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Explanatory Material for Business Results for the Six Months Ended September 30, 2017

November 17, 2017

MS&AD Insurance Group Holdings, Inc.

This document has been translated from the Japanese original solely for reference purposes, and the Japanese original shall prevail if any discrepancy is identified.

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1. Summary of Consolidated Business Results

(1) Consolidated Business Performance

(Yen in 100 millions)

| | Items | Six months ended September 30, 2016 | Six months ended September 30, 2017 | Change | Change ratio |
|--|-------|--|--|---------|--------------|
| Ordinary income and expenses: | | | September 00, 2017 | | |
| Underwriting income: | 1 | 25,799 | 24,533 | (1,266) | (4.9) % |
| Net premiums written | 2 | 18,393 | 18,641 | 247 | 1.3 |
| Deposit premiums from policyholders | 3 | 523 | 451 | (71) | (13.7) |
| Life insurance premiums | 4 | 6,610 | 5,111 | (1,499) | (22.7) |
| Underwriting expenses: | 5 | 20,019 | 24,177 | 4,157 | 20.8 |
| Net claims paid | 6 | 8,871 | 8,866 | (5) | (0.1) |
| Loss adjustment expenses | 7 | 830 | 834 | 4 | 0.5 |
| Commissions and collection expenses | 8 | 3,495 | 3,500 | 4 | 0.1 |
| Maturity refunds to policyholders | 9 | 1,175 | 1,122 | (52) | (4.5) |
| Life insurance claims | 10 | 1,608 | 1,742 | 134 | 8.3 |
| Provision for outstanding claims | 11 | 365 | 1,393 | 1,027 | 280.8 |
| Provision for underwriting reserves | 12 | 3,378 | 6,688 | 3,310 | 98.0 |
| Investment income: | 13 | 1,787 | 4,299 | 2,512 | 140.5 |
| Interest and dividends income | 14 | 1,312 | 1,422 | 109 | 8.4 |
| Investment gains on money trusts | 15 | 7 | 483 | 475 | 6,428.2 |
| Gains on sales of securities | 16 | 411 | 593 | 181 | 44.2 |
| Investment gains on separate accounts | 17 | - | 1,230 | 1,230 | - |
| Investment expenses: | 18 | 2,856 | 155 | (2,701) | (94.6) |
| Investment losses on money trusts | 19 | 517 | 0 | (517) | (100.0) |
| Losses on sales of securities | 20 | 45 | 29 | (15) | (34.9) |
| Impairment losses on securities | 21 | 26 | 14 | (11) | (44.4) |
| Investment losses on separate accounts | 22 | 626 | - | (626) | (100.0) |
| Operating expenses and general and administrative | 23 | 3,202 | 3,197 | (5) | (0.2) |
| expenses | 23 | 3,202 | 3,197 | (5) | (0.2) |
| Other ordinary income and expenses: | 24 | 2 | 13 | 10 | 369.4 |
| Gains/(losses) on equity method investments | 25 | 3 | 9 | 5 | 140.2 |
| Ordinary profit | 26 | 1,510 | 1,315 | (194) | (12.9) |
| Extraordinary income and losses: | | | | | |
| Extraordinary income | 27 | 122 | 1 | (121) | (99.0) |
| Extraordinary losses | 28 | 282 | 184 | (97) | (34.6) |
| Extraordinary income/(losses) | 29 | (159) | (183) | (23) | - |
| Income before income taxes | 30 | 1,350 | 1,132 | (218) | (16.2) |
| Income taxes - current | 31 | 366 | 731 | 364 | 99.6 |
| Income taxes - deferred | 32 | (9) | (365) | (355) | - |
| Total income taxes | 33 | 356 | 366 | 9 | 2.6 |
| Net income | 34 | 993 | 766 | (227) | (22.9) |
| Net income attributable to non-controlling interests | 35 | 9 | 8 | (0) | (8.4) |
| Net income attributable to owners of the parent | 36 | 984 | 757 | (226) | (23.0) |

⁽Notes) 1. The figures in the above table are presented exclusive of Good Result Return premiums of Mitsui Sumitomo Insurance's proprietary automobile insurance product "ModoRich", which contains a special clause related to premium adjustment and refund at maturity.

^{2.} Extraordinary losses for the six months ended September 30, 2016 include system-related costs that were recognized by the reorganization by function at domestic insurance consolidated subsidiaries under the umbrella of the Company in the amount of ¥21.4 billion.

| Incurred losses related to non-life insurance business | 37 | 0.217 | 10,224 | 1.006 | 10.0 |
|--|----|-------|--------|-------|------|
| Incurred losses related to non-life insurance business | 31 | 9,217 | 10,224 | 1,000 | 10.9 |

(Note) Incurred losses (excluding loss adjustment expenses) = net claims paid + movement in outstanding claims

(2) Breakdown of Results by Company (Net Premiums Written, Ordinary Profit and Net Income Attributable to Owners of the Parent)

(Yen in 100 millions)

| | | | | (1 | (en in 100 millions) |
|---|-------|--|--|--------|----------------------|
| | Items | Six months ended September 30, 2016 | Six months ended September 30, 2017 | Change | Change ratio |
| | | | | | % |
| Net premiums written ^(Note 1) | 1 | 18,393 | 18,641 | 247 | 1.3 |
| Mitsui Sumitomo Insurance ^(Note 1) | 2 | 7,566 | 7,816 | 250 | 3.3 |
| Aioi Nissay Dowa Insurance | 3 | 6,094 | 6,301 | 207 | 3.4 |
| Mitsui Direct General Insurance | 4 | 186 | 186 | 0 | 0.5 |
| Overseas insurance subsidiaries | 5 | 4,514 | 4,307 | (206) | (4.6) |
| Ordinary profit | 6 | 1,510 | 1,315 | (194) | (12.9) |
| Mitsui Sumitomo Insurance | 7 | 933 | 1,313 | 380 | 40.7 |
| Aioi Nissay Dowa Insurance | 8 | 495 | 224 | (270) | (54.7) |
| Net income attributable to owners of the parent | 9 | 984 | 757 | (226) | (23.0) |
| Mitsui Sumitomo Insurance | 10 | 693 | 988 | 295 | 42.6 |
| Aioi Nissay Dowa Insurance | 11 | 335 | 137 | (197) | (58.9) |
| Mitsui Direct General Insurance | 12 | 0 | 10 | 10 | 1,553.2 |
| Mitsui Sumitomo Aioi Life Insurance | 13 | 42 | 41 | (1) | (2.4) |
| Mitsui Sumitomo Primary Life Insurance | 14 | 117 | 177 | 59 | 50.2 |
| Overseas insurance subsidiaries | 15 | 130 | (381) | (512) | (391.5) |
| Others, consolidation adjustments, etc. | 16 | (336) | (216) | 119 | - |

⁽Notes) 1. The figures in the above table are presented exclusive of Good Result Return premiums of Mitsui Sumitomo Insurance's proprietary automobile insurance product "ModoRich", which contains a special clause related to premium adjustment and refund at maturity.

(3) Breakdown of Results of Overseas Insurance Subsidiaries

(Yen in 100 millions)

| | Items | Six months ended September 30, 2016 | Six months ended September 30, 2017 | Change | Change ratio |
|--|-------|--|--|--------|--------------|
| | | | | | % |
| Net premiums written | 1 | 4,514 | 4,307 | (206) | (4.6) |
| Asia | 2 | 812 | 813 | 0 | 0.1 |
| Europe | 3 | 3,463 | 3,235 | (228) | (6.6) |
| MS Amlin ^(Note) | 4 | 3,227 | 2,985 | (242) | (7.5) |
| Americas | 5 | 238 | 259 | 20 | 8.7 |
| Net income/(loss) attributable to owners of the parent | 6 | 130 | (381) | (512) | (391.5) |
| Asia | 7 | 83 | 89 | 5 | 6.3 |
| Europe | 8 | 36 | (477) | (514) | (1,394.2) |
| MS Amlin ^(Note) | 9 | 60 | (465) | (526) | (867.0) |
| Americas | 10 | 10 | 7 | (3) | (31.2) |

(Note) The figures of "MS Amlin" for the six months ended September 30, 2016 include the results of the other subsidiaries which were integrated into MS Amlin, due to the reorganization of Lloyd's and reinsurance business occurred on December 31, 2016.

^{2.} Items 10 to 15 represent the net income or loss on a non-consolidated basis after taking into account the Company's ownership interests in its subsidiaries.

(4) Summary of Results of Domestic Life Insurance Business

(Yen in 100 millions)

| | Items | Six months ended September 30, 2016 | Six months ended September 30, 2017 | Change | Change ratio | Year ended March 31, 2017 |
|---|-------|--|--|--------|--------------|------------------------------|
| Amount of new policies | | | | | | |
| Mitsui Sumitomo Aioi Life Insurance | 1 | 10,894 | 14,144 | 3,249 | 29.8 % | 23,771 |
| Mitsui Sumitomo Prima Life Insurance | ry 2 | 5,208 | 4,831 | (376) | (7.2) % | 10,322 |
| Amount of policies in force | | | | | | |
| Mitsui Sumitomo Aioi Life Insurance | 3 | 228,073 | 235,726 | 3,583 | 1.5 % | 232,142 |
| Mitsui Sumitomo Prima Life Insurance | ry 4 | 49,686 | 60,958 | 4,150 | 7.3 % | 56,807 |
| Annualized premiums for policies in force | | | | | | |
| Mitsui Sumitomo Aioi Life Insurance | 5 | 3,857 | 4,072 | 61 | 1.5 % | 4,010 |
| Mitsui Sumitomo Prima Life Insurance | ry 6 | 4,789 | 5,294 | (26) | (0.5) % | 5,321 |

⁽Notes) 1. The figures in the above table represent the total sum of individual insurance and individual annuities.

(5) Incurred Losses due to the Hurricanes in North America and the Earthquakes in Mexico included in Consolidated Business Results for the Six Months Ended September 30, 2017

(Yen in 100 millions)

| | (1 cm m 100 mmons) |
|-----------------------|--|
| | Six months ended September 30, 2017 |
| Hurricane Harvey | 212 |
| Hurricane Irma | 389 |
| Hurricane Maria | 225 |
| Earthquakes in Mexico | 47 |
| Total | 874 |

^{2. &}quot;Change" and "Change ratio" make comparisons with the six months ended September 30, 2016 for items 1 and 2 and the year ended March 31, 2017 for items 3 to 6.

2. Non-Consolidated Business Results of Mitsui Sumitomo Insurance Co., Ltd.

The figures in the tables below are presented exclusive of Good Result Return premiums of Mitsui Sumitomo Insurance's proprietary automobile insurance product "ModoRich", which contains a special clause related to premium adjustment and refund at maturity.

(1) Business Performance

(Yen in 100 millions)

| | | | G: /1 1 1 | G! (* * * * * | · · | ch in 100 minions) | |
|--------|---|-------|--|--|---------|--------------------|--|
| | | Items | Six months ended September 30, 2016 | Six months ended September 30, 2017 | Change | Change ratio | |
| | | | September 30, 2016 | September 30, 2017 | | % | |
| (+) | Net premiums written | 1 | 7,566 | 7,816 | 250 | 3.3 | |
| (-) | Net claims paid | 2 | 3,863 | 3,814 | (48) | (1.3) | |
| (-) | Loss adjustment expenses | 3 | 435 | 434 | (0) | (0.2) | |
| (-) | Commissions and collection expenses | 4 | 1,286 | 1,331 | 45 | 3.5 | |
| (-) | Operating expenses and general and administrative expenses for underwriting | 5 | 981 | 1,000 | 19 | 2.0 | |
| | Underwriting profit before movements in reserves | 6 | 999 | 1,235 | 235 | 23.5 | |
| (-) | Movement in outstanding claims | 7 | 154 | 214 | 60 | 39.5 | |
| (-) | Movement in ordinary underwriting reserves | 8 | 126 | 277 | 151 | 120.2 | |
| (-) | Movement in catastrophe reserve | 9 | 301 | 274 | (26) | (9.0) | |
| (+) | Other | 10 | 0 | 19 | 18 | 1,877.2 | |
| | Underwriting profit | 11 | 419 | 487 | 68 | 16.2 | |
| (+) | Interest and dividends income | 12 | 536 | 565 | 29 | 5.4 | |
| (-) | Transfer of investment income on deposit premiums from policyholders | 13 | 185 | 169 | (16) | (8.7) | |
| | Net interest and dividends income (item 12 - item 13) | 14 | 350 | 395 | 45 | 12.9 | |
| (+) | Gains/(losses) on sales of securities | 15 | 296 | 449 | 152 | 51.5 | |
| (-) | Impairment losses on securities | 16 | 1 | 9 | 8 | 782.7 | |
| (+) | Other | 17 | (117) | 3 | 120 | - | |
| | Investment profit | 18 | 528 | 838 | 310 | 58.7 | |
| (+) | Other ordinary profit/(loss) | 19 | (14) | (12) | 1 | - | |
| | Ordinary profit | 20 | 933 | 1,313 | 380 | 40.7 | |
| (+) | Extraordinary income/(losses): | 21 | (26) | (21) | 4 | - | |
| | Gains/(losses) on reserve for price fluctuation | 22 | (17) | (18) | (0) | - | |
| | Income before income taxes | 23 | 906 | 1,291 | 384 | 42.4 | |
| (-) | Income taxes | 24 | 213 | 303 | 89 | 41.9 | |
| | Net income | 25 | 693 | 988 | 295 | 42.6 | |
| l- | | | ! | | | | |
| | Net loss ratio | 26 | 56.8 % | 54.4 % | (2.4) % | | |
| Ratios | Net expense ratio | 27 | 30.0 % | 29.8 % | (0.2) % | | |
| | Combined ratio | 28 | 86.8 % | 84.2 % | (2.6) % | | |
| | | | | | | | |
| | | | | | | | |

29

4.017

4.029

12

0.3

Incurred losses (item 2 + item 7)

(Reference) Business performance excluding residential earthquake insurance and CALI*

| | Net premiums written | 30 | 6,635 | 6,834 | 198 | 3.0 |
|--------|----------------------|----|--------|--------|---------|-----|
| | Net loss ratio | 31 | 52.5 % | 51.3 % | (1.2) % | |
| Ratios | Net expense ratio | 32 | 31.8 % | 31.6 % | (0.2) % | |
| | Combined ratio | 33 | 84.3 % | 82.9 % | (1.4) % | |

^{*} CALI stands for compulsory automobile liability insurance, and the same hereinafter.

⁽Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100
2. Net expense ratio = (commissions and collection expenses + operating expenses and general and administrative expenses for underwriting) / net premiums written x 100

^{3.} Combined ratio = net loss ratio + net expense ratio

(2) Premiums written

(Yen in 100 millions)

| | | Net premiu | ms written | | Direct premiums written (excluding deposit premiums from policyholders) | | | |
|----------------------|-----------|--------------|------------------|--------------|---|--------------|--------------------|--------------|
| | Six mont | hs ended | Six months ended | | Six months ended | | Six months ended | |
| | September | r 30, 2016 | September | r 30, 2017 | September 30, 2016 | | September 30, 2017 | |
| | Amount | Change ratio | Amount | Change ratio | Amount | Change ratio | Amount | Change ratio |
| | | % | | % | | % | | % |
| Fire and allied | 942 | (37.9) | 1,053 | 11.7 | 1,304 | (31.2) | 1,414 | 8.4 |
| Marine | 312 | (11.9) | 310 | (0.8) | 430 | (14.4) | 423 | (1.5) |
| Personal accident | 752 | 1.4 | 775 | 3.1 | 804 | 3.1 | 828 | 2.9 |
| Voluntary automobile | 3,309 | 1.6 | 3,345 | 1.1 | 3,324 | 1.8 | 3,358 | 1.0 |
| CALI | 926 | (3.2) | 979 | 5.7 | 865 | (1.9) | 862 | (0.5) |
| Other | 1,322 | 11.4 | 1,353 | 2.3 | 1,504 | 11.9 | 1,554 | 3.3 |
| Total | 7,566 | (5.6) | 7,816 | 3.3 | 8,234 | (5.0) | 8,441 | 2.5 |

(3) Net claims paid

(Ven in 100 millions)

| | Six months | s ended Septembe | er 30, 2016 | Si | x months ended | · · | 2017 |
|----------------------|------------------------------------|------------------|-------------|--------------|----------------|------|--------|
| | Amount Change ratio Net loss ratio | | Amount | Change ratio | Net loss ratio | | |
| | | % | % | | % | % | % |
| Fire and allied | 612 | 5.4 | 67.1 | 514 | (16.1) | 50.9 | (16.2) |
| Marine | 161 | (3.0) | 54.6 | 147 | (8.4) | 50.4 | (4.2) |
| Personal accident | 354 | (4.6) | 51.6 | 343 | (3.3) | 48.8 | (2.8) |
| Voluntary automobile | 1,538 | (1.2) | 54.8 | 1,600 | 4.1 | 55.9 | 1.1 |
| CALI | 685 | 1.2 | 81.3 | 678 | (1.0) | 76.2 | (5.1) |
| Other | 511 | 14.1 | 40.9 | 530 | 3.8 | 41.5 | 0.6 |
| Total | 3,863 | 1.6 | 56.8 | 3,814 | (1.3) | 54.4 | (2.4) |

(Note) Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100

(Reference) Incurred losses caused by natural disasters in Japan

(Yen in 100 millions)

| (Reference) incurred losses caused by flatural disasters in Japan (1em in 100 minute | | | | | | | |
|--|-------------------------------------|-----------------|--------------------|-----------------|-----------------|--------------------|--|
| | Six months ended September 30, 2016 | | | Six months | ended Septembe | er 30, 2017 | |
| | Incurred losses | Net claims paid | Outstanding claims | Incurred losses | Net claims paid | Outstanding claims | |
| Fire and allied | 272 | 59 | 212 | 130 | 33 | 97 | |
| Voluntary automobile | 11 | 7 | 3 | 14 | 10 | 4 | |
| Other | 15 | 1 | 13 | 8 | 1 | 7 | |
| Total | 300 | 69 | 230 | 154 | 44 | 109 | |

(Note) The above table describes losses caused by natural disasters in Japan, which exclude residential earthquake insurance, incurred during

the respective period.

The figures for the six months ended September 30, 2016 include incurred losses related to the Kumamoto earthquakes, which exclude residential earthquake insurance, as follows:

Incurred losses ¥9.6 billion, Net claims paid ¥1.7 billion and Outstanding claims ¥7.9 billion.

(4) Expenses

<Company expenses>

(Yen in 100 millions)

| | Items | Six months ended September 30, 2016 | | Six months | ended Septemb | er 30, 2017 | |
|-------------------------|-------|-------------------------------------|--------|--------------|---------------|-------------|--------------|
| | items | Amount | Change | Change ratio | Amount | Change | Change ratio |
| | | | | % | | | % |
| Personnel expenses | 1 | 855 | 14 | 1.7 | 851 | (3) | (0.5) |
| Non-personnel expenses | 2 | 550 | 6 | 1.1 | 576 | 26 | 4.8 |
| Taxes and contributions | 3 | 64 | (1) | (2.9) | 64 | 0 | 0.6 |
| Total | 4 | 1,469 | 18 | 1.3 | 1,492 | 22 | 1.6 |

(Note) Total = loss adjustment expenses + operating expenses and general and administrative expenses

<Expenses for underwriting>

(Yen in 100 millions)

| | Items | Six months | ended Septembe | er 30, 2016 | Six months | ended Septemb | er 30, 2017 |
|--|-------|------------|----------------|--------------|------------|---------------|--------------|
| | | Amount | Change | Change ratio | Amount | Change | Change ratio |
| | | | | % | | | % |
| Operating expenses and general and administrative expenses | 5 | 981 | 6 | 0.6 | 1,000 | 19 | 2.0 |
| Commissions and collection expenses | 6 | 1,286 | (126) | (8.9) | 1,331 | 45 | 3.5 |
| Total | 7 | 2,267 | (119) | (5.0) | 2,331 | 64 | 2.8 |
| Net expense ratio | 8 | 30.0 % | 0.2 % | | 29.8 % | (0.2) % | |

(5) Outstanding claims

(Yen in 100 millions)

| | September 30, 2016 | | Septembe | r 30, 2017 |
|----------------------|--------------------|----------|----------|------------|
| | Balance | | Balance | |
| | | Movement | | Movement |
| Fire and allied | 1,053 | 139 | 1,027 | 109 |
| Marine | 360 | (3) | 362 | 50 |
| Personal accident | 487 | (15) | 458 | (8) |
| Voluntary automobile | 2,728 | 57 | 2,626 | 52 |
| CALI | 517 | (18) | 509 | (10) |
| Other | 1,503 | (5) | 1,663 | 21 |
| Total | 6,651 | 154 | 6,649 | 214 |

(6) Incurred losses and earned-incurred loss ratio

(Yen in 100 millions)

| | | nths ended er 30, 2016 | Six months ended September 30, 2017 | | | |
|----------------------|-----------------|----------------------------|--|--------|----------------------------|--------|
| | Incurred losses | Earned-incurred loss ratio | Incurred losses | Change | Earned-incurred loss ratio | Change |
| | | % | | | % | % |
| Fire and allied | 713 | 66.2 | 645 | (67) | 58.0 | (8.2) |
| Marine | 166 | 53.5 | 206 | 40 | 66.0 | 12.5 |
| Personal accident | 372 | 54.9 | 370 | (2) | 53.6 | (1.3) |
| Voluntary automobile | 1,871 | 57.1 | 1,923 | 51 | 57.8 | 0.7 |
| Other | 534 | 45.6 | 583 | 48 | 48.3 | 2.7 |
| Total | 3,659 | 56.2 | 3,729 | 70 | 56.1 | (0.1) |

(Note) Earned-incurred loss ratio is calculated by the following method:

The calculation is exclusive of residential earthquake insurance and CALI.

 $Incurred\ losses = net\ claims\ paid + loss\ adjustment\ expenses + movement\ in\ outstanding\ claims$

Earned premiums are calculated based on unearned premiums (excluding underwriting reserves for natural disasters), premium reserve, etc.

Earned-incurred loss ratio = incurred losses / earned premiums x 100

(7) Underwriting reserves

(Yen in 100 millions)

| | | | September 30, 2017 | | | | | |
|--------------------------|----------|-----------------------------|--------------------------------------|--|---------------------|---------------------|--|--|
| | | Total underwriting reserves | Ordinary underwriting reserves | Reserve for refunds and dividends to policyholders | Catastrophe reserve | Contingency reserve | | |
| Fire and allied | Balance | 9,225 | 6,305 | 1,404 | 1,513 | 1 | | |
| The and amed | Movement | (132) | (60) | (124) | 52 | 0 | | |
| Marine | Balance | 1,071 | 275 | - | 795 | - | | |
| Marine | Movement | 8 | (5) | - | 14 | - | | |
| Personal accident | Balance | 12,565 | 1,242 | 10,618 | 701 | 4 | | |
| Personal accident | Movement | (129) | 85 | (239) | 24 | 0 | | |
| Voluntary automobile | Balance | 2,776 | 2,020 | 59 | 697 | 0 | | |
| Voluntary automobile | Movement | 100 | 17 | (24) | 107 | 0 | | |
| CALI | Balance | 2,500 | 2,500 | - | - | - | | |
| CALI | Movement | 90 | 90 | - | - | - | | |
| Other | Balance | 5,191 | 2,745 | 589 | 1,855 | 0 | | |
| Other | Movement | 221 | 149 | (4) | 75 | 0 | | |
| Total | Balance | 33,331 | 15,090 | 12,672 | 5,562 | 6 | | |
| Olata) Paramar Grandilla | Movement | 159 | 277 | (393) | 274 | 0 | | |

(Note) Reserves for residential earthquake insurance and CALI are included in ordinary underwriting reserves.

(8) Catastrophe reserve

(Yen in 100 millions)

| | March 31, 2017 Balance Reserve ratio | | September 30, 2017 | | | |
|----------------------|---------------------------------------|-------|--------------------|-----------|---------|---------------|
| | | | Reversal | Provision | Balance | Reserve ratio |
| | | % | | | | % |
| Fire and allied | 1,460 | 79.7 | - | 52 | 1,513 | 72.0 |
| Marine | 781 | 133.2 | - | 14 | 795 | 128.3 |
| Personal accident | 677 | 47.2 | - | 24 | 701 | 45.2 |
| Voluntary automobile | 589 | 9.0 | - | 107 | 697 | 10.4 |
| Other | 1,780 | 73.4 | 0 | 75 | 1,855 | 68.6 |
| Total | 5,288 | 41.3 | 0 | 274 | 5,562 | 40.7 |

(Note) Reserve ratio = catastrophe reserve / net premiums written (excluding premiums of residential earthquake insurance and CALI and Good Result Return premiums of the automobile insurance product "ModoRich") x 100

Reserve ratio for September 30, 2017 is calculated on an annualized basis using net premiums written multiplied by two as a denominator.

(9) Investment assets

(Yen in 100 millions)

| | | March 31, 2017 | September 30, 2017 | |
|----------------------------|---------------------------|----------------|--------------------|--------|
| | | Water 51, 2017 | September 30, 2017 | Change |
| Cash, deposits and savings | | 4,198 | 5,472 | 1,274 |
| Inv | estments in securities: | 52,946 | 54,285 | 1,338 |
| | Domestic bonds | 18,479 | 18,108 | (370) |
| | Domestic stocks | 18,068 | 19,227 | 1,158 |
| | Foreign securities | 16,048 | 16,588 | 539 |
| | Other securities | 349 | 361 | 11 |
| Loa | nns | 4,181 | 3,957 | (224) |
| Lar | nd and buildings | 2,000 | 1,973 | (26) |
| Tot | al | 63,327 | 65,689 | 2,362 |
| (Re | ference) | | | |
| Lo | ng-term investment assets | 12,959 | 12,591 | (368) |

(Reference) Breakdown of domestic bonds

(Yen in 100 millions)

| | | March 31, 2017 | September 30, 2017 | Change |
|-----|--------------------------------------|----------------|--------------------|--------|
| Go | vernment bonds | 12,633 | 12,099 | (533) |
| Mu | nnicipal bonds | 888 | 885 | (3) |
| Co | rporate bonds: | 4,957 | 5,123 | 166 |
| | Government agency bonds | 1,042 | 1,007 | (34) |
| | Specific financial institution bonds | 32 | 32 | (0) |
| | Other corporate bonds | 3,883 | 4,084 | 201 |
| Tot | tal | 18,479 | 18,108 | (370) |

(10) Breakdown of interest and dividends income

(Yen in 100 millions)

| | | | (Ten in 100 minions) |
|----------------------------|--------------------|--------------------|----------------------|
| | Six months ended | Six months ended | |
| | September 30, 2016 | September 30, 2017 | Change |
| Investments in securities: | 471 | 507 | 35 |
| Domestic bonds | 98 | 95 | (2) |
| Domestic stocks | 239 | 236 | (2) |
| Foreign securities | 122 | 152 | 30 |
| Other securities | 12 | 22 | 10 |
| Loans | 26 | 20 | (5) |
| Land and buildings | 31 | 32 | 0 |
| Other | 6 | 5 | (1) |
| Total | 536 | 565 | 29 |

(11) Investments in securities

Unrealized gains and losses on investments in securities

(Yen in 100 millions)

| September 30, 2017 | Cost | Fair value | Difference | Change from March 31, 2017 |
|--------------------|--------|------------|------------|-------------------------------|
| Domestic bonds | 16,616 | 18,108 | 1,492 | (56) |
| Domestic stocks | 6,232 | 18,885 | 12,653 | 1,374 |
| Foreign securities | 4,865 | 5,053 | 188 | 109 |
| Other securities | 293 | 323 | 29 | (5) |
| Total | 28,007 | 42,370 | 14,363 | 1,422 |

(Yen in 100 millions)

| March 31, 2017 | Cost | Fair value | Difference |
|--------------------|--------|------------|------------|
| Domestic bonds | 16,930 | 18,479 | 1,548 |
| Domestic stocks | 6,437 | 17,716 | 11,278 |
| Foreign securities | 4,468 | 4,546 | 78 |
| Other securities | 309 | 343 | 34 |
| Total | 28,145 | 41,086 | 12,940 |

- (Notes) 1. The above tables describe available-for-sale securities with practically determinable fair value.
 - 2. "Other securities" includes loan receivable trust beneficiary certificates and commercial papers included in Monetary claims bought on the balance sheets.

Gains and losses on sales of securities

(Yen in 100 millions)

| | Six months ended September 30, 2016 Gains/(losses) | Six months ended September 30, 2017 Gains/(losses) | Gains | Losses |
|--------------------|--|--|-------|--------|
| Domestic bonds | 2 | 1 | 2 | 1 |
| Domestic stocks | 290 | 438 | 438 | 0 |
| Foreign securities | 3 | 9 | 18 | 9 |
| Other securities | - | - | - | - |
| Total | 296 | 449 | 459 | 10 |

Impairment losses on securities

(Yen in 100 millions)

| | Six months ended September 30, 2016 | Six months ended September 30, 2017 | Change |
|--------------------|--|--|--------|
| Domestic bonds | - | - | - |
| Domestic stocks | 0 | 0 | 0 |
| Foreign securities | 0 | 5 | 4 |
| Other securities | - | 4 | 4 |
| Total | 1 | 9 | 8 |

3. Non-Consolidated Business Results of Aioi Nissay Dowa Insurance Co., Ltd.

(1) Business Performance

(Yen in 100 millions)

| | | Items | Six months ended September 30, 2016 | Six months ended September 30, 2017 | Change | Change ratio |
|---------|---|-------|--|--|---------|--------------|
| (+) | Net premiums written | 1 | 6,094 | 6,301 | 207 | 3.4 |
| (-) | Net claims paid | 2 | 3,156 | 3,048 | (108) | (3.4) |
| (-) | Loss adjustment expenses | 3 | 295 | 302 | 6 | 2.2 |
| (-) | Commissions and collection expenses | 4 | 1,136 | 1,213 | 77 | 6.8 |
| (-) | Operating expenses and general and administrative expenses for underwriting | 5 | 871 | 836 | (35) | (4.1) |
| | Underwriting profit before movements in reserves | 6 | 633 | 900 | 266 | 42.1 |
| (-) | Movement in outstanding claims | 7 | 15 | 456 | 440 | 2,796.0 |
| (-) | Movement in ordinary underwriting reserves | 8 | 76 | 270 | 194 | 255.0 |
| (-) | Movement in catastrophe reserve | 9 | 216 | 230 | 13 | 6.3 |
| (+) | Other | 10 | (57) | 41 | 98 | - |
| | Underwriting profit/(loss) | 11 | 268 | (15) | (283) | (105.8) |
| (+) | Interest and dividends income | 12 | 269 | 291 | 21 | 8.0 |
| (-) | Transfer of investment income on deposit premiums from policyholders | 13 | 93 | 84 | (9) | (10.2) |
| | Net interest and dividends income (item 12 - item 13) | 14 | 175 | 206 | 31 | 17.7 |
| (+) | Gains/(losses) on sales of securities | 15 | 74 | 67 | (6) | (9.3) |
| (-) | Impairment losses on securities | 16 | 7 | 2 | (5) | (66.6) |
| (+) | Other | 17 | (45) | (46) | (0) | - |
| | Investment profit | 18 | 196 | 225 | 28 | 14.6 |
| (+) | Other ordinary profit/(loss) | 19 | 30 | 14 | (16) | (52.5) |
| | Ordinary profit | 20 | 495 | 224 | (270) | (54.7) |
| (+) | Extraordinary income/(losses): | 21 | (62) | (54) | 8 | - |
| | Gains/(losses) on reserve for price fluctuation | 22 | (8) | (8) | (0) | - |
| | Income before income taxes | 23 | 432 | 169 | (262) | (60.8) |
| (-) | Income taxes | 24 | 97 | 31 | (65) | (67.2) |
| | Net income | 25 | 335 | 137 | (197) | (58.9) |
| | | 1 | | | | |
| | Net loss ratio | 26 | 56.7 % | 53.2 % | (3.5) % | |
| Ratios | Net expense ratio | 27 | 33.0 % | 32.5 % | (0.5) % | |
| | Combined ratio | 28 | 89.7 % | 85.7 % | (4.0) % | |
| Incurre | d losses (item 2 + item 7) | 29 | 3,172 | 3,504 | 332 | 10.5 |

⁽Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100

(Reference) Business performance excluding residential earthquake insurance and CALI

| | Net premiums written | 30 | 5,252 | 5,414 | 162 | 3.1 |
|--------|----------------------|----|--------|--------|---------|-----|
| | Net loss ratio | 31 | 52.3 % | 50.0 % | (2.3) % | |
| Ratios | Net expense ratio | 32 | 34.6 % | 34.2 % | (0.4) % | |
| | Combined ratio | 33 | 86.9 % | 84.2 % | (2.7) % | |

^{2.} Net expense ratio = (commissions and collection expenses + operating expenses and general and administrative expenses for underwriting) / net premiums written x 100

3. Combined ratio = net loss ratio + net expense ratio

(2) Premiums written

(Yen in 100 millions)

| | | Net premiu | ms written | | Direct premium | s written (excluding | deposit premiums from | m policyholders) |
|----------------------|-----------|------------------|------------|------------------|--------------------|----------------------|-----------------------|------------------|
| | Six mont | Six months ended | | Six months ended | | hs ended | Six months ended | |
| | September | r 30, 2016 | Septembe | r 30, 2017 | September 30, 2016 | | September 30, 2017 | |
| | Amount | Change ratio | Amount | Change ratio | Amount | Change ratio | Amount | Change ratio |
| | | % | | % | | % | | % |
| Fire and allied | 750 | (15.9) | 909 | 21.2 | 917 | (29.9) | 991 | 8.1 |
| Marine | 28 | (2.5) | 45 | 57.4 | 0 | - | (0) | (392.9) |
| Personal accident | 326 | (4.3) | 323 | (0.9) | 344 | (3.1) | 340 | (1.2) |
| Voluntary automobile | 3,456 | 1.8 | 3,470 | 0.4 | 3,342 | 0.7 | 3,340 | (0.1) |
| CALI | 839 | (4.5) | 884 | 5.4 | 919 | (2.7) | 904 | (1.6) |
| Other | 693 | 16.1 | 668 | (3.6) | 732 | 8.1 | 758 | 3.6 |
| Total | 6,094 | (0.7) | 6,301 | 3.4 | 6,256 | (5.3) | 6,334 | 1.3 |

(3) Net claims paid

(Ven in 100 millions)

| | Six month | s ended Septembe | er 30, 2016 | Six months ended September 30, 2017 | | | |
|----------------------|-----------|------------------------|-------------|-------------------------------------|--------------|----------------|--------|
| | Amount | Amount Change ratio Ne | | Amount | Change ratio | Net loss ratio | Change |
| | | % | % | | % | % | % |
| Fire and allied | 398 | 15.2 | 55.1 | 358 | (10.1) | 41.6 | (13.5) |
| Marine | 14 | 6.1 | 52.0 | 14 | (0.9) | 32.9 | (19.1) |
| Personal accident | 137 | (10.2) | 46.2 | 132 | (3.4) | 45.2 | (1.0) |
| Voluntary automobile | 1,658 | (2.3) | 53.7 | 1,673 | 0.9 | 54.0 | 0.3 |
| CALI | 609 | (0.8) | 78.8 | 591 | (2.9) | 72.6 | (6.2) |
| Other | 338 | 27.1 | 51.2 | 277 | (18.0) | 44.3 | (6.9) |
| Total | 3,156 | 2.1 | 56.7 | 3,048 | (3.4) | 53.2 | (3.5) |

(Note) Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100

(Reference) Incurred losses caused by natural disasters in Japan

(Yen in 100 millions)

| (Kererence) incurred losses cat | iscu by natura | apan | | (1 cli | iii 100 iiiiiiioiis) | |
|---------------------------------|-----------------|------------------|--------------------|-------------------------------------|----------------------|--------------------|
| | Six months | s ended Septembe | r 30, 2016 | Six months ended September 30, 2017 | | |
| | Incurred losses | Net claims paid | Outstanding claims | Incurred losses | Net claims paid | Outstanding claims |
| Fire and allied | 139 | 38 | 100 | 75 | 17 | 58 |
| Voluntary automobile | 11 | 8 | 3 | 13 | 9 | 4 |
| Other | 6 | 1 | 5 | 5 | 0 | 4 |
| Total | 157 | 48 | 109 | 94 | 27 | 66 |

(Note) The above table describes losses caused by natural disasters in Japan, which exclude residential earthquake insurance, incurred during

the respective period.

The figures for the six months ended September 30, 2016 include incurred losses related to the Kumamoto earthquakes, which exclude residential earthquake insurance, as follows:

Incurred losses ¥3.6 billion, Net claims paid ¥0.5 billion and Outstanding claims ¥3.1 billion.

(4) Expenses

<Company expenses>

(Yen in 100 millions)

| | Items | Six months ended September 30, 2016 | | | Six months ended September 30, 2017 | | |
|-------------------------|-------|-------------------------------------|--------|--------------|-------------------------------------|--------|--------------|
| | items | Amount | Change | Change ratio | Amount | Change | Change ratio |
| | | | | % | | | % |
| Personnel expenses | 1 | 618 | (14) | (2.3) | 640 | 21 | 3.5 |
| Non-personnel expenses | 2 | 535 | (39) | (6.9) | 494 | (40) | (7.6) |
| Taxes and contributions | 3 | 55 | (0) | (1.1) | 56 | 0 | 0.9 |
| Total | 4 | 1,209 | (54) | (4.3) | 1,190 | (18) | (1.6) |

(Note) Total = loss adjustment expenses + operating expenses and general and administrative expenses

(Van in 100 millions)

| <expenses for="" underwriting=""></expenses> | | | | | (Yer | n in 100 millions) | |
|---|-------|------------|-----------------|--------------|------------|--------------------|--------------|
| | Items | Six months | ended September | er 30, 2016 | Six month: | s ended Septemb | oer 30, 2017 |
| | nems | Amount | Change | Change ratio | Amount | Change | Change ratio |
| | | | | % | | | % |
| Operating expenses and general and administrative expenses | 5 | 871 | (51) | (5.5) | 836 | (35) | (4.1) |
| Commissions and collection expenses | 6 | 1,136 | (8) | (0.8) | 1,213 | 77 | 6.8 |
| Total | 7 | 2,008 | (59) | (2.9) | 2,050 | 41 | 2.1 |
| Net expense ratio | 8 | 33.0 % | (0.7) % | | 32.5 % | (0.5) % | |

(5) Outstanding claims

(Yen in 100 millions)

| | Septemb | er 30, 2016 | Septembe | r 30, 2017 |
|----------------------|---------|-------------|----------|------------|
| | Balance | | Balance | |
| | | Movement | | Movement |
| Fire and allied | 552 | 61 | 954 | 364 |
| Marine | 37 | (4) | 54 | 11 |
| Personal accident | 220 | (6) | 237 | 4 |
| Voluntary automobile | 2,948 | 21 | 3,019 | 80 |
| CALI | 462 | (20) | 449 | (12) |
| Other | 909 | (36) | 1,008 | 7 |
| Total | 5,131 | 15 | 5,723 | 456 |

(6) Incurred losses and earned-incurred loss ratio

(Yen in 100 millions)

| | | nths ended er 30, 2016 | Six months ended September 30, 2017 | | | | |
|----------------------|-----------------|----------------------------|--|--------|----------------------------|--------|--|
| | Incurred losses | Earned-incurred loss ratio | Incurred losses | Change | Earned-incurred loss ratio | Change | |
| | | % | | | % | % | |
| Fire and allied | 431 | 53.4 | 742 | 311 | 84.2 | 30.8 | |
| Marine | 10 | 36.0 | 26 | 15 | 74.2 | 38.2 | |
| Personal accident | 143 | 47.7 | 150 | 6 | 50.3 | 2.6 | |
| Voluntary automobile | 1,878 | 55.4 | 1,954 | 75 | 57.4 | 2.0 | |
| Other | 319 | 50.3 | 303 | (15) | 50.2 | (0.1) | |
| Total | 2,784 | 53.9 | 3,177 | 393 | 60.8 | 6.9 | |

(Note) Earned-incurred loss ratio is calculated by the following method:

The calculation is exclusive of residential earthquake insurance and CALI.

 $Incurred\ losses = net\ claims\ paid + loss\ adjustment\ expenses + movement\ in\ outstanding\ claims$

 $Earned\ premiums\ are\ calculated\ based\ on\ unearned\ premiums,\ premium\ reserve,\ etc.$

Earned-incurred loss ratio = incurred losses / earned premiums x 100

(7) Underwriting reserves

(Yen in 100 millions)

| | | | | September 30, 201 | 7 | |
|--------------------------|----------|-----------------------------|--------------------------------------|--|---------------------|---------------------|
| | | Total underwriting reserves | Ordinary underwriting reserves | Reserve for refunds and dividends to policyholders | Catastrophe reserve | Contingency reserve |
| Fire and allied | Balance | 7,091 | 5,077 | 670 | 1,340 | 3 |
| The and amed | Movement | 56 | 26 | (44) | 74 | - |
| Marine | Balance | 179 | 39 | - | 139 | - |
| Marine | Movement | 12 | 11 | - | 0 | - |
| D | Balance | 4,980 | 731 | 3,582 | 661 | 3 |
| Personal accident | Movement | (39) | 24 | (73) | 10 | - |
| Voluntary automobile | Balance | 2,546 | 1,966 | 29 | 550 | 0 |
| Voluntary automobile | Movement | 177 | 63 | 2 | 111 | - |
| CALI | Balance | 2,403 | 2,403 | - | - | - |
| CALI | Movement | 80 | 80 | - | - | - |
| Other | Balance | 2,164 | 1,331 | 157 | 675 | 0 |
| Other | Movement | 96 | 64 | (1) | 33 | - |
| Total | Balance | 19,366 | 11,551 | 4,440 | 3,367 | 7 |
| Olata) Paramar Grandilla | Movement | 383 | 270 | (117) | 230 | - |

(Note) Reserves for residential earthquake insurance and CALI are included in ordinary underwriting reserves.

(8) Catastrophe reserve

(Yen in 100 millions)

| | March 31, 2017 | | September 30, 2017 | | | |
|----------------------|----------------|---------------|--------------------|-----------|---------|---------------|
| | Balance | Reserve ratio | Reversal | Provision | Balance | Reserve ratio |
| | | % | | | | % |
| Fire and allied | 1,265 | 83.0 | - | 74 | 1,340 | 73.9 |
| Marine | 139 | 254.7 | - | 0 | 139 | 153.9 |
| Personal accident | 651 | 106.1 | - | 10 | 661 | 102.3 |
| Voluntary automobile | 438 | 6.5 | - | 111 | 550 | 7.9 |
| Other | 641 | 48.8 | 0 | 33 | 675 | 50.5 |
| Total | 3,136 | 30.4 | 0 | 230 | 3,367 | 31.1 |

(Note) Reserve ratio = catastrophe reserve / net premiums written (excluding premiums of residential earthquake insurance and CALI) x 100
Reserve ratio for September 30, 2017 is calculated on an annualized basis using net premiums written multiplied by two as a denominator.

(9) Investment assets

(Yen in 100 millions)

| | March 31, 2017 | September 30, 2017 | Change |
|----------------------------|----------------|--------------------|--------|
| Cash, deposits and savings | 1,898 | 1,919 | 21 |
| Investments in securities: | 25,770 | 26,921 | 1,150 |
| Domestic bonds | 9,707 | 9,723 | 16 |
| Domestic stocks | 8,433 | 9,127 | 693 |
| Foreign securities | 7,070 | 7,386 | 315 |
| Other securities | 558 | 683 | 125 |
| Loans | 2,109 | 2,042 | (66) |
| Land and buildings | 1,634 | 1,587 | (46) |
| Total | 31,412 | 32,470 | 1,058 |
| (Reference) | | | |

Long-term investment assets 4,530 4,410 (119)

(Reference) Breakdown of domestic bonds

(Yen in 100 millions)

| | March 31, 2017 | September 30, 2017 | Change |
|--------------------------------------|----------------|--------------------|--------|
| Government bonds | 6,705 | 6,630 | (75) |
| Municipal bonds | 207 | 203 | (3) |
| Corporate bonds: | 2,794 | 2,889 | 94 |
| Government agency bonds | 519 | 537 | 17 |
| Specific financial institution bonds | 141 | 118 | (23) |
| Other corporate bonds | 2,133 | 2,233 | 99 |
| Total | 9,707 | 9,723 | 16 |

(10) Breakdown of interest and dividends income

(Yen in 100 millions)

| | | Six months ended | Six months ended | |
|-----|-------------------------|--------------------|--------------------|--------|
| | | September 30, 2016 | September 30, 2017 | Change |
| Inv | estments in securities: | 231 | 251 | 20 |
| | Domestic bonds | 49 | 50 | 0 |
| | Domestic stocks | 97 | 104 | 6 |
| | Foreign securities | 68 | 85 | 16 |
| | Other securities | 15 | 11 | (3) |
| Loa | ins | 13 | 11 | (2) |
| Lar | d and buildings | 22 | 22 | 0 |
| Oth | er | 1 | 4 | 2 |
| Tot | al | 269 | 291 | 21 |

(11) Investments in securities

Unrealized gains and losses on investments in securities

(Yen in 100 millions)

| September 30, 2017 | Cost | Fair value | Difference | Change from March 31, 2017 |
|--------------------|--------|------------|------------|-------------------------------|
| Domestic bonds | 9,091 | 9,723 | 632 | (16) |
| Domestic stocks | 4,199 | 8,857 | 4,657 | 744 |
| Foreign securities | 5,878 | 6,391 | 513 | 79 |
| Other securities | 554 | 629 | 75 | 18 |
| Total | 19,724 | 25,603 | 5,878 | 826 |

(Yen in 100 millions)

| March 31, 2017 | Cost | Fair value | Difference |
|--------------------|--------|------------|------------|
| Domestic bonds | 9,059 | 9,707 | 648 |
| Domestic stocks | 4,252 | 8,165 | 3,913 |
| Foreign securities | 5,683 | 6,116 | 433 |
| Other securities | 455 | 512 | 56 |
| Total | 19,450 | 24,503 | 5,052 |

(Note) The above tables describe available-for-sale securities with practically determinable fair value.

Gains and losses on sales of securities

(Yen in 100 millions)

| | Six months ended September 30, 2016 Gains/(losses) | Six months ended September 30, 2017 Gains/(losses) | Gains | Losses |
|--------------------|--|--|-------|--------|
| Domestic bonds | 5 | 1 | 1 | 0 |
| Domestic stocks | 91 | 57 | 58 | 0 |
| Foreign securities | (22) | 8 | 25 | 16 |
| Other securities | - | - | - | - |
| Total | 74 | 67 | 84 | 17 |

Impairment losses on securities

(Yen in 100 millions)

| | Six months ended September 30, 2016 | Six months ended September 30, 2017 | Change |
|--------------------|--|--|--------|
| Domestic bonds | - | - | - |
| Domestic stocks | 7 | 0 | (7) |
| Foreign securities | - | 0 | 0 |
| Other securities | - | 2 | 2 |
| Total | 7 | 2 | (5) |

4. Earnings Forecasts

(1) MS&AD Insurance Group Holdings, Inc. (Consolidated)

(Yen in 100 millions)

| | Items | Forecasts for year ending March 31, 2018 | Change from previous year |
|--|-------|--|---------------------------|
| Net premiums written ^(Note) : | 1 | 34,500 | 1.3 % |
| Net premiums written at overseas non-life insurance subsidiaries | 2 | 6,920 | (0.2) % |
| Ordinary profit | 3 | 2,380 | (1,146) |
| Net income attributable to owners of the parent | 4 | 1,450 | (654) |
| Annual total of dividends per share | 5 | 130.00 yen | 10.00 yen |

(2) Mitsui Sumitomo Insurance Co., Ltd. (Non-consolidated)

(Yen in 100 millions)

| | Items | Forecasts for year ending March 31, 2018 | Change from previous year |
|--|-------|--|---------------------------|
| Net premiums written ^(Note) | 6 | 14,930 | 1.6 % |
| Ordinary profit | 7 | 2,300 | 144 |
| Net income | 8 | 1,720 | 74 |

(3) Aioi Nissay Dowa Insurance Co., Ltd. (Non-consolidated)

(Yen in 100 millions)

| | Items | Forecasts for year ending March 31, 2018 | Change from previous year |
|----------------------|-------|---|---------------------------|
| Net premiums written | 9 | 12,220 | 1.8 % |
| Ordinary profit | 10 | 460 | (291) |
| Net income | 11 | 300 | (203) |

(Note) The figures in the above tables are presented exclusive of Good Result Return premiums of Mitsui Sumitomo Insurance's proprietary automobile insurance product "ModoRich", which contains a special clause related to premium adjustment and refund at maturity.

Mitsui Sumitomo Insurance Co., Ltd. (Non-consolidated)

(Yen in 100 millions)

| | Results for year ended March 31, 2017 | Forecasts for year ending March 31, 2018 |
|---|---------------------------------------|--|
| Direct premiums written (excluding deposit premiums from policyholders) | 16,105 | 16,309 |
| Change ratio | (1.6) % | 1.3 % |
| Net premiums written | 14,696 | 14,930 |
| Change ratio | (2.5) % | 1.6 % |
| Net loss ratio | 61.2 % | 60.5 % |
| Net expense ratio | 31.2 % | 31.5 % |
| Combined ratio | 92.4 % | 92.0 % |
| Underwriting profit | 817 | 810 |
| Net interest and dividends income | 812 | 710 |
| Ordinary profit | 2,155 | 2,300 |
| Net income | 1,645 | 1,720 |

(Reference) Excluding residential earthquake insurance and CALI

| | Results for year ended March 31, 2017 | Forecasts for year ending March 31, 2018 |
|--------------------------------------|---------------------------------------|--|
| Change ratio of net premiums written | (2.9) % | 2.0 % |
| Net loss ratio | 58.0 % | 57.6 % |
| Net expense ratio | 33.2 % | 33.4 % |
| Combined ratio | 91.2 % | 91.0 % |

Forecasts by line of insurance for the year ending March 31, 2018

(Yen in 100 millions)

| | Net premiums | | Net loss ratio | |
|----------------------|--------------|--------------|----------------|---------|
| | written | Change ratio | Net loss ratio | Change |
| Fire and allied | 1,932 | 5.1 % | 67.3 % | (4.7) % |
| Marine | 577 | (1.6) % | 62.5 % | 1.2 % |
| Personal accident | 1,457 | 1.5 % | 52.7 % | (1.6) % |
| Voluntary automobile | 6,600 | 0.9 % | 58.6 % | 1.3 % |
| CALI | 1,842 | (1.4) % | 81.4 % | 1.1 % |
| Other | 2,521 | 3.9 % | 48.9 % | (4.0) % |
| Total | 14,930 | 1.6 % | 60.5 % | (0.7) % |

Aioi Nissay Dowa Insurance Co., Ltd. (Non-consolidated)

(Yen in 100 millions)

| | Results for year ended March 31, 2017 | Forecasts for year ending March 31, 2018 |
|---|---------------------------------------|--|
| Direct premiums written (excluding deposit premiums from policyholders) | 12,456 | 12,441 |
| Change ratio | (1.9) % | (0.1) % |
| Net premiums written | 12,005 | 12,220 |
| Change ratio | 0.7 % | 1.8 % |
| Net loss ratio | 59.1 % | 59.7 % |
| Net expense ratio | 33.5 % | 33.7 % |
| Combined ratio | 92.6 % | 93.4 % |
| Underwriting profit | 395 | 120 |
| Net interest and dividends income | 380 | 370 |
| Ordinary profit | 751 | 460 |
| Net income | 503 | 300 |

(Reference) Excluding residential earthquake insurance and CALI

| | Results for year ended March 31, 2017 | Forecasts for year ending March 31, 2018 |
|--------------------------------------|---------------------------------------|--|
| Change ratio of net premiums written | 1.0 % | 2.4 % |
| Net loss ratio | 55.6 % | 56.8 % |
| Net expense ratio | 35.2 % | 35.4 % |
| Combined ratio | 90.8 % | 92.2 % |

Forecasts by line of insurance for the year ending March 31, 2018

(Yen in 100 millions)

| I steems by this of insurance for the year ending trial on | (-) | | | |
|--|--------------|--------------|-----------------|---------|
| | Net premiums | | Net loss ratio | |
| | written | Change ratio | 1101 1088 14110 | Change |
| Fire and allied | 1,719 | 12.3 % | 61.7 % | 5.5 % |
| Marine | 75 | 37.2 % | 48.0 % | 0.0 % |
| Personal accident | 615 | 0.2 % | 47.3 % | (1.3) % |
| Voluntary automobile | 6,832 | 0.4 % | 58.4 % | 1.6 % |
| CALI | 1,659 | (1.7) % | 78.1 % | 0.2 % |
| Other | 1,320 | 0.5 % | 47.0 % | (8.6) % |
| Total | 12,220 | 1.8 % | 59.7 % | 0.6 % |

[Supplementary Information]

1. Supplementary Information on Consolidated Business Results

(1) Premiums Written and Net Claims Paid by Line of Insurance

Direct Premiums Written by Line of Insurance (including Deposit premiums from policyholders)

(Yen in millions)

| | Si | x months ende | ed | Six months ended | | | |
|-------------------------------------|-----------|----------------|--------------|------------------|--------------------|--------------|--|
| Lines of Insurance | Se | ptember 30, 20 |)16 | Se | September 30, 2017 | | |
| Lines of insurance | Amount | Share | Change ratio | Amount | Share | Change ratio | |
| | Amount | (%) | (%) | Amount | (%) | (%) | |
| Fire and allied | 304,450 | 16.0 | (21.6) | 316,168 | 16.4 | 3.8 | |
| Marine | 112,279 | 5.9 | 50.7 | 116,345 | 6.0 | 3.6 | |
| Personal accident | 174,087 | 9.2 | 1.6 | 171,545 | 8.9 | (1.5) | |
| Voluntary automobile | 784,840 | 41.4 | 5.4 | 789,584 | 40.9 | 0.6 | |
| CALI | 178,518 | 9.4 | (2.3) | 176,612 | 9.2 | (1.1) | |
| Other | 343,109 | 18.1 | 23.4 | 359,780 | 18.6 | 4.9 | |
| Total: | 1,897,287 | 100.0 | 3.1 | 1,930,038 | 100.0 | 1.7 | |
| Deposit premiums from policyholders | 52,322 | 2.8 | (23.4) | 45,170 | 2.3 | (13.7) | |

(Reference) Direct Premiums Written excluding Good Result Return premiums of the automobile insurance product "ModoRich"

| Voluntary Automobile | 784,665 | 5.4 | 792,174 | 1.0 |
|----------------------|-----------|-----|-----------|---------|
| Total | 1,897,112 | 3.1 | 1,932,627 | 1.9 |

Net Premiums Written by Line of Insurance

(Yen in millions)

| (1 cm m mmon) | | | | | | | |
|----------------------|-----------|----------------|--------------|------------------|----------------|--------------|--|
| | Si | x months end | ed | Six months ended | | | |
| Lines of Insurance | Sej | ptember 30, 20 |)16 | Se | ptember 30, 20 |)17 | |
| Lines of insurance | Amount | Share | Change ratio | Amount | Share | Change ratio | |
| | Amount | (%) | (%) | Amount | (%) | (%) | |
| Fire and allied | 300,689 | 16.4 | 8.0 | 303,619 | 16.3 | 1.0 | |
| Marine | 99,135 | 5.4 | 69.8 | 102,007 | 5.5 | 2.9 | |
| Personal accident | 125,005 | 6.8 | 7.8 | 129,286 | 6.9 | 3.4 | |
| Voluntary automobile | 811,756 | 44.1 | 7.4 | 816,915 | 43.9 | 0.6 | |
| CALI | 176,803 | 9.6 | (3.8) | 186,650 | 10.0 | 5.6 | |
| Other | 326,157 | 17.7 | 43.2 | 323,053 | 17.4 | (1.0) | |
| Total | 1,839,546 | 100.0 | 13.5 | 1,861,532 | 100.0 | 1.2 | |

(Reference) Net Premiums Written excluding Good Result Return premiums of the automobile insurance product "ModoRich"

| Voluntary automobile | 811,581 | 7.4 | 819,505 | 1.0 |
|----------------------|-----------|------|-----------|-----|
| Total | 1,839,371 | 13.5 | 1,864,122 | 1.3 |

Net Claims Paid by Line of Insurance

(Yen in millions)

| (Ten in minimon) | | | | | | | |
|----------------------|---------|----------------|--------------|--------------------|-------|--------------|--|
| | Si | ix months end | ed | Six months ended | | | |
| Lines of Insurance | Se | ptember 30, 20 | 016 | September 30, 2017 | | | |
| | Amount | Share | Change ratio | Amount | Share | Change ratio | |
| | Amount | (%) | (%) | Amount | (%) | (%) | |
| Fire and allied | 146,051 | 16.5 | 39.3 | 134,515 | 15.2 | (7.9) | |
| Marine | 43,845 | 4.9 | 89.6 | 45,349 | 5.1 | 3.4 | |
| Personal accident | 54,384 | 6.1 | (0.2) | 52,089 | 5.9 | (4.2) | |
| Voluntary automobile | 386,314 | 43.6 | 3.7 | 402,541 | 45.4 | 4.2 | |
| CALI | 129,684 | 14.6 | 0.2 | 127,262 | 14.3 | (1.9) | |
| Other | 126,893 | 14.3 | 37.7 | 124,901 | 14.1 | (1.6) | |
| Total | 887,173 | 100.0 | 14.2 | 886,659 | 100.0 | (0.1) | |

 $(Note)\ The\ figures\ in\ the\ above\ tables\ include\ elimination\ of\ intersegment\ transactions.$

(2) Investments in Securities

1. Trading securities

(Yen in millions)

| | March | 31, 2017 | September 30, 2017 | | |
|--------------------|-----------------|--|--------------------|--|--|
| | Carrying amount | Unrealized gains/(losses) included in income | Carrying amount | Unrealized gains/(losses) included in income | |
| Trading securities | 3,245,290 | 41,278 | 3,454,688 | 73,157 | |

⁽Note) "Trading securities" includes certificates of deposits included in Cash, deposits and savings, and commercial papers included in Monetary claims bought on the consolidated balance sheet.

2. Held-to-maturity securities

(Yen in millions)

| | | March 31, 2017 | 7 | September 30, 2017 | | |
|------------------|-----------------|----------------|------------|--------------------|------------|------------|
| Items | Carrying amount | Fair value | Difference | Carrying amount | Fair value | Difference |
| Domestic Bonds | 1,032,755 | 1,223,936 | 191,181 | 1,039,981 | 1,232,390 | 192,408 |
| Other Securities | 9,539 | 9,539 | - | 6,489 | 6,489 | - |
| Total | 1,042,295 | 1,233,476 | 191,181 | 1,046,470 | 1,238,879 | 192,408 |

⁽Note) "Other Securities" includes certificates of deposits included in Cash, deposits and savings, and commercial papers included in Monetary claims bought on the consolidated balance sheet.

3. Debt securities earmarked for underwriting reserves

(Yen in millions)

| | March 31, 2017 | | September 30, 2017 | | | |
|--------------------|-----------------|------------|--------------------|-----------------|------------|------------|
| Items | Carrying amount | Fair value | Difference | Carrying amount | Fair value | Difference |
| Domestic Bonds | 288,821 | 285,054 | (3,766) | 391,761 | 387,326 | (4,435) |
| Foreign Securities | 1,408,431 | 1,436,414 | 27,983 | 1,567,607 | 1,597,875 | 30,268 |
| Total | 1,697,252 | 1,721,469 | 24,216 | 1,959,368 | 1,985,201 | 25,832 |

4. Available-for-sale securities

(Yen in millions)

| | March 31, 2017 | | | | 17 | |
|--------------------|----------------|-----------------|------------|-----------|-----------------|------------|
| Items | Cost | Carrying amount | Difference | Cost | Carrying amount | Difference |
| Domestic Bonds | 4,005,029 | 4,336,212 | 331,183 | 3,998,929 | 4,315,709 | 316,779 |
| Domestic Stocks | 1,140,272 | 2,589,024 | 1,448,751 | 1,112,940 | 2,775,166 | 1,662,225 |
| Foreign Securities | 1,982,164 | 2,065,525 | 83,361 | 2,079,905 | 2,191,169 | 111,264 |
| Other Securities | 145,206 | 154,664 | 9,457 | 164,345 | 175,497 | 11,152 |
| Total | 7,272,672 | 9,145,427 | 1,872,754 | 7,356,120 | 9,457,543 | 2,101,422 |

(Notes) 1. Available-for-sale securities without practically determinable fair value are not included in the above table.

For the year ended March 31, 2017: ¥1,602 million (comprised of ¥669 million on Domestic stocks and ¥932 million on Foreign securities)

For the six months ended September 30, 2017: ¥297 million (comprised of ¥83 million on Domestic stocks and ¥213 million on Foreign securities)

In principle, the Company and its domestic consolidated subsidiaries recognize impairment losses on securities with practically determinable fair value if the fair value declines by 30% or more from the cost.

[&]quot;Other Securities" includes certificates of deposits included in Cash, deposits and savings, and commercial papers and loan receivable trust beneficiary certificates included in Monetary claims bought on the consolidated balance sheet.

The Company and its consolidated subsidiaries recognized impairment losses on Available-for-sale securities with practically determinable fair value as follows.

2. Summary of Business Results of Main Consolidated Subsidiaries

(1) Mitsui Sumitomo Insurance Co., Ltd. (Non-consolidated)

Non-Consolidated Balance Sheets

| | | (Yen in millions) |
|---|----------------|--------------------|
| Items | March 31, 2017 | September 30, 2017 |
| (Assets) | | |
| Cash, deposits and savings | 389,027 | 517,916 |
| Receivables under resale agreements | 6,999 | 6,999 |
| Monetary claims bought | 20,393 | 18,627 |
| Money trusts | 3,500 | 3,809 |
| Investments in securities | 5,294,691 | 5,428,585 |
| Loans | 418,146 | 395,725 |
| Tangible fixed assets | 210,723 | 207,608 |
| Intangible fixed assets | 40,105 | 38,877 |
| Other assets | 352,144 | 336,426 |
| Customers' liabilities under acceptances and guarantees | 45,520 | 50,493 |
| Bad debt reserve | (4,175) | (3,339) |
| Total assets | 6,777,076 | 7,001,730 |
| | | |
| (Liabilities) | | |
| Policy liabilities: | 3,960,687 | 3,998,124 |
| Outstanding claims | 643,446 | 664,940 |
| Underwriting reserves | 3,317,241 | 3,333,183 |
| Bonds issued | 256,191 | 256,191 |
| Other liabilities: | 515,281 | 488,247 |
| Income taxes payable | 39,277 | 36,987 |
| Lease obligations | 1,399 | 1,333 |
| Asset retirement obligations | 3,831 | 3,872 |
| Other liabilities | 470,773 | 446,054 |
| Reserve for pension and retirement benefits | 136,186 | 139,925 |
| Reserve for retirement benefits for officers | 612 | 549 |
| Accrued bonuses for employees | 10,453 | 10,288 |
| Reserve for reorganization by function | 3,015 | 2,840 |
| Reserves under the special laws: | 67,801 | 69,639 |
| Reserve for price fluctuation | 67,801 | 69,639 |
| Deferred tax liabilities | 136,275 | 172,497 |
| Acceptances and guarantees | 45,520 | 50,493 |
| Total liabilities | 5,132,025 | 5,188,796 |
| | | |
| (Net assets) | 400 505 | 440 =0= |
| Common stock | 139,595 | 139,595 |
| Capital surplus | 93,107 | 93,107 |
| Retained earnings | 443,975 | 506,123 |
| Total shareholders' equity | 676,678 | 738,827 |
| Net unrealized gains/(losses) on investments in securities | 932,995 | 1,036,604 |
| Net deferred gains/(losses) on hedges Total valuation and translation adjustments | 35,377 | 37,503 |
| Total valuation and translation adjustments Total net assets | 968,372 | 1,074,107 |
| | 1,645,050 | 1,812,934 |
| Total liabilities and net assets | 6,777,076 | 7,001,730 |

Non-Consolidated Statements of Income

| | | (Yen in millions) |
|--|--------------------|--------------------|
| Items | Six months ended | Six months ended |
| items | September 30, 2016 | September 30, 2017 |
| | | |
| Ordinary income: | 881,510 | 921,101 |
| Underwriting income: | 812,757 | 828,263 |
| Net premiums written | 756,776 | 779,063 |
| Deposit premiums from policyholders | 37,378 | 31,737 |
| Investment income on deposit premiums from policyholders | 18,577 | 16,955 |
| Investment income: | 66,538 | 90,597 |
| Interest and dividends income | 53,637 | 56,546 |
| Investment gains on money trusts | 739 | 315 |
| Gains on sales of securities | 30,377 | 45,930 |
| Transfer of investment income on deposit premiums from policyholders | (18,577) | (16,955) |
| Other ordinary income | 2,213 | 2,241 |
| Ordinary expenses: | 788,146 | 789,733 |
| Underwriting expenses: | 671,566 | 677,948 |
| Net claims paid | 386,346 | 381,497 |
| Loss adjustment expenses | 43,566 | 43,478 |
| Commissions and collection expenses | 128,604 | 133,139 |
| Maturity refunds to policyholders | 84,021 | 81,968 |
| Provision for outstanding claims | 15,405 | 21,494 |
| Provision for underwriting reserves | 10,825 | 15,942 |
| Investment expenses: | 9,993 | 2,846 |
| Investment losses on money trusts | 39 | - |
| Losses on sales of securities | 719 | 1,006 |
| Impairment losses on securities | 109 | 966 |
| Operating expenses and general and administrative expenses | 103,365 | 105,737 |
| Other ordinary expenses: | 3,221 | 3,200 |
| Interest expense | 3,179 | 3,165 |
| Ordinary profit | 93,363 | 131,368 |
| Extraordinary income | 434 | 44 |
| Extraordinary losses | 3,099 | 2,230 |
| Income before income taxes | 90,698 | 129,182 |
| Income taxes - current | 24,674 | 34,915 |
| Income taxes - deferred | (3,288) | (4,562) |
| Total income taxes | 21,386 | 30,353 |
| Net income | 69,312 | 98,829 |

Non-Consolidated Solvency Margin Ratio

Insurance companies running their business in Japan calculate the non-consolidated solvency margin ratio pursuant to the provisions of Articles 86 and 87 of the Insurance Business Act Enforcement Regulations and Public Notice No. 50 issued by the Ministry of Finance in 1996.

While insurance companies set aside reserves to provide for payments of insurance claims should an insured event occur, they are also required to maintain sufficient funds to pay out in an event outside the normal range of estimates such as a major catastrophe and a significant drop in the value of their assets.

The non-consolidated solvency margin ratio, or item (C) in each of the tables below, which is calculated in accordance with the Insurance Business Act, is the ratio of "solvency margin of insurance companies calculated based on their capital and other reserves", or (A) the total amount of solvency margin, to "risks exceeding the normal range of estimates", or (B) the total amount of risks.

The non-consolidated solvency margin ratio is one of the objective indicators used by the insurance regulatory authorities to supervise insurance companies. A non-consolidated solvency margin ratio of 200% or over indicates adequate ability to satisfy insurance claims and other payment requirements.

| | | (1 cm m minions) |
|---|----------------|--------------------|
| | March 31, 2017 | September 30, 2017 |
| (A) Total amount of solvency margin | 2,840,438 | 3,131,771 |
| Total net assets | 639,997 | 724,619 |
| Reserve for price fluctuation | 67,801 | 69,639 |
| Contingency reserve | 589 | 675 |
| Catastrophe reserve | 536,735 | 564,424 |
| General bad debt reserve | 156 | 115 |
| Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions) | 1,164,861 | 1,294,066 |
| Net unrealized gains/(losses) on land | 45,296 | 52,342 |
| Excess of policyholders' contract deposits (a) | = | - |
| Subordinated debts, etc. (b) | 256,191 | 256,191 |
| Amount excluded from the margin, out of (a) and (b) | - | - |
| Deductions | 14,646 | 6,642 |
| Others | 143,455 | 176,339 |
| (B) Total amount of risks $\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$ | 863,472 | 899,507 |
| General insurance risk (R ₁) | 125,601 | 126,709 |
| Insurance risk of third sector insurance contracts (R ₂) | - | - |
| Assumed interest rate risk (R ₃) | 16,637 | 16,364 |
| Asset management risk (R ₄) | 696,215 | 738,502 |
| Business administration risk (R ₅) | 19,178 | 19,914 |
| Catastrophe risk (R ₆) | 120,461 | 114,164 |
| (C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100 | 657.9 % | 696.3 % |

(2) Aioi Nissay Dowa Insurance Co., Ltd. (Non-consolidated)

Non-Consolidated Balance Sheets

| | | (Yen in millions) |
|--|----------------|--------------------|
| Items | March 31, 2017 | September 30, 2017 |
| (Assets) | | |
| Cash, deposits and savings | 172,323 | 174,418 |
| Call loans | 15,000 | 15,000 |
| Money trusts | 2,502 | 2,515 |
| Investments in securities | 2,577,087 | 2,692,126 |
| Loans | 210,917 | 204,227 |
| Tangible fixed assets | 174,597 | 170,001 |
| Intangible fixed assets | 19,679 | 21,274 |
| Other assets | 276,730 | 285,030 |
| Prepaid pension expenses | 27,150 | 25,411 |
| Deferred tax assets | 16,329 | 9,610 |
| Customers' liabilities under acceptances and guarantees | 7,530 | 5,530 |
| Bad debt reserve | (1,584) | (1,392) |
| Total assets | 3,498,264 | 3,603,752 |
| | 2,150,201 | 2,000,102 |
| (Liabilities) | | |
| Policy liabilities: | 2,425,101 | 2,509,059 |
| Outstanding claims | 526,764 | 572,381 |
| Underwriting reserves | 1,898,337 | 1,936,677 |
| Bonds issued | 50,000 | 22,000 |
| Other liabilities: | 154,423 | 149,674 |
| Income taxes payable | 17,290 | 20,580 |
| Lease obligations | 30 | 22 |
| Asset retirement obligations | 661 | 816 |
| Other liabilities | 136,441 | 128,255 |
| Reserve for pension and retirement benefits | 22,840 | 24,930 |
| Accrued bonuses for employees | 5,919 | 5,794 |
| Reserve for reorganization by function | 2,288 | 2,066 |
| Reserves under the special laws: | 37,114 | 37,993 |
| Reserve for price fluctuation | 37,114 | 37,993 |
| Acceptances and guarantees | 7,530 | 5,530 |
| Total liabilities | 2,705,218 | 2,757,049 |
| | | |
| (Net assets) | | |
| Common stock | 100,005 | 100,005 |
| Capital surplus | 81,207 | 81,207 |
| Retained earnings | 237,071 | 230,659 |
| Total shareholders' equity | 418,284 | 411,872 |
| Net unrealized gains/(losses) on investments in securities | 374,762 | 434,830 |
| Total valuation and translation adjustments | 374,762 | 434,830 |
| Total net assets | 793,046 | 846,703 |
| Total liabilities and net assets | 3,498,264 | 3,603,752 |

Non-Consolidated Statements of Income

| | | (Yen in millions) |
|--|--------------------|--------------------|
| Items | Six months ended | Six months ended |
| Hems | September 30, 2016 | September 30, 2017 |
| | | |
| Ordinary income: | 665,046 | 688,595 |
| Underwriting income: | 633,917 | 654,094 |
| Net premiums written | 609,468 | 630,173 |
| Deposit premiums from policyholders | 14,943 | 13,433 |
| Investment income on deposit premiums from policyholders | 9,399 | 8,438 |
| Investment income: | 27,913 | 29,900 |
| Interest and dividends income | 26,974 | 29,132 |
| Investment gains on money trusts | 0 | 1 |
| Gains on sales of securities | 10,085 | 8,461 |
| Transfer of investment income on deposit premiums from policyholders | (9,399) | (8,438) |
| Other ordinary income | 3,215 | 4,600 |
| Ordinary expenses: | 615,510 | 666,157 |
| Underwriting expenses: | 517,513 | 571,504 |
| Net claims paid | 315,677 | 304,863 |
| Loss adjustment expenses | 29,597 | 30,259 |
| Commissions and collection expenses | 113,645 | 121,385 |
| Maturity refunds to policyholders | 33,557 | 30,312 |
| Provision for outstanding claims | 1,575 | 45,616 |
| Provision for underwriting reserves | 16,044 | 38,340 |
| Investment expenses: | 5,610 | 4,821 |
| Losses on sales of securities | 2,665 | 1,734 |
| Impairment losses on securities | 772 | 257 |
| Operating expenses and general and administrative expenses | 91,335 | 88,797 |
| Other ordinary expenses: | 1,050 | 1,034 |
| Interest expense | 376 | 371 |
| Ordinary profit | 49,535 | 22,438 |
| Extraordinary income | 47 | 103 |
| Extraordinary losses | 6,340 | 5,572 |
| Income before income taxes | 43,243 | 16,969 |
| Income taxes - current | 4,941 | 19,028 |
| Income taxes - deferred | 4,791 | (15,832) |
| Total income taxes | 9,733 | 3,196 |
| Net income | 33,510 | 13,772 |

Non-Consolidated Solvency Margin Ratio

| | | (1 ch ili ilililolis) |
|---|----------------|-----------------------|
| | March 31, 2017 | September 30, 2017 |
| (A) Total amount of solvency margin | 1,332,714 | 1,416,234 |
| Total net assets | 398,099 | 403,523 |
| Reserve for price fluctuation | 37,114 | 37,993 |
| Contingency reserve | 747 | 747 |
| Catastrophe reserve | 318,711 | 341,941 |
| General bad debt reserve | 296 | 197 |
| Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions) | 455,477 | 529,835 |
| Net unrealized gains/(losses) on land | 14,099 | 19,120 |
| Excess of policyholders' contract deposits (a) | - | - |
| Subordinated debts, etc. (b) | 50,000 | 17,600 |
| Amount excluded from the margin, out of (a) and (b) | - | - |
| Deductions | 10,743 | 5,738 |
| Others | 68,911 | 71,012 |
| (B) Total amount of risks $\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$ | 312,981 | 337,179 |
| General insurance risk (R ₁) | 103,370 | 103,250 |
| Insurance risk of third sector insurance contracts (R ₂) | = | - |
| Assumed interest rate risk (R ₃) | 8,387 | 8,176 |
| Asset management risk (R ₄) | 221,083 | 237,908 |
| Business administration risk (R ₅) | 7,728 | 8,228 |
| Catastrophe risk (R ₆) | 53,574 | 62,083 |
| (C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100 | 851.6 % | 840.0 % |

(3) Mitsui Direct General Insurance Co., Ltd. (Non-consolidated)

Non-Consolidated Balance Sheets

| Items | March 31, 2017 | September 30, 2017 |
|--|----------------|--------------------|
| (Assets) | | |
| Cash, deposits and savings | 12,180 | 13,142 |
| Investments in securities | 39,510 | 39,481 |
| Tangible fixed assets | 367 | 385 |
| Intangible fixed assets | 2,307 | 2,506 |
| Other assets | 5,625 | 5,209 |
| Bad debt reserve | (4) | (2) |
| Total assets | 59,987 | 60,723 |
| (Liabilities) | | |
| Policy liabilities: | 44,851 | 44,659 |
| Outstanding claims | 24,157 | 24,634 |
| Underwriting reserves | 20,693 | 20,024 |
| Other liabilities: | 1,254 | 1,131 |
| Income taxes payable | 119 | 201 |
| Asset retirement obligations | 17 | 17 |
| Other liabilities | 1,118 | 912 |
| Reserve for pension and retirement benefits | 52 | 78 |
| Accrued bonuses for employees | 262 | 152 |
| Reserves under the special laws: | 56 | 60 |
| Reserve for price fluctuation | 56 | 60 |
| Deferred tax liabilities | 119 | 93 |
| Total liabilities | 46,596 | 46,176 |
| (Net assets) | | |
| Common stock | 39,106 | 39,106 |
| Capital surplus | 9,006 | 9,006 |
| Retained earnings | (34,820) | (33,624) |
| Total shareholders' equity | 13,291 | 14,487 |
| Net unrealized gains/(losses) on investments in securities | 99 | 59 |
| Total valuation and translation adjustments | 99 | 59 |
| Total net assets | 13,390 | 14,546 |
| Total liabilities and net assets | 59,987 | 60,723 |

Non-Consolidated Statements of Income

| | | (Yen in millions) |
|--|--------------------|--------------------|
| Items | Six months ended | Six months ended |
| items | September 30, 2016 | September 30, 2017 |
| | | |
| Ordinary income: | 18,975 | 19,409 |
| Underwriting income: | 18,932 | 19,368 |
| Net premiums written | 18,600 | 18,691 |
| Investment income on deposit premiums from policyholders | 10 | 9 |
| Reversal of underwriting reserves | 321 | 668 |
| Investment income: | 38 | 31 |
| Interest and dividends income | 47 | 40 |
| Gains on sales of securities | 0 | - |
| Transfer of investment income on deposit premiums from policyholders | (10) | (9) |
| Other ordinary income | 4 | 9 |
| Ordinary expenses: | 18,776 | 18,117 |
| Underwriting expenses: | 14,576 | 13,910 |
| Net claims paid | 12,531 | 11,922 |
| Loss adjustment expenses | 1,361 | 1,372 |
| Commissions and collection expenses | 124 | 138 |
| Provision for outstanding claims | 559 | 477 |
| Investment expenses | - | - |
| Operating expenses and general and administrative expenses | 4,167 | 4,205 |
| Other ordinary expenses | 32 | 1 |
| Ordinary profit | 198 | 1,292 |
| Extraordinary income | - | - |
| Extraordinary losses | 6 | 3 |
| Income before income taxes | 191 | 1,288 |
| Income taxes - current | 6 | 102 |
| Income taxes - deferred | 17 | (10) |
| Total income taxes | 23 | 91 |
| Net income | 168 | 1,196 |

Non-Consolidated Solvency Margin Ratio

| | | (Tell III IIIIIIOIIS) |
|---|----------------|-----------------------|
| | March 31, 2017 | September 30, 2017 |
| (A) Total amount of solvency margin | 14,705 | 15,260 |
| Total net assets | 13,291 | 14,487 |
| Reserve for price fluctuation | 56 | 60 |
| Contingency reserve | 0 | 0 |
| Catastrophe reserve | 1,231 | 635 |
| General bad debt reserve | 1 | 1 |
| Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions) | 124 | 74 |
| Net unrealized gains/(losses) on land | - | - |
| Excess of policyholders' contract deposits (a) | - | - |
| Subordinated debts, etc. (b) | - | - |
| Amount excluded from the margin, out of (a) and (b) | - | - |
| Deductions | - | - |
| Others | - | - |
| (B) Total amount of risks $\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$ | 6,817 | 6,818 |
| General insurance risk (R ₁) | 6,227 | 6,227 |
| Insurance risk of third sector insurance contracts (R ₂) | - | - |
| Assumed interest rate risk (R ₃) | 0 | 0 |
| Asset management risk (R ₄) | 912 | 921 |
| Business administration risk (R ₅) | 223 | 223 |
| Catastrophe risk (R ₆) | 300 | 300 |
| (C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100 | 431.4 % | 447.5 % |

(4) Mitsui Sumitomo Aioi Life Insurance Co., Ltd. (Non-consolidated)

Non-Consolidated Balance Sheets

| | | (Yen in millions) |
|--|----------------|--------------------|
| Items | March 31, 2017 | September 30, 2017 |
| (Assets) | | |
| Cash, deposits and savings | 290,010 | 210,772 |
| Receivables under securities borrowing transactions | 285,455 | 281,527 |
| Investments in securities | 2,919,795 | 3,119,250 |
| Loans | 55,198 | 55,111 |
| Tangible fixed assets | 4,638 | 4,406 |
| Intangible fixed assets | 20,987 | 22,939 |
| Due from agencies | 116 | 117 |
| Reinsurance accounts receivable | 1,018 | 153 |
| Other assets | 42,103 | 38,663 |
| Bad debt reserve | (128) | (121) |
| Total assets | 3,619,194 | 3,732,821 |
| | , , | |
| (Liabilities) | | |
| Policy liabilities: | 2,934,939 | 3,053,696 |
| Outstanding claims | 27,648 | 25,576 |
| Underwriting reserves | 2,896,459 | 3,017,135 |
| Reserve for dividends to policyholders | 10,831 | 10,984 |
| Due to agencies | 5,626 | 4,673 |
| Reinsurance accounts payable | 283 | 229 |
| Other liabilities: | 375,124 | 371,473 |
| Payables under securities lending transactions | 361,797 | 358,123 |
| Income taxes payable | 853 | 1,213 |
| Lease obligations | 2,976 | 2,720 |
| Asset retirement obligations | 429 | 430 |
| Other liabilities | 9,066 | 8,985 |
| Reserve for pension and retirement benefits | 2,535 | 2,759 |
| Reserve for retirement benefits for officers | 28 | 25 |
| Reserves under the special laws: | 5,988 | 6,400 |
| Reserve for price fluctuation | 5,988 | 6,400 |
| Deferred tax liabilities | 18,397 | 17,620 |
| Total liabilities | 3,342,924 | 3,456,878 |
| | | |
| (Net assets) | | |
| Common stock | 85,500 | 85,500 |
| Capital surplus | 93,688 | 93,688 |
| Retained earnings | 6,133 | 8,207 |
| Total shareholders' equity | 185,321 | 187,395 |
| Net unrealized gains/(losses) on investments in securities | 90,948 | 88,547 |
| Total valuation and translation adjustments | 90,948 | 88,547 |
| Total net assets | 276,270 | 275,942 |
| Total liabilities and net assets | 3,619,194 | 3,732,821 |

Non-Consolidated Statements of Income

| | | (Yen in millions) |
|--|--------------------|--------------------|
| Items | Six months ended | Six months ended |
| REIIIS | September 30, 2016 | September 30, 2017 |
| | | |
| Ordinary income: | 259,145 | 271,771 |
| Insurance premiums and others: | 235,799 | 243,230 |
| Insurance premiums | 235,734 | 242,757 |
| Investment income: | 22,523 | 25,072 |
| Interest and dividends income | 21,769 | 22,064 |
| Gains on sales of securities | 753 | 3,001 |
| Other ordinary income: | 821 | 3,469 |
| Reversal of outstanding claims | 33 | 2,071 |
| Ordinary expenses: | 250,412 | 262,921 |
| Insurance claims and others: | 90,654 | 94,793 |
| Insurance claims | 20,487 | 20,530 |
| Annuity payments | 7,684 | 8,100 |
| Benefits | 7,968 | 8,984 |
| Surrender benefits | 52,189 | 54,430 |
| Other refunds | 1,579 | 2,167 |
| Provision for underwriting reserves and others: | 115,803 | 120,675 |
| Provision for underwriting reserves | 115,803 | 120,675 |
| Provision for interest portion of reserve for dividends to policyholders | 0 | 0 |
| Investment expenses: | 950 | 1,809 |
| Interest expense | 37 | 30 |
| Losses on sales of securities | - | 633 |
| Losses on derivative transactions | 889 | 1,106 |
| Operating expenses | 37,223 | 39,412 |
| Other ordinary expenses | 5,780 | 6,229 |
| Ordinary profit | 8,732 | 8,850 |
| Extraordinary income | 0 | 1 |
| Extraordinary losses | 366 | 421 |
| Provision for reserve for dividends to policyholders | 2,219 | 2,861 |
| Income before income taxes | 6,146 | 5,568 |
| Income taxes - current | 1,908 | 1,214 |
| Income taxes - deferred | (60) | 156 |
| Total income taxes | 1,847 | 1,371 |
| Net income | 4,298 | 4,197 |

Business Results

Amount of Policies in Force and New Policies

(1) Policies in force (Yen in 100 millions)

| (-) | | | | | |
|----------------------|--------------------|----------|--------------------|------------|--|
| | March 3 | 31, 2017 | Septembe | r 30, 2017 | |
| | Number of policies | Amount | Number of policies | Amagumt | |
| | (in thousands) | Amount | (in thousands) | Amount | |
| Individual insurance | 2,938 | 224,779 | 2,997 | 228,494 | |
| Individual annuities | 186 | 7,362 | 184 | 7,231 | |
| Group insurance | - | 70,743 | - | 75,612 | |
| Group annuities | - | 3 | - | 3 | |

- (Notes) 1. The amounts of individual annuities represent the total sum of (a) the funds to be held at the time annuity payments are to commence for the policies for which annuity payments have not yet commenced and (b) the underwriting reserves for the policies for which annuity payments have commenced.
 - 2. The amounts of group annuities represent the underwriting reserves.

(2) New policies (Yen in 100 millions)

| | Six months ended September 30, 2016 | | | Six mo | nths ended | September 30, | 2017 | |
|----------------------|-------------------------------------|--------|--------------|-------------------------------|----------------------------|---------------|--------------|----------------------------|
| | Number of | | | | Number of | | | |
| | policies (in thousands) | Amount | New policies | Net increase by conversion | policies (in thousands) | Amount | New policies | Net increase by conversion |
| | ` ′ | | _ | by conversion | ` ′ | | _ | by conversion |
| Individual insurance | 153 | 10,763 | 10,763 | - | 136 | 14,096 | 14,096 | - |
| Individual annuities | 3 | 131 | 131 | - | 0 | 48 | 48 | - |
| Group insurance | - | 347 | 347 | - | = | 897 | 897 | - |
| Group annuities | - | - | - | - | - | - | - | - |

(Note) The amounts of individual annuities represent the funds to be held at the time annuity payments are to commence.

Annualized Premiums

(1) Policies in force

(Yen in 100 millions)

| | March 31, 2017 | September 30, 2017 |
|---|----------------|--------------------|
| Individual insurance | 3,577 | 3,638 |
| Individual annuities | 433 | 433 |
| Total: | 4,010 | 4,072 |
| Medical coverage, living benefits, etc. | 884 | 926 |

(2) New policies (Yen in 100 millions)

| | | ` |
|---|--------------------|--------------------|
| | Six months ended | Six months ended |
| | September 30, 2016 | September 30, 2017 |
| Individual insurance | 224 | 197 |
| Individual annuities | 7 | 2 |
| Total: | 231 | 199 |
| Medical coverage, living benefits, etc. | 77 | 68 |
| niving benefits, etc. | | |

- (Notes) 1. An annualized premium is the annual total of premiums that is obtained by multiplying the amount of a single payment with the number of payments per year in accordance with the premium payment method. An annualized premium for a lump-sum payment policy is the premium divided by the number of years of coverage.
 - 2. "Medical coverage, living benefits, etc." represents the portion of annualized premiums that corresponds to medical coverage benefits (for hospitalization, surgeries, etc.), living benefits (for specified diseases, nursing care, etc.) and premium waiver benefits (excluding those for disability, but including those for specified diseases, nursing care, etc.).

Non-Consolidated Business Performance

(Yen in millions)

| | | | (Ten in minions) |
|--|--|--|------------------|
| | Six months ended September 30, 2016 | Six months ended September 30, 2017 | Change |
| | | 1 , | 10.055 |
| Fundamental revenues: | 258,393 | 268,768 | 10,375 |
| Insurance premiums and others | 235,799 | 243,230 | 7,430 |
| Fundamental expenses | 248,277 | 260,877 | 12,599 |
| Fundamental profit | 10,115 | 7,891 | (2,224) |
| Capital gains/(losses) | (141) | 1,261 | 1,402 |
| Non-recurring gains/(losses) | (1,242) | (302) | 939 |
| Ordinary profit | 8,732 | 8,850 | 117 |
| Extraordinary income | 0 | 1 | 0 |
| Extraordinary losses | 366 | 421 | 54 |
| Provision for reserve for dividends to policyholders | 2,219 | 2,861 | 642 |
| Income taxes | 1,847 | 1,371 | (476) |
| Net income | 4,298 | 4,197 | (101) |

Non-Consolidated Solvency Margin Ratio

| | | (Yen in millions |
|---|----------------|--------------------|
| | March 31, 2017 | September 30, 2017 |
| (A) Total amount of solvency margin | 487,958 | 494,430 |
| Total capital | 183,197 | 185,770 |
| Reserve for price fluctuation | 5,988 | 6,400 |
| Contingency reserve | 31,584 | 31,888 |
| General bad debt reserve | 25 | 19 |
| Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions) x 90% | 113,685 | 110,684 |
| Net unrealized gains/(losses) on land x 85% | - | - |
| Excess of continued Zillmerized reserve (a) | 151,430 | 156,540 |
| Subordinated debts, etc. (b) | - | - |
| Amount excluded from the margin, out of (a) and (b) | - | - |
| Brought in capital | - | - |
| Deductions | - | - |
| Others | 2,046 | 3,125 |
| (B) Total amount of risks $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$ | 51,546 | 54,183 |
| Insurance risk (R ₁) | 16,565 | 17,104 |
| Insurance risk of third sector insurance contracts (R ₈) | 11,315 | 11,011 |
| Assumed interest rate risk (R ₂) | 3,080 | 3,099 |
| Minimum guarantee risk (R ₇) | - | - |
| Asset management risk (R ₃) | 38,611 | 41,508 |
| Business administration risk (R ₄) | 1,391 | 1,454 |
| (C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100 | 1,893.2 % | 1,825.0 % |

(5) Mitsui Sumitomo Primary Life Insurance Co., Ltd. (Non-consolidated)

Non-Consolidated Balance Sheets

| Home | March 21, 2017 | (Yen in millions) |
|--|----------------|--------------------|
| Items | March 31, 2017 | September 30, 2017 |
| (Assets) | | |
| Cash, deposits and savings | 141,458 | 173,940 |
| Monetary claims bought | 41,499 | 35,499 |
| Money trusts | 965,032 | 1,053,261 |
| Investments in securities | 4,404,883 | 4,649,688 |
| Loans | 208,643 | 248,522 |
| Tangible fixed assets | 560 | 700 |
| Intangible fixed assets | 4,471 | 5,040 |
| Reinsurance accounts receivable | 2,851 | 2,780 |
| Other assets | 25,001 | 30,604 |
| Deferred tax assets | 43,644 | 47,646 |
| Total assets | 5,838,048 | 6,247,686 |
| 2000 0000 | 2,020,010 | 0,217,000 |
| (Liabilities) | | |
| Policy liabilities: | 5,561,432 | 5,949,464 |
| Outstanding claims | 12,418 | 17,161 |
| Underwriting reserves | 5,549,014 | 5,932,302 |
| Due to agencies | 4,984 | 3,901 |
| Reinsurance accounts payable | 7,199 | 5,940 |
| Other liabilities: | 42,675 | 38,141 |
| Income taxes payable | 2,911 | 2,034 |
| Lease obligations | 207 | 486 |
| Asset retirement obligations | 132 | 133 |
| Other liabilities | 39,423 | 35,487 |
| Reserves under the special laws: | 84,000 | 95,973 |
| Reserve for price fluctuation | 84,000 | 95,973 |
| Total liabilities | 5,700,291 | 6,093,421 |
| | | |
| (Net assets) | 44.040 | 44.070 |
| Common stock | 41,060 | 41,060 |
| Capital surplus | 24,735 | 24,735 |
| Retained earnings | 64,435 | 78,654 |
| Total shareholders' equity | 130,230 | 144,449 |
| Net unrealized gains/(losses) on investments in securities | 7,522 | 9,819 |
| Net deferred gains/(losses) on hedges | 3 | (4) |
| Total valuation and translation adjustments | 7,525 | 9,814 |
| Total net assets | 137,756 | 154,264 |
| Total liabilities and net assets | 5,838,048 | 6,247,686 |

Non-Consolidated Statements of Income

| | | (Yen in millions) |
|---|--------------------|--------------------|
| Items | Six months ended | Six months ended |
| Items | September 30, 2016 | September 30, 2017 |
| | | |
| Ordinary income: | 569,801 | 774,247 |
| Insurance premiums and others: | 540,311 | 503,274 |
| Insurance premiums | 537,989 | 482,624 |
| Investment income: | 27,707 | 269,208 |
| Interest and dividends income | 26,272 | 38,036 |
| Investment gains on money trusts | - | 47,986 |
| Gains on sales of securities | 1,306 | 1,451 |
| Gains on derivative transactions | 128 | - |
| Investment gains on separate accounts | - | 123,064 |
| Other ordinary income | 1,782 | 1,764 |
| Ordinary expenses: | 568,316 | 737,735 |
| Insurance claims and others: | 190,581 | 321,977 |
| Insurance claims | 27,820 | 33,702 |
| Annuity payments | 40,303 | 43,905 |
| Benefits | 57,739 | 79,286 |
| Surrender benefits | 44,090 | 93,545 |
| Other refunds | 1,652 | 1,195 |
| Provision for underwriting reserves and others: | 69,401 | 388,032 |
| Provision for outstanding claims | 833 | 4,743 |
| Provision for underwriting reserves | 68,568 | 383,288 |
| Investment expenses: | 267,319 | 48 |
| Interest expense | 0 | 0 |
| Investment losses on money trusts | 51,667 | - |
| Losses on sales of securities | 1,299 | - |
| Investment losses on separate accounts | 62,615 | - |
| Operating expenses | 35,837 | 23,901 |
| Other ordinary expenses | 5,176 | 3,775 |
| Ordinary profit | 1,485 | 36,512 |
| Extraordinary income | 14,754 | - |
| Extraordinary losses | | 11,973 |
| Income before income taxes | 16,239 | 24,539 |
| Income taxes - current | (81) | 11,731 |
| Income taxes - deferred | 4,536 | (4,892) |
| Total income taxes | 4,454 | 6,839 |
| Net income | 11,785 | 17,700 |

Business Results

Amount of Policies in Force and New Policies

(1) Policies in force (Yen in 100 millions)

| (-) | | | | | | |
|----------------------|--------------------|----------|---------------------|-------------|--|--|
| | March 3 | 31, 2017 | Septembe | er 30, 2017 | | |
| | Number of policies | A 4 | Number of policies | A | | |
| | (in thousands) | Amount | (in thousands) Amor | | | |
| Individual insurance | 597 | 33,352 | 646 | 37,478 | | |
| Individual annuities | 323 | 23,455 | 327 | 23,479 | | |
| Group insurance | - | - | - | - | | |
| Group annuities | - | - | - | - | | |

(Note) The amounts of individual annuities represent the total sum of (a) the funds to be held at the time annuity payments are to commence (the premium reserves in the case of individual variable annuities) for the policies for which annuity payments have not yet commenced and (b) the underwriting reserves for the policies for which annuity payments have commenced.

(2) New policies (Yen in 100 millions)

| | Six months ended September 30, 2016 | | | Six mo | nths ended | September 30, | 2017 | |
|----------------------|-------------------------------------|--------|--------------|---------------|--------------------|---------------|---------------|---------------|
| | Number of policies | Amount | New policies | Net increase | Number of policies | Amount | New policies | Net increase |
| | (in thousands) | | riew poneres | by conversion | (in thousands) | | ive w poneres | by conversion |
| Individual insurance | 88 | 4,572 | 4,572 | - | 59 | 3,961 | 3,961 | - |
| Individual annuities | 11 | 635 | 635 | =. | 19 | 869 | 869 | - |
| Group insurance | - | - | - | - | - | - | - | - |
| Group annuities | - | - | - | - | = | - | - | - |

(Note) The amounts of individual annuities represent the funds to be held at the time annuity payments are to commence (the premium reserves at the time of enrollment in the case of individual variable annuities).

Annualized Premiums

(1) Policies in force (Yen in 100 millions)

| | March 31, 2017 | September 30, 2017 |
|-----------------------|----------------|--------------------|
| Individual insurance | 2,217 | 2,558 |
| Individual annuities | 3,104 | 2,735 |
| Total: | 5,321 | 5,294 |
| Medical coverage, | 0 | 0 |
| living benefits, etc. | Ü | Ü |

(2) New policies (Yen in 100 millions)

| | Six months ended | Six months ended |
|-----------------------|--------------------|--------------------|
| | September 30, 2016 | September 30, 2017 |
| Individual insurance | 315 | 317 |
| Individual annuities | 417 | 122 |
| Total: | 733 | 439 |
| Medical coverage, | | |
| living benefits, etc. | - | - |

- (Notes) 1. An annualized premium is the annual total of premiums that is obtained by multiplying the amount of a single payment with the number of payments per year in accordance with the premium payment method. An annualized premium for a lump-sum payment policy is the premium divided by the number of years of coverage.
 - 2. "Medical coverage, living benefits, etc." represents the portion of annualized premiums that corresponds to medical coverage benefits (for hospitalization, surgeries, etc.), living benefits (for specified diseases, nursing care, etc.) and premium waiver benefits (excluding those for disability, but including those for specified diseases, nursing care, etc.).

Non-Consolidated Business Performance

(Yen in millions)

| | | Six months ended September 30, 2016 | Six months ended September 30, 2017 | Change |
|------|---|--|--|----------|
| | Fundamental revenues: | 588,414 | 754,471 | 166,057 |
| | Insurance premiums and others | 540,311 | 503,274 | (37,037) |
| | Fundamental expenses | 594,518 | 737,857 | 143,338 |
| Fun | damental profit/(loss) | (6,104) | 16,614 | 22,718 |
| Cap | oital gains/(losses) | 3,033 | 22,745 | 19,712 |
| No | n-recurring gains/(losses) | 4,555 | (2,847) | (7,403) |
| Ord | inary profit | 1,485 | 36,512 | 35,027 |
| Ext | raordinary income | 14,754 | - | (14,754) |
| Ext | raordinary losses | - | 11,973 | 11,973 |
| Pro | vision for reserve for dividends to policyholders | - | - | - |
| Inco | ome taxes | 4,454 | 6,839 | 2,384 |
| Net | income | 11,785 | 17,700 | 5,914 |

(Note) Since the period for six months ended September 30, 2017, the disclosure method of the breakdown of ordinary profit relating to the effect of change in surrender values associated with market value adjustment has been modified. As a result, fundamental profit decreased by \$1,103 million and capital gains increased by the same amount for the six months ended September 30, 2017, compared to those before the modification. The figures for the six months ended September 30, 2016 were also restated accordingly. As a result, fundamental profit increased by \$13,917 million and capital gains decreased by the same amount for the six months ended September 30, 2016, compared to those before the modification.

Non-Consolidated Solvency Margin Ratio

| (Yen in millions) | | | | |
|---|----------------|--------------------|--|--|
| | March 31, 2017 | September 30, 2017 | | |
| (A) Total amount of solvency margin | 558,542 | 603,309 | | |
| Total capital | 126,749 | 144,217 | | |
| Reserve for price fluctuation | 84,000 | 95,973 | | |
| Contingency reserve | 74,456 | 77,303 | | |
| General bad debt reserve | - | - | | |
| Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions) x 90% | 9,402 | 12,274 | | |
| Net unrealized gains/(losses) on land x 85% | - | - | | |
| Excess of continued Zillmerized reserve (a) | 241,219 | 244,050 | | |
| Subordinated debts, etc. (b) | - | - | | |
| Amount excluded from the margin, out of (a) and (b) | - | - | | |
| Brought in capital | - | - | | |
| Deductions | - | - | | |
| Others | 22,714 | 29,489 | | |
| (B) Total amount of risks $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$ | 108,399 | 118,137 | | |
| Insurance risk (R ₁) | 89 | 95 | | |
| Insurance risk of third sector insurance contracts (R ₈) | 5 | 4 | | |
| Assumed interest rate risk (R ₂) | 41,902 | 44,918 | | |
| Minimum guarantee risk (R ₇) | 3,722 | 3,212 | | |
| Asset management risk (R ₃) | 60,647 | 67,687 | | |
| Business administration risk (R ₄) | 2,127 | 2,318 | | |
| (C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100 | 1,030.5 % | 1,021.3 % | | |

3. Supplementary Information on Business Results for the Six Months Ended September 30, 2017 for Press Conference

(1) Mitsui Sumitomo Insurance Co., Ltd. (Non-consolidated)

1. Basic Information

(Yen in 100 millions)

| | | Six months ended September 30, 2016 | Year ended March 31, 2017 | Six months ended September 30, 2017 | Change | Change |
|---|--------------------------------|--|------------------------------|--|-----------|-----------|
| | | (A) | (B) | (C) | (C) - (B) | (C) - (A) |
| 1 | Net premiums written | 7,566 | 14,696 | 7,816 | - | 250 |
| | Change ratio | (5.6)% | (2.5)% | 3.3 % | 5.8 % | 8.9 % |
| 2 | Total assets | 65,730 | 67,770 | 70,017 | 2,246 | 4,287 |
| 3 | Net loss ratio | 56.8 % | 61.2 % | 54.4 % | (6.8)% | (2.4)% |
| 4 | Net expense ratio | 30.0 % | 31.2 % | 29.8 % | (1.4)% | (0.2)% |
| 5 | Combined ratio | 86.8 % | 92.4 % | 84.2 % | (8.2)% | (2.6)% |
| | Underwriting result ratio | 13.2 % | 7.6 % | 15.8 % | 8.2 % | 2.6 % |
| 6 | Voluntary automobile insurance | | | | | |
| | Net premiums written | 3,309 | 6,541 | 3,345 | - | 35 |
| | Change ratio | 1.6 % | 1.3 % | 1.1 % | (0.2)% | (0.5)% |
| | Underwriting result ratio | 14.9 % | 11.3 % | 13.5 % | 2.2 % | (1.4)% |
| | Net loss ratio | 54.8 % | 57.3 % | 55.9 % | (1.4)% | 1.1 % |
| | Net expense ratio | 30.3 % | 31.4 % | 30.6 % | (0.8)% | 0.3 % |
| 7 | Fire and allied insurance | | | | | |
| | Net premiums written | 942 | 1,838 | 1,053 | - | 110 |
| | Change ratio | (37.9)% | (24.2)% | 11.7 % | 35.9 % | 49.6 % |
| | Underwriting result ratio | (7.5)% | (13.8)% | 11.5 % | 25.3 % | 19.0 % |
| | Net loss ratio | 67.1 % | 72.0 % | 50.9 % | (21.1)% | (16.2)% |
| | Net expense ratio | 40.4 % | 41.8 % | 37.6 % | (4.2)% | (2.8)% |
| 8 | Number of employees | 14,748 | 14,650 | 14,767 | 117 | 19 |
| 9 | Number of agencies | 41,953 | 41,305 | 40,860 | (445) | (1,093) |

(Notes) 1. Net premiums written and ratios are presented exclusive of Good Result Return premiums of the automobile insurance product "ModoRich",

which contains a special clause related to premium adjustment and refund at maturity.

2. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100

- 4. Combined ratio = net loss ratio + net expense ratio
- 5. Underwriting result ratio = 100 combined ratio

(Reference) Consolidated Business Performance of MS&AD Insurance Group Holdings, Inc. (Yen in 100 millions)

| | | Six months ended September 30, 2016 | Year ended March 31, 2017 | Six months ended September 30, 2017 | Change | Change |
|---|---|--|------------------------------|--|-----------|-----------|
| | | (A) | (B) | (C) | (C) - (B) | (C) - (A) |
| 1 | Ordinary income | 27,662 | 53,348 | 28,924 | - | 1,261 |
| 2 | Net premiums written | 18,393 | 34,069 | 18,641 | = | 247 |
| | Change ratio | 13.5 % | 10.7 % | 1.3 % | (9.4)% | (12.2)% |
| 3 | Life insurance premiums | 6,610 | 12,531 | 5,111 | - | (1,499) |
| | Change ratio | 8.6 % | (7.6)% | (22.7)% | (15.1)% | (31.3)% |
| 4 | Ordinary profit | 1,510 | 3,526 | 1,315 | - | (194) |
| 5 | Net income attributable to owners of the parent | 984 | 2,104 | 757 | - | (226) |

(Note) Ordinary income and net premiums written are presented exclusive of Good Result Return premiums of Mitsui Sumitomo Insurance's proprietary automobile insurance product "ModoRich", which contains a special clause related to premium adjustment and refund at maturity.

^{3.} Net expense ratio = (commissions and collection expenses + operating expenses and general administrative expenses for underwriting) / net premiums written x 100

2. Other Information

(a) Non-performing assets

Risk-monitored loans (Yen in 100 millions)

| | September 30, 2016 | March 31, 2017 | September 30, 2017 |
|--|--------------------|----------------|--------------------|
| Loans to borrowers in bankruptcy | 0 | 0 | 0 |
| Overdue loans | 1 | 1 | 1 |
| Loans overdue for three months or more | 5 | 3 | 2 |
| Restructured loans | 4 | 4 | 4 |
| Total | 12 | 9 | 8 |
| Ratio to total loans | 0.3 % | 0.2 % | 0.2 % |

 (Reference) Total loans
 4,178
 4,181
 3,957

Results of self-assessment of assets

(Yen in 100 millions)

| September 30, 2016 | March 31, 2017 | September 30, 2017 |
|--------------------|-------------------------------------|---|
| 61,402 | 64,498 | 67,198 |
| 4,301 | 3,231 | 2,786 |
| 1 | 16 | 15 |
| 25 | 29 | 26 |
| 4,329 | 3,278 | 2,829 |
| 65,731 | 67,776 | 70,027 |
| | 61,402 4,301 1 25 4,329 | 61,402 64,498 4,301 3,231 1 16 25 29 4,329 3,278 65,731 67,776 |

(Note) "Total" represents the balances before write-off conducted based on self-assessment of assets (including impairment losses on securities and fixed assets).

(b) Impairment losses on securities

(Yen in 100 millions)

| | Six months ended | Year ended | Six months ended |
|--------------------|--------------------|----------------|--------------------|
| | September 30, 2016 | March 31, 2017 | September 30, 2017 |
| Domestic bonds | | | - |
| Domestic stocks | 0 | 0 | 0 |
| Foreign securities | 0 | 4 | 5 |
| Other securities | - | - | 4 |
| Total | 1 | 4 | 9 |

Rules for recognition of impairment

In principle, the Company recognizes impairment losses on securities with practically determinable fair value if the fair value declines by 30% or more from the cost.

(c) Impairment losses on fixed assets

(Yen in 100 millions)

| | Six months ended | Year ended | Six months ended |
|-----------|--------------------|----------------|--------------------|
| | September 30, 2016 | March 31, 2017 | September 30, 2017 |
| Land | 0 | 1 | 0 |
| Buildings | 2 | 3 | 0 |
| Others | - | 0 | - |
| Total | 3 | 4 | 1 |

$\begin{tabular}{ll} \textbf{(d)} \underline{\textbf{Unrealized gains and losses on investments in securities} \\ \end{tabular}$

(Yen in 100 millions)

| | September 30, 2016 | March 31, 2017 | September 30, 2017 |
|--------------------|--------------------|----------------|--------------------|
| Domestic bonds | 1,947 | 1,548 | 1,492 |
| Domestic stocks | 9,574 | 11,278 | 12,653 |
| Foreign securities | (74) | 78 | 188 |
| Other securities | 37 | 34 | 29 |
| Total | 11,484 | 12,940 | 14,363 |

(Notes) 1. The above table describes available-for-sale securities with practically determinable fair value.

2. Monetary claims bought are included in "Other securities".

(e) Losses caused by natural disasters in Japan, excluding residential earthquake insurance

(Yen in 100 millions)

| | | | (Ten m Tee minions) |
|--------------------|--------------------|----------------|----------------------|
| | Six months ended | Year ended | Six months ended |
| | September 30, 2016 | March 31, 2017 | September 30, 2017 |
| Direct claims paid | 94 | 335 | 45 |
| Net claims paid | 69 | 253 | 44 |
| Outstanding claims | 230 | 89 | 109 |

(Note) The above table describes losses caused by natural disasters in Japan incurred during the respective period.

(f) Catastrophe reserve (Yen in 100 millions)

| Lines of insurance | September 30, 2016 | | 2016 | March 31, 2017 | | 17 | Sept | tember 30, | 2017 |
|----------------------|--------------------|---------------|-----------|----------------|---------------|-----------|---------|---------------|-----------|
| Lines of insurance | Balance | Reserve Ratio | Provision | Balance | Reserve Ratio | Provision | Balance | Reserve Ratio | Provision |
| Fire and allied | 1,487 | 79.3 % | 85 | 1,460 | 79.7 % | 229 | 1,513 | 72.0 % | 52 |
| Marine | 768 | 122.8 % | 14 | 781 | 133.2 % | 27 | 795 | 128.3 % | 14 |
| Personal accident | 655 | 43.5 % | 23 | 677 | 47.2 % | 45 | 701 | 45.2 % | 24 |
| Voluntary automobile | 486 | 7.3 % | 106 | 589 | 9.0 % | 209 | 697 | 10.4 % | 107 |
| Other | 1,728 | 65.4 % | 73 | 1,780 | 73.4 % | 131 | 1,855 | 68.6 % | 75 |
| Total | 5,126 | 38.6 % | 302 | 5,288 | 41.3 % | 642 | 5,562 | 40.7 % | 274 |

(Notes) 1. Reserve ratio = catastrophe reserve / (net premiums written (excluding premiums of residential earthquake insurance and compulsory automobile liability insurance and Good Result Return premiums of the automobile insurance product "ModoRich")) x 100

Reserve ratio for September 30 is calculated on an annualized basis using net premiums written multiplied by two as a denominator.

2. Provision = gross provision

(g) Reinsurance assumed (Yen in 100 millions)

| temperative apparties (10mm 100 mm mons) | | | | | | | |
|--|-------------------------|-------------------------|-------------------------|-------------------------|--|--|--|
| | Six mont | ths ended | Six months ended | | | | |
| Lines of insurance | Septembe | r 30, 2016 | September 30, 2017 | | | | |
| Lines of insurance | Net reinsurance assumed | Net reinsurance assumed | Net reinsurance assumed | Net reinsurance assumed | | | |
| | premiums written | claims paid | premiums written | claims paid | | | |
| Fire and allied | 174 | 159 | 174 | 103 | | | |
| Marine | 80 | 44 | 83 | 29 | | | |
| Personal accident | 3 | 3 | 3 | 3 | | | |
| Voluntary automobile | 27 | 6 | 29 | 4 | | | |
| Compulsory automobile liability | 711 | 685 | 736 | 678 | | | |
| Other | 86 | 67 | 92 | 76 | | | |
| Total | 1,082 | 965 | 1,118 | 896 | | | |

(h) Reinsurance ceded (Yen in 100 millions)

| (1cm m 100 mmons) | | | | | | | |
|---------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|--|--|--|
| | Six mont | ths ended | Six months ended | | | | |
| Lines of insurance | Septembe | r 30, 2016 | September 30, 2017 | | | | |
| Lines of insurance | Net reinsurance ceded | Net reinsurance ceded | Net reinsurance ceded | Net reinsurance ceded | | | |
| | premiums written | claims paid | premiums written | claims paid | | | |
| Fire and allied | 536 | 505 | 535 | 194 | | | |
| Marine | 197 | 92 | 196 | 52 | | | |
| Personal accident | 55 | 26 | 55 | 29 | | | |
| Voluntary automobile | 42 | 20 | 42 | 21 | | | |
| Compulsory automobile liability | 650 | 642 | 619 | 642 | | | |
| Other | 269 | 101 | 293 | 127 | | | |
| Total | 1,751 | 1,389 | 1,743 | 1,068 | | | |

(2) Aioi Nissay Dowa Insurance Co., Ltd. (Non-consolidated)

1. Basic Information

(Yen in 100 millions)

| | | Six months ended September 30, 2016 | Year ended March 31, 2017 | Six months ended September 30, 2017 | Change | Change |
|---|--------------------------------|--|------------------------------|--|-----------|-----------|
| | | (A) | (B) | (C) | (C) - (B) | (C) - (A) |
| 1 | Net premiums written | 6,094 | 12,005 | 6,301 | - | 207 |
| | Change ratio | (0.7)% | 0.7 % | 3.4 % | 2.7 % | 4.1 % |
| 2 | Total assets | 33,847 | 34,982 | 36,037 | 1,054 | 2,189 |
| 3 | Net loss ratio | 56.7 % | 59.1 % | 53.2 % | (5.9)% | (3.5)% |
| 4 | Net expense ratio | 33.0 % | 33.5 % | 32.5 % | (1.0)% | (0.5)% |
| 5 | Combined ratio | 89.7 % | 92.6 % | 85.7 % | (6.9)% | (4.0)% |
| | Underwriting result ratio | 10.3 % | 7.4 % | 14.3 % | 6.9 % | 4.0 % |
| 6 | Voluntary automobile insurance | | | | | |
| | Net premiums written | 3,456 | 6,804 | 3,470 | - | 14 |
| | Change ratio | 1.8 % | 1.3 % | 0.4 % | (0.9)% | (1.4)% |
| | Underwriting result ratio | 13.3 % | 9.9 % | 14.2 % | 4.3 % | 0.9 % |
| | Net loss ratio | 53.7 % | 56.8 % | 54.0 % | (2.8)% | 0.3 % |
| | Net expense ratio | 33.0 % | 33.3 % | 31.8 % | (1.5)% | (1.2)% |
| 7 | Fire and allied insurance | | | | | |
| | Net premiums written | 750 | 1,530 | 909 | - | 159 |
| | Change ratio | (15.9)% | (8.7)% | 21.2 % | 29.9 % | 37.1 % |
| | Underwriting result ratio | 4.4 % | 1.6 % | 19.1 % | 17.5 % | 14.7 % |
| | Net loss ratio | 55.1 % | 56.2 % | 41.6 % | (14.6)% | (13.5)% |
| | Net expense ratio | 40.5 % | 42.2 % | 39.3 % | (2.9)% | (1.2)% |
| 8 | Number of employees | 13,111 | 13,052 | 13,453 | 401 | 342 |
| 9 | Number of agencies | 53,755 | 53,055 | 49,005 | (4,050) | (4,750) |

(Reference) Consolidated Business Performance of MS&AD Insurance Group Holdings, Inc.

Please refer to page 35.

⁽Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100

2. Net expense ratio = (commissions and collection expenses + operating expenses and general administrative expenses for underwriting) / net premiums written x 100

^{3.} Combined ratio = net loss ratio + net expense ratio 4. Underwriting result ratio = 100 - combined ratio

2. Other Information

(a) Non-performing assets

Risk-monitored loans (Yen in 100 millions)

| | September 30, 2016 | March 31, 2017 | September 30, 2017 |
|--|--------------------|----------------|--------------------|
| Loans to borrowers in bankruptcy | 0 | 0 | 1 |
| Overdue loans | 3 | 5 | 3 |
| Loans overdue for three months or more | 3 | 1 | 2 |
| Restructured loans | 12 | 11 | 10 |
| Total | 20 | 19 | 18 |
| Ratio to total loans | 0.9 % | 0.9 % | 0.9 % |

 (Reference) Total loans
 2,151
 2,109
 2,042

Results of self-assessment of assets

(Yen in 100 millions)

| September 30, 2016 | March 31, 2017 | September 30, 2017 |
|--------------------|---------------------------------|---|
| 33,093 | 34,340 | 35,497 |
| 559 | 505 | 471 |
| 0 | 0 | 0 |
| 18 | 73 | 25 |
| 577 | 580 | 498 |
| 33,671 | 34,921 | 35,995 |
| | 33,093 559 0 18 577 | 33,093 34,340 559 505 0 0 18 73 577 580 33,671 34,921 |

(Note) "Total" represents the balances before write-off conducted based on self-assessment of assets (including impairment losses on securities and fixed assets).

(b) Impairment losses on securities

(Yen in 100 millions)

| | Six months ended | Year ended | Six months ended |
|--------------------|--------------------|----------------|--------------------|
| | September 30, 2016 | March 31, 2017 | September 30, 2017 |
| Domestic bonds | - | - | - |
| Domestic stocks | 7 | 6 | 0 |
| Foreign securities | - | 43 | 0 |
| Other securities | - | - | 2 |
| Total | 7 | 49 | 2 |

Rules for recognition of impairment

In principle, the Company recognizes impairment losses on securities with practically determinable fair value if the fair value declines by 30% or more from the cost.

(c) Impairment losses on fixed assets

(Yen in 100 millions)

| | Six months ended | Year ended | Six months ended |
|-----------|--------------------|----------------|--------------------|
| | September 30, 2016 | March 31, 2017 | September 30, 2017 |
| Land | 21 | 21 | 2 |
| Buildings | 21 | 34 | 15 |
| Others | 1 | 1 | - |
| Total | 44 | 57 | 18 |

(d) Unrealized gains and losses on investments in securities

(Yen in 100 millions)

| | September 30, 2016 | March 31, 2017 | September 30, 2017 |
|--------------------|--------------------|----------------|--------------------|
| Domestic bonds | 841 | 648 | 632 |
| Domestic stocks | 2,920 | 3,913 | 4,657 |
| Foreign securities | 408 | 433 | 513 |
| Other securities | 33 | 56 | 75 |
| Total | 4,203 | 5,052 | 5,878 |

(Notes) 1. The above table describes available-for-sale securities with practically determinable fair value.

2. Monetary claims bought are included in "Other securities".

(e) Losses caused by natural disasters in Japan, excluding residential earthquake insurance

(Yen in 100 millions)

| (1en m 100 mme | | | | | | |
|--------------------|--------------------|----------------|--------------------|--|--|--|
| | Six months ended | Year ended | Six months ended | | | |
| | September 30, 2016 | March 31, 2017 | September 30, 2017 | | | |
| Direct claims paid | 54 | 173 | 27 | | | |
| Net claims paid | 48 | 142 | 27 | | | |
| Outstanding claims | 109 | 25 | 66 | | | |

(Note) The above table describes losses caused by natural disasters in Japan incurred during the respective period.

(f) Catastrophe reserve

(Yen in 100 millions)

| Lines of insurance | Sept | September 30, 2016 | | March 31, 2017 | | | September 30, 2017 | | |
|----------------------|---------|--------------------|-----------|----------------|---------------|-----------|--------------------|---------------|-----------|
| Lines of insurance | Balance | Reserve Ratio | Provision | Balance | Reserve Ratio | Provision | Balance | Reserve Ratio | Provision |
| Fire and allied | 1,182 | 79.1 % | 61 | 1,265 | 83.0 % | 144 | 1,340 | 73.9 % | 74 |
| Marine | 138 | 240.4 % | 0 | 139 | 254.7 % | 0 | 139 | 153.9 % | 0 |
| Personal accident | 642 | 98.4 % | 10 | 651 | 106.1 % | 19 | 661 | 102.3 % | 10 |
| Voluntary automobile | 409 | 5.9 % | 110 | 438 | 6.5 % | 217 | 550 | 7.9 % | 111 |
| Other | 625 | 45.1 % | 33 | 641 | 48.8 % | 62 | 675 | 50.5 % | 33 |
| Total | 2,998 | 28.5 % | 216 | 3,136 | 30.4 % | 445 | 3,367 | 31.1 % | 230 |

⁽Notes) 1. Reserve ratio = catastrophe reserve / (net premiums written (excluding premiums of residential earthquake insurance and compulsory automobile liability insurance)) x 100

(g) Reinsurance assumed

(Yen in 100 millions)

| Remourance assumed (16h m 100 minions) | | | | | | | |
|--|-------------------------|-------------------------|-------------------------|-------------------------|--|--|--|
| | Six mont | ths ended | Six months ended | | | | |
| Lines of insurance | Septembe | r 30, 2016 | September 30, 2017 | | | | |
| Lines of insurance | Net reinsurance assumed | Net reinsurance assumed | Net reinsurance assumed | Net reinsurance assumed | | | |
| | premiums written | claims paid | premiums written | claims paid | | | |
| Fire and allied | 200 | 81 | 285 | 53 | | | |
| Marine | 29 | 14 | 46 | 14 | | | |
| Personal accident | 12 | 6 | 15 | 8 | | | |
| Voluntary automobile | 125 | 52 | 142 | 74 | | | |
| Compulsory automobile liability | 607 | 609 | 627 | 591 | | | |
| Other | 160 | 108 | 216 | 117 | | | |
| Total | 1,136 | 873 | 1,333 | 860 | | | |

(h) Reinsurance ceded

(Yen in 100 millions)

| (10th in 100 minions) | | | | | | |
|---------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|--|--|
| | Six mont | ths ended | Six months ended | | | |
| Lines of insurance | Septembe | r 30, 2016 | September 30, 2017 | | | |
| Lines of insurance | Net reinsurance ceded | Net reinsurance ceded | Net reinsurance ceded | Net reinsurance ceded | | |
| | premiums written | claims paid | premiums written | claims paid | | |
| Fire and allied | 368 | 446 | 367 | 63 | | |
| Marine | 0 | 0 | 1 | 0 | | |
| Personal accident | 30 | 8 | 32 | 9 | | |
| Voluntary automobile | 11 | 4 | 12 | 4 | | |
| Compulsory automobile liability | 687 | 675 | 647 | 663 | | |
| Other | 199 | 115 | 306 | 143 | | |
| Total | 1,298 | 1,252 | 1,367 | 884 | | |

Reserve ratio for September 30 is calculated on an annualized basis using net premiums written multiplied by two as a denominator.

^{2.} Provision = gross provision