

[Attachment]

Explanatory Material for Business Results for the Year Ended March 31, 2023

May 19, 2023

MS&AD Insurance Group Holdings, Inc.

This document has been translated from the Japanese original solely for reference purposes, and the Japanese original shall prevail if any discrepancy is identified.

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1. Summary of Consolidated Business Results

(1) Consolidated Business Results

(Yen in 100 millions)

	Items	Year ended March 31, 2022	Year ended March 31, 2023	Change	Change ratio
Net premiums written (non-life insurance)	1	36,090	39,344	3,254	9.0
Mitsui Sumitomo Insurance	2	15,793	16,298	505	3.2
Aioi Nissay Dowa Insurance	3	12,913	13,355	442	3.4
Simple sum	4	28,706	29,653	947	3.3
Mitsui Direct General Insurance	5	354	345	(8)	(2.5)
Overseas insurance subsidiaries	6	7,030	9,341	2,311	32.9
Insurance premiums (domestic life insurance)	7	13,144	17,075	3,930	29.9
Mitsui Sumitomo Aioi Life Insurance	8	5,019	4,871	(148)	(3.0)
Mitsui Sumitomo Primary Life Insurance	9	8,124	12,204	4,079	50.2
Ordinary profit	10	3,904	2,311	(1,593)	(40.8)
Net income attributable to owners of the parent	11	2,627	1,615	(1,012)	(38.5)
Mitsui Sumitomo Insurance	12	1,457	1,078	(378)	(26.0)
Aioi Nissay Dowa Insurance	13	539	431	(107)	(20.0)
Simple sum	14	1,997	1,510	(486)	(24.3)
Mitsui Direct General Insurance	15	7	8	1	21.5
Mitsui Sumitomo Aioi Life Insurance	16	210	127	(83)	(39.6)
Mitsui Sumitomo Primary Life Insurance	17	530	197	(332)	(62.7)
Overseas insurance subsidiaries	18	245	157	(88)	(36.0)
Others, consolidation adjustments, etc.	19	(363)	(386)	(23)	-

(Note) Items 12 to 18 represent the net income or loss on a non-consolidated basis after taking into account the Company's ownership interests in its subsidiaries.

(Supplement 1) Incurred Losses Caused by Natural Disasters in Japan, Excluding Residential Earthquake Insurance, of Two Main Consolidated Domestic Non-Life Insurance Subsidiaries

(Yen in 100 millions)

	Items	Year ended March 31, 2022	Year ended March 31, 2023	Change
Total	20	477	974	496
Mitsui Sumitomo Insurance	21	262	512	250
Aioi Nissay Dowa Insurance	22	215	461	246

(Supplement 2) Incurred Losses Caused by Overseas Natural Disasters

(Yen in 100 millions)

	Items	Year ended March 31, 2022	Year ended March 31, 2023	Change
Total	23	646	479	(167)
Aioi Nissay Dowa Insurance	24	252	167	(85)
Overseas insurance subsidiary (MS Amlin)	25	448	291	(157)
Other subsidiaries	26	65	20	(45)
Consolidation adjustments	27	(120)	-	120

(Notes) 1. The scope of aggregation for overseas natural disasters is determined on the basis of internal management.

2. Item 27 represents a reversal for the estimated losses related to the North American winter storm that were additionally recorded in fiscal year 2020.

**(Supplement 3) Insurance claims and benefits related to COVID-19 for its main subsidiaries,
including outstanding claims**

(Yen in 100 millions)

	Items	Year ended March 31, 2022	Year ended March 31, 2023	Change
Total	28	150	698	547
Mitsui Sumitomo Insurance	29	86	210	123
Aioi Nissay Dowa Insurance	30	34	80	45
Mitsui Sumitomo Aioi Life Insurance	31	29	158	128
Overseas insurance subsidiary (located in Taiwan)	32	-	250	250

(2) Business Results of Domestic Non-Life Insurance Subsidiaries (Simple Sum of Two Main Consolidated Subsidiaries)

The figures in the tables below are presented as simple sum of Mitsui Sumitomo Insurance Co., Ltd. and Aioi Nissay Dowa Insurance Co., Ltd.

(Yen in 100 millions)

	Items	Year ended March 31, 2022	Year ended March 31, 2023	Change	Change ratio	
(+)	Net premiums written	1	28,706	29,653	947	3.3
(-)	Net claims paid	2	15,254	17,538	2,284	15.0
(-)	Loss adjustment expenses	3	1,790	1,838	47	2.6
(-)	Commissions and collection expenses	4	5,684	5,884	199	3.5
(-)	Operating expenses and general and administrative expenses for underwriting	5	4,043	4,031	(11)	(0.3)
	Underwriting profit before movements in reserves	6	1,932	360	(1,572)	(81.4)
(-)	Movement in outstanding claims	7	932	600	(331)	(35.6)
(-)	Movement in ordinary underwriting reserves	8	(195)	597	792	-
(+)	Other	9	257	296	38	15.0
	Underwriting profit/(loss) before movement in catastrophe reserve	10	1,453	(541)	(1,994)	(137.3)
(-)	Movement in catastrophe reserve	11	737	(388)	(1,126)	(152.7)
	Underwriting profit/(loss)	12	715	(152)	(868)	(121.3)
(+)	Interest and dividends income	13	1,840	1,986	145	7.9
(-)	Transfer of investment income on deposit premiums from policyholders	14	401	395	(6)	(1.7)
	Net interest and dividends income (item 13 - item 14)	15	1,438	1,591	152	10.6
(+)	Gains/(losses) on sales of securities	16	1,080	1,305	224	20.8
(-)	Impairment losses on securities	17	345	284	(61)	(17.7)
(+)	Other	18	(112)	(280)	(168)	-
	Investment profit	19	2,061	2,331	269	13.1
(+)	Other ordinary profit/(loss)	20	(125)	(98)	26	-
	Ordinary profit	21	2,651	2,079	(572)	(21.6)
(+)	Extraordinary income/(losses):	22	(64)	(107)	(42)	-
	Gains/(losses) on reserve for price fluctuation	23	(60)	(61)	(0)	-
	Income before income taxes	24	2,587	1,972	(614)	(23.8)
(-)	Income taxes	25	590	461	(128)	(21.8)
	Net income	26	1,997	1,510	(486)	(24.3)

Ratios	Net loss ratio	Note 1	27	59.4 %	65.3 %	5.9 %	
	Net expense ratio	Note 2	28	33.9 %	33.4 %	(0.5) %	
	Combined ratio	Note 3	29	93.3 %	98.7 %	5.4 %	

Incurred losses (including loss adjustment expenses)	Note 4, 5	30	15,799	17,910	2,111	13.4
	EI loss ratio	Note 4, 6	31	61.3 %	67.7 %	6.4 %

- (Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100
2. Net expense ratio = (commissions and collection expenses + operating expenses and general and administrative expenses for underwriting) / net premiums written x 100
3. Combined ratio = net loss ratio + net expense ratio
4. The calculation is exclusive of residential earthquake insurance and CALI*.
* CALI stands for compulsory automobile liability insurance, and the same hereinafter.
5. Incurred losses (including loss adjustment expenses) = net claims paid + loss adjustment expenses + movement in outstanding claims
6. EI loss ratio = incurred losses (including loss adjustment expenses) / earned premiums x 100
Earned premiums are calculated based on unearned premiums (excluding underwriting reserves for natural disasters), premium reserve, etc.

(3) Business Results of Domestic Life Insurance Subsidiaries

1. Mitsui Sumitomo Aioi Life Insurance Co., Ltd.

(Yen in 100 millions)

	Items	Year ended March 31, 2022	Year ended March 31, 2023	Change	Change ratio
Amount of new policies ^(Note)	1	16,904	14,566	(2,338)	(13.8) %
Annualized premiums of new policies	2	269	271	2	1.0 %
Amount of policies in force ^(Note)	3	238,477	232,499	(5,978)	(2.5) %
Annualized premiums for policies in force	4	4,438	4,405	(33)	(0.8) %
Insurance premiums	5	5,019	4,871	(148)	(3.0) %
Ordinary profit	6	390	278	(111)	(28.7) %
Extraordinary income/(losses)	7	(12)	(13)	(0)	-
Net income	8	210	127	(83)	(39.6) %

(Note) The figures represent the total sum of individual insurance and individual annuities.

2. Mitsui Sumitomo Primary Life Insurance Co., Ltd.

(Yen in 100 millions)

	Items	Year ended March 31, 2022	Year ended March 31, 2023	Change	Change ratio
Amount of new policies ^(Note)	1	8,196	12,798	4,601	56.1 %
Amount of policies in force ^(Note)	2	68,036	69,322	1,285	1.9 %
Insurance premiums	3	8,124	12,204	4,079	50.2 %
Ordinary profit	4	877	310	(567)	(64.7) %
Extraordinary income/(losses)	5	(140)	(41)	98	-
Net income	6	530	197	(332)	(62.7) %

(Note) The figures represent the total sum of individual insurance and individual annuities.

(4) Business Results of Overseas Insurance Subsidiaries

(Yen in 100 millions)

	Items	Year ended March 31, 2022	Year ended March 31, 2023	Change	Change ratio %
Net premiums written	1	7,030	9,341	2,311	32.9
Asia	2	1,785	2,222	437	24.5
Europe	3	4,773	6,453	1,679	35.2
Americas	4	471	665	194	41.3
Net income/(loss) attributable to owners of the parent	5	245	157	(88)	(36.0)
Asia	6	296	285	(10)	(3.6)
Europe	7	(268)	(222)	46	-
Americas	8	43	31	(11)	(26.8)
International life insurance	9	174	62	(112)	(64.4)

2. Non-Consolidated Business Results of Mitsui Sumitomo Insurance Co., Ltd.

(1) Business Results

(Yen in 100 millions)

	Items	Year ended March 31, 2022	Year ended March 31, 2023	Change	Change ratio
					%
(+) Net premiums written	1	15,793	16,298	505	3.2
(-) Net claims paid	2	8,312	9,445	1,133	13.6
(-) Loss adjustment expenses	3	1,007	1,035	27	2.8
(-) Commissions and collection expenses	4	3,005	3,083	77	2.6
(-) Operating expenses and general and administrative expenses for underwriting	5	2,201	2,212	10	0.5
Underwriting profit before movements in reserves	6	1,266	521	(744)	(58.8)
(-) Movement in outstanding claims	7	576	505	(70)	(12.2)
(-) Movement in ordinary underwriting reserves	8	(92)	313	406	-
(+) Other	9	77	104	27	35.7
Underwriting profit before movement in catastrophe reserve	10	859	(192)	(1,052)	(122.4)
(-) Movement in catastrophe reserve	11	449	(33)	(482)	(107.4)
Underwriting profit/(loss)	12	410	(159)	(569)	(138.8)
(+) Interest and dividends income	13	1,272	1,349	77	6.1
(-) Transfer of investment income on deposit premiums from policyholders	14	265	255	(10)	(3.8)
Net interest and dividends income (item 13 - item 14)	15	1,006	1,094	87	8.7
(+) Gains/(losses) on sales of securities	16	907	913	6	0.7
(-) Impairment losses on securities	17	307	261	(45)	(14.9)
(+) Other	18	(76)	(89)	(12)	-
Investment profit	19	1,530	1,657	127	8.3
(+) Other ordinary profit/(loss)	20	(98)	(85)	12	-
Ordinary profit	21	1,842	1,412	(430)	(23.3)
(+) Extraordinary income/(losses):	22	20	1	(18)	(90.6)
Gains/(losses) on reserve for price fluctuation	23	(41)	(42)	(0)	-
Income before income taxes	24	1,863	1,414	(449)	(24.1)
(-) Income taxes	25	405	335	(70)	(17.4)
Net income	26	1,457	1,078	(378)	(26.0)

Ratios	Net loss ratio	Note 1	27	59.0 %	64.3 %	5.3 %	
	Net expense ratio	Note 2	28	33.0 %	32.5 %	(0.5) %	
	Combined ratio	Note 3	29	92.0 %	96.8 %	4.8 %	
	Interest and dividends income yield		30	2.40 %	2.56 %	0.16 %	
	Investment profit yield	Note 4	31	3.54 %	3.79 %	0.25 %	

Incurred losses (including loss adjustment expenses)	Note 5, 6	32	8,705	9,858	1,153	13.3
EI loss ratio	Note 5, 7	33	61.0 %	67.1 %	6.1 %	

- (Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100
2. Net expense ratio = (commissions and collection expenses + operating expenses and general and administrative expenses for underwriting) / net premiums written x 100
3. Combined ratio = net loss ratio + net expense ratio
4. Total investment yield (including unrealized gains and losses): 4.38% for the year ended March 31, 2022, and 0.25% for the year ended March 31, 2023
5. The calculation is exclusive of residential earthquake insurance and CALI.
6. Incurred losses (including loss adjustment expenses) = net claims paid + loss adjustment expenses + movement in outstanding claims
7. EI loss ratio = incurred losses (including loss adjustment expenses) / earned premiums x 100
Earned premiums are calculated based on unearned premiums (excluding underwriting reserves for natural disasters), premium reserve, etc.

(2) Premiums written

(Yen in 100 millions)

	Net premiums written				Direct premiums written (excluding deposit premiums from policyholders)			
	Year ended March 31, 2022		Year ended March 31, 2023		Year ended March 31, 2022		Year ended March 31, 2023	
	Amount	Change ratio %	Amount	Change ratio %	Amount	Change ratio %	Amount	Change ratio %
Fire and allied	2,366	1.4	2,660	12.4	3,479	(0.7)	3,784	8.8
Marine	623	17.5	760	22.0	905	16.6	1,088	20.1
Personal accident	1,487	2.1	1,518	2.1	1,526	3.0	1,625	6.5
Voluntary automobile	6,885	0.7	6,885	(0.0)	6,960	0.8	6,954	(0.1)
CALI	1,454	(7.6)	1,421	(2.3)	1,326	(7.6)	1,324	(0.2)
Other	2,975	3.8	3,052	2.6	3,606	3.6	3,698	2.6
Total	15,793	1.3	16,298	3.2	17,805	1.2	18,474	3.8

(3) Net claims paid

(Yen in 100 millions)

	Year ended March 31, 2022			Year ended March 31, 2023			
	Amount	Change ratio %	Net loss ratio %	Amount	Change ratio %	Net loss ratio %	Change %
Fire and allied	1,434	(0.2)	63.3	1,993	38.9	77.3	14.0
Marine	317	(8.7)	53.4	349	10.2	48.3	(5.1)
Personal accident	677	0.6	50.4	826	21.9	59.4	9.0
Voluntary automobile	3,250	2.0	56.9	3,674	13.0	63.5	6.6
CALI	1,073	(7.9)	81.9	995	(7.3)	78.3	(3.6)
Other	1,558	1.1	54.7	1,605	3.0	54.8	0.1
Total	8,312	(0.5)	59.0	9,445	13.6	64.3	5.3

(Note) Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100

(Reference) Incurred losses caused by natural disasters in Japan

(Yen in 100 millions)

	Year ended March 31, 2022			Year ended March 31, 2023		
	Incurred losses	Net claims paid	Outstanding claims	Incurred losses	Net claims paid	Outstanding claims
Fire and allied	233	154	78	361	322	38
Voluntary automobile	12	12	0	122	143	(20)
Other	16	11	4	28	25	2
Total	262	178	83	512	491	20

(Note) The above table describes losses caused by natural disasters in Japan, which exclude residential earthquake insurance, incurred during the respective period.

(4) Expenses

<Company expenses>

(Yen in 100 millions)

	Items	Year ended March 31, 2022			Year ended March 31, 2023		
		Amount	Change	Change ratio %	Amount	Change	Change ratio %
Personnel expenses	1	1,554	(81)	(5.0)	1,495	(59)	(3.8)
Non-personnel expenses	2	1,658	133	8.7	1,767	108	6.5
Taxes and contributions	3	136	4	3.8	140	3	2.9
Total	4	3,349	56	1.7	3,402	53	1.6

(Note) Total = loss adjustment expenses + operating expenses and general and administrative expenses

<Expenses for underwriting>

(Yen in 100 millions)

	Items	Year ended March 31, 2022			Year ended March 31, 2023		
		Amount	Change	Change ratio %	Amount	Change	Change ratio %
Operating expenses and general and administrative expenses	5	2,201	15	0.7	2,212	10	0.5
Commissions and collection expenses	6	3,005	85	2.9	3,083	77	2.6
Total	7	5,207	100	2.0	5,295	88	1.7
Net expense ratio	8	33.0 %	0.3 %		32.5 %	(0.5) %	

(5) Outstanding claims

(Yen in 100 millions)

	March 31, 2022		March 31, 2023	
	Balance		Balance	
		Movement		Movement
Fire and allied	1,643	350	1,555	(78)
Marine	270	24	342	73
Personal accident	499	63	533	33
Voluntary automobile	2,431	63	2,413	(18)
CALI	410	(0)	412	2
Other	2,007	74	2,417	492
Total	7,264	576	7,676	505

(Notes) Movements are not consistent with the changes from the balances at the previous year ends due to the effect of transferred insurance contracts between MSI and MSIG Insurance Europe AG.

(6) Incurred losses (including loss adjustment expenses) and EI loss ratio

(Yen in 100 millions)

	Year ended March 31, 2022		Year ended March 31, 2023			
	Incurred losses (including loss adjustment expenses)	EI loss ratio	Incurred losses (including loss adjustment expenses)	Change	EI loss ratio	Change
		%			%	%
Fire and allied	1,847	78.4	1,964	116	76.6	(1.8)
Marine	357	60.2	441	83	58.8	(1.4)
Personal accident	812	54.4	935	123	63.7	9.3
Voluntary automobile	3,984	57.7	4,351	366	63.2	5.5
Other	1,703	58.3	2,166	463	71.6	13.3
Total	8,705	61.0	9,858	1,153	67.1	6.1

(Notes) 1. The calculation is exclusive of residential earthquake insurance and CALI.

2. Incurred losses (including loss adjustment expenses) = net claims paid + loss adjustment expenses + movement in outstanding claims

3. EI loss ratio = incurred losses (including loss adjustment expenses) / earned premiums x 100

Earned premiums are calculated based on unearned premiums (excluding underwriting reserves for natural disasters), premium reserve, etc.

(7) Underwriting reserves

(Yen in 100 millions)

		March 31, 2023				
		Total underwriting reserves	Ordinary underwriting reserves	Reserve for refunds and dividends to policyholders	Catastrophe reserve	Contingency reserve
Fire and allied	Balance	7,942	6,801	125	1,013	2
	Movement	(36)	102	(43)	(96)	1
Marine	Balance	1,265	407	-	857	-
	Movement	144	102	-	41	-
Personal accident	Balance	9,158	518	7,799	835	4
	Movement	(475)	25	(496)	(7)	2
Voluntary automobile	Balance	3,455	2,043	-	1,412	0
	Movement	(9)	(3)	-	(5)	0
CALI	Balance	2,838	2,838	-	-	-
	Movement	33	33	-	-	-
Other	Balance	5,258	2,940	252	2,064	0
	Movement	(12)	52	(100)	34	0
Total	Balance	29,919	15,549	8,178	6,183	8
	Movement	(355)	313	(640)	(33)	4

(Notes) 1. Reserves for residential earthquake insurance and CALI are included in ordinary underwriting reserves.

2. Movements are not consistent with the changes from the balances at the previous year ends due to the effect of transferred insurance contracts between MSI and MSIG Insurance Europe AG.

(8) Catastrophe reserve

(Yen in 100 millions)

	March 31, 2022		March 31, 2023			
	Balance	Reserve ratio	Reversal	Provision	Balance	Reserve ratio
		%				%
Fire and allied	1,110	47.0	647	550	1,013	38.1
Marine	815	130.8	-	41	857	112.7
Personal accident	842	56.7	55	48	835	55.0
Voluntary automobile	1,418	20.6	226	220	1,412	20.5
Other	2,029	68.2	92	126	2,064	67.6
Total	6,216	43.4	1,022	989	6,183	41.6

(Note) Reserve ratio = catastrophe reserve / net premiums written (excluding premiums of residential earthquake insurance and CALI) x 100

(9) Investment assets

(Yen in 100 millions)

	March 31, 2022	March 31, 2023	
			Change
Cash, deposits and savings	7,640	6,253	(1,387)
Investments in securities:	55,241	52,885	(2,356)
Domestic bonds	13,517	12,175	(1,342)
Domestic stocks	19,685	17,856	(1,829)
Foreign securities	21,067	21,662	595
Other securities	972	1,191	219
Loans	4,106	4,035	(71)
Land and buildings	1,886	1,868	(17)
Total	68,875	65,043	(3,831)

(Reference)

Long-term investment assets	8,816	8,175	(640)
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(Reference) Breakdown of domestic bonds

(Yen in 100 millions)

	March 31, 2022	March 31, 2023	
			Change
Government bonds	7,014	6,057	(957)
Municipal bonds	838	776	(62)
Corporate bonds:	5,664	5,341	(322)
Government agency bonds	683	532	(150)
Specific financial institution bonds	8	8	(0)
Other corporate bonds	4,973	4,801	(172)
Total	13,517	12,175	(1,342)

(10) Breakdown of interest and dividends income

(Yen in 100 millions)

	Year ended March 31, 2022	Year ended March 31, 2023	
			Change
Investments in securities:	1,181	1,250	68
Domestic bonds	147	137	(9)
Domestic stocks	455	551	95
Foreign securities	502	523	21
Other securities	76	38	(37)
Loans	24	23	(0)
Land and buildings	61	62	1
Other	4	12	8
Total	1,272	1,349	77

(11) Investments in securities**Unrealized gains and losses on investments in securities**

(Yen in 100 millions)

March 31, 2023	Cost	Fair value	Difference	Change from March 31, 2022
Domestic bonds	11,669	12,175	506	(329)
Domestic stocks	4,921	17,475	12,554	(1,382)
Foreign securities	5,720	6,560	839	(45)
Other securities	612	631	19	(25)
Total	22,923	36,843	13,919	(1,783)

(Yen in 100 millions)

March 31, 2022	Cost	Fair value	Difference
Domestic bonds	12,682	13,517	835
Domestic stocks	5,359	19,296	13,936
Foreign securities	6,045	6,930	885
Other securities	476	521	44
Total	24,563	40,266	15,702

(Notes) 1. The above tables describe available-for-sale securities (excluding stocks and other securities without market prices and investments in partnerships etc.).

2. "Other securities" includes loan receivable trust beneficiary certificates included in Monetary claims bought on the balance sheets.

Gains and losses on sales of securities

(Yen in 100 millions)

	Year ended March 31, 2022 Gains/(losses)	Year ended March 31, 2023 Gains/(losses)		
			Gains	Losses
Domestic bonds	15	(5)	5	10
Domestic stocks	683	887	889	2
Foreign securities	206	11	191	180
Other securities	1	20	20	-
Total	907	913	1,107	193

Impairment losses on securities

(Yen in 100 millions)

	Year ended March 31, 2022	Year ended March 31, 2023	Change
Domestic bonds	-	-	-
Domestic stocks	16	24	7
Foreign securities	290	237	(53)
Other securities	-	-	-
Total	307	261	(45)

3. Non-Consolidated Business Results of Aioi Nissay Dowa Insurance Co., Ltd.

(1) Business Results

(Yen in 100 millions)

	Items	Year ended March 31, 2022	Year ended March 31, 2023	Change	Change ratio
(+) Net premiums written	1	12,913	13,355	442	3.4
(-) Net claims paid	2	6,942	8,093	1,151	16.6
(-) Loss adjustment expenses	3	783	803	19	2.5
(-) Commissions and collection expenses	4	2,678	2,801	122	4.6
(-) Operating expenses and general and administrative expenses for underwriting	5	1,842	1,819	(22)	(1.2)
Underwriting profit/(loss) before movements in reserves	6	666	(161)	(828)	(124.3)
(-) Movement in outstanding claims	7	355	94	(261)	(73.4)
(-) Movement in ordinary underwriting reserves	8	(102)	283	386	-
(+) Other	9	180	191	11	6.2
Underwriting profit before movement in catastrophe reserve	10	593	(348)	(942)	(158.8)
(-) Movement in catastrophe reserve	11	288	(355)	(643)	(223.3)
Underwriting profit	12	305	6	(298)	(97.8)
(+) Interest and dividends income	13	568	636	68	12.0
(-) Transfer of investment income on deposit premiums from policyholders	14	136	139	3	2.3
Net interest and dividends income (item 13 - item 14)	15	431	496	64	15.0
(+) Gains/(losses) on sales of securities	16	172	391	218	126.3
(-) Impairment losses on securities	17	38	22	(15)	(40.5)
(+) Other	18	(35)	(191)	(156)	-
Investment profit	19	531	673	142	26.8
(+) Other ordinary profit/(loss)	20	(26)	(12)	13	-
Ordinary profit	21	809	667	(142)	(17.5)
(+) Extraordinary income/(losses):	22	(85)	(109)	(23)	-
Gains/(losses) on reserve for price fluctuation	23	(19)	(19)	(0)	-
Income before income taxes	24	724	558	(165)	(22.9)
(-) Income taxes	25	184	126	(58)	(31.5)
Net income	26	539	431	(107)	(20.0)

Ratios	Net loss ratio	Note 1	27	59.8 %	66.6 %	6.8 %	
	Net expense ratio	Note 2	28	35.0 %	34.6 %	(0.4) %	
	Combined ratio	Note 3	29	94.8 %	101.2 %	6.4 %	
	Interest and dividends income yield		30	2.21 %	2.37 %	0.16 %	
	Investment profit yield	Note 4	31	2.84 %	3.28 %	0.44 %	

Incurred losses (including loss adjustment expenses)		Note 5, 6	32	7,093	8,051	958	13.5
EI loss ratio		Note 5, 7	33	61.6 %	68.6 %	7.0 %	

- (Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100
2. Net expense ratio = (commissions and collection expenses + operating expenses and general and administrative expenses for underwriting) / net premiums written x 100
3. Combined ratio = net loss ratio + net expense ratio
4. Total investment yield (including unrealized gains and losses): (0.38)% for the year ended March 31, 2022, and 1.12% for the year ended March 31, 2023
5. The calculation is exclusive of residential earthquake insurance and CALI.
6. Incurred losses (including loss adjustment expenses) = net claims paid + loss adjustment expenses + movement in outstanding claims
7. EI loss ratio = incurred losses (including loss adjustment expenses) / earned premiums x 100
Earned premiums are calculated based on unearned premiums (excluding underwriting reserves for natural disasters), premium reserve, etc.

(2) Premiums written

(Yen in 100 millions)

	Net premiums written				Direct premiums written (excluding deposit premiums from policyholders)			
	Year ended March 31, 2022		Year ended March 31, 2023		Year ended March 31, 2022		Year ended March 31, 2023	
	Amount	Change ratio %	Amount	Change ratio %	Amount	Change ratio %	Amount	Change ratio %
Fire and allied	1,996	(3.9)	2,246	12.6	2,594	(1.4)	2,896	11.7
Marine	68	(2.6)	78	15.2	-	(100.0)	-	-
Personal accident	594	2.6	606	2.0	657	5.2	673	2.4
Voluntary automobile	7,480	2.5	7,652	2.3	7,077	1.5	7,108	0.4
CALI	1,355	(5.4)	1,333	(1.6)	1,433	(6.5)	1,466	2.3
Other	1,419	4.4	1,438	1.4	1,681	5.3	1,709	1.6
Total	12,913	0.8	13,355	3.4	13,444	0.6	13,854	3.0

(3) Net claims paid

(Yen in 100 millions)

	Year ended March 31, 2022			Year ended March 31, 2023			
	Amount	Change ratio %	Net loss ratio %	Amount	Change ratio %	Net loss ratio %	Change %
Fire and allied	1,400	7.3	73.8	1,784	27.4	83.4	9.6
Marine	38	(3.1)	56.9	68	78.2	87.8	30.9
Personal accident	263	3.5	50.5	311	18.1	56.8	6.3
Voluntary automobile	3,607	3.4	55.5	4,175	15.7	61.6	6.1
CALI	897	(8.5)	72.7	837	(6.6)	69.6	(3.1)
Other	734	0.4	54.9	915	24.7	67.3	12.4
Total	6,942	2.1	59.8	8,093	16.6	66.6	6.8

(Note) Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100

(Reference) Incurred losses caused by natural disasters in Japan

(Yen in 100 millions)

	Year ended March 31, 2022			Year ended March 31, 2023		
	Incurred losses	Net claims paid	Outstanding claims	Incurred losses	Net claims paid	Outstanding claims
Fire and allied	189	104	85	295	281	14
Voluntary automobile	10	10	0	153	165	(12)
Other	14	6	8	12	8	4
Total	215	121	93	461	455	6

(Note) The above table describes losses caused by natural disasters in Japan, which exclude residential earthquake insurance, incurred during the respective period.

(4) Expenses

<Company expenses>

(Yen in 100 millions)

	Items	Year ended March 31, 2022			Year ended March 31, 2023		
		Amount	Change	Change ratio %	Amount	Change	Change ratio %
Personnel expenses	1	1,295	27	2.2	1,241	(53)	(4.1)
Non-personnel expenses	2	1,354	36	2.8	1,408	54	4.0
Taxes and contributions	3	102	5	5.7	101	(1)	(1.4)
Total	4	2,752	69	2.6	2,752	(0)	(0.0)

(Note) Total = loss adjustment expenses + operating expenses and general and administrative expenses

<Expenses for underwriting>

(Yen in 100 millions)

	Items	Year ended March 31, 2022			Year ended March 31, 2023		
		Amount	Change	Change ratio %	Amount	Change	Change ratio %
Operating expenses and general and administrative expenses	5	1,842	(21)	(1.2)	1,819	(22)	(1.2)
Commissions and collection expenses	6	2,678	66	2.6	2,801	122	4.6
Total	7	4,520	45	1.0	4,620	100	2.2
Net expense ratio	8	35.0 %	0.1		34.6 %	(0.4) %	

(5) Outstanding claims

(Yen in 100 millions)

	March 31, 2022		March 31, 2023	
	Balance	Movement	Balance	Movement
Fire and allied	1,551	211	1,477	(74)
Marine	95	20	79	(16)
Personal accident	302	31	333	31
Voluntary automobile	2,723	17	2,843	120
CALI	354	3	357	2
Other	1,204	71	1,235	31
Total	6,232	355	6,326	94

(6) Incurred losses (including loss adjustment expenses) and EI loss ratio

(Yen in 100 millions)

	Year ended March 31, 2022		Year ended March 31, 2023			
	Incurred losses (including loss adjustment expenses)	EI loss ratio	Incurred losses (including loss adjustment expenses)	Change	EI loss ratio	Change
		%			%	%
Fire and allied	1,684	82.9	1,791	107	84.7	1.8
Marine	59	84.5	52	(6)	75.8	(8.7)
Personal accident	331	55.7	375	44	61.7	6.0
Voluntary automobile	4,167	56.1	4,832	665	64.0	7.9
Other	851	61.3	999	148	71.4	10.1
Total	7,093	61.6	8,051	958	68.6	7.0

(Notes) 1. The calculation is exclusive of residential earthquake insurance and CALI.

2. Incurred losses (including loss adjustment expenses) = net claims paid + loss adjustment expenses + movement in outstanding claims

3. EI loss ratio = incurred losses (including loss adjustment expenses) / earned premiums x 100

Earned premiums are calculated based on unearned premiums (excluding underwriting reserves for natural disasters), premium reserve, etc.

(7) Underwriting reserves

(Yen in 100 millions)

		March 31, 2023				
		Total underwriting reserves	Ordinary underwriting reserves	Reserve for refunds and dividends to policyholders	Catastrophe reserve	Contingency reserve
Fire and allied	Balance	6,598	5,612	146	832	6
	Movement	(72)	113	(80)	(107)	1
Marine	Balance	128	44	-	83	-
	Movement	(3)	11	-	(14)	-
Personal accident	Balance	3,294	223	2,354	710	6
	Movement	(231)	(2)	(240)	10	0
Voluntary automobile	Balance	3,169	2,216	44	908	0
	Movement	(30)	103	2	(136)	0
CALI	Balance	2,639	2,639	-	-	-
	Movement	30	30	-	-	-
Other	Balance	2,171	1,403	75	690	1
	Movement	(117)	26	(37)	(107)	0
Total	Balance	18,001	12,140	2,621	3,225	13
	Movement	(425)	283	(356)	(355)	2

(Note) Reserves for residential earthquake insurance and CALI are included in ordinary underwriting reserves.

(8) Catastrophe reserve

(Yen in 100 millions)

	March 31, 2022		March 31, 2023			
	Balance	Reserve ratio	Reversal	Provision	Balance	Reserve ratio
		%				%
Fire and allied	939	47.1	647	539	832	37.1
Marine	98	145.1	18	3	83	106.9
Personal accident	699	117.7	9	19	710	117.2
Voluntary automobile	1,044	14.0	381	245	908	11.9
Other	798	56.2	151	44	690	48.0
Total	3,581	31.0	1,208	852	3,225	26.8

(Note) Reserve ratio = catastrophe reserve / net premiums written (excluding premiums of residential earthquake insurance and CALI) x 100

(9) Investment assets

(Yen in 100 millions)

	March 31, 2022	March 31, 2023	
			Change
Cash, deposits and savings	1,583	2,357	773
Investments in securities:	26,437	25,363	(1,074)
Domestic bonds	7,752	6,866	(886)
Domestic stocks	8,883	8,638	(244)
Foreign securities	8,653	8,856	203
Other securities	1,147	1,001	(146)
Loans	2,457	2,605	148
Land and buildings	1,672	1,652	(20)
Total	32,151	31,978	(172)

(Reference)

Long-term investment assets	2,935	2,576	(358)
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(Reference) Breakdown of domestic bonds

(Yen in 100 millions)

	March 31, 2022	March 31, 2023	
			Change
Government bonds	4,305	4,079	(226)
Municipal bonds	393	237	(155)
Corporate bonds:	3,054	2,549	(504)
Government agency bonds	488	422	(65)
Specific financial institution bonds	9	3	(6)
Other corporate bonds	2,556	2,124	(432)
Total	7,752	6,866	(886)

(10) Breakdown of interest and dividends income

(Yen in 100 millions)

	Year ended March 31, 2022	Year ended March 31, 2023	
			Change
Investments in securities:	495	561	65
Domestic bonds	78	82	3
Domestic stocks	204	235	30
Foreign securities	161	212	51
Other securities	50	30	(20)
Loans	21	23	2
Land and buildings	46	44	(1)
Other	4	6	1
Total	568	636	68

(11) Investments in securities**Unrealized gains and losses on investments in securities**

(Yen in 100 millions)

March 31, 2023	Cost	Fair value	Difference	Change from March 31, 2022
Domestic bonds	6,684	6,866	182	(160)
Domestic stocks	3,234	8,293	5,059	101
Foreign securities	7,903	7,867	(35)	(402)
Other securities	738	815	77	(46)
Total	18,559	23,843	5,283	(508)

(Yen in 100 millions)

March 31, 2022	Cost	Fair value	Difference
Domestic bonds	7,410	7,752	342
Domestic stocks	3,564	8,522	4,957
Foreign securities	7,448	7,816	367
Other securities	860	983	123
Total	19,283	25,075	5,791

(Note) The above tables describe available-for-sale securities (excluding stocks and other securities without market prices and investments in partnerships etc.).

Gains and losses on sales of securities

(Yen in 100 millions)

	Year ended March 31, 2022 Gains/(losses)	Year ended March 31, 2023 Gains/(losses)		
			Gains	Losses
Domestic bonds	(12)	(10)	12	23
Domestic stocks	184	401	406	4
Foreign securities	0	1	82	80
Other securities	-	-	-	-
Total	172	391	500	108

Impairment losses on securities

(Yen in 100 millions)

	Year ended March 31, 2022	Year ended March 31, 2023	Change
Domestic bonds	-	-	-
Domestic stocks	7	18	10
Foreign securities	30	4	(25)
Other securities	-	0	0
Total	38	22	(15)

4. Earnings Forecasts

(1) Consolidated Business Results

(Yen in 100 millions)

	Items	Results for year ended March 31, 2023	Forecasts for year ending March 31, 2024	Change from previous year
Net premiums written (non-life insurance)	1	39,344	40,840	1,495
Mitsui Sumitomo Insurance	2	16,298	16,180	(118)
Aioi Nissay Dowa Insurance	3	13,355	13,600	244
Simple sum	4	29,653	29,780	126
Mitsui Direct General Insurance	5	345	350	4
Overseas insurance subsidiaries	6	9,341	10,700	1,358
Insurance premiums (domestic life insurance)	7	17,075	14,810	(2,265)
Mitsui Sumitomo Aioi Life Insurance	8	4,871	4,770	(101)
Mitsui Sumitomo Primary Life Insurance	9	12,204	10,040	(2,164)
Ordinary profit	10	2,311	4,200	1,888
Net income attributable to owners of the parent	11	1,615	3,000	1,384
Mitsui Sumitomo Insurance	12	1,078	1,420	341
Aioi Nissay Dowa Insurance	13	431	600	168
Simple sum	14	1,510	2,020	509
Mitsui Direct General Insurance	15	8	(9)	(17)
Mitsui Sumitomo Aioi Life Insurance	16	127	250	122
Mitsui Sumitomo Primary Life Insurance	17	197	160	(37)
Overseas insurance subsidiaries	18	157	1,180	1,022
Others, consolidation adjustments, etc.	19	(386)	(601)	(214)
Annual total of dividends per share	20	200.00 yen	240.00 yen	40.00 yen

(Note) Items 12 to 18 represent the net income or loss on a non-consolidated basis after taking into account the Company's ownership interests in its subsidiaries.

(2) Domestic Non-Life Insurance Subsidiaries (Two Main Consolidated Subsidiaries)

(Yen in 100 millions)

	Items	Simple sum		Mitsui Sumitomo Insurance		Aioi Nissay Dowa Insurance	
		Forecasts for year ending March 31, 2024	Change from previous year	Forecasts for year ending March 31, 2024	Change from previous year	Forecasts for year ending March 31, 2024	Change from previous year
Net premiums written	1	29,780	126	16,180	(118)	13,600	244
Growth rate of net premiums written	2	0.4 %	(2.9) %	(0.7) %	(3.9) %	1.8 %	(1.6) %
Net loss ratio ^(Note 1)	3	63.2 %	(2.1) %	63.5 %	(0.8) %	62.8 %	(3.8) %
Net expense ratio ^(Note 2)	4	33.3 %	(0.1) %	32.9 %	0.4 %	33.9 %	(0.7) %
Combined ratio ^(Note 3)	5	96.5 %	(2.2) %	96.4 %	(0.4) %	96.7 %	(4.5) %
EI loss ratio ^(Note 4, 5)	6	62.3 %	(5.4) %	62.2 %	(4.9) %	62.4 %	(6.2) %
Underwriting profit	7	1,080	1,232	580	739	500	493
Investment profit	8	1,830	(501)	1,400	(257)	430	(243)
Ordinary profit	9	2,750	670	1,850	437	900	232
Net income	10	2,020	509	1,420	341	600	168

(Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100

2. Net expense ratio = (commissions and collection expenses + operating expenses and general and administrative expenses for underwriting) / net premiums written x 100

3. Combined ratio = net loss ratio + net expense ratio

4. The calculation is exclusive of residential earthquake insurance and CALI.

5. EI loss ratio = incurred losses (including loss adjustment expenses) / earned premiums x 100

Incurred losses (including loss adjustment expenses) = net claims paid + loss adjustment expenses + movement in outstanding claims

Earned premiums are calculated based on unearned premiums (excluding underwriting reserves for natural disasters), premium reserve, etc.

(Primary assumptions of the forecasts)

- The forecast of net premiums written is based on the Company's own estimate taking into account the trends in the consolidated business results.
- Incurred losses (which are the sum total of net claims paid and movement in outstanding claims) caused by natural disasters in Japan for the year ending March 31, 2024 are assumed to be ¥49.0 billion at Mitsui Sumitomo Insurance Co., Ltd. and ¥39.5 billion at Aioi Nissay Dowa Insurance Co., Ltd..
- Market interest rates, currency exchange rates and stock prices are assumed to be at almost the same level as March 31, 2023.

The Company's consolidated earnings forecasts have been made based on certain assumptions including those above mentioned but actual results may differ substantially from these forecasts depending on various factors.

Supplementary Information

1. Supplementary Information on Consolidated Business Results

(1) Consolidated Business Results

(Yen in 100 millions)

	Year ended March 31, 2022	Year ended March 31, 2023	Change	Change ratio
Ordinary income and expenses:				
Underwriting income:	42,395	44,824	2,428	5.7 %
Net premiums written	36,090	39,344	3,254	9.0
Deposit premiums from policyholders	521	413	(108)	(20.7)
Life insurance premiums	5,200	4,535	(664)	(12.8)
Underwriting expenses:	39,153	40,642	1,489	3.8
Net claims paid	19,469	22,411	2,942	15.1
Loss adjustment expenses	1,989	2,070	80	4.1
Commissions and collection expenses	7,253	7,811	558	7.7
Maturity refunds to policyholders	1,809	1,652	(157)	(8.7)
Life insurance claims	4,714	5,312	598	12.7
Provision for outstanding claims	1,271	1,254	(17)	(1.3)
Provision for underwriting reserves	2,599	12	(2,586)	(99.5)
Investment income:	8,586	7,457	(1,129)	(13.2)
Interest and dividends income	3,026	3,454	428	14.2
Investment gains on money trusts	1,709	1,913	204	12.0
Investment gains on trading securities	313	-	(313)	(100.0)
Gains on sales of securities	1,453	1,959	506	34.8
Gains on derivative transactions	-	445	445	-
Investment gains on separate accounts	582	-	(582)	(100.0)
Investment expenses:	1,089	1,956	867	79.7
Investment losses on money trusts	142	284	142	100.2
Investment losses on trading securities	-	196	196	-
Losses on sales of securities	177	656	479	270.5
Impairment losses on securities	362	232	(130)	(36.0)
Losses on derivative transactions	280	-	(280)	(100.0)
Investment losses on separate accounts	-	327	327	-
Operating expenses and general and administrative expenses	6,963	7,393	429	6.2
Other ordinary income and expenses:	129	22	(106)	(82.7)
Gains/(losses) on equity method investments	167	23	(143)	(85.8)
Ordinary profit	3,904	2,311	(1,593)	(40.8)
Extraordinary income and losses:				
Extraordinary income	149	346	196	130.9
Extraordinary losses	354	302	(51)	(14.6)
Provision for reserve for price fluctuation	214	116	(97)	(45.7)
Extraordinary income/(losses)	(204)	43	248	-
Income before income taxes	3,700	2,354	(1,345)	(36.4)
Income taxes - current	720	357	(362)	(50.4)
Income taxes - deferred	320	347	26	8.3
Total income taxes	1,040	704	(336)	(32.3)
Net income	2,659	1,650	(1,009)	(38.0)
Net income attributable to non-controlling interests	31	34	3	10.6
Net income attributable to owners of the parent	2,627	1,615	(1,012)	(38.5)

(2) Premiums Written and Net Claims Paid by Line of Insurance

Direct Premiums Written by Line of Insurance (including Deposit premiums from policyholders)

(Yen in millions)

Lines of Insurance	Year ended March 31, 2022			Year ended March 31, 2023		
	Amount	Share (%)	Change ratio (%)	Amount	Share (%)	Change ratio (%)
Fire and allied	784,527	20.3	3.5	877,573	21.2	11.9
Marine	201,365	5.2	5.6	254,672	6.2	26.5
Personal accident	284,581	7.3	(3.0)	296,170	7.2	4.1
Voluntary automobile	1,634,984	42.2	2.6	1,672,541	40.4	2.3
CALI	276,076	7.1	(7.0)	279,102	6.7	1.1
Other	692,153	17.9	4.2	756,927	18.3	9.4
Total:	3,873,688	100.0	2.1	4,136,987	100.0	6.8
Deposit premiums from policyholders	52,185	1.3	(28.2)	41,359	1.0	(20.7)

Net Premiums Written by Line of Insurance

(Yen in millions)

Lines of Insurance	Year ended March 31, 2022			Year ended March 31, 2023		
	Amount	Share (%)	Change ratio (%)	Amount	Share (%)	Change ratio (%)
Fire and allied	620,531	17.2	4.7	725,039	18.4	16.8
Marine	159,293	4.4	5.7	199,375	5.1	25.2
Personal accident	232,288	6.5	2.6	247,630	6.3	6.6
Voluntary automobile	1,679,430	46.5	2.4	1,730,383	44.0	3.0
CALI	281,282	7.8	(6.5)	275,732	7.0	(2.0)
Other	636,224	17.6	7.7	756,310	19.2	18.9
Total	3,609,052	100.0	3.1	3,934,473	100.0	9.0

Net Claims Paid by Line of Insurance

(Yen in millions)

Lines of Insurance	Year ended March 31, 2022			Year ended March 31, 2023		
	Amount	Share (%)	Change ratio (%)	Amount	Share (%)	Change ratio (%)
Fire and allied	412,825	21.2	9.6	510,906	22.8	23.8
Marine	66,480	3.4	(11.9)	85,586	3.8	28.7
Personal accident	111,059	5.7	(1.7)	154,745	6.9	39.3
Voluntary automobile	844,643	43.4	4.7	952,324	42.5	12.7
CALI	197,440	10.1	(8.2)	183,660	8.2	(7.0)
Other	314,525	16.2	(0.2)	353,975	15.8	12.5
Total	1,946,975	100.0	2.4	2,241,198	100.0	15.1

(Note) The figures in the above tables include elimination of intersegment transactions.

(3) Investments in Securities

1. Trading securities

(Yen in millions)

	March 31, 2022		March 31, 2023	
	Carrying amount	Unrealized gains/(losses) included in income	Carrying amount	Unrealized gains/(losses) included in income
Trading securities	2,881,150	(21,877)	2,648,799	(146,627)

(Note) “Trading securities” includes certificates of deposits included in Cash, deposits and savings, and commercial papers included in Monetary claims bought on the consolidated balance sheet.

2. Held-to-maturity securities

(Yen in millions)

Items	March 31, 2022			March 31, 2023		
	Carrying amount	Fair value	Difference	Carrying amount	Fair value	Difference
Domestic Bonds	1,220,261	1,355,323	135,061	1,221,808	1,293,571	71,763
Foreign Securities	3,875	3,852	(22)	4,262	4,375	113
Other Securities	12,794	12,794	-	25,030	25,030	-
Total	1,236,931	1,371,971	135,039	1,251,101	1,322,977	71,876

(Note) “Other Securities” includes certificates of deposits included in Cash, deposits and savings, and commercial papers included in Monetary claims bought on the consolidated balance sheet.

3. Debt securities earmarked for underwriting reserves

(Yen in millions)

Items	March 31, 2022			March 31, 2023		
	Carrying amount	Fair value	Difference	Carrying amount	Fair value	Difference
Domestic Bonds	1,928,505	1,808,470	(120,034)	1,947,747	1,656,169	(291,577)
Foreign Securities	762,307	765,773	3,466	313,075	301,246	(11,828)
Total	2,690,812	2,574,244	(116,567)	2,260,822	1,957,416	(303,406)

4. Available-for-sale securities

(Yen in millions)

Items	March 31, 2022			March 31, 2023		
	Cost	Carrying amount	Difference	Cost	Carrying amount	Difference
Domestic Bonds	2,942,768	3,091,347	148,578	2,602,649	2,658,520	55,871
Domestic Stocks	943,916	2,782,250	1,838,333	862,991	2,577,273	1,714,282
Foreign Securities	3,476,345	3,666,310	189,964	4,134,144	4,148,478	14,334
Other Securities	294,132	311,557	17,424	275,673	282,325	6,652
Total	7,657,163	9,851,465	2,194,301	7,875,458	9,666,599	1,791,140

(Notes) 1. Stocks and other securities without market prices and investments in partnerships etc. are excluded from the above table.
2. “Other Securities” includes certificates of deposits included in Cash, deposits and savings, and commercial papers and loan receivable trust beneficiary certificates included in Monetary claims bought on the consolidated balance sheet.
3. The Company and its consolidated subsidiaries recognized impairment losses on Available-for-sale securities (excluding stocks and other securities without market prices and investments in partnerships etc.) as follows.
For the year ended March 31, 2022: ¥32,701 million (comprised of ¥2,724 million on Domestic stocks and ¥29,976 million on Foreign securities)
For the year ended March 31, 2023: ¥14,966 million (comprised of ¥864 million on Domestic stocks and ¥14,102 million on Foreign securities)
In principle, the Company and its domestic consolidated subsidiaries recognize impairment losses on securities if the fair value declines by 30% or more from the cost.

2. Summary of Business Results of Main Consolidated Subsidiaries

(1) Mitsui Sumitomo Insurance Co., Ltd. (Non-consolidated)

Non-Consolidated Balance Sheets

(Yen in millions)

Items	March 31, 2022	March 31, 2023
(Assets)		
Cash, deposits and savings:	759,266	621,815
Cash on hand	8	4
Deposits in banks	759,257	621,810
Monetary claims bought	4,368	3,091
Money trusts	474	494
Investments in securities:	5,524,192	5,288,584
Government bonds	701,440	605,721
Municipal bonds	83,840	77,611
Corporate bonds	566,486	534,191
Domestic stocks	1,968,509	1,785,604
Foreign securities	2,106,705	2,166,296
Other securities	97,209	119,158
Loans:	410,660	403,552
Policy loans	4,188	3,319
General loans	406,472	400,232
Tangible fixed assets:	207,534	202,456
Land	75,891	75,299
Buildings	112,725	111,554
Construction in progress	2,257	1,139
Other tangible fixed assets	16,660	14,462
Intangible fixed assets:	93,554	84,760
Software	80,586	61,744
Other intangible fixed assets	12,968	23,016
Other assets:	359,190	358,873
Premiums receivable	6,791	4,917
Due from agencies	121,635	115,480
Co-insurance accounts receivable	10,511	9,018
Reinsurance accounts receivable	46,558	62,050
Foreign reinsurance accounts receivable	50,230	60,903
Agency business accounts receivable	602	786
Other receivables	52,524	34,467
Accrued income	4,465	4,964
Guarantee deposits	10,386	11,808
Deposits with the Japan Earthquake Reinsurance Company	2,944	1,741
Suspense payments	43,940	48,384
Initial margins for future transactions	1,372	1,474
Derivative financial instruments	3,458	2,607
Cash collateral pledged under derivative transactions	3,767	268
Prepaid pension expenses	-	19,783
Customers' liabilities under acceptances and guarantees	16,822	19,362
Bad debt reserve	(1,736)	(2,751)
Total assets	7,374,326	7,000,023

(Yen in millions)

Items	March 31, 2022	March 31, 2023
(Liabilities)		
Policy liabilities:	3,755,418	3,759,612
Outstanding claims	726,484	767,681
Underwriting reserves	3,028,933	2,991,931
Bonds issued	630,902	580,902
Other liabilities:	621,956	437,504
Co-insurance accounts payable	11,754	14,093
Reinsurance accounts payable	55,772	56,068
Foreign reinsurance accounts payable	26,097	42,856
Agency business accounts payable	520	489
Payables under securities lending transactions	161,831	72,200
Borrowings	198,381	100,000
Income taxes payable	5,300	5,372
Deposits received	59,283	68,201
Unearned income	14	15
Other payables	48,117	32,323
Suspense receipts	21,071	22,310
Derivative financial instruments	12,924	2,675
Cash collateral received under derivative transactions	16,063	16,561
Lease obligations	778	300
Asset retirement obligations	3,990	4,028
Other liabilities	53	6
Reserve for pension and retirement benefits	84,660	86,191
Reserve for retirement benefits for officers	171	130
Accrued bonuses for employees	9,806	9,609
Reserve for stock payments	-	478
Reserves under the special laws:	27,332	31,590
Reserve for price fluctuation	27,332	31,590
Deferred tax liabilities	138,075	112,111
Acceptances and guarantees	16,822	19,362
Total liabilities	5,285,144	5,037,491
(Net assets)		
Common stock	139,595	139,595
Capital surplus:	93,107	93,107
Additional paid-in capital	93,107	93,107
Retained earnings:	704,391	709,093
Legal earned reserve	46,487	46,487
Other retained earnings:	657,904	662,605
Tax-exempted reserve for accelerated depreciation	16,197	15,625
Retained earnings brought forward	641,706	646,980
Total shareholders' equity	937,095	941,796
Net unrealized gains/(losses) on investments in securities	1,134,070	1,006,761
Net deferred gains/(losses) on hedges	18,015	13,972
Total valuation and translation adjustments	1,152,086	1,020,734
Total net assets	2,089,181	1,962,531
Total liabilities and net assets	7,374,326	7,000,023

Non-Consolidated Statements of Income

(Yen in millions)

Items	Year ended March 31, 2022	Year ended March 31, 2023
Ordinary income:	1,888,581	1,956,362
Underwriting income:	1,682,089	1,724,480
Net premiums written	1,579,325	1,629,832
Deposit premiums from policyholders	38,231	31,397
Investment income on deposit premiums from policyholders	26,543	25,531
Reversal of underwriting reserves	35,031	35,553
Foreign exchange gains	2,180	1,636
Other underwriting income	777	530
Investment income:	201,655	226,104
Interest and dividends income	127,237	134,995
Investment gains on money trusts	203	20
Gains on sales of securities	91,349	110,702
Gains on redemption of securities	206	1,866
Gains on derivative transactions	2,903	-
Foreign exchange gains	6,168	3,936
Other investment income	128	115
Transfer of investment income on deposit premiums from policyholders	(26,543)	(25,531)
Other ordinary income	4,836	5,776
Ordinary expenses:	1,704,347	1,815,137
Underwriting expenses:	1,419,566	1,519,927
Net claims paid	831,256	944,572
Loss adjustment expenses	100,710	103,503
Commissions and collection expenses	300,572	308,339
Maturity refunds to policyholders	128,375	112,220
Dividends to policyholders	50	47
Provision for outstanding claims	57,624	50,595
Other underwriting expenses	976	648
Investment expenses:	40,404	52,098
Losses on sales of securities	599	19,341
Impairment losses on securities	30,708	26,137
Losses on redemption of securities	157	38
Losses on derivative transactions	-	2,294
Other investment expenses	8,940	4,287
Operating expenses and general and administrative expenses	234,209	236,770
Other ordinary expenses:	10,166	6,340
Interest expense	9,740	4,881
Provision for bad debts	3	1,198
Losses on bad debts	0	150
Other ordinary expenses	422	110
Ordinary profit	184,234	141,224
Extraordinary income:	13,777	13,745
Gains on sales of fixed assets	13,777	13,745
Extraordinary losses:	11,682	13,548
Losses on sales of fixed assets	1,958	2,186
Impairment losses on fixed assets	807	466
Provision for reserves under the special laws:	4,193	4,258
Provision for reserve for price fluctuation	4,193	4,258
Other extraordinary losses	4,721	6,637
Income before income taxes	186,329	141,421
Income taxes - current	278	8,658
Income taxes - deferred	40,306	24,863
Total income taxes	40,585	33,522
Net income	145,744	107,899

Non-Consolidated Solvency Margin Ratio

Insurance companies running their business in Japan calculate the non-consolidated solvency margin ratio pursuant to the provisions of Articles 86 and 87 of the Insurance Business Act Enforcement Regulations and Public Notice No. 50 issued by the Ministry of Finance in 1996.

While insurance companies set aside reserves to provide for payments of insurance claims should an insured event occur, they are also required to maintain sufficient funds to pay out in an event outside the normal range of estimates such as a major catastrophe and a significant drop in the value of their assets.

The non-consolidated solvency margin ratio, or item (C) in each of the tables below, which is calculated in accordance with the Insurance Business Act, is the ratio of “solvency margin of insurance companies calculated based on their capital and other reserves”, or (A) the total amount of solvency margin, to “risks exceeding the normal range of estimates”, or (B) the total amount of risks.

The non-consolidated solvency margin ratio is one of the objective indicators used by the insurance regulatory authorities to supervise insurance companies. A non-consolidated solvency margin ratio of 200% or over indicates adequate ability to satisfy insurance claims and other payment requirements.

(Yen in millions)

	March 31, 2022	March 31, 2023
(A) Total amount of solvency margin	3,598,612	3,405,349
Total net assets	866,008	879,498
Reserve for price fluctuation	27,332	31,590
Contingency reserve	325	814
Catastrophe reserve	625,266	620,474
General bad debt reserve	78	351
Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions)	1,415,205	1,255,835
Net unrealized gains/(losses) on land	55,081	52,102
Excess of policyholders' contract deposits (a)	-	-
Subordinated debts, etc. (b)	380,902	330,902
Amount excluded from the margin, out of (a) and (b)	-	-
Deductions	3,642	3,642
Others	232,054	237,421
(B) Total amount of risks $\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$	996,144	995,234
General insurance risk (R_1)	144,258	148,949
Insurance risk of third sector insurance contracts (R_2)	-	-
Assumed interest rate risk (R_3)	11,064	9,848
Asset management risk (R_4)	821,285	821,033
Business administration risk (R_5)	22,117	22,175
Catastrophe risk (R_6)	129,267	128,932
(C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100	722.5 %	684.3 %

(2) Aioi Nissay Dowa Insurance Co., Ltd. (Non-consolidated)

Non-Consolidated Balance Sheets

(Yen in millions)

Items	March 31, 2022	March 31, 2023
(Assets)		
Cash, deposits and savings:	155,570	232,720
Cash on hand	16	18
Deposits in banks	155,554	232,701
Money trusts	2,821	3,050
Investments in securities:	2,643,754	2,536,311
Government bonds	430,559	407,935
Municipal bonds	39,319	23,768
Corporate bonds	305,408	254,975
Domestic stocks	888,329	863,841
Foreign securities	865,355	885,682
Other securities	114,781	100,107
Loans:	245,701	260,537
Policy loans	1,479	1,081
General loans	244,222	259,456
Tangible fixed assets:	181,973	177,201
Land	71,041	69,791
Buildings	96,245	95,434
Lease assets	0	-
Construction in progress	1,620	468
Other tangible fixed assets	13,066	11,507
Intangible fixed assets:	71,174	75,119
Software	33,561	29,714
Other intangible fixed assets	37,613	45,404
Other assets:	366,920	366,106
Premiums receivable	2,949	2,231
Due from agencies	88,264	82,934
Due from foreign agencies	1,688	1,797
Co-insurance accounts receivable	6,718	5,239
Reinsurance accounts receivable	41,772	42,103
Foreign reinsurance accounts receivable	147,666	135,015
Agency business accounts receivable	340	342
Other receivables	33,790	50,742
Accrued income	6,092	5,860
Guarantee deposits	6,408	7,827
Deposits with the Japan Earthquake Reinsurance Company	1,511	677
Suspense payments	25,340	28,621
Derivative financial instruments	4,376	2,714
Prepaid pension expenses	24,930	27,789
Deferred tax assets	45,270	45,624
Customers' liabilities under acceptances and guarantees	8,000	10,000
Bad debt reserve	(966)	(771)
Total assets	3,745,150	3,733,689

(Yen in millions)

Items	March 31, 2022	March 31, 2023
(Liabilities)		
Policy liabilities:	2,465,971	2,432,837
Outstanding claims	623,230	632,693
Underwriting reserves	1,842,741	1,800,143
Bonds issued	72,000	50,000
Other liabilities:	320,157	392,641
Co-insurance accounts payable	4,334	3,997
Reinsurance accounts payable	41,530	42,691
Foreign reinsurance accounts payable	73,222	66,882
Agency business accounts payable	2,398	2,337
Payables under securities lending transactions	88,775	201,248
Income taxes payable	4,860	3,480
Deposits received	3,419	2,866
Unearned income	16	22
Other payables	50,538	42,826
Suspense receipts	19,774	17,744
Derivative financial instruments	30,082	7,376
Asset retirement obligations	1,204	1,168
Other liabilities	0	0
Reserve for pension and retirement benefits	39,688	42,168
Accrued bonuses for employees	7,054	6,185
Reserve for stock payments	-	446
Reserves under the special laws:	33,797	35,708
Reserve for price fluctuation	33,797	35,708
Acceptances and guarantees	8,000	10,000
Total liabilities	2,946,669	2,969,987
(Net assets)		
Common stock	100,005	100,005
Capital surplus:	81,207	81,207
Additional paid-in capital	52,593	52,593
Other capital surplus	28,614	28,614
Retained earnings:	197,213	199,386
Legal earned reserve	47,411	47,411
Other retained earnings:	149,802	151,974
Retained earnings brought forward	149,802	151,974
Total shareholders' equity	378,426	380,599
Net unrealized gains/(losses) on investments in securities	420,054	383,101
Total valuation and translation adjustments	420,054	383,101
Total net assets	798,480	763,701
Total liabilities and net assets	3,745,150	3,733,689

Non-Consolidated Statements of Income

(Yen in millions)

Items	Year ended March 31, 2022	Year ended March 31, 2023
Ordinary income:	1,422,301	1,524,367
Underwriting income:	1,343,976	1,414,491
Net premiums written	1,291,344	1,335,557
Deposit premiums from policyholders	13,953	9,962
Investment income on deposit premiums from policyholders	13,654	13,971
Reversal of underwriting reserves	12,710	42,597
Foreign exchange gains	5,768	4,103
Other underwriting income	6,545	8,299
Investment income:	71,469	100,499
Interest and dividends income	56,833	63,636
Investment gains on money trusts	0	0
Gains on sales of securities	23,758	50,026
Gains on redemption of securities	3,637	22
Foreign exchange gains	860	731
Other investment income	34	52
Transfer of investment income on deposit premiums from policyholders	(13,654)	(13,971)
Other ordinary income	6,854	9,376
Ordinary expenses:	1,341,337	1,457,610
Underwriting expenses:	1,129,637	1,233,387
Net claims paid	694,206	809,314
Loss adjustment expenses	78,382	80,318
Commissions and collection expenses	267,882	280,114
Maturity refunds to policyholders	52,615	53,057
Dividends to policyholders	7	3
Provision for outstanding claims	35,598	9,463
Other underwriting expenses	944	1,115
Investment expenses:	12,603	27,165
Losses on sales of securities	6,460	10,880
Impairment losses on securities	3,816	2,271
Losses on redemption of securities	1	2
Losses on derivative transactions	679	10,786
Other investment expenses	1,645	3,224
Operating expenses and general and administrative expenses	196,899	194,884
Other ordinary expenses:	2,197	2,172
Interest expense	789	595
Losses on bad debts	0	0
Other ordinary expenses	1,406	1,576
Ordinary profit	80,964	66,757
Extraordinary income:	916	379
Gains on sales of fixed assets	916	379
Extraordinary losses:	9,452	11,299
Losses on sales of fixed assets	4,256	7,432
Impairment losses on fixed assets	3,295	1,955
Provision for reserves under the special laws:	1,900	1,911
Provision for reserve for price fluctuation	1,900	1,911
Income before income taxes	72,427	55,837
Income taxes - current	31,507	(998)
Income taxes - deferred	(13,052)	13,640
Total income taxes	18,454	12,641
Net income	53,973	43,195

Non-Consolidated Solvency Margin Ratio

(Yen in millions)

	March 31, 2022	March 31, 2023
(A) Total amount of solvency margin	1,396,160	1,327,493
Total net assets	348,631	357,293
Reserve for price fluctuation	33,797	35,708
Contingency reserve	1,139	1,388
Catastrophe reserve	359,818	323,213
General bad debt reserve	205	183
Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions)	523,963	478,111
Net unrealized gains/(losses) on land	35,123	36,294
Excess of policyholders' contract deposits (a)	-	-
Subordinated debts, etc. (b)	50,000	50,000
Amount excluded from the margin, out of (a) and (b)	-	-
Deductions	5,394	6,594
Others	48,875	51,892
(B) Total amount of risks $\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$	368,045	319,545
General insurance risk (R_1)	121,208	124,281
Insurance risk of third sector insurance contracts (R_2)	-	-
Assumed interest rate risk (R_3)	5,544	4,959
Asset management risk (R_4)	241,858	242,826
Business administration risk (R_5)	9,042	8,125
Catastrophe risk (R_6)	83,503	34,212
(C) Solvency margin ratio $[(A) / \{(B) \times 1/2\}] \times 100$	758.6 %	830.8 %

(3) Mitsui Direct General Insurance Co., Ltd. (Non-consolidated)

Non-Consolidated Balance Sheets

(Yen in millions)

Items	March 31, 2022	March 31, 2023
(Assets)		
Cash, deposits and savings:	17,499	16,341
Deposits in banks	17,499	16,341
Investments in securities:	35,268	33,509
Municipal bonds	18,975	15,829
Corporate bonds	9,842	17,680
Other securities	6,450	-
Tangible fixed assets:	728	761
Buildings	234	213
Other tangible fixed assets	493	547
Intangible fixed assets:	4,393	5,355
Software	3,612	3,624
Other intangible fixed assets	780	1,731
Other assets:	4,917	5,104
Premiums receivable	0	0
Reinsurance accounts receivable	0	55
Other receivables	3,218	3,195
Accrued income	30	33
Income taxes receivable	-	71
Guarantee deposits	439	482
Suspense payments	1,227	1,266
Other assets	0	0
Deferred tax assets	130	1,603
Bad debt reserve	(3)	(2)
Total assets	62,933	62,674
(Liabilities)		
Policy liabilities:	44,176	42,704
Outstanding claims	23,734	22,692
Underwriting reserves	20,442	20,012
Other liabilities:	2,267	2,486
Reinsurance accounts payable	1	1
Income taxes payable	106	93
Unearned income	24	12
Other payables	1,931	2,175
Suspense receipts	5	4
Asset retirement obligations	198	198
Reserve for pension and retirement benefits	373	432
Accrued bonuses for employees	294	332
Reserve for stock payments	-	10
Reserves under the special laws:	94	100
Reserve for price fluctuation	94	100
Deferred tax liabilities	5	-
Total liabilities	47,212	46,066
(Net assets)		
Common stock	39,106	39,106
Capital surplus:	9,006	9,006
Additional paid-in capital	9,006	9,006
Retained earnings:	(32,284)	(31,390)
Other retained earnings:	(32,284)	(31,390)
Retained earnings brought forward	(32,284)	(31,390)
Total shareholders' equity	15,827	16,721
Net unrealized gains/(losses) on investments in securities	(106)	(113)
Total valuation and translation adjustments	(106)	(113)
Total net assets	15,720	16,607
Total liabilities and net assets	62,933	62,674

Non-Consolidated Statements of Income

(Yen in millions)

Items	Year ended March 31, 2022	Year ended March 31, 2023
Ordinary income:	35,941	36,072
Underwriting income:	35,893	36,027
Net premiums written	35,400	34,530
Investment income on deposit premiums from policyholders	22	25
Reversal of outstanding claims	-	1,041
Reversal of underwriting reserves	470	429
Investment income:	28	23
Interest and dividends income	50	49
Transfer of investment income on deposit premiums from policyholders	(22)	(25)
Other ordinary income	19	21
Ordinary expenses:	35,138	36,633
Underwriting expenses:	23,811	23,701
Net claims paid	19,997	20,544
Loss adjustment expenses	2,791	2,771
Commissions and collection expenses	355	385
Provision for outstanding claims	666	-
Investment expenses:	-	230
Other investment expenses	-	230
Operating expenses and general and administrative expenses	11,324	12,700
Other ordinary expenses:	2	1
Losses on bad debts	-	0
Other ordinary expenses	2	1
Ordinary profit/(loss)	802	(561)
Extraordinary income	-	-
Extraordinary losses:	7	7
Losses on sales of fixed assets	0	1
Provision for reserves under the special laws:	7	6
Provision for reserve for price fluctuation	7	6
Income before income/(loss) taxes	795	(569)
Income taxes - current	184	16
Income taxes - deferred	(209)	(1,479)
Total income taxes	(24)	(1,463)
Net income	820	894

Non-Consolidated Solvency Margin Ratio

(Yen in millions)

	March 31, 2022	March 31, 2023
(A) Total amount of solvency margin	17,001	17,853
Total net assets	15,827	16,721
Reserve for price fluctuation	94	100
Contingency reserve	0	0
Catastrophe reserve	1,185	1,143
General bad debt reserve	1	1
Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions)	(106)	(113)
Net unrealized gains/(losses) on land	-	-
Excess of policyholders' contract deposits (a)	-	-
Subordinated debts, etc. (b)	-	-
Amount excluded from the margin, out of (a) and (b)	-	-
Deductions	-	-
Others	-	-
(B) Total amount of risks $\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$	5,199	5,060
General insurance risk (R ₁)	4,616	4,485
Insurance risk of third sector insurance contracts (R ₂)	-	-
Assumed interest rate risk (R ₃)	0	0
Asset management risk (R ₄)	994	964
Business administration risk (R ₅)	177	172
Catastrophe risk (R ₆)	300	300
(C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100	653.9 %	705.5 %

(4) Mitsui Sumitomo Aioi Life Insurance Co., Ltd. (Non-consolidated)

Non-Consolidated Balance Sheets

(Yen in millions)

Items	March 31, 2022	March 31, 2023
(Assets)		
Cash, deposits and savings:	107,417	416,761
Cash on hand	0	0
Deposits in banks	107,416	416,761
Investments in securities:	4,613,652	4,422,873
Government bonds	3,499,113	3,279,976
Municipal bonds	102,265	102,572
Corporate bonds	624,513	636,994
Domestic stocks	1,001	823
Foreign securities	315,227	341,199
Other securities	71,531	61,306
Loans:	58,990	60,780
Policy loans	58,990	60,780
Tangible fixed assets:	6,855	7,157
Buildings	346	304
Lease assets	5,377	5,728
Other tangible fixed assets	1,131	1,124
Intangible fixed assets:	28,968	25,388
Software	17,571	12,577
Other intangible fixed assets	11,396	12,811
Due from agencies	1,379	1,424
Reinsurance accounts receivable	1,274	1,221
Other assets:	54,370	42,344
Other receivables	31,159	29,678
Prepaid expenses	2,569	2,209
Accrued income	7,595	7,803
Guarantee deposits	332	328
Derivative financial instruments	24	1,079
Suspense payments	920	1,227
Other assets	11,768	18
Deferred tax assets	10,923	31,316
Bad debt reserve	(91)	(89)
Total assets	4,883,740	5,009,178

(Yen in millions)

Items	March 31, 2022	March 31, 2023
(Liabilities)		
Policy liabilities:	4,208,571	4,362,853
Outstanding claims	38,970	40,386
Underwriting reserves	4,158,746	4,311,933
Reserve for dividends to policyholders	10,854	10,532
Due to agencies	2,949	2,989
Reinsurance accounts payable	309	362
Other liabilities:	480,344	499,428
Payables under repurchase agreements	227,342	204,822
Payables under securities lending transactions	228,535	269,048
Income taxes payable	632	1,024
Other payables	6,190	681
Accrued expenses	7,147	6,229
Unearned income	0	0
Deposits received	113	112
Derivative financial instruments	8,789	1,331
Lease obligations	239	151
Asset retirement obligations	414	408
Suspense receipts	938	590
Other liabilities	-	15,027
Reserve for pension and retirement benefits	4,647	4,990
Reserve for retirement benefits for officers	5	3
Reserve for stock payments	-	63
Reserves under the special laws:	11,126	12,413
Reserve for price fluctuation	11,126	12,413
Total liabilities	4,707,955	4,883,105
(Net assets)		
Common stock	85,500	85,500
Capital surplus:	19,955	19,955
Additional paid-in capital	14,746	14,746
Other capital surplus	5,208	5,208
Retained earnings:	40,662	41,913
Legal earned reserve	3,630	5,924
Other retained earnings:	37,032	35,988
Reserve for specified business investments	49	49
Retained earnings brought forward	36,982	35,938
Total shareholders' equity	146,117	147,368
Net unrealized gains/(losses) on investments in securities	29,667	(21,295)
Total valuation and translation adjustments	29,667	(21,295)
Total net assets	175,784	126,073
Total liabilities and net assets	4,883,740	5,009,178

Non-Consolidated Statements of Income

(Yen in millions)

Items	Year ended March 31, 2022	Year ended March 31, 2023
Ordinary income:	563,333	565,339
Insurance premiums and others:	503,525	489,081
Insurance premiums	501,978	487,124
Reinsurance income	1,546	1,957
Investment income:	57,273	72,266
Interest and dividends income:	50,755	54,347
Interest on deposits	0	0
Interest and dividends on securities	48,830	52,246
Interest on loans	1,651	1,664
Other interest and dividends	273	436
Gains on sales of securities	6,514	17,899
Foreign exchange gains	3	16
Reversal of bad debts	-	2
Other ordinary income:	2,534	3,991
Receipts of annuities with special conditions	821	777
Receipts of deferred insurance claims	1,267	1,193
Other ordinary income	446	2,021
Ordinary expenses:	524,281	537,477
Insurance claims and others:	228,942	270,101
Insurance claims	47,050	50,975
Annuity payments	20,455	21,126
Benefits	34,974	51,584
Surrender benefits	121,193	141,190
Other refunds	3,551	3,442
Reinsurance premiums	1,716	1,782
Provision for underwriting reserves and others:	200,119	154,603
Provision for outstanding claims	5,401	1,416
Provision for underwriting reserves	194,717	153,186
Provision for interest portion of reserve for dividends to policyholders	0	0
Investment expenses:	1,912	17,483
Losses on sales of securities	1,232	12,461
Impairment losses on securities	-	205
Losses on derivative transactions	222	2,718
Provision for bad debts	3	-
Other investment expenses	454	2,098
Operating expenses	73,860	74,576
Other ordinary expenses:	19,447	20,712
Payments of deferred insurance claims	1,306	1,389
Taxes	7,563	7,630
Depreciation	10,130	10,166
Provision for reserve for pension and retirement benefits	413	342
Other ordinary expenses	32	1,182
Ordinary profit	39,051	27,861
Extraordinary income:	0	1
Gains on sales of fixed assets	0	1
Extraordinary losses:	1,294	1,330
Losses on sales of fixed assets	21	43
Provision for reserves under the special laws:	1,272	1,286
Provision for reserve for price fluctuation	1,272	1,286
Provision for reserve for dividends to policyholders	8,969	8,533
Income before income taxes	28,787	17,999
Income taxes - current	8,839	5,848
Income taxes - deferred	(1,124)	(574)
Total income taxes	7,715	5,273
Net income	21,072	12,725

Business Results**Amount of Policies in Force and New Policies**

(1) Policies in force

(Yen in 100 millions)

	March 31, 2022		March 31, 2023	
	Number of policies (in thousands)	Amount	Number of policies (in thousands)	Amount
Individual insurance	3,858	232,274	3,878	226,521
Individual annuities	159	6,203	153	5,977
Group insurance	-	96,180	-	98,467
Group annuities	-	2	-	2

(Notes) 1. The amounts of individual annuities represent the total sum of (a) the funds to be held at the time annuity payments are to commence for the policies for which annuity payments have not yet commenced and (b) the underwriting reserves for the policies for which annuity payments have commenced.

2. The amounts of group annuities represent the underwriting reserves.

(2) New policies

(Yen in 100 millions)

	Year ended March 31, 2022				Year ended March 31, 2023			
	Number of policies (in thousands)	Amount	New policies	Net increase by conversion	Number of policies (in thousands)	Amount	New policies	Net increase by conversion
Individual insurance	228	16,860	16,860	-	209	14,534	14,534	-
Individual annuities	0	44	44	-	0	32	32	-
Group insurance	-	433	433	-	-	687	687	-
Group annuities	-	-	-	-	-	-	-	-

(Note) The amounts of individual annuities represent the funds to be held at the time annuity payments are to commence.

Annualized Premiums

(1) Policies in force

(Yen in 100 millions)

	March 31, 2022	March 31, 2023
Individual insurance	4,057	4,035
Individual annuities	381	369
Total:	4,438	4,405
Medical coverage, living benefits, etc.	1,524	1,575

(2) New policies

(Yen in 100 millions)

	Year ended March 31, 2022	Year ended March 31, 2023
Individual insurance	267	270
Individual annuities	1	1
Total:	269	271
Medical coverage, living benefits, etc.	140	135

(Notes) 1. An annualized premium is the annual total of premiums that is obtained by multiplying the amount of a single payment with the number of payments per year in accordance with the premium payment method. An annualized premium for a lump-sum payment policy is the premium divided by the number of years of coverage.

2. "Medical coverage, living benefits, etc." represents the portion of annualized premiums that corresponds to medical coverage benefits (for hospitalization, surgeries, etc.), living benefits (for specified diseases, nursing care, etc.) and premium waiver benefits (excluding those for disability, but including those for specified diseases, nursing care, etc.).

Non-Consolidated Business Performance

(Yen in millions)

	Year ended March 31, 2022	Year ended March 31, 2023	Change
Fundamental revenues:	556,869	547,420	(9,448)
Insurance premiums and others	503,525	489,081	(14,444)
Fundamental expenses	522,293	522,511	217
Fundamental profit	34,576	24,909	(9,666)
Capital gains/(losses)	5,008	3,122	(1,886)
Non-recurring gains/(losses)	(533)	(170)	362
Ordinary profit	39,051	27,861	(11,190)
Extraordinary income	0	1	0
Extraordinary losses	1,294	1,330	35
Provision for reserve for dividends to policyholders	8,969	8,533	(436)
Income taxes	7,715	5,273	(2,441)
Net income	21,072	12,725	(8,346)

(Note) Since the year ended March 31, 2023, calculation of fundamental profit has been changed. As a result of the change of hedge costs on foreign exchange etc. included in capital gains/(losses), capital gains/(losses) increased by ¥589 million and fundamental profit decreased by the same amount for the year ended March 31, 2023. Also, the amounts for the year ended March 31, 2022 were restated accordingly. As a result of gains/(losses) on cancellations of investment trusts etc., capital gains/(losses) decreased by ¥56 million and fundamental profit increased by the same amount.

Non-Consolidated Solvency Margin Ratio

(Yen in millions)

	March 31, 2022	March 31, 2023
(A) Total amount of solvency margin	398,033	338,880
Total capital	134,643	141,791
Reserve for price fluctuation	11,126	12,413
Contingency reserve	40,305	40,478
General bad debt reserve	4	4
Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions) x 90% (100% in case of negative value)	37,083	(29,576)
Net unrealized gains/(losses) on land x 85%	-	-
Excess of continued Zillmerized reserve (a)	165,324	161,884
Subordinated debts, etc. (b)	-	-
Amount excluded from the margin, out of (a) and (b)	-	-
Brought in capital	-	-
Deductions	-	-
Others	9,545	11,884
(B) Total amount of risks $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$	69,105	69,474
Insurance risk (R ₁)	18,369	18,163
Insurance risk of third sector insurance contracts (R ₈)	17,845	18,227
Assumed interest rate risk (R ₂)	3,263	3,274
Minimum guarantee risk (R ₇)	-	-
Asset management risk (R ₃)	53,400	53,702
Business administration risk (R ₄)	1,857	1,867
(C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100	1,151.9 %	975.5 %

(5) Mitsui Sumitomo Primary Life Insurance Co., Ltd. (Non-consolidated)

Non-Consolidated Balance Sheets

(Yen in millions)

Items	March 31, 2022	March 31, 2023
(Assets)		
Cash, deposits and savings:	764,012	764,633
Deposits in banks	764,012	764,633
Monetary claims bought	80,995	74,996
Money trusts	2,035,737	2,078,352
Investments in securities:	3,748,856	3,451,044
Government bonds	19,266	18,884
Municipal bonds	1,302	-
Corporate bonds	54,543	67,776
Foreign securities	1,789,095	1,801,060
Other securities	1,884,649	1,563,322
Loans:	288,656	261,512
Policy loans	291	237
General loans	288,365	261,275
Tangible fixed assets:	743	1,051
Buildings	274	236
Lease assets	413	728
Other tangible fixed assets	55	86
Intangible fixed assets:	12,553	11,570
Software	12,427	11,464
Lease assets	126	105
Reinsurance accounts receivable	2,482	29,533
Other assets:	39,109	37,419
Other receivables	19,046	14,627
Prepaid expenses	1,322	1,178
Accrued income	12,874	13,365
Guarantee deposits	1,507	5,824
Derivative financial instruments	4,051	1,106
Suspense payments	303	1,313
Other assets	4	4
Deferred tax assets	80,169	113,623
Bad debt reserve	(9)	(4)
Total assets	7,053,307	6,823,733
(Liabilities)		
Policy liabilities:	6,545,794	6,375,196
Outstanding claims	27,676	22,996
Underwriting reserves	6,518,118	6,352,199
Due to agencies	2,847	5,847
Reinsurance accounts payable	4,950	22,051
Other liabilities:	64,209	72,286
Income taxes payable	4,227	8
Other payables	159	366
Accrued expenses	4,984	5,459
Deposits received	49,113	63,330
Derivative financial instruments	3,845	383
Lease obligations	607	942
Asset retirement obligations	182	185
Suspense receipts	1,088	1,609
Reserve for stock payments	-	11
Reserves under the special laws:	194,031	198,184
Reserve for price fluctuation	194,031	198,184
Total liabilities	6,811,832	6,673,577
(Net assets)		
Common stock	41,060	41,060
Capital surplus:	24,735	24,735
Additional paid-in capital	24,735	24,735
Retained earnings:	182,927	180,820
Legal earned reserve	11,943	16,315
Other retained earnings:	170,983	164,505
Retained earnings brought forward	170,983	164,505
Total shareholders' equity	248,722	246,615
Net unrealized gains/(losses) on investments in securities	(782)	(73,053)
Net deferred gains/(losses) on hedges	(6,465)	(23,405)
Total valuation and translation adjustments	(7,248)	(96,459)
Total net assets	241,474	150,156
Total liabilities and net assets	7,053,307	6,823,733

Non-Consolidated Statements of Income

(Yen in millions)

Items	Year ended March 31, 2022	Year ended March 31, 2023
Ordinary income:	1,383,799	1,791,523
Insurance premiums and others:	925,619	1,349,832
Insurance premiums	812,496	1,220,420
Reinsurance income	113,123	129,411
Investment income:	453,952	266,420
Interest and dividends income:	65,569	77,123
Interest on deposits	6	115
Interest and dividends on securities	55,895	66,574
Interest on loans	9,497	10,317
Other interest and dividends	169	115
Investment gains on money trusts	156,494	162,891
Investment gains on trading securities	-	117
Gains on sales of securities	14,511	6,238
Gains on redemption of securities	1,666	466
Foreign exchange gains	157,247	19,474
Reversal of bad debts	-	5
Other investment income	223	103
Investment gains on separate accounts	58,239	-
Other ordinary income:	4,227	175,270
Receipts of annuities with special conditions	3,907	4,394
Reversal of outstanding claims	-	4,679
Reversal of underwriting reserves	-	165,919
Other ordinary income	319	277
Ordinary expenses:	1,296,009	1,760,502
Insurance claims and others:	1,174,560	1,641,421
Insurance claims	127,066	150,812
Annuity payments	84,900	86,647
Benefits	265,946	283,121
Surrender benefits	506,654	765,165
Other refunds	3,692	7,557
Reinsurance premiums	186,299	348,117
Provision for underwriting reserves and others:	63,762	-
Provision for outstanding claims	3,466	-
Provision for underwriting reserves	60,295	-
Investment expenses:	3,570	46,533
Interest expense	9	11
Investment losses on trading securities	30	-
Losses on sales of securities	3,447	13,568
Losses on redemption of securities	44	218
Provision for bad debts	9	-
Other investment expenses	28	33
Investment losses on separate accounts	-	32,700
Operating expenses	44,083	59,475
Other ordinary expenses:	10,033	13,072
Taxes	5,564	8,218
Depreciation	4,447	4,850
Other ordinary expenses	21	3
Ordinary profit	87,789	31,020
Extraordinary income:	-	-
Extraordinary losses:	14,031	4,153
Provision for reserves under the special laws:	14,031	4,153
Provision for reserve for price fluctuation	14,031	4,153
Income before income taxes	73,758	26,867
Income taxes - current	23,566	5,878
Income taxes - deferred	(2,819)	1,239
Total income taxes	20,747	7,117
Net income	53,011	19,749

Business Results**Amount of Policies in Force and New Policies**

(1) Policies in force (Yen in 100 millions)

	March 31, 2022		March 31, 2023	
	Number of policies (in thousands)	Amount	Number of policies (in thousands)	Amount
Individual insurance	665	45,874	674	46,553
Individual annuities	353	22,161	372	22,768
Group insurance	-	-	-	-
Group annuities	-	-	-	-

(Note) The amounts of individual annuities represent the total sum of (a) the funds to be held at the time annuity payments are to commence (the premium reserves in the case of individual variable annuities) for the policies for which annuity payments have not yet commenced and (b) the underwriting reserves for the policies for which annuity payments have commenced.

(2) New policies (Yen in 100 millions)

	Year ended March 31, 2022				Year ended March 31, 2023			
	Number of policies (in thousands)	Amount	New policies	Net increase by conversion	Number of policies (in thousands)	Amount	New policies	Net increase by conversion
Individual insurance	87	7,273	7,273	-	140	9,256	9,256	-
Individual annuities	13	923	923	-	52	3,542	3,542	-
Group insurance	-	-	-	-	-	-	-	-
Group annuities	-	-	-	-	-	-	-	-

(Note) The amounts of individual annuities represent the funds to be held at the time annuity payments are to commence (the premium reserves at the time of enrollment in the case of individual variable annuities).

Annualized Premiums

(1) Policies in force (Yen in 100 millions)

	March 31, 2022	March 31, 2023
Individual insurance	4,284	4,632
Individual annuities	2,475	2,618
Total:	6,759	7,250
Medical coverage, living benefits, etc.	6	7

(2) New policies (Yen in 100 millions)

	Year ended March 31, 2022	Year ended March 31, 2023
Individual insurance	682	768
Individual annuities	160	468
Total:	842	1,236
Medical coverage, living benefits, etc.	2	1

(Notes) 1. An annualized premium is the annual total of premiums that is obtained by multiplying the amount of a single payment with the number of payments per year in accordance with the premium payment method. An annualized premium for a lump-sum payment policy is the premium divided by the number of years of coverage.

2. "Medical coverage, living benefits, etc." represents the portion of annualized premiums that corresponds to medical coverage benefits (for hospitalization, surgeries, etc.), living benefits (for specified diseases, nursing care, etc.) and premium waiver benefits (excluding those for disability, but including those for specified diseases, nursing care, etc.).

Non-Consolidated Business Performance

(Yen in millions)

	Year ended March 31, 2022	Year ended March 31, 2023	Change
Fundamental revenues:	1,402,838	1,840,205	437,367
Insurance premiums and others	925,619	1,349,832	424,212
Fundamental expenses	1,348,807	1,766,964	418,157
Fundamental profit	54,030	73,240	19,209
Capital gains/(losses)	31,635	(34,529)	(66,165)
Non-recurring gains/(losses)	2,124	(7,689)	(9,813)
Ordinary profit	87,789	31,020	(56,769)
Extraordinary income	-	-	-
Extraordinary losses	14,031	4,153	(9,877)
Provision for reserve for dividends to policyholders	-	-	-
Income taxes	20,747	7,117	(13,629)
Net income	53,011	19,749	(33,262)

(Note) Since the year ended March 31, 2023, calculation of fundamental profit has been changed. As a result of the change of hedge costs on foreign exchange etc. included in fundamental profit, fundamental profit decreased by ¥9,846 million and capital gains/(losses) increased by the same amount for the year ended March 31, 2023. Also, the amounts for the year ended March 31, 2022 were restated accordingly. As a result of the change of hedge costs on foreign exchange etc., fundamental profit decreased by ¥803 million and capital gains/(losses) increased by the same amount.

Non-Consolidated Solvency Margin Ratio

(Yen in millions)

	March 31, 2022	March 31, 2023
(A) Total amount of solvency margin	739,516	683,942
Total capital	226,865	238,985
Reserve for price fluctuation	194,031	198,184
Contingency reserve	79,070	86,766
General bad debt reserve	-	-
Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions) x 90% (100% in case of negative value)	(5,170)	(122,474)
Net unrealized gains/(losses) on land x 85%	-	-
Excess of continued Zillmerized reserve (a)	188,425	221,476
Subordinated debts, etc. (b)	-	-
Amount excluded from the margin, out of (a) and (b)	-	-
Brought in capital	-	-
Deductions	-	-
Others	56,293	61,003
(B) Total amount of risks $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$	135,086	152,103
Insurance risk (R_1)	1,331	1,423
Insurance risk of third sector insurance contracts (R_8)	3	3
Assumed interest rate risk (R_2)	29,440	38,168
Minimum guarantee risk (R_7)	1,366	1,016
Asset management risk (R_3)	101,598	109,901
Business administration risk (R_4)	2,674	3,010
(C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100	1,094.8 %	899.3 %

3. Supplementary Information on Business Results for the Year Ended March 31, 2023 for Press Conference

(1) Mitsui Sumitomo Insurance Co., Ltd. (Non-consolidated)

1. Basic Information

(Yen in 100 millions)

		Year ended March 31, 2022 (A)	Six months ended September 30, 2022 (B)	Year ended March 31, 2023 (C)	Change (C) - (A)	Change (C) - (B)
1	Net premiums written	15,793	8,570	16,298	505	-
	Change ratio	1.3 %	4.9 %	3.2 %	1.9 %	(1.7)%
2	Total assets	73,743	72,641	70,000	(3,743)	(2,641)
3	Net loss ratio	59.0 %	57.5 %	64.3 %	5.3 %	6.8 %
4	Net expense ratio	33.0 %	31.4 %	32.5 %	(0.5)%	1.1 %
5	Combined ratio	92.0 %	88.9 %	96.8 %	4.8 %	7.9 %
	Underwriting result ratio	8.0 %	11.1 %	3.2 %	(4.8)%	(7.9)%
6	Voluntary automobile insurance					
	Net premiums written	6,885	3,443	6,885	(0)	-
	Change ratio	0.7 %	(0.4)%	(0.0)%	(0.7)%	0.4 %
	Underwriting result ratio	10.6 %	6.9 %	3.9 %	(6.7)%	(3.0)%
	Net loss ratio	56.9 %	61.0 %	63.5 %	6.6 %	2.5 %
	Net expense ratio	32.5 %	32.1 %	32.6 %	0.1 %	0.5 %
7	Fire and allied insurance					
	Net premiums written	2,366	1,563	2,660	293	-
	Change ratio	1.4 %	27.3 %	12.4 %	11.0 %	(14.9)%
	Underwriting result ratio	(3.8)%	6.1 %	(15.7)%	(11.9)%	(21.8)%
	Net loss ratio	63.3 %	57.8 %	77.3 %	14.0 %	19.5 %
	Net expense ratio	40.5 %	36.1 %	38.4 %	(2.1)%	2.3 %
8	Number of employees	13,453	12,710	12,572	(881)	(138)
9	Number of agencies	32,018	31,472	30,719	(1,299)	(753)

(Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written

2. Net expense ratio = (commissions and collection expenses + operating expenses and general administrative expenses for underwriting) / net premiums written

3. Combined ratio = net loss ratio + net expense ratio

4. Underwriting result ratio = 1 - combined ratio

(Reference) Consolidated Business Performance of MS&AD Insurance Group Holdings, Inc.

(Yen in 100 millions)

		Year ended March 31, 2022 (A)	Six months ended September 30, 2022 (B)	Year ended March 31, 2023 (C)	Change (C) - (A)	Change (C) - (B)
1	Ordinary income	51,320	28,236	52,512	1,192	-
2	Net premiums written	36,090	20,954	39,344	3,254	-
	Change ratio	3.1 %	8.7 %	9.0 %	5.9 %	0.3 %
3	Life insurance premiums	5,200	(168)	4,535	(664)	-
	Change ratio	-	(106.3)%	(12.8)%	-	-
4	Ordinary profit/(loss)	3,904	(152)	2,311	(1,593)	-
5	Net income/(loss) attributable to owners of the parent	2,627	(335)	1,615	(1,012)	-

2. Other Information**(a) Impairment losses on securities**

(Yen in 100 millions)

	Year ended March 31, 2022	Six months ended September 30, 2022	Year ended March 31, 2023
Domestic bonds	-	-	-
Domestic stocks	16	6	24
Foreign securities	290	58	237
Other securities	-	-	-
Total	307	65	261

Rules for recognition of impairment

In principle, the Company recognizes impairment losses on securities if the fair value declines by 30% or more from the cost.

(b) Impairment losses on fixed assets

(Yen in 100 millions)

	Year ended March 31, 2022	Six months ended September 30, 2022	Year ended March 31, 2023
Land	2	-	0
Buildings	5	-	4
Others	-	-	-
Total	8	-	4

(c) Unrealized gains and losses on investments in securities

(Yen in 100 millions)

	March 31, 2022	September 30, 2022	March 31, 2023
Domestic bonds	835	548	506
Domestic stocks	13,936	12,067	12,554
Foreign securities	885	827	839
Other securities	44	(16)	19
Total	15,702	13,426	13,919

(Notes) 1. The above table describes available-for-sale securities (excluding stocks and other securities without market prices and investments in partnerships etc.).

2. Monetary claims bought are included in "Other securities".

(d) Losses caused by natural disasters in Japan, excluding residential earthquake insurance

(Yen in 100 millions)

	Year ended March 31, 2022	Six months ended September 30, 2022	Year ended March 31, 2023
Direct claims paid	194	126	505
Net claims paid	178	124	491
Outstanding claims	83	370	20

(Note) The above table describes losses caused by natural disasters in Japan incurred during the respective period.

(e) Catastrophe reserve

(Yen in 100 millions)

Lines of insurance	March 31, 2022			September 30, 2022			March 31, 2023		
	Balance	Reserve Ratio	Provision	Balance	Reserve Ratio	Provision	Balance	Reserve Ratio	Provision
Fire and allied	1,110	47.0 %	233	1,184	37.9 %	157	1,013	38.1 %	550
Marine	815	130.8 %	14	837	105.7 %	21	857	112.7 %	41
Personal accident	842	56.7 %	47	864	53.6 %	26	835	55.0 %	48
Voluntary automobile	1,418	20.6 %	220	1,498	21.8 %	110	1,412	20.5 %	220
Other	2,029	68.2 %	90	2,078	62.8 %	59	2,064	67.6 %	126
Total	6,216	43.4 %	606	6,462	41.1 %	374	6,183	41.6 %	989

(Notes) 1. Reserve ratio = catastrophe reserve / (net premiums written (excluding premiums of residential earthquake insurance and compulsory automobile liability insurance))

Reserve ratio for September 30 is calculated on an annualized basis using net premiums written (excluding premiums of residential earthquake insurance and compulsory automobile liability insurance) multiplied by two as a denominator.

2. Provision = gross provision

(f) Reinsurance assumed

(Yen in 100 millions)

Lines of insurance	Year ended March 31, 2022		Year ended March 31, 2023	
	Net reinsurance assumed premiums written	Net reinsurance assumed claims paid	Net reinsurance assumed premiums written	Net reinsurance assumed claims paid
Fire and allied	479	211	575	497
Marine	169	70	206	98
Personal accident	11	9	11	9
Voluntary automobile	33	25	35	29
Compulsory automobile liability	980	1,073	949	995
Other	281	136	335	215
Total	1,956	1,527	2,113	1,844

(g) Reinsurance ceded

(Yen in 100 millions)

Lines of insurance	Year ended March 31, 2022		Year ended March 31, 2023	
	Net reinsurance ceded premiums written	Net reinsurance ceded claims paid	Net reinsurance ceded premiums written	Net reinsurance ceded claims paid
Fire and allied	1,592	1,028	1,698	1,139
Marine	451	212	533	175
Personal accident	49	26	118	168
Voluntary automobile	109	62	105	57
Compulsory automobile liability	853	965	853	940
Other	911	491	980	571
Total	3,968	2,786	4,289	3,053

(2) Aioi Nissay Dowa Insurance Co., Ltd. (Non-consolidated)

1. Basic Information

(Yen in 100 millions)

		Year ended March 31, 2022 (A)	Six months ended September 30, 2022 (B)	Year ended March 31, 2023 (C)	Change (C) - (A)	Change (C) - (B)
1	Net premiums written	12,913	6,955	13,355	442	-
	Change ratio	0.8 %	4.9 %	3.4 %	2.6 %	(1.5)%
2	Total assets	37,451	37,186	37,336	(114)	150
3	Net loss ratio	59.8 %	61.5%	66.6%	6.8 %	5.1 %
4	Net expense ratio	35.0 %	33.8%	34.6%	(0.4)%	0.8 %
5	Combined ratio	94.8 %	95.3 %	101.2 %	6.4 %	5.9 %
	Underwriting result ratio	5.2 %	4.7 %	(1.2)%	(6.4)%	(5.9)%
6	Voluntary automobile insurance					
	Net premiums written	7,480	3,830	7,652	171	-
	Change ratio	2.5 %	1.6 %	2.3 %	(0.2)%	0.7 %
	Underwriting result ratio	12.1 %	11.1 %	6.8 %	(5.3)%	(4.3)%
	Net loss ratio	55.5 %	58.0 %	61.6 %	6.1 %	3.6 %
	Net expense ratio	32.4 %	30.9 %	31.6 %	(0.8)%	0.7 %
7	Fire and allied insurance					
	Net premiums written	1,996	1,368	2,246	250	-
	Change ratio	(3.9)%	32.5 %	12.6 %	16.5 %	(19.9)%
	Underwriting result ratio	(17.1)%	(3.1)%	(24.7)%	(7.6)%	(21.6)%
	Net loss ratio	73.8 %	65.0 %	83.4 %	9.6 %	18.4 %
	Net expense ratio	43.3 %	38.1 %	41.3 %	(2.0)%	3.2 %
8	Number of employees	13,503	13,118	12,741	(762)	(377)
9	Number of agencies	48,736	48,289	47,070	(1,666)	(1,219)

(Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written

2. Net expense ratio = (commissions and collection expenses + operating expenses and general administrative expenses for underwriting) / net premiums written

3. Combined ratio = net loss ratio + net expense ratio

4. Underwriting result ratio = 1 - combined ratio

(Reference) Consolidated Business Performance of MS&AD Insurance Group Holdings, Inc.

Please refer to page 41.

2. Other Information**(a) Impairment losses on securities**

(Yen in 100 millions)

	Year ended March 31, 2022	Six months ended September 30, 2022	Year ended March 31, 2023
Domestic bonds	-	-	-
Domestic stocks	7	18	18
Foreign securities	30	5	4
Other securities	-	-	0
Total	38	23	22

Rules for recognition of impairment

In principle, the Company recognizes impairment losses on securities if the fair value declines by 30% or more from the cost.

(b) Impairment losses on fixed assets

(Yen in 100 millions)

	Year ended March 31, 2022	Six months ended September 30, 2022	Year ended March 31, 2023
Land	13	10	10
Buildings	18	4	8
Others	1	0	0
Total	32	14	19

(c) Unrealized gains and losses on investments in securities

(Yen in 100 millions)

	March 31, 2022	September 30, 2022	March 31, 2023
Domestic bonds	342	216	182
Domestic stocks	4,957	4,420	5,059
Foreign securities	367	(27)	(35)
Other securities	123	57	77
Total	5,791	4,666	5,283

(Notes) The above table describes available-for-sale securities (excluding stocks and other securities without market prices and investments in partnerships etc.).

(d) Losses caused by natural disasters in Japan, excluding residential earthquake insurance

(Yen in 100 millions)

	Year ended March 31, 2022	Six months ended September 30, 2022	Year ended March 31, 2023
Direct claims paid	134	141	472
Net claims paid	121	137	455
Outstanding claims	93	267	6

(Note) The above table describes losses caused by natural disasters in Japan incurred during the respective period.

(e) Catastrophe reserve

(Yen in 100 millions)

Lines of insurance	March 31, 2022			September 30, 2022			March 31, 2023		
	Balance	Reserve Ratio	Provision	Balance	Reserve Ratio	Provision	Balance	Reserve Ratio	Provision
Fire and allied	939	47.1%	338	984	36.0%	206	832	37.1%	539
Marine	98	145.1%	1	92	135.8%	1	83	106.9%	3
Personal accident	699	117.7%	19	710	110.7%	10	710	117.2%	19
Voluntary automobile	1,044	14.0%	239	1,096	14.3%	122	908	11.9%	245
Other	798	56.2%	41	718	48.6%	23	690	48.0%	44
Total	3,581	31.0%	640	3,602	28.6%	364	3,225	26.8%	852

(Notes) 1. Reserve ratio = catastrophe reserve / (net premiums written (excluding premiums of residential earthquake insurance and compulsory automobile liability insurance))

Reserve ratio for September 30 is calculated on an annualized basis using net premiums written multiplied by two as a denominator.

2. Provision = gross provision

(f) Reinsurance assumed

(Yen in 100 millions)

Lines of insurance	Year ended March 31, 2022		Year ended March 31, 2023	
	Net reinsurance assumed premiums written	Net reinsurance assumed claims paid	Net reinsurance assumed premiums written	Net reinsurance assumed claims paid
Fire and allied	573	375	616	490
Marine	70	38	81	68
Personal accident	31	24	29	25
Voluntary automobile	438	260	579	364
Compulsory automobile liability	837	897	805	837
Other	167	89	192	189
Total	2,118	1,686	2,305	1,976

(g) Reinsurance ceded

(Yen in 100 millions)

Lines of insurance	Year ended March 31, 2022		Year ended March 31, 2023	
	Net reinsurance ceded premiums written	Net reinsurance ceded claims paid	Net reinsurance ceded premiums written	Net reinsurance ceded claims paid
Fire and allied	1,172	802	1,266	718
Marine	2	0	3	0
Personal accident	94	27	97	31
Voluntary automobile	35	9	35	1
Compulsory automobile liability	916	1,054	939	1,019
Other	429	120	462	129
Total	2,650	2,014	2,804	1,900