,304,041
Shareholders' equity		
Capital stock	100,005	100,005
Capital surplus	44,092	44,088
Retained earnings	184,076	185,836
Treasury stock	-7,941	-7,800
Total shareholders' equity	320,232	322,128
Valuation and translation adjustments	3_3,_3_	<u> </u>
Valuation difference on available-for-sale securities	-35,566	99,129
Foreign currency translation adjustment	-133	927
Total valuation and translation adjustments	-35,699	100,056
Subscription rights to shares	-55,655	-
Minority interests	137	207
Total net assets	284,737	422,392
Total liabilities and net assets	2,834,188	2,987,234
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3Q FY2008 From April 1, 2008 to December 31, 2008

Operating income	835,067
Underwriting income	756,437
Net premiums written	632,493
Premiums of saving-type insurance	41,685
Investment income from saving type insurance	16,421
Life insurance premiums	53,705
Reversal of reserve for outstanding claims	11,681
Investment income	76,452
Interest and dividends income	40,945
Gain from money held in trust	285
Gain on trading securities	36
Gain on sales of securities	51,519
Income credited to saving type insurance	-16,421
Other operating income	2,177
Operating expenses	830,528
Underwriting expenses	638,132
Net loss paid	375,733
Loss adjustment expenses	28,636
Commissions and collection fees	120,945
Maturity refunds to policyholders	72,857
Life insurance claims paid	9,396
Provision of policy reserve and other	26,325
Investment expenses	73,852
Loss on sales of securities	12,059
Loss on valuation of securities	35,774
Net derivative financial instruments loss	8,672
Sales and administrative expenses	118,023
Other operating expenses	520
Interest expenses	39
Ordinary income	4,539
Extraordinary income	6,725
Reversal of reserves under the special laws	6,199
Reversal of reserve for price fluctuation	6,199
Other	526
Extraordinary loss	782
Income before income taxes and minority interests	10,482
Income taxes-current	3,965
Income taxes-deferred	849
Minority interests in loss	-70
Net income	5,738

## 3Q FY2008 From April 1, 2008 to December 31, 2008

•	
Net cash provided by (used in) operating activities	
Income before income taxes and minority interests	10,482
Depreciation and amortization	8,895
Impairment loss	320
Increase (decrease) in outstanding claims	-11,681
Increase (decrease) in policy reserve and other	26,325
Increase (decrease) in allowance for doubtful accounts	-484
Increase (decrease) in provision for retirement benefits	941
Increase (decrease) in provision for directors' retirement benefits	-1,185
Increase (decrease) in provision for bonuses	-4,419
Increase (decrease) in reserve for price fluctuation	-6,199
Interest and dividends income	-40,945
Loss (gain) related to securities	-3,661
Interest expenses	39
Foreign exchange losses (gains)	3,011
Loss (gain) related to property, plant and equipment	-63
Decrease (increase) in other investing and financing activities assets	4,632
Increase (decrease) in other investing and financing activities liabilities	-28,311
Other, net	6,631
Subtotal	-35,673
Interest and dividends income received	38,630
Interest expenses paid	-38
Income taxes paid	5,116
Net cash provided by (used in) operating activities	8,035
Net cash provided by (used in) investment activities	
Net increase (decrease) in cash and deposits	-2,638
Purchases of monetary receivables purchased	-11
Proceeds from sales and redemption of monetary receivables purchased	8,158
Increase in money held in trust	-7,329
Decrease in money held in trust	2,300
Purchase of short-term investment securities	-514,109
Proceeds from sales and redemption of securities	547,515
Payments of loans receivable	-70,602
Collection of loans receivable	60,961
Other, net	-4,034
Total of net cash provided by (used in) investment transactions	20,210
Total of net cash provided by (used in) operating activities and investment	28,246
transactions	20,240
Purchase of property, plant and equipment	-6,863
Proceeds from sales of property, plant and equipment	1,595
Other, net	-2,752
Net cash provided by (used in) investment activities	12,190
Net cash provided by (used in) financing activities	
Proceeds from disposal of treasury stock	28
Purchase of treasury stock	-164
Cash dividends paid	-7,344
Other, net	-275
Net cash provided by (used in) financing activities	-7,755
Effect of exchange rate change on cash and cash equivalents	-4,905
Net increase (decrease) in cash and cash equivalents	7,564
Cash and cash equivalents at beginning of period	127,841
Cash and cash equivalents at end of period	135,406

Accounting Standard for Quarterly Financial Reporting (Statement No.12) and Guidance on Accounting Standard for Quarterly Financial Reporting (Guidance No.14) issued by the Accounting Standards Board of Japan on March 14, 2007 are adopted in preparing this report. In addition, this report is accordance with a regulation and an ordinance issued by the Financial Services Agency.

(4) Note related to the premise of a going concern None

#### (5) Segment Information

a. Segment Information by Class of Business

Third Quarter FY2008 (From April 1, 2008 to December 31, 2008)

(Millions of Yen)

	Non-life Insurance	Life Insurance	Total	Elimination	Consolidated
Operating Income	784,266	59,813	844,080	-9,012	835,067
Ordinary Income	3,205	1,334	4,539	-0	4,539

#### Note:

- (i) Segments are classified based on characteristics of operation of the parent company and its consolidated subsidiaries.
- (ii) Major operations of each segment are as follows:

Non-life insurance- Underwriting property, casualty insurance, and investing activities

Life insurance- Underwriting life insurance and investing activities

#### b. Segment Information by Location

#### Third Quarter FY2008 (From April 1, 2008 to December 31, 2008)

Segment information by location is omitted, because domestic sales and assets constitute more than 90% of the aggregated amount of operating income and assets of all segments.

#### c. Overseas Sales

#### Third Quarter FY2008 (From April 1, 2008 to December 31, 2008)

Information of overseas sales is omitted, because overseas operating income constitute less than 10% of consolidated operating income.

(6) Note if the amount of shareholders' equity significantly changed None

# (Reference)

# Consolidated Statements of Income for the Third Quarter of Fiscal 2007

	3Q FY2007
Period	
Item	From April 1, 2007
On weather to come	to December 31, 2007
Operating income	883,159
Underwriting income	777,146
Net premiums written	657,733
Premiums of saving-type insurance	46,427
Investment income from saving-type insurance	15,971
Life insurance premiums	53,324
Reversal of reserve for outstanding claims	3,016
Investment Income	105,054
Interest and dividends income	75,621
Gains from money held in trust	4
Gains on sales of securities	44,636
Income credited to saving type insurance	-15,971
Other operating income	958
Operating expenses	870,194
Underwriting expenses	672,869
Net loss paid	372,105
Loss adjustment expenses	27,345
Commissions and collection fees	120,871
Maturity refunds to policyholders	81,801
Life insurance claims paid	9,211
Provision for policy reserve and other	60,728
Investment expenses	81,917
Loss on trading securities	1
Loss on sales of securities	2,150
Losses on valuation of securities	12,705
Loss on derivatives	66,777
Sales and administrative expenses	113,131
Other operating expenses	2,275
Interest expenses	11
Ordinary income	12,965
Extraordinary income	8,158
Extraordinary loss	3,504
Provision for reserves under the special laws	935
Reserve for price fluctuation	935
Others	2,568
Income before income taxes and minority interests	17,619
Tax adjustments-current	9,026
Tax adjustments-deferred	-3,094
Minority interests in loss	5
Net income	11,692

#### 5. Other Information

# Summary of Consolidated Statements of Income

(Millions of Yen) 3Q FY2007 3Q FY2008 From April 1, 2007 From April 1, 2008 Change Rate of Change to December 31, 2007 to December 31, 2008 % Underwriting income 777,146 756,437 -20,708 -2.7 Net premiums written 657,733 632,493 -25,240 -3.8 Premiums of saving-type insurance -10.2 46,427 41,685 -4,741 Life insurance premiums 53.324 53.705 381 0.7 Reversal of reserve for outstanding claims 3,016 11,681 8,665 287.2 **Underwriting expenses** 672,869 638,132 -34,737 -5.2 Net loss paid 372,105 375,733 3,627 1.0 Loss adjustment expenses 27,345 28,636 1,290 4.7 Commissions and collection fees 120,871 120,945 74 0.1 Maturity refunds to policyholders 81,801 -8,944 -10.9 72,857 Life insurance claims paid 2.0 9,211 9,396 184 Provision for policy reserve and other 60,728 26,325 -34,402 -56.7 Investment income 105,054 76,452 -28,602 -27.2 Interest and dividends income 75,621 40,945 -34,675 -45.9 Gains on sales of securities 44,636 51,519 6,883 15.4 Investment expenses 81,917 73,852 -8,064 -9.8 Loss on sales of securities 2,150 12,059 9,908 460.8 Loss on valuation of securities 181.6 12.705 35,774 23,068 Loss on derivatives 66,777 8,672 -58,105 -87.0 Sales and administrative expenses 4.3 113,131 118,023 4,891 Other ordinary income and loss -1,316 1,657 2,973 Ordinary income 12,965 4,539 -8,425 -65.0 Extraordinary income 8,158 6,725 -1,432 -17.6 782 Extraordinary loss 3,504 -2,722-77.7 Extraordinary income and loss 4,653 5,943 1,289 27.7 -40.5 Income before income taxes and minority interests 17,619 10,482 -7,1369,026 3,965 -5,061 Tax adjustments-current -56.1 -3,094 Tax adjustments-deferred 849 3,944 Minority interests in loss 5 70 64 11,692 Net income 5.738 -50.9 -5.954

Note: The figures for the previous third quarter are listed using same methods, except adoptions of Practical Solution on Unification of Accounting Policies Applied to Foreign Subsidiaries for Consolidated Financial Statements and Accounting Standard for Lease Transaction, as this period for comparison.

# Consolidated Premiums and Losses by Class

# Direct Premium Written by Class of Business

(Millions of Yen)

	3Q FY2007 From April 1, 2007 to December 31, 2007  Amount Proportion Change			3Q FY2008 From April 1, 2008 to December 31, 2008			
				Amount	Proportion	Change	
		%	%		%	%	
Fire and Allied Lines	101,334	13.8	-2.5	103,658	14.8	2.3	
Marine	4,058	0.6	-0.6	4,053	0.6	-0.1	
Personal Accident	71,644	9.7	-8.0	66,459	9.5	-7.2	
Voluntary Automobile	367,921	50.1	0.2	362,342	51.7	-1.5	
Compulsory Automobile Liability	128,811	17.5	0.9	103,359	14.7	-19.8	
Other	60,950	8.3	8.5	61,030	8.7	0.1	
Total	734,721	100.0	-0.3	700,904	100.0	-4.6	
(Including premiums of saving-type insurance)	46,427	6.3	-11.4	41,685	5.9	-10.2	

## Net Premiums Written by Class of Business

(Millions of Yen)

	1			ı	,	
	3Q FY2007 From April 1, 2007 to December 31, 2007  Amount Proportion Change			3Q From April 1, 2008	FY2008 Is to December	31, 2008
				Amount	Proportion	Change
		%	%		%	%
Fire and Allied Lines	74,151	11.3	-1.5	75,639	12.0	2.0
Marine	4,649	0.7	6.6	4,277	0.7	-8.0
Personal Accident	36,884	5.6	-1.6	34,919	5.5	-5.3
Voluntary Automobile	369,915	56.2	0.6	365,463	57.8	-1.2
Compulsory Automobile Liability	112,808	17.2	0.2	93,309	14.7	-17.3
Other	59,327	9.0	8.9	58,886	9.3	-0.7
Total	657,736	100.0	0.9	632,495	100.0	-3.8

# Net Loss Paid by Class of Business

(Millions of Yen)

	30 From April 1, 200	Q FY2007 7 to December	r 31, 2007	3Q From April 1, 2008	FY2008 to December	31, 2008
	Amount	Proportion	Change	Amount	Proportion	Change
		%	%		%	%
Fire and Allied Lines	25,370	6.8	-23.0	25,017	6.7	-1.4
Marine	2,905	0.8	46.1	1,837	0.5	-36.7
Personal Accident	14,951	4.0	8.2	16,281	4.3	8.9
Voluntary Automobile	213,787	57.5	3.8	215,766	57.4	0.9
Compulsory Automobile Liability	75,339	20.2	-1.2	76,126	20.3	1.0
Other	39,750 10.7 -10.			40,704	10.8	2.4
Total	372,105	100.0	-0.9	375,733	100.0	1.0

Note: The figures in the above tables are before offsetting of internal transactions among segments.

# **Consolidated Securities**

## 1. Marketable Bonds Held to Maturity

None

## 2. Marketable Bonds Earmarked for Underwriting Reserve

(Millions of Yen)

		FY2007					
	(A	s of December 31, 2008)		(As of March 31, 2008)			
	Balance Sheet Amount	Fair Value	Difference	Balance Sheet Amount	Fair Value	Difference	
Bonds	294,563 310,602		16,038	272,225	279,740	7,514	
Foreign securities	3,038 3,284		246	2,971	3,181	210	
Total	297,601	313,887	16,285	275,197	282,922	7,725	

#### 3. Marketable Securities for Available for Sale

(Millions of Yen)

		3Q FY2008		FY2007 (As of March 31, 2008)			
	(A	As of December 31, 2008)					
	Cost	Balance Sheet Amount	Difference	Cost	Balance Sheet Amount	Difference	
Bonds	670,894	688,947	18,052	782,994	795,322	12,327	
Equity securities	278,137	287,045	8,908	239,430	405,487	166,056	
Foreign securities	379,006	315,109	-63,897	390,852	374,696	-16,156	
Other securities	133,302	114,971	-18,330	109,484	102,562	-6,921	
Total	1,461,341 1,406,075		-55,266	1,522,762	1,678,068	155,306	

Note:

Other securities include beneficiary right of loan receivables, which are classified as monetary receivables purchased in the consolidated balance sheets.

## 4. Impairment Loss on Available-for-Sale Securities

3Q FY2008	FY2007
(As of December 31, 2008)	(As of March 31, 2008)
The parent company and Aioi Life Insurance recognized 35,774 million yen as	The parent company and Aioi Life Insurance recognized 12,512
impairment loss for available-for-sale securities. The parent company and its	million yen as impairment loss. Available-for-sale securities are
domestic subsidiaries basically revaluate marketable securities available for	revaluated when fair value of the securities as of the end of fiscal
sale when fair value of the securities as of the end of the third quarter declined	2007 declined by more than 30% compared to their cost.
by more than 30% compared to their cost.	

# **Consolidated Derivative Transaction**

			3Q FY2008			FY2007			
		(As o	f December 31,	2008)	(As of March 31, 2008)				
Туре	Type Transaction	Contract Amount	Fair Value	Valuation Gains and Losses	Contract Amount	Fair Value	Valuation Gains and Losses		
Foreign Exchange	Forward								
1 ordigit Exorialige	Buying	69,494	70,934	1,439	77,170	75,206	-1,963		
Interest Rate St	waps	3,500	178	178	3,500	153	153		
Others	Credit Derivatives								
	Selling	142,545	-48,507	-48,507	158,665	-43,490	-43,490		
Total		-	-	-46,889	-	-	-45,300		

# Summary of Non-Consolidated Statements of Income

(Millions of Yen)

				(
Period	3Q FY2007	3Q FY2008		
Item	From April 1, 2007	From April 1, 2008	Change	Rate of Change
item	to December 31, 2007	to December 31, 2008		
				%
Direct net premium including savings type	714,412	681,407	-33,005	-4.6
insurance premium income	714,412	001,407	-33,003	-4.0
Direct net premium	667,985	639,721	-28,263	-4.2
Underwriting income	708,914	698,705	-10,208	-1.4
Net premiums written	641,746	617,180	-24,566	-3.8
Premiums of saving-type insurance	46,427	41,685	-4,741	-10.2
Reversal of reserve for outstanding claims	4,237	12,011	7,774	183.5
Reversal of policy reserve and other	-	11,045	11,045	-
Underwriting expenses	597,148	581,880	-15,267	-2.6
Net loss paid	361,558	366,706	5,148	1.4
Loss adjustment expenses	26,900	27,912	1,012	3.8
Commissions and collection fees	111,604	110,174	-1,429	-1.3
Maturity refunds to policyholders	81,801	72,857	-8,944	-10.9
Provision of policy reserve and other	14,548	_	-14,548	-100.0
Investment income	99,508	70,167	-29,340	-29.5
Interest and dividends income	70,127	34,720	-35,406	-50.5
Gains on sales of securities	44,556	51,498	6,941	15.6
Investment expenses	81,787			-10.5
Loss on sales of securities	2,036	11,814	9,778	480.1
Loss on valuation of securities	12,705	35,738	23,032	181.3
Loss on derivatives	66,778	8,672	-58,105	-87.0
Sales and administrative expenses	105,071	·		3.0
Sales and administrative expenses for		·		
underwriting	99,281	101,971	2,689	2.7
Other ordinary income and loss	-499	1,774	2,273	-
Ordinary income	23,915	7,290	-16,625	-69.5
Underwriting profit and loss	10,831	13,262	2,430	22.4
Extraordinary income	8,158	6,783	-1,374	-16.8
Extraordinary loss	3,382	2,587	-794	-23.5
Extraordinary income and loss	4,776		-580	
Income before income taxes and minority	00.000			60.0
interests	28,692	11,485	-17,206	-60.0
Tax adjustments-current	8,980	3,742	-5,238	-58.3
Tax adjustments-deferred	-192		563	-
Net income	19,904	7,372	-12,531	-63.0
Loss ratio	60.5%	63.9%		
Expense ratio	32.9%	34.4%		

#### Note:

- 1. Underwriting profit = Underwriting income (Underwriting expenses + Sales and administrative expenses for underwriting) ± Other revenue and spending
- 2. Loss ratio = (Net loss paid + Loss adjustment expenses) / Net premiums written x 100
- 3. Expense ratio = (Commissions and collection fees + Sales and administrative expenses for underwriting) / Net premiums written x 100
- 4. The above table is a summary of non-consolidated statements of income based on a regulation for quarterly financial reporting issued by the Financial Services Agency but is not required to disclose by a law.

# Non-Consolidated Premiums and Losses by Class

# **Direct Premium Written by Class of Business**

(Millions of Yen)

	30 From April 1, 200	) FY2007 7 to December	· 31, 2007	3Q From April 1, 2008	FY2008 3 to December	31, 2008
	Amount	Proportion	Change	Amount	Proportion	Change
		%	%		%	%
Fire and Allied Lines	87,900	13.2	-2.0	90,946	14.2	3.5
Marine	4,058	0.6	2.9	4,053	0.6	-0.1
Personal Accident	38,963	5.8	-1.3	37,583	5.9	-3.5
Voluntary Automobile	352,090	52.7	-0.2	346,634	54.2	-1.5
Compulsory Automobile Liability	128,811	19.3	0.9	103,359	16.2	-19.8
Other	56,160	8.4	4.2	57,143	8.9	1.8
Total	667,985	667,985 100.0 0.1 714,412 -0.7		639,721	100.0	-4.2
(Including premiums of saving- type insurance)	714,412			681,407		-4.6

# Net Premiums Written by Class of Business

(Millions of Yen)

	30 From April 1, 200	FY2007 7 to December	31, 2007	3Q From April 1, 2008	FY2008 to December	31, 2008
	Amount	Proportion	Change	Amount	Proportion	Change
		% %			%	%
Fire and Allied Lines	74,087	11.5	-0.5	75,615	12.2	2.1
Marine	4,645	0.7	6.5	4,294	0.7	-7.6
Personal Accident	36,876	5.8	-1.6	34,912	5.7	-5.3
Voluntary Automobile	356,660	55.6	0.3	352,529	57.1	-1.2
Compulsory Automobile Liability	112,808	17.6	0.2	93,309	15.1	-17.3
Other	56,667 8.8 5.2			56,518	9.2	-0.3
Total	641,746	100.0	0.5	617,180	100.0	-3.8

# Net Loss Paid by Class of Business

(Millions of Yen)

	(Million of Te									
	3Q FY2007 From April 1, 2007 to December 31, 2007			3Q From April 1, 2008	FY2008 to December	31, 2008				
	Amount	Change	Loss Ratio	Amount	Change	Loss Ratio				
	% %				%	%				
Fire and Allied Lines	25,040	-23.6	35.1	24,973	-0.3	34.6				
Marine	2,899	46.1	64.5	1,839	-36.5	44.6				
Personal Accident	14,946	8.4	44.2	16,279	8.9	50.3				
Voluntary Automobile	204,180	3.0	61.7	207,270	1.5	63.5				
Compulsory Automobile Liability	75,339	-1.2	72.7	76,126	1.0	88.5				
Other	39,150	-12.0	72.5	40,216	2.7	75.2				
Total	361,558	-1.6	60.5	366,706	1.4	63.9				

Note: Loss ratio = (Net loss paid + Loss adjustment expenses) / Net Premiums Written x 100

# Investment Conditions of Securitized Products

We invest in securitized products, such as marketable securities and credit derivatives. The booked amount of marketable securities was 49.7 billion yen equivalent, and the notional amount of credit derivatives was 142.5 billion yen equivalent as of December 31, 2008. ABS-CDOs in credit derivative transactions partially contain subprime related loans, but marketable securities do not contain any subprime related loans.

1. Investment Conditions of Marketable Securities (As of December 31, 2008)

(100 Millions of Yen)

	Booked Amount		F	air Value	Unrealize	d Profit and Loss
	Change from March 31, 2008			Change from March 31, 2008		Change from March 31, 2008
Total Amount of Securitized Products	497 -260		477	-265	-20	-4

Profit and Loss for the Third Quarter of FY2008						
Evaluation Loss Profit and Loss on Sale Total						
-24	-8	-33				

#### (1) Special Purpose Entity (SPE)

There is no SPE structured by our company. We do not supplement liquidity in SPEs.

(100 Millions of Yen)

		Вос	Booked Amount		Fair Value		Unrealized Profit and Loss	
			Change from March 31, 2008		Change from March 31, 2008		Change from March 31, 2008	
Т	Total Amount		=	7	-1	3	-1	
	ABCP	-	-	-	-	-	-	
	Bond Issued by SIV*	3	-	7	-1	3	-1	
L	Other	-	-	-	-	-	-	

Profit and Loss for the Third Quarter of FY2008					
Evaluation Loss	Profit and Loss on Sale	Total			
-	1	-			
-	-	-			
-	-	-			
-	1	-			

<sup>\*</sup> We hold subordinated bonds issued by Structured Investment Vehicles (SIVs). More than 70% of pledged assets for the bonds as collaterals keep AAA ratings, and more than 90% of the assets keep higher than BBB ratings. More than half of the bonds are Residential Mortgage Backed Securities (RMBSs) and Commercial Mortgage Backed Securities (CMBSs). RMBSs do not contain subprime related exposure but partially contain Alt-A exposure. Percentages of pledged assets by country are about 64% for the U.S., and about 33% for Europe. The average remaining period of pledged assets is 4.0 years.

#### (2) Collateralized Debt Obligation

We hold Collateralized Loan Obligations (CLOs), one of Collateralized Debt Obligations (CDOs), but these CLOs do not contain subprime related exposure and Alt-A exposure.

(100 Millions of Yen)

		Booked Amount		Fair Value		Unrealized Profit and Loss	
			Change from March 31, 2008		Change from March 31, 2008		Change from March 31, 2008
To	otal Amount	14	-36	11	-30	-3	5
	CLO*	14	-36	11	-30	-3	5
Ц	Other	-	-	-	-	-	-

Profit and Loss for the Third Quarter of FY2008					
Evaluation Loss	Profit and Loss on Sale	Total			
-24	-1	-26			
-24	-1	-26			
-	-	-			

#### (3) Other Securitized Product

The below chart shows the amounts of other marketable securities. Subprime related exposure and Alt-A exposure are not included.

(100 Millions of Yen)

		Booked Amount		Fair Value		Unrealized Profit and Loss	
			Change from March 31, 2008		Change from March 31, 2008		Change from March 31, 2008
Т	otal Amount	479	-224	458	-233	-21	-8
	CMBS	49	-23	49	-23	-0	0
	RMBS	301	-113	304	-115	2	-2
	ABS and Other	128	-87	105	-93	-23	-6

Profit and Loss for the Third Quarter of FY2008				
Evaluation Loss	Profit and Loss on Sale	Total		
-	-6	-6		
-	-	-		
-	-1	-1		
-	-5	-5		

Overseas exposures in the above chart are as follows:

(100 Millions of Yen)

	Вос	Booked Amount		Fair Value		Unrealized Profit and Loss	
		Change from March 31, 2008		Change from March 31, 2008		Change from March 31, 2008	
Total Amount	80	-40	57	-47	-23	-6	
CMBS	-	-	-	-	-	-	
RMBS	1	-	-	-	-	-	
ABS and Other	80	-40	57	-47	-23	-6	

(100 Willions of Ten)					
Profit and Loss for the Third Quarter of FY2008					
Evaluation Loss	Profit and Loss on Sale	Total			
-	-5	-5			
-	-	1			
-	-	1			
-	-5	-5			

<sup>\*</sup> We hold overseas equities.

#### 2. Investment Conditions of Credit Derivative Transaction (As of December 31, 2008)

We hold ABS-CDOs, Corporate CDOs, and CDSs (Credit Derivative Swaps). These ABS-CDOs contain subprime related exposure and Alt-A exposure, but Corporate CDOs and CDSs do not contain these exposures. We traded exchange hedges but did not trade any other hedges as of December 31, 2008.

(100 Millions of Yen)

	Not	Notional Amount		Evaluation Profit and Loss		Outstanding Exposure	
		Change from March 31, 2008		Change from March 31, 2008		Change from March 31, 2008	
Total Amount	1,425	-161	-485	-50	940	-211	
ABS-CDO*	464	-71	-435	-25	29	-97	
Corporate CDO**	700	-59	-45	-22	655	-82	
CDS	260	-30	-4	-1	255	-31	

	(	,		
Profit and Loss for the Third Quarter of FY2008				
Fair Value Change	Cancellation	Total		
-50	-0	-50		
-25	1	-25		
-22	-	-22		
-1	-0	-1		
Currency hedge	oss (Exchange contract)	-39		

Currency hedge loss (Exchange contract) -39
Subprime related profit and loss (Total) -65

Overseas exposures in the above chart are as follows:

(100 Millions of Yen)

	Not	Notional Amount		Evaluation Profit and Loss		Outstanding Exposure	
		Change from March 31, 2008		Change from March 31, 2008		Change from March 31, 2008	
Total Amount	715	-131	-435	-24	279	-156	
ABS-CDO	464	-71	-435	-25	29	-97	
Corporate CDO	250	-59	-0	0	250	-58	
CDS	-	=	-	-	1	=	

Profit and Loss for the Third Quarter of FY2008					
Fair Value Change	Cancellation	Total			
-24	-	-24			
-25	-	-25			
0	-	0			
-	1	-			

<sup>\*</sup> The loss on ABS-CDOs including currency hedges (subprime related loss) for this period was 6.5 billion yen. The ratings of ABS-CDOs, which partially contain subprime related loans, are 23.5% for BBB and 76.5% for BB and below due to conditions of underlying assets and tranches. Over half of underlying assets of these ABS-CDOs are RMBSs, and the other underlying assets are CMBSs, credit card receivables, leasing receivables, and student loans.

\*\* About 90% of Corporate CDOs keep AAA ratings, and the other Corporate CDOs keep higher than A ratings. Underlying assets of Corporate CDOs are CDSs for domestic companies and overseas companies. The percentages of the underlying assets are about 65% for Japan, about 20% for Europe, and about 10% for the U.S.

#### 3. Other Conditions (As of December 31, 2008)

We do not implement leveraged finance deals and do not underwrite reinsurances of financial guarantee insurances and monoline insurers. Furthermore we do not hold securitized products and bonds, such as RMBS, issued by housing enterprise sponsored by the American government. The consolidated subsidiaries do not hold securitized products.

Note: Page 14 and 15 are based on a guideline issued by the Financial Stability Forum held on April 2008. These pages include contents based on information from outside financial institutions which have business relationships with us.

# AIOI INSURANCE COMPANY, LIMITED

# References of Non-Consolidated Financial Results for the Third Quarter of Fiscal 2008

- 1. Direct Premiums and Losses by Class
- 2. Inwards Reinsurance Premiums and Claims by Class
- 3. Net Operating Expenses
- 4. Catastrophe Reserves
- 5. Total Assets and Managed Assets
- 6. Investment Income and Expense
- 7. Securities

#### 1. Direct Premiums and Losses by Class

#### (1) Direct Premiums Written by Class of Business

	3Q FY2007 Change (%)		3Q FY2008 Change (%)		
Fire and Allied Lines	87,900	-2.0	90,946	3.5	
Marine	4,058	2.9	4,053	-0.1	
Personal Accident	38,963	-1.3	37,583	-3.5	
Voluntary Automobile	352,090	-0.2	346,634	-1.5	
Compulsory Automobile Liability	128,811	0.9	103,359	-19.8	
Other	56,160	4.2	57,143	1.8	
Total	667,985	0.1	639,721	-4.2	

	(WILLIOUS OF TELL)
FY2007	
F12007	Change (%)
117,476	-2.6
5,551	2.9
50,583	-2.2
466,731	-0.3
157,532	-7.6
73,916	2.8
871,793	-1.9

#### (2) Net Premiums Written by Class of Business

#### (Millions of Yen)

	20 EV2007		00 51/0000		
	3Q FY2007	Change (%)	3Q FY2008	Change (%)	
Fire and Allied Lines	74,087	-0.5	75,615	2.1	
Marine	4,645	6.5	4,294	-7.6	
Personal Accident	36,876	-1.6	34,912	-5.3	
Voluntary Automobile	356,660	0.3	352,529	-1.2	
Compulsory Automobile Liability	112,808	0.2	93,309	-17.3	
Other	56,667	5.2	56,518	-0.3	
Total	641,746	0.5	617,180	-3.8	

	(William of Corr)
FY2007	
1 12001	Change (%)
100,326	-1.7
6,435	-0.7
47,882	-2.7
472,766	0.1
149,545	-0.1
74,891	4.6
851,849	0.1

#### (3) Net Loss Paid by Class of Business

#### (Millions of Yen)

	3Q FY2007	Net Loss Ratio (%)*	3Q FY2008	Net Loss Ratio (%)*	Change (%)
Fire and Allied Lines	25,040	35.1	24,973	34.6	-0.5
Marine	2,899	64.5	1,839	44.6	-19.9
Personal Accident	14,946	44.2	16,279	50.3	6.1
Voluntary Automobile	204,180	61.7	207,270	63.5	1.8
Compulsory Automobile Liability	75,339	72.7	76,126	88.5	15.8
Other	39,150	72.5	40,216	75.2	2.7
Total	361,558	60.5	366,706	63.9	3.4

	,	
FY2007	Net Loss Ratio (%)*	Change (%)
25 022	37.3	-6.9
35,823	37.3	-6.9
3,610	57.7	14.0
20,390	45.7	4.7
277,946	63.3	1.7
100,168	72.3	0.3
57,141	80.0	-10.2
495,081	62.2	-0.2

#### 2. Inwards Reinsurance Premiums and Claims by Class

## (1) Net Inwards Reinsurance Premiums by Class of Business

#### (Millions of Yen)

30 EV2007		20 EV2009		
3Q1 12001	Change (%)	3Q F12006	Change (%)	
7,514	1.0	7,295	-2.9	
1,761	22.8	1,659	-5.8	
500	-4.8	71	-85.7	
8,920	20.8	10,077	13.0	
82,674	-0.2	59,505	-28.0	
6,359	-16.2	4,850	-23.7	
107,732	0.5	83,460	-22.5	
	1,761 500 8,920 82,674 6,359	Change (%)       7,514     1.0       1,761     22.8       500     -4.8       8,920     20.8       82,674     -0.2       6,359     -16.2	Change (%)       7,514     1.0     7,295       1,761     22.8     1,659       500     -4.8     71       8,920     20.8     10,077       82,674     -0.2     59,505       6,359     -16.2     4,850	

	,
FY2007	Channa (0/)
	Change (%)
9,509	-1.9
2,364	1.0
740	-9.8
11,543	20.0
110,569	0.4
8,384	-9.5
143,112	0.9

## (2) Net Inwards Reinsurance Claims by Class of Business

	3Q FY2007	Loss Ratio (%)*	3Q FY2008	Loss Ratio (%)*
Fire and Allied Lines	2,456	32.7	1,885	25.8
Marine	1,746	99.1	969	58.4
Personal Accident	239	47.9	270	377.3
Voluntary Automobile	5,741	64.4	6,106	60.6
Compulsory Automobile Liability	75,339	91.1	76,126	127.9
Other	10,233	160.9	9,614	198.2
Total	95,756	88.9	94,972	113.8

FY2007	Loss Ratio (%)*
4,781	50.3
2,210	93.5
322	43.6
7,973	69.1
100,168	90.6
17,543	209.2
132,999	92.9

<sup>\*</sup> Net loss ratio = (Net loss paid + Loss adjustment expenses) / Net premiums written x 100

<sup>\*</sup> Loss ratio = Net inwards reinsurance premiums / Net inwards reinsurance claims x 100

#### 3. Net Operating Expenses

(Millions of Yen)

		3Q FY2007		3Q FY2008		
			Expense Ratio (%)		Change (%)	Expense Ratio (%)
Loss Adjustment Expenses + Sales and Administrative Expenses	Labor Cost	66,751	10.4	68,407	2.5	11.1
	Non-Personal Expenses	57,621	9.0	60,100	4.3	9.7
	Tax and Other	7,598	1.2	7,664	0.9	1.2
	Subtotal	131,971	20.6	136,172	3.2	22.1
Sales and Administrative	Sales and Administrative Expenses for Underwriting		15.5	101,971	2.7	16.5
Commissions and Collection Fees		111,604	17.4	110,174	-1.3	17.9
Net Operation	Operating Expenses 210,886 32.9 212,146 0.6		34.4			

		FY2007				
			Change (%)	Expense Ratio (%)		
	Labor Cost	89,197	0.0	10.5		
Loss Adjustment Expenses + Sales and Administrative Expenses	Non-Personal Expenses	80,885	6.3	9.5		
	Tax and Other	9,498	-2.7	1.1		
	Subtotal	179,581	2.6	21.1		
Sales and Administrative Expenses for Underwriting		136,431	3.1	16.0		
Commissions and Collection Fees		147,020	0.9	17.3		
Net Operating Expenses		283,451	1.9	33.3		

#### 4. Catastrophe Reserves

(Millions of Yen)

	3Q FY2007		FY2007		3Q FY2008			
	Amount	Reserve Ratio (%)*	Amount	Reserve Ratio (%)*	Amount	Reserve Ratio (%)*	Change from 3Q FY2007	Change from FY2007
Fire and Allied Lines	87,836	90.5	89,902	91.3	95,807		7,971	5,904
Marine	4,141	66.9	4,215	65.5	4,399	76.8	258	183
Personal Accident	32,516	66.1	32,861	68.6	33,957	72.9	1,441	1,096
Voluntary Automobile	96,574	20.3	91,099	19.3	84,054	17.9	-12,520	-7,045
Other	23,492	31.1	24,302	32.5	26,074	34.6	2,582	1,771
Total	244,561	34.8	242,382	34.6	244,293	35.1	-268	1,910

<sup>\*</sup> Reserve ratio = Balance of catastrophe reserve/ Net premiums written (excluding dwelling EQ / CALI) × 100

Note: Reserve ratio for the third quarter is calculated after net premiums written (excluding dwelling EQ/ CALI) is multiplied by 4/3.

#### 5. Total Assets and Managed Assets

			(Millions of Yen)
	FY2007	3Q FY2008	Change
Cash and Deposits	77,051	113,750	36,699
Call Loans	20,000	-	-20,000
Monetary Receivables Purchased	29,736	21,431	-8,304
Money Held in Trust	2,222	7,319	5,096
Securities	1,678,821	1,406,057	-272,764
Bonds	733,105	609,031	-124,074
Equity Securities	468,033	359,572	-108,461
Foreign Securities	394,465	338,966	-55,499
Other Securities	83,216	98,487	15,270
Loans Receivables	340,228	348,068	7,840
Property, Plant and Equipment	150,335	148,853	-1,482
Intangible Assets	4,716	5,765	1,049
Other Assets	223,543	212,970	-10,573
Deferred Tax Assets	111,236	187,373	76,137
Customers' Liabilities for Acceptances and Guarantees	3,000	3,000	-
Allowance for Doubtful Accounts	-2,295	-1,750	545
Total Assets	2,638,595	2,452,839	-185,756
Managed Assets	2,285,812	2,035,452	-250,360
(Reference)			
Long-lived Assets	573,258	551,833	-21,424

#### 6. Investment Income and Expense

(Millions of Yen)

	3Q FY2007	3Q FY2008		FY2007	
	3Q112001	3Q112000	Change	1 12001	
Interest and Dividends Income	70,127	34,720	-35,406	81,864	
Gain and Loss on Sales of Securities	42,520	39,683	-2,836	39,086	
Loss on Valuation of Securities	-12,705	-35,738	-23,032	-12,496	
Gain and Loss on Derivatives*	-66,778	-8,672	58,105	-84,774	
Other Investment Gains and Losses	528	-16,621	-17,150	-1,560	
Investment Income on Premiums for Maturity of Refundable Portion of Long-Term and Other Insurance	-15,971	-16,421	-449	-22,106	
Investment Income and Loss	17,720	-3,049	-20,770	13	

<sup>\*</sup> Valuation profit and loss of derivative transaction at the end of the period are included.

(References) Investment and Dividends Income

(Millions of Yen)

	3Q FY2007	3Q FY2008	Change	FY2007
Securities	60,190	24,774	-35,416	68,671
Bonds	8,329	8,182	-146	11,204
Equity Securities	8,453	9,199	745	8,858
Foreign Securities	30,861	6,832	-24,028	35,771
Other Securities	12,546	559	-11,986	12,837
Loans	5,041	5,054	13	6,735
Land and Buildings	3,838	3,893	54	5,121
Others	1,056	999	-57	1,335
Total	70,127	34,720	-35,406	81,864

#### 7. Securities

(1) Unrealized Profit and Loss on Securities

(Millions of Yen)

3Q FY2008	Cost	Fair Value	Unrealized Gains and Losses		
3Q FY2008		rair value	Unrealized Gains and Losses	Change	
Bonds	594,504	608,911	14,407	3,761	
Equity Securities	277,414	286,069	8,655	-156,518	
Foreign Securities	375,893	312,046	-63,846	-47,714	
Others	133,202	114,871	-18,330	-11,273	
Total	1,381,014	1,321,899	-59,114	-211,745	

FY2007	Cost	Fair Value	Unrealized Gains and Losses	
Bonds	722,111	732,757	10,645	
Equity Securities	238,707	403,880	165,173	
Foreign Securities	386,710	370,579	-16,131	
Others	108,395	101,339	-7,056	
Total	1,455,924	1,608,556	152,631	

Note: 1. Available-for-sale securities in the above tables are fairly valued on the market.

#### (2) Gain and Loss on Sales of Securities

(Millions of Yen)

	3Q FY2007	3Q FY2008	Change	FY2007	
Bonds	5,210	5,638	427	5,587	
Equity Securities	6,750	43,076	36,326	9,833	
Foreign Securities	22,102	-10,548	-32,650	15,576	
Others	8,457	1,517	-6,939	8,089	
Total	42,520	39,683	-2,836	39,086	

#### (3) Loss on Valuation of Securities by Impairment

	3Q FY2007	3Q FY2008	Change	FY2007
Bonds	-	279	279	=
Equity Securities	6,869	14,735	7,865	8,463
Foreign Securities	5,835	10,114	4,278	3,421
Others	-	10,608	10,608	611
Total	12,705	35,738	23,032	12,496

<sup>2.</sup> Monetary receivables purchased is included in others.