

[Attachment]

Explanatory Material for Business Results for the Year Ended March 31, 2016

May 20, 2016

MS&AD Insurance Group Holdings, Inc.

This document has been translated from the Japanese original solely for reference purposes, and the Japanese original shall prevail if any discrepancy is identified.

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1. Summary of Consolidated Business Results

(1) Consolidated Business Performance

(Yen in 100 millions)

	Items	Year ended March 31, 2015	Year ended March 31, 2016	Change	Change ratio
Ordinary income and expenses:					
Underwriting income:	1	38,728	46,068	7,340	19.0 %
Net premiums written	2	29,407	30,789	1,382	4.7
Deposit premiums from policyholders	3	1,387	1,162	(225)	(16.3)
Life insurance premiums	4	7,217	13,563	6,346	87.9
Reversal of outstanding claims	5	13	-	(13)	(100.0)
Underwriting expenses:	6	37,618	39,044	1,426	3.8
Net claims paid	7	16,505	16,273	(232)	(1.4)
Loss adjustment expenses	8	1,561	1,616	55	3.5
Commissions and collection expenses	9	6,003	6,407	404	6.7
Maturity refunds to policyholders	10	3,032	2,931	(101)	(3.3)
Life insurance claims	11	3,461	3,962	501	14.5
Provision for outstanding claims	12	-	278	278	-
Provision for underwriting reserves	13	6,989	7,446	457	6.5
Investment income:	14	8,034	3,895	(4,138)	(51.5)
Interest and dividends income	15	2,536	2,686	150	5.9
Investment gains on money trusts	16	890	28	(861)	(96.8)
Gains on sales of securities	17	1,571	1,444	(127)	(8.1)
Investment gains on separate accounts	18	3,502	-	(3,502)	(100.0)
Investment expenses:	19	539	2,107	1,568	290.7
Investment losses on money trusts	20	1	191	190	17,383.5
Losses on sales of securities	21	65	98	33	52.1
Impairment losses on securities	22	51	179	127	247.5
Investment losses on separate accounts	23	-	761	761	-
Operating expenses and general and administrative expenses	24	5,779	5,908	128	2.2
Other ordinary income and expenses:	25	46	12	(33)	(73.1)
Gains/(losses) on equity method investments	26	13	22	9	72.5
Ordinary profit/(loss)	27	2,870	2,915	45	1.6
Extraordinary income and losses:					
Extraordinary income	28	90	177	87	96.8
Extraordinary losses	29	762	522	(240)	(31.5)
Provision for reserve for price fluctuation	30	696	242	(453)	(65.1)
Extraordinary income/(losses)	31	(672)	(344)	327	-
Income/(loss) before income taxes	32	2,198	2,570	372	17.0
Income taxes - current	33	288	628	339	117.8
Income taxes - deferred	34	531	124	(406)	(76.5)
Total income taxes	35	819	752	(66)	(8.2)
Net income/(loss)	36	1,378	1,818	439	31.9
Net income/(loss) attributable to non-controlling interests	37	16	2	(13)	(81.7)
Net income/(loss) attributable to owners of the parent	38	1,362	1,815	452	33.2

(Notes) 1. The figures in the above table are presented exclusive of Good Result Return premiums of Mitsui Sumitomo Insurance's proprietary automobile insurance product "ModoRich", which contains a special clause related to premium adjustment and refund at maturity.

2. Extraordinary losses for the year ended March 31, 2016 include costs of ¥11.3 billion associated with the implementation of the career/transition assistance measures such as special severance payments at Aioi Nissay Dowa Insurance Co., Ltd., one of the consolidated subsidiaries.

Incurred losses related to non-life insurance business	39	16,466	16,517	51	0.3
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(Note) Incurred losses (excluding loss adjustment expenses) = net claims paid + movement in outstanding claims

(2) Breakdown of Results by Company (Net Premiums Written, Ordinary Profit and Net Income Attributable to Owners of the Parent)

(Yen in 100 millions)

	Items	Year ended March 31, 2015	Year ended March 31, 2016	Change	Change ratio
Net premiums written ^(Note 1)	1	29,407	30,789	1,382	4.7
					%
Mitsui Sumitomo Insurance ^(Note 1)	2	14,458	15,074	616	4.3
Aioi Nissay Dowa Insurance	3	11,608	11,920	312	2.7
Mitsui Direct General Insurance	4	350	365	15	4.3
Overseas insurance subsidiaries	5	2,932	3,368	436	14.9
Ordinary profit/(loss)	6	2,870	2,915	45	1.6
Mitsui Sumitomo Insurance	7	1,713	1,678	(34)	(2.0)
Aioi Nissay Dowa Insurance	8	689	617	(72)	(10.4)
Net income/(loss) attributable to owners of the parent	9	1,362	1,815	452	33.2
Mitsui Sumitomo Insurance	10	891	1,139	248	27.9
Aioi Nissay Dowa Insurance	11	394	310	(83)	(21.2)
Mitsui Direct General Insurance	12	(31)	(43)	(11)	-
Mitsui Sumitomo Aioi Life Insurance	13	44	60	16	37.1
Mitsui Sumitomo Primary Life Insurance	14	124	178	54	44.0
Overseas insurance subsidiaries	15	350	285	(64)	(18.4)
Others	16	41	47	5	14.2
Consolidation adjustments and holding company	17	(452)	(165)	287	-

(Notes) 1. The figures in the above table are presented exclusive of Good Result Return premiums of Mitsui Sumitomo Insurance's proprietary automobile insurance product "ModoRich", which contains a special clause related to premium adjustment and refund at maturity.

2. Items 10 to 16 represent the net income or loss on a non-consolidated basis after taking into account the Company's ownership interests in its subsidiaries.

(3) Breakdown of Results of Overseas Insurance Subsidiaries by Region

(Yen in 100 millions)

	Items	Year ended March 31, 2015	Year ended March 31, 2016	Change	Change ratio
Net premiums written	1	2,932	3,368	436	14.9
					%
Asia	2	1,497	1,703	206	13.8
Europe	3	826	1,020	194	23.5
Americas	4	417	458	40	9.6
Reinsurance	5	191	186	(4)	(2.3)
Net income/(loss) attributable to owners of the parent	6	350	285	(64)	(18.4)
Asia	7	179	166	(12)	(7.1)
Europe	8	46	(20)	(67)	(145.1)
Americas	9	13	32	19	139.5
Reinsurance	10	110	107	(3)	(3.2)

(4) Summary of Results of Domestic Life Insurance Business

(Yen in 100 millions)

	Items	Year ended March 31, 2015	Year ended March 31, 2016	Change	Change ratio
Amount of new policies					
Mitsui Sumitomo Aioi Life Insurance	1	24,811	24,233	(578)	(2.3) %
Mitsui Sumitomo Primary Life Insurance	2	10,247	12,626	2,378	23.2 %
Amount of policies in force					
Mitsui Sumitomo Aioi Life Insurance	3	218,940	225,760	6,819	3.1 %
Mitsui Sumitomo Primary Life Insurance	4	44,210	49,108	4,897	11.1 %
Annualized premiums for policies in force					
Mitsui Sumitomo Aioi Life Insurance	5	3,534	3,757	222	6.3 %
Mitsui Sumitomo Primary Life Insurance	6	4,515	4,840	325	7.2 %

(Note) The figures in the above table represent the total sum of individual insurance and individual annuities.

2. Non-Consolidated Business Results of Mitsui Sumitomo Insurance Co., Ltd.

The figures in the tables below are presented exclusive of Good Result Return premiums of Mitsui Sumitomo Insurance's proprietary automobile insurance product "ModoRich", which contains a special clause related to premium adjustment and refund at maturity.

(1) Business Performance

(Yen in 100 millions)

	Items	Year ended March 31, 2015	Year ended March 31, 2016	Change	Change ratio
(+) Net premiums written	1	14,458	15,074	616	4.3
(-) Net claims paid	2	8,108	8,008	(99)	(1.2)
(-) Loss adjustment expenses	3	880	874	(5)	(0.7)
(-) Commissions and collection expenses	4	2,538	2,631	93	3.7
(-) Operating expenses and general and administrative expenses for underwriting	5	2,056	2,046	(10)	(0.5)
Underwriting profit/(loss) before movements in reserves	6	874	1,513	638	73.0
(-) Movement in outstanding claims	7	(113)	88	202	-
(-) Movement in ordinary underwriting reserves	8	651	752	100	15.4
(-) Movement in catastrophe reserve	9	314	525	211	67.2
(+) Other	10	117	43	(73)	(62.7)
Underwriting profit/(loss)	11	140	191	51	36.5
(+) Interest and dividends income	12	1,106	1,169	63	5.8
(-) Transfer of investment income on deposit premiums from policyholders	13	399	375	(24)	(6.0)
Net interest and dividends income (item 12 - item 13)	14	706	794	87	12.4
(+) Gains/(losses) on sales of securities	15	900	991	90	10.1
(-) Impairment losses on securities	16	33	72	39	115.9
(+) Other	17	10	(184)	(194)	(1,893.1)
Investment profit/(loss)	18	1,583	1,528	(55)	(3.5)
(+) Other ordinary profit/(loss)	19	(10)	(40)	(30)	-
Ordinary profit/(loss)	20	1,713	1,678	(34)	(2.0)
(+) Extraordinary income/(losses):	21	(337)	(117)	219	-
Gains/(losses) on reserve for price fluctuation	22	(407)	(36)	371	-
Income/(loss) before income taxes	23	1,375	1,561	185	13.5
(-) Income taxes	24	484	421	(63)	(13.1)
Net income/(loss)	25	891	1,139	248	27.9

Ratios	Net loss ratio	26	62.2 %	58.9 %	(3.3) %
	Net expense ratio	27	31.8 %	31.0 %	(0.8) %
	Combined ratio	28	94.0 %	89.9 %	(4.1) %
	Interest and dividends income yield	29	2.44 %	2.40 %	(0.04) %
	Investment profit yield	30	4.55 %	4.06 %	(0.49) %

Incurred losses (item 2 + item 7)	31	7,994	8,097	102	1.3
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- (Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100
2. Net expense ratio = (commissions and collection expenses + operating expenses and general and administrative expenses for underwriting) / net premiums written x 100
3. Combined ratio = net loss ratio + net expense ratio
4. Total investment yield (including unrealized gains and losses): 12.11% for the year ended March 31, 2015, and (2.83)% for the year ended March 31, 2016

(Reference) Business performance excluding residential earthquake insurance and CALI*

Net premiums written	32	12,649	13,200	550	4.4
Ratios	Net loss ratio	33	59.4 %	56.0 %	(3.4) %
	Net expense ratio	34	33.9 %	33.1 %	(0.8) %
	Combined ratio	35	93.3 %	89.1 %	(4.2) %

* CALI stands for compulsory automobile liability insurance, and the same hereinafter.

(2) Premiums written

(Yen in 100 millions)

	Net premiums written				Direct premiums written (excluding deposit premiums from policyholders)			
	Year ended March 31, 2015		Year ended March 31, 2016		Year ended March 31, 2015		Year ended March 31, 2016	
	Amount	Change ratio %	Amount	Change ratio %	Amount	Change ratio %	Amount	Change ratio %
Fire and allied	2,226	4.9	2,424	8.9	2,899	6.0	3,149	8.6
Marine	652	15.1	669	2.6	882	14.8	912	3.4
Personal accident	1,496	3.4	1,409	(5.8)	1,567	3.3	1,490	(4.9)
Voluntary automobile	6,262	2.9	6,456	3.1	6,296	3.1	6,500	3.2
CALI	1,801	3.8	1,865	3.6	1,715	0.4	1,725	0.6
Other	2,018	6.8	2,248	11.4	2,293	9.5	2,588	12.9
Total	14,458	4.4	15,074	4.3	15,655	4.9	16,367	4.6

(3) Net claims paid

(Yen in 100 millions)

	Year ended March 31, 2015			Year ended March 31, 2016			
	Amount	Change ratio %	Net loss ratio %	Amount	Change ratio %	Net loss ratio %	Change %
Fire and allied	1,444	(1.2)	67.0	1,295	(10.3)	55.2	(11.8)
Marine	305	(4.3)	49.9	341	11.7	53.9	4.0
Personal accident	783	(0.2)	58.7	746	(4.7)	57.7	(1.0)
Voluntary automobile	3,287	(4.1)	60.9	3,264	(0.7)	59.2	(1.7)
CALI	1,341	(0.5)	81.8	1,358	1.2	79.8	(2.0)
Other	945	5.6	49.7	1,002	6.0	47.2	(2.5)
Total	8,108	(1.6)	62.2	8,008	(1.2)	58.9	(3.3)

(Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100

2. Net claims paid for the year ended March 31, 2015 include those related to the heavy snowfall disaster in February, 2014 of ¥37.9 billion (¥35.0 billion in Fire and allied, ¥1.5 billion in Voluntary automobile and ¥1.2 billion in Other).

(Reference) Incurred losses caused by natural disasters in Japan

(Yen in 100 millions)

	Year ended March 31, 2015			Year ended March 31, 2016		
	Incurred losses	Net claims paid	Outstanding claims	Incurred losses	Net claims paid	Outstanding claims
Fire and allied	140	125	14	331	315	15
Voluntary automobile	18	18	0	25	25	0
Other	24	18	5	23	18	4
Total	183	163	20	379	359	20

(Note) The above table describes losses caused by natural disasters in Japan incurred during the respective period.

(4) Expenses

(Yen in 100 millions)

<Company expenses>

	Items	Year ended March 31, 2015			Year ended March 31, 2016		
		Amount	Change	Change ratio %	Amount	Change	Change ratio %
Personnel expenses	1	1,672	103	6.6	1,654	(17)	(1.1)
Non-personnel expenses	2	1,244	19	1.6	1,213	(31)	(2.5)
Taxes and contributions	3	120	(4)	(3.8)	158	37	31.1
Total	4	3,037	118	4.0	3,025	(12)	(0.4)

(Note) Total = loss adjustment expenses + operating expenses and general and administrative expenses

<Expenses for underwriting>

(Yen in 100 millions)

	Items	Year ended March 31, 2015			Year ended March 31, 2016		
		Amount	Change	Change ratio %	Amount	Change	Change ratio %
Operating expenses and general and administrative expenses	5	2,056	10	0.5	2,046	(10)	(0.5)
Commissions and collection expenses	6	2,538	147	6.2	2,631	93	3.7
Total	7	4,594	158	3.6	4,677	82	1.8
Net expense ratio	8	31.8 %	(0.2) %		31.0 %	(0.8) %	

(5) Outstanding claims

(Yen in 100 millions)

	March 31, 2015		March 31, 2016	
	Balance	Movement	Balance	Movement
Fire and allied	946	(402)	913	(32)
Marine	328	24	364	36
Personal accident	539	(19)	502	(36)
Voluntary automobile	2,660	34	2,671	11
CALI	533	15	535	2
Other	1,401	233	1,509	108
Total	6,409	(113)	6,497	88

(6) Incurred losses and earned-incurred loss ratio

(Yen in 100 millions)

	Year ended March 31, 2015		Year ended March 31, 2016			
	Incurred losses	Earned-incurred loss ratio	Incurred losses	Change	Earned-incurred loss ratio	Change
		%			%	%
Fire and allied	1,089	57.9	1,304	215	67.3	9.4
Marine	349	56.4	397	47	58.5	2.1
Personal accident	858	58.3	777	(81)	54.7	(3.6)
Voluntary automobile	3,849	61.9	3,833	(16)	59.9	(2.0)
Other	1,237	64.4	1,168	(69)	54.6	(9.8)
Total	7,385	61.0	7,481	95	59.5	(1.5)

(Note) Earned-incurred loss ratio is calculated by the following method:

The calculation is exclusive of residential earthquake insurance and CALI.

Incurred losses = net claims paid + loss adjustment expenses + movement in outstanding claims

Earned premiums are calculated based on unearned premiums (excluding underwriting reserves for natural disasters), premium reserve, etc.

Earned-incurred loss ratio = incurred losses / earned premiums x 100

(7) Underwriting reserves

(Yen in 100 millions)

		March 31, 2016				
		Total underwriting reserves	Ordinary underwriting reserves	Reserve for refunds and dividends to policyholders	Catastrophe reserve	Contingency reserve
Fire and allied	Balance	9,705	6,588	1,713	1,402	1
	Movement	502	496	(215)	220	0
Marine	Balance	1,041	287	-	753	-
	Movement	(0)	(31)	-	30	-
Personal accident	Balance	13,121	1,132	11,353	631	2
	Movement	(750)	(10)	(750)	8	1
Voluntary automobile	Balance	2,446	1,987	78	380	0
	Movement	213	52	(1)	162	0
CALI	Balance	2,297	2,297	-	-	-
	Movement	131	131	-	-	-
Other	Balance	4,837	2,579	599	1,656	0
	Movement	204	112	(11)	102	0
Total	Balance	33,448	14,873	13,745	4,825	4
	Movement	301	752	(978)	525	1

(Note) Reserves for residential earthquake insurance and CALI are included in ordinary underwriting reserves.

(8) Catastrophe reserve

(Yen in 100 millions)

	March 31, 2015		March 31, 2016			
	Balance	Reserve ratio	Reversal	Provision	Balance	Reserve ratio
		%				%
Fire and allied	1,181	53.2	-	220	1,402	58.0
Marine	723	110.8	-	30	753	112.6
Personal accident	623	41.6	35	44	631	44.8
Voluntary automobile	217	3.5	44	206	380	5.9
Other	1,553	77.0	19	121	1,656	73.7
Total	4,299	34.0	99	624	4,825	36.6

(Note) Reserve ratio = catastrophe reserve / net premiums written (excluding premiums of residential earthquake insurance and CALI and Good Result Return premiums of the automobile insurance product "ModoRich") x 100

(9) Investment assets

(Yen in 100 millions)

	March 31, 2015	March 31, 2016	
			Change
Cash, deposits and savings	4,002	5,127	1,125
Investments in securities:	52,053	51,737	(316)
Domestic bonds	20,378	18,653	(1,724)
Domestic stocks	22,477	17,565	(4,911)
Foreign securities	8,968	15,259	6,291
Other securities	229	258	28
Loans	4,986	4,486	(499)
Land and buildings	2,165	2,049	(116)
Total	63,208	63,401	192

(Reference)

Long-term investment assets	14,622	13,645	(976)
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(Reference) Breakdown of domestic bonds

(Yen in 100 millions)

	March 31, 2015	March 31, 2016	
			Change
Government bonds	14,195	12,788	(1,407)
Municipal bonds	961	919	(42)
Corporate bonds:	5,220	4,945	(275)
Government agency bonds	1,420	1,199	(221)
Specific financial institution bonds	-	32	32
Other corporate bonds	3,800	3,714	(86)
Total	20,378	18,653	(1,724)

(10) Breakdown of interest and dividends income

(Yen in 100 millions)

	Year ended March 31, 2015	Year ended March 31, 2016	
			Change
Investments in securities:	953	1,022	68
Domestic bonds	223	209	(14)
Domestic stocks	415	457	41
Foreign securities	286	303	16
Other securities	28	52	23
Loans	75	62	(12)
Land and buildings	53	61	7
Other	23	24	0
Total	1,106	1,169	63

(11) Investments in securities**Unrealized gains and losses on investments in securities**

(Yen in 100 millions)

March 31, 2016	Cost	Fair value	Difference	Change from
				March 31, 2015
Domestic bonds	16,743	18,653	1,910	713
Domestic stocks	6,784	17,187	10,403	(4,302)
Foreign securities	4,008	4,175	166	(221)
Other securities	362	406	44	0
Total	27,898	40,423	12,524	(3,810)

(Yen in 100 millions)

March 31, 2015	Cost	Fair value	Difference
Domestic bonds	19,181	20,378	1,197
Domestic stocks	7,202	21,909	14,706
Foreign securities	3,777	4,166	388
Other securities	1,001	1,045	43
Total	31,163	47,499	16,335

(Notes) 1. The above tables describe available-for-sale securities with practically determinable fair value.

2. "Other securities" includes loan receivable trust beneficiary certificates and commercial papers included in Monetary claims bought on the balance sheets.

Gains and losses on sales of securities

(Yen in 100 millions)

	Year ended March 31, 2015 Gains/(losses)	Year ended March 31, 2016		
		Gains/(losses)	Gains	Losses
Domestic bonds	6	17	18	1
Domestic stocks	857	970	984	14
Foreign securities	36	4	18	14
Other securities	-	-	-	-
Total	900	991	1,021	30

Impairment losses on securities

(Yen in 100 millions)

	Year ended March 31, 2015	Year ended March 31, 2016	
			Change
Domestic bonds	-	-	-
Domestic stocks	0	72	72
Foreign securities	33	-	(33)
Other securities	0	0	0
Total	33	72	39

3. Non-Consolidated Business Results of Aioi Nissay Dowa Insurance Co., Ltd.

(1) Business Performance

(Yen in 100 millions)

	Items	Year ended March 31, 2015	Year ended March 31, 2016	Change	Change ratio
(+)	Net premiums written	11,608	11,920	312	2.7 %
(-)	Net claims paid	6,779	6,448	(330)	(4.9)
(-)	Loss adjustment expenses	560	610	50	9.0
(-)	Commissions and collection expenses	2,160	2,231	70	3.3
(-)	Operating expenses and general and administrative expenses for underwriting	1,902	1,853	(48)	(2.5)
	Underwriting profit/(loss) before movements in reserves	206	776	569	276.1
(-)	Movement in outstanding claims	7	4	(2)	(37.1)
(-)	Movement in ordinary underwriting reserves	140	249	109	77.8
(-)	Movement in catastrophe reserve	(0)	291	291	-
(+)	Other	88	18	(70)	(79.3)
	Underwriting profit/(loss)	147	248	100	68.2
(+)	Interest and dividends income	590	587	(2)	(0.5)
(-)	Transfer of investment income on deposit premiums from policyholders	188	191	3	1.7
	Net interest and dividends income (item 12 - item 13)	401	395	(6)	(1.5)
(+)	Gains/(losses) on sales of securities	199	104	(95)	(47.7)
(-)	Impairment losses on securities	0	66	65	9,273.9
(+)	Other	(85)	(84)	0	-
	Investment profit/(loss)	515	349	(166)	(32.3)
(+)	Other ordinary profit/(loss)	26	19	(6)	(25.0)
	Ordinary profit/(loss)	689	617	(72)	(10.4)
(+)	Extraordinary income/(losses):	(32)	(202)	(170)	-
	Gains/(losses) on reserve for price fluctuation	(266)	(66)	200	-
	Income/(loss) before income taxes	657	415	(242)	(36.8)
(-)	Income taxes	262	104	(158)	(60.3)
	Net income/(loss)	394	310	(83)	(21.2)

Ratios	Net loss ratio	26	63.2 %	59.2 %	(4.0) %	
	Net expense ratio	27	35.0 %	34.3 %	(0.7) %	
	Combined ratio	28	98.2 %	93.5 %	(4.7) %	
	Interest and dividends income yield	29	2.34 %	2.28 %	(0.06) %	
	Investment profit yield	30	3.04 %	2.35 %	(0.69) %	

Incurred losses (item 2 + item 7)	31	6,786	6,453	(332)	(4.9)
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- (Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100
2. Net expense ratio = (commissions and collection expenses + operating expenses and general and administrative expenses for underwriting) / net premiums written x 100
3. Combined ratio = net loss ratio + net expense ratio
4. Total investment yield (including unrealized gains and losses): 11.12% for the year ended March 31, 2015, and (0.76)% for the year ended March 31, 2016
5. Extraordinary income/(losses) for the year ended March 31, 2015 includes an income of ¥10.0 billion received in return for transfer of new policies of the third sector long term contracts to Mitsui Sumitomo Aioi Life Insurance Co., Ltd. and ¥15.6 billion received in return for transfer of policies of cargo and transportation insurance contracts to Mitsui Sumitomo Insurance Co., Ltd.
6. Extraordinary income/(losses) for the year ended March 31, 2016 includes costs of ¥11.3 billion associated with the implementation of the career/transition assistance measures such as special severance payments.

(Reference) Business performance excluding residential earthquake insurance and CALI

	Net premiums written	32	9,926	10,209	282	2.9
Ratios	Net loss ratio	33	60.4 %	56.1 %	(4.3) %	
	Net expense ratio	34	37.2 %	36.5 %	(0.7) %	
	Combined ratio	35	97.6 %	92.6 %	(5.0) %	

(2) Premiums written

(Yen in 100 millions)

	Net premiums written				Direct premiums written (excluding deposit premiums from policyholders)			
	Year ended March 31, 2015		Year ended March 31, 2016		Year ended March 31, 2015		Year ended March 31, 2016	
	Amount	Change ratio %	Amount	Change ratio %	Amount	Change ratio %	Amount	Change ratio %
Fire and allied	1,449	6.8	1,676	15.7	2,140	6.2	2,299	7.5
Marine	75	(32.5)	57	(23.9)	43	(56.0)	(0)	(101.0)
Personal accident	695	(4.3)	635	(8.6)	725	(4.3)	666	(8.1)
Voluntary automobile	6,652	1.0	6,718	1.0	6,472	0.9	6,592	1.9
CALI	1,677	2.1	1,706	1.7	1,838	1.1	1,838	0.0
Other	1,058	4.0	1,126	6.3	1,216	(0.3)	1,303	7.2
Total	11,608	1.4	11,920	2.7	12,436	0.9	12,700	2.1

(3) Net claims paid

(Yen in 100 millions)

	Year ended March 31, 2015			Year ended March 31, 2016			
	Amount	Change ratio %	Net loss ratio %	Amount	Change ratio %	Net loss ratio %	Change %
Fire and allied	923	9.4	66.2	831	(10.0)	51.9	(14.3)
Marine	45	(17.9)	62.4	24	(45.0)	43.4	(19.0)
Personal accident	320	(5.8)	49.5	303	(5.2)	52.0	2.5
Voluntary automobile	3,704	(3.8)	61.0	3,498	(5.6)	58.1	(2.9)
CALI	1,233	(2.0)	80.2	1,227	(0.5)	78.1	(2.1)
Other	551	(3.2)	55.1	563	2.1	53.0	(2.1)
Total	6,779	(2.0)	63.2	6,448	(4.9)	59.2	(4.0)

(Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100

2. Net claims paid for the year ended March 31, 2015 include those related to the heavy snowfall disaster in February, 2014 of ¥26.1 billion (¥23.6 billion in Fire and allied, ¥1.4 billion in Voluntary automobile and ¥1.0 billion in Other).

(Reference) Incurred losses caused by natural disasters in Japan

(Yen in 100 millions)

	Year ended March 31, 2015			Year ended March 31, 2016		
	Incurred losses	Net claims paid	Outstanding claims	Incurred losses	Net claims paid	Outstanding claims
Fire and allied	93	85	7	245	223	21
Voluntary automobile	18	17	0	36	35	0
Other	6	4	2	15	8	7
Total	117	107	9	297	268	29

(Note) The above table describes losses caused by natural disasters in Japan incurred during the respective period.

(4) Expenses

<Company expenses>

(Yen in 100 millions)

	Items	Year ended March 31, 2015			Year ended March 31, 2016		
		Amount	Change	Change ratio %	Amount	Change	Change ratio %
Personnel expenses	1	1,191	(32)	(2.7)	1,264	73	6.2
Non-personnel expenses	2	1,239	74	6.4	1,171	(67)	(5.5)
Taxes and contributions	3	110	(0)	(0.2)	110	0	0.6
Total	4	2,540	42	1.7	2,547	6	0.3

(Note) Total = loss adjustment expenses + operating expenses and general and administrative expenses

<Expenses for underwriting>

(Yen in 100 millions)

	Items	Year ended March 31, 2015			Year ended March 31, 2016		
		Amount	Change	Change ratio %	Amount	Change	Change ratio %
Operating expenses and general and administrative expenses	5	1,902	(2)	(0.1)	1,853	(48)	(2.5)
Commissions and collection expenses	6	2,160	113	5.5	2,231	70	3.3
Total	7	4,062	111	2.8	4,085	22	0.6
Net expense ratio	8	35.0 %	0.5 %		34.3 %	(0.7) %	

(5) Outstanding claims

(Yen in 100 millions)

	March 31, 2015		March 31, 2016	
	Balance	Movement	Balance	Movement
Fire and allied	469	(185)	491	22
Marine	39	1	41	1
Personal accident	259	(16)	227	(31)
Voluntary automobile	2,978	(3)	2,926	(51)
CALI	490	7	483	(6)
Other	874	204	945	70
Total	5,111	7	5,115	4

(6) Incurred losses and earned-incurred loss ratio

(Yen in 100 millions)

	Year ended March 31, 2015		Year ended March 31, 2016			
	Incurred losses	Earned-incurred loss ratio	Incurred losses	Change	Earned-incurred loss ratio	Change
		%			%	%
Fire and allied	773	56.3	892	118	61.1	4.8
Marine	48	53.2	27	(21)	50.8	(2.4)
Personal accident	327	48.8	298	(28)	46.4	(2.4)
Voluntary automobile	4,056	61.3	3,852	(204)	57.0	(4.3)
Other	787	75.4	667	(120)	60.6	(14.8)
Total	5,994	61.2	5,737	(256)	57.3	(3.9)

(Note) Earned-incurred loss ratio is calculated by the following method:

The calculation is exclusive of residential earthquake insurance and CALI.

Incurred losses = net claims paid + loss adjustment expenses + movement in outstanding claims

Earned premiums are calculated based on unearned premiums, premium reserve, etc.

Earned-incurred loss ratio = incurred losses / earned premiums x 100

(7) Underwriting reserves

(Yen in 100 millions)

		March 31, 2016				
		Total underwriting reserves	Ordinary underwriting reserves	Reserve for refunds and dividends to policyholders	Catastrophe reserve	Contingency reserve
Fire and allied	Balance	7,071	5,139	807	1,121	3
	Movement	239	212	(110)	136	0
Marine	Balance	164	25	-	138	-
	Movement	(9)	(10)	-	0	-
Personal accident	Balance	5,195	692	3,867	631	3
	Movement	(265)	(8)	(277)	20	0
Voluntary automobile	Balance	2,214	1,892	23	299	0
	Movement	45	(41)	1	85	0
CALI	Balance	2,289	2,289	-	-	-
	Movement	79	79	-	-	-
Other	Balance	1,997	1,243	162	591	0
	Movement	62	17	(3)	48	(0)
Total	Balance	18,932	11,281	4,861	2,782	7
	Movement	151	249	(389)	291	-

(Note) Reserves for residential earthquake insurance and CALI are included in ordinary underwriting reserves.

(8) Catastrophe reserve

(Yen in 100 millions)

	March 31, 2015		March 31, 2016			
	Balance	Reserve ratio	Reversal	Provision	Balance	Reserve ratio
		%				%
Fire and allied	984	68.2	-	136	1,121	67.1
Marine	137	181.8	-	0	138	240.1
Personal accident	611	88.0	-	20	631	99.4
Voluntary automobile	213	3.2	130	215	299	4.5
Other	542	51.3	7	56	591	52.6
Total	2,490	25.1	137	429	2,782	27.3

(Note) Reserve ratio = catastrophe reserve / net premiums written (excluding premiums of residential earthquake insurance and CALI) x 100

(9) Investment assets

(Yen in 100 millions)

	March 31, 2015	March 31, 2016	
			Change
Cash, deposits and savings	1,356	1,495	138
Investments in securities:	25,730	24,975	(755)
Domestic bonds	9,402	9,855	452
Domestic stocks	8,983	7,927	(1,056)
Foreign securities	6,910	6,757	(153)
Other securities	433	435	2
Loans	2,262	2,218	(43)
Land and buildings	1,685	1,709	24
Total	31,034	30,398	(635)

(Reference)

Long-term investment assets	5,228	4,837	(391)
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(Reference) Breakdown of domestic bonds

(Yen in 100 millions)

	March 31, 2015	March 31, 2016	
			Change
Government bonds	6,699	6,936	237
Municipal bonds	269	224	(44)
Corporate bonds:	2,434	2,693	259
Government agency bonds	338	398	60
Specific financial institution bonds	298	249	(49)
Other corporate bonds	1,796	2,045	248
Total	9,402	9,855	452

(10) Breakdown of interest and dividends income

(Yen in 100 millions)

	Year ended March 31, 2015	Year ended March 31, 2016	
			Change
Investments in securities:	507	501	(5)
Domestic bonds	102	98	(4)
Domestic stocks	155	173	18
Foreign securities	209	185	(24)
Other securities	39	43	4
Loans	32	31	(1)
Land and buildings	43	43	0
Other	6	10	4
Total	590	587	(2)

(11) Investments in securities

Unrealized gains and losses on investments in securities

(Yen in 100 millions)

March 31, 2016	Cost	Fair value	Difference	Change from
				March 31, 2015
Domestic bonds	9,016	9,855	838	323
Domestic stocks	4,415	7,663	3,248	(960)
Foreign securities	5,244	5,842	597	(148)
Other securities	346	398	52	(32)
Total	19,022	23,759	4,736	(819)

(Yen in 100 millions)

March 31, 2015	Cost	Fair value	Difference
Domestic bonds	8,887	9,402	515
Domestic stocks	4,503	8,712	4,209
Foreign securities	5,276	6,022	746
Other securities	285	370	84
Total	18,952	24,508	5,556

(Notes) 1. The above tables describe available-for-sale securities with practically determinable fair value.

2. "Other securities" includes loan receivable trust beneficiary certificates included in Monetary claims bought on the balance sheets.

Gains and losses on sales of securities

(Yen in 100 millions)

	Year ended March 31, 2015 Gains/(losses)	Year ended March 31, 2016 Gains/(losses)	Gains and Losses	
			Gains	Losses
Domestic bonds	10	1	1	0
Domestic stocks	166	157	157	0
Foreign securities	22	(53)	36	90
Other securities	(0)	-	-	-
Total	199	104	195	90

Impairment losses on securities

(Yen in 100 millions)

	Year ended March 31, 2015	Year ended March 31, 2016	Change
Domestic bonds	-	-	-
Domestic stocks	0	66	65
Foreign securities	0	0	0
Other securities	-	-	-
Total	0	66	65

4. Earnings Forecasts

(1) MS&AD Insurance Group Holdings, Inc. (Consolidated)

(Yen in 100 millions)

	Items	Forecasts for year ending March 31, 2017	Change from previous year
Net premiums written:	1	34,550	12.2 %
Net premiums written at overseas non-life insurance subsidiaries	2	7,100	110.8 %
Ordinary profit	3	2,850	(65)
Net income attributable to owners of the parent	4	1,830	14
Annual total of dividends per share	5	100.00 yen	10.00 yen

(2) Mitsui Sumitomo Insurance Co., Ltd. (Non-consolidated)

(Yen in 100 millions)

	Results for year ended March 31, 2016	Forecasts for year ending March 31, 2017
Direct premiums written (excluding deposit premiums from policyholders)	16,367	16,200
Change ratio	4.6 %	(1.0)%
Net premiums written	15,074	14,880
Change ratio	4.3 %	(1.3)%
Net loss ratio	58.9 %	62.1 %
Net expense ratio	31.0 %	31.5 %
Combined ratio	89.9 %	93.6 %
Underwriting profit/(loss)	191	520
Net interest and dividends income	794	790
Ordinary profit/(loss)	1,678	1,740
Net income/(loss)	1,139	1,320

(Reference) Excluding residential earthquake insurance and CALI

	Results for year ended March 31, 2016	Forecasts for year ending March 31, 2017
Change ratio of net premiums written	4.4 %	(1.3)%
Net loss ratio	56.0 %	58.8 %
Net expense ratio	33.1 %	33.5 %
Combined ratio	89.1 %	92.3 %

Forecasts by line of insurance for the year ending March 31, 2017

(Yen in 100 millions)

	Net premiums written		Net loss ratio	
		Change ratio		Change
Fire and allied	1,957	(19.3)%	71.8 %	16.6 %
Marine	651	(2.8)%	58.7 %	4.8 %
Personal accident	1,397	(0.9)%	55.4 %	(2.3)%
Voluntary automobile	6,567	1.7 %	59.6 %	0.4 %
CALI	1,839	(1.4)%	82.1 %	2.3 %
Other	2,469	9.8 %	50.7 %	3.5 %
Total	14,880	(1.3)%	62.1 %	3.2 %

(Note) Direct premiums written (excluding deposit premiums from policyholders) and net premiums written in the above tables are presented exclusive of Good Result Return premiums of Mitsui Sumitomo Insurance's proprietary automobile insurance product "ModoRich", which contains a special clause related to premium adjustment and refund at maturity.

(3) Aioi Nissay Dowa Insurance Co., Ltd. (Non-consolidated)

(Yen in 100 millions)

	Results for year ended March 31, 2016	Forecasts for year ending March 31, 2017
Direct premiums written (excluding deposit premiums from policyholders)	12,700	12,555
Change ratio	2.1 %	(1.1)%
Net premiums written	11,920	12,120
Change ratio	2.7 %	1.7 %
Net loss ratio	59.2 %	61.3 %
Net expense ratio	34.3 %	33.9 %
Combined ratio	93.5 %	95.2 %
Underwriting profit/(loss)	248	380
Net interest and dividends income	395	310
Ordinary profit/(loss)	617	660
Net income/(loss)	310	420

(Reference) Excluding residential earthquake insurance and CALI

	Results for year ended March 31, 2016	Forecasts for year ending March 31, 2017
Change ratio of net premiums written	2.9 %	2.1 %
Net loss ratio	56.1 %	58.1 %
Net expense ratio	36.5 %	35.9 %
Combined ratio	92.6 %	94.0 %

Forecasts by line of insurance for the year ending March 31, 2017

(Yen in 100 millions)

	Net premiums written		Net loss ratio	
		Change ratio		Change
Fire and allied	1,599	(4.6)%	64.5 %	12.6 %
Marine	60	4.0 %	41.7 %	(1.7)%
Personal accident	607	(4.5)%	50.4 %	(1.6)%
Voluntary automobile	6,868	2.2 %	58.2 %	0.1 %
CALI	1,689	(1.0)%	78.8 %	0.7 %
Other	1,297	15.2 %	57.3 %	4.3 %
Total	12,120	1.7 %	61.3 %	2.1 %

[Supplementary Information]

1. Supplementary Information on Consolidated Business Results

Premiums Written and Net Claims Paid by Line of Insurance

Direct Premiums Written by Line of Insurance (including Deposit premiums from policyholders)

(Yen in millions)

Lines of Insurance	Year ended March 31, 2015			Year ended March 31, 2016		
	Amount	Share (%)	Change ratio (%)	Amount	Share (%)	Change ratio (%)
Fire and allied	625,179	18.7	5.8	657,398	19.0	5.2
Marine	131,030	3.9	7.9	132,284	3.8	1.0
Personal accident	341,241	10.2	(1.8)	319,937	9.2	(6.2)
Voluntary automobile	1,421,126	42.4	3.1	1,475,596	42.5	3.8
CALI	355,417	10.6	0.8	356,465	10.3	0.3
Other	476,209	14.2	10.1	527,502	15.2	10.8
Total:	3,350,204	100.0	4.0	3,469,185	100.0	3.6
Deposit premiums from policyholders	138,799	4.1	(8.4)	116,225	3.4	(16.3)

(Reference) Direct Premiums Written excluding Good Result Return premiums of the automobile insurance product “ModoRich”

Voluntary Automobile	1,422,770		3.4	1,475,859		3.7
Total	3,351,848		4.1	3,469,449		3.5

Net Premiums Written by Line of Insurance

(Yen in millions)

Lines of Insurance	Year ended March 31, 2015			Year ended March 31, 2016		
	Amount	Share (%)	Change ratio (%)	Amount	Share (%)	Change ratio (%)
Fire and allied	425,881	14.5	7.0	471,476	15.3	10.7
Marine	103,389	3.5	6.5	106,108	3.4	2.6
Personal accident	230,991	7.9	1.5	218,487	7.1	(5.4)
Voluntary automobile	1,438,002	48.9	3.2	1,495,339	48.6	4.0
CALI	348,356	11.8	3.0	357,639	11.6	2.7
Other	392,491	13.4	9.8	429,680	14.0	9.5
Total	2,939,113	100.0	4.5	3,078,732	100.0	4.8

(Reference) Net Premiums Written excluding Good Result Return premiums of the automobile insurance product “ModoRich”

Voluntary automobile	1,439,646		3.5	1,495,603		3.9
Total	2,940,756		4.7	3,078,995		4.7

Net Claims Paid by Line of Insurance

(Yen in millions)

Lines of Insurance	Year ended March 31, 2015			Year ended March 31, 2016		
	Amount	Share (%)	Change ratio (%)	Amount	Share (%)	Change ratio (%)
Fire and allied	259,270	15.7	2.6	235,176	14.5	(9.3)
Marine	46,430	2.8	(9.9)	48,009	3.0	3.4
Personal accident	114,136	6.9	(1.3)	109,376	6.7	(4.2)
Voluntary automobile	786,916	47.7	(2.3)	776,606	47.7	(1.3)
CALI	258,095	15.6	(1.2)	259,078	15.9	0.4
Other	185,698	11.3	1.1	199,092	12.2	7.2
Total	1,650,547	100.0	(1.2)	1,627,340	100.0	(1.4)

(Note) The figures in the above tables include elimination of intersegment transactions.

2. Summary of Business Results of Main Consolidated Subsidiaries

(1) Mitsui Sumitomo Insurance Co., Ltd. (Non-consolidated)

Non-Consolidated Balance Sheets

(Yen in millions)

Items	March 31, 2015	March 31, 2016
(Assets)		
Cash, deposits and savings:	215,030	442,553
Cash on hand	124	133
Deposits in banks	214,906	442,420
Call loans	40,000	-
Receivables under resale agreements	36,497	29,999
Monetary claims bought	95,949	28,785
Money trusts	12,913	11,564
Investments in securities:	5,205,386	5,173,738
Government bonds	1,419,581	1,278,847
Municipal bonds	96,178	91,948
Corporate bonds	522,086	494,579
Domestic stocks	2,247,738	1,756,599
Foreign securities	896,805	1,525,945
Other securities	22,996	25,817
Loans:	498,639	448,667
Policy loans	8,953	8,242
General loans	489,686	440,424
Tangible fixed assets:	228,560	215,984
Land	85,729	77,690
Buildings	130,824	127,253
Construction in progress	1,327	33
Other tangible fixed assets	10,679	11,006
Intangible fixed assets:	49,661	43,039
Software	28,784	23,485
Other intangible fixed assets	20,877	19,554
Other assets:	362,144	349,567
Premiums receivable	4,145	3,068
Due from agencies	113,039	114,336
Co-insurance accounts receivable	6,405	7,263
Reinsurance accounts receivable	55,826	58,020
Foreign reinsurance accounts receivable	39,437	30,899
Agency business accounts receivable	237	583
Other receivables	27,724	26,530
Accrued income	6,230	6,260
Guarantee deposits	11,730	11,530
Deposits with the Japan Earthquake Reinsurance Company	10,584	11,286
Suspense payments	41,454	36,111
Derivative financial instruments	44,147	42,639
Other assets	1,179	1,038
Customers' liabilities under acceptances and guarantees	52,214	45,803
Bad debt reserve	(6,977)	(3,115)
Total assets	6,790,021	6,786,590

(Yen in millions)

Items	March 31, 2015	March 31, 2016
(Liabilities)		
Policy liabilities:	3,955,703	3,994,619
Outstanding claims	640,913	649,729
Underwriting reserves	3,314,789	3,344,890
Bonds issued	176,188	256,191
Other liabilities:	407,453	610,785
Co-insurance accounts payable	10,561	10,935
Reinsurance accounts payable	59,080	59,230
Foreign reinsurance accounts payable	29,780	22,171
Agency business accounts payable	36	24
Borrowings	100,000	296,767
Income taxes payable	6,508	31,780
Deposits received	19,344	18,212
Unearned income	90	43
Other payables	46,583	46,819
Suspense receipts	21,527	24,236
Derivative financial instruments	2,405	5,160
Cash collateral received under derivative transactions	106,136	87,988
Lease obligations	1,185	903
Asset retirement obligations	3,710	3,765
Other liabilities	501	2,745
Reserve for pension and retirement benefits	137,329	135,688
Reserve for retirement benefits for officers	912	761
Accrued bonuses for employees	12,387	11,716
Reserves under the special laws:	60,519	64,133
Reserve for price fluctuation	60,519	64,133
Deferred tax liabilities	254,567	139,408
Acceptances and guarantees	52,214	45,803
Total liabilities	5,057,276	5,259,108
(Net assets)		
Common stock	139,595	139,595
Capital surplus:	93,107	93,107
Additional paid-in capital	93,107	93,107
Retained earnings:	294,673	352,644
Legal earned reserve	46,487	46,487
Other retained earnings:	248,185	306,156
Tax-exempted reserve for accelerated depreciation	15,406	16,012
Retained earnings brought forward	232,779	290,143
Total shareholders' equity	527,376	585,347
Net unrealized gains/(losses) on investments in securities	1,173,227	902,019
Net deferred gains/(losses) on hedges	32,140	40,113
Total valuation and translation adjustments	1,205,368	942,133
Total net assets	1,732,745	1,527,481
Total liabilities and net assets	6,790,021	6,786,590

Non-Consolidated Statements of Income

(Yen in millions)

Items	Year ended March 31, 2015	Year ended March 31, 2016
Ordinary income:	1,787,587	1,822,757
Underwriting income:	1,606,863	1,629,696
Net premiums written	1,444,176	1,507,157
Deposit premiums from policyholders	104,342	84,712
Investment income on deposit premiums from policyholders	39,981	37,567
Reversal of outstanding claims	11,397	-
Foreign exchange gains	6,284	-
Other underwriting income	682	259
Investment income:	174,526	187,416
Interest and dividends income	110,618	116,990
Investment gains on money trusts	1,268	739
Gains on sales of securities	90,115	102,149
Gains on redemption of securities	1,658	541
Gains on derivative transactions	1,078	3,466
Foreign exchange gains	9,163	-
Other investment income	603	1,095
Transfer of investment income on deposit premiums from policyholders	(39,981)	(37,567)
Other ordinary income	6,197	5,645
Ordinary expenses:	1,616,259	1,654,861
Underwriting expenses:	1,386,306	1,405,264
Net claims paid	810,853	800,899
Loss adjustment expenses	88,020	87,427
Commissions and collection expenses	253,813	263,136
Maturity refunds to policyholders	210,769	211,446
Dividends to policyholders	796	967
Provision for outstanding claims	-	8,815
Provision for underwriting reserves	21,569	30,101
Foreign exchange losses	-	1,851
Other underwriting expenses	484	619
Investment expenses:	8,059	26,738
Investment losses on money trusts	-	536
Losses on sales of securities	57	3,004
Impairment losses on securities	3,378	7,292
Losses on redemption of securities	250	425
Foreign exchange losses	-	9,825
Other investment expenses	4,373	5,652
Operating expenses and general and administrative expenses	215,765	215,144
Other ordinary expenses:	6,128	7,713
Interest expense	5,888	6,173
Losses on bad debts	1	4
Other ordinary expenses	237	1,535
Ordinary profit	171,328	167,896
Extraordinary income:	10,323	1,782
Gains on sales of fixed assets	8,523	1,782
Other extraordinary income	1,800	-
Extraordinary losses:	44,051	13,567
Losses on sales of fixed assets	1,862	520
Impairment losses on fixed assets	1,400	8,294
Provision for reserves under the special laws:	40,788	3,613
Provision for reserve for price fluctuation	40,788	3,613
Other extraordinary losses	-	1,139
Income before income taxes	137,599	156,111
Income taxes - current	9,702	37,305
Income taxes - deferred	38,782	4,835
Total income taxes	48,485	42,140
Net income	89,114	113,970

Non-Consolidated Solvency Margin Ratio

Insurance companies running their business in Japan calculate the non-consolidated solvency margin ratio pursuant to the provisions of Articles 86 and 87 of the Insurance Business Act Enforcement Regulations and Public Notice No. 50 issued by the Ministry of Finance in 1996.

While insurance companies set aside reserves to provide for payments of insurance claims should an insured event occur, they are also required to maintain sufficient funds to pay out in an event outside the normal range of estimates such as a major catastrophe and a significant drop in the value of their assets.

The non-consolidated solvency margin ratio, or item (C) in each of the tables below, which is calculated in accordance with the Insurance Business Act, is the ratio of “solvency margin of insurance companies calculated based on their capital and other reserves”, or (A) the total amount of solvency margin, to “risks exceeding the normal range of estimates”, or (B) the total amount of risks.

The non-consolidated solvency margin ratio is one of the objective indicators used by the insurance regulatory authorities to supervise insurance companies. A non-consolidated solvency margin ratio of 200% or over indicates adequate ability to satisfy insurance claims and other payment requirements.

Since the solvency margin ratio as of March 31, 2015 was calculated based on the previous method which is before amendments under Cabinet Office Ordinance No. 16 in 2016 and Public Notice No. 10 issued by the Financial Services Agency in 2016, "Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions)" in "(A) Total amount of solvency margin" represents the amount of net unrealized gains/(losses) on investments in securities (prior to tax effect deductions).

(Yen in millions)

	March 31, 2015	March 31, 2016
(A) Total amount of solvency margin	2,667,909	2,612,098
Total net assets	493,977	539,532
Reserve for price fluctuation	60,519	64,133
Contingency reserve	284	483
Catastrophe reserve	442,547	495,691
General bad debt reserve	231	199
Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions)	1,480,735	1,126,342
Net unrealized gains/(losses) on land	30,905	39,762
Excess of policyholders' contract deposits (a)	-	-
Subordinated debts, etc. (b)	106,191	256,191
Amount excluded from the margin, out of (a) and (b)	-	-
Deductions	38,129	14,674
Others	90,644	104,435
(B) Total amount of risks $\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$	818,935	891,542
General insurance risk (R ₁)	115,263	120,693
Insurance risk of third sector insurance contracts (R ₂)	-	-
Assumed interest rate risk (R ₃)	18,400	17,579
Asset management risk (R ₄)	613,976	682,112
Business administration risk (R ₅)	18,113	19,645
Catastrophe risk (R ₆)	158,026	161,872
(C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100	651.5 %	585.9 %

(2) Aioi Nissay Dowa Insurance Co., Ltd. (Non-consolidated)**Non-Consolidated Balance Sheets**

(Yen in millions)

Items	March 31, 2015	March 31, 2016
(Assets)		
Cash, deposits and savings:	103,797	131,947
Cash on hand	24	23
Deposits in banks	103,773	131,923
Call loans	29,000	15,000
Monetary claims bought	213	94
Money trusts	2,664	2,511
Investments in securities:	2,573,085	2,497,578
Government bonds	669,919	693,622
Municipal bonds	26,939	22,487
Corporate bonds	243,417	269,389
Domestic stocks	898,390	792,765
Foreign securities	691,077	675,729
Other securities	43,341	43,582
Loans:	226,229	221,856
Policy loans	4,244	3,794
General loans	221,984	218,062
Tangible fixed assets:	180,678	181,665
Land	82,848	80,890
Buildings	85,658	90,026
Lease assets	75	51
Construction in progress	3,253	836
Other tangible fixed assets	8,843	9,860
Intangible fixed assets:	28,968	23,976
Software	24,283	16,966
Other intangible fixed assets	4,684	7,009
Other assets:	272,452	289,975
Premiums receivable	2,951	2,611
Due from agencies	69,995	77,801
Due from foreign agencies	874	780
Co-insurance accounts receivable	3,472	3,265
Reinsurance accounts receivable	55,633	55,238
Foreign reinsurance accounts receivable	33,130	37,363
Agency business accounts receivable	107	84
Other receivables	48,507	53,866
Accrued income	8,770	7,734
Guarantee deposits	7,279	7,047
Deposits with the Japan Earthquake Reinsurance Company	7,376	7,844
Suspense payments	25,119	22,876
Derivative financial instruments	9,232	13,461
Prepaid pension expenses	45,088	28,175
Deferred tax assets	-	14,544
Customers' liabilities under acceptances and guarantees	10,500	12,500
Bad debt reserve	(1,970)	(1,309)
Total assets	3,470,706	3,418,516

(Yen in millions)

Items	March 31, 2015	March 31, 2016
(Liabilities)		
Policy liabilities:	2,389,245	2,404,819
Outstanding claims	511,118	511,559
Underwriting reserves	1,878,127	1,893,259
Bonds issued	50,000	50,000
Other liabilities:	163,817	143,343
Co-insurance accounts payable	3,635	3,817
Reinsurance accounts payable	54,839	51,236
Foreign reinsurance accounts payable	24,507	19,397
Agency business accounts payable	1,592	1,509
Borrowings	10	9
Income taxes payable	4,640	3,000
Deposits received	2,479	2,585
Unearned income	28	18
Other payables	25,588	40,003
Suspense receipts	19,155	19,057
Derivative financial instruments	20,344	1,943
Cash collateral received under derivative transactions	6,228	-
Lease obligations	218	109
Asset retirement obligations	548	654
Other liabilities	0	0
Reserve for pension and retirement benefits	17,197	20,239
Accrued bonuses for employees	6,241	5,757
Reserve for Reorganization by Function	754	166
Reserves under the special laws:	29,883	36,525
Reserve for price fluctuation	29,883	36,525
Deferred tax liabilities	6,144	-
Acceptances and guarantees	10,500	12,500
Total liabilities	2,673,785	2,673,351
(Net assets)		
Common stock	100,005	100,005
Capital surplus:	81,207	81,207
Additional paid-in capital	52,593	52,593
Other capital surplus	28,614	28,614
Retained earnings:	218,478	221,876
Legal earned reserve	47,411	47,411
Other retained earnings:	171,066	174,464
Retained earnings brought forward	171,066	174,464
Total shareholders' equity	399,691	403,089
Net unrealized gains/(losses) on investments in securities	397,230	342,075
Total valuation and translation adjustments	397,230	342,075
Total net assets	796,921	745,164
Total liabilities and net assets	3,470,706	3,418,516

Non-Consolidated Statements of Income

(Yen in millions)

Items	Year ended March 31, 2015	Year ended March 31, 2016
Ordinary income:	1,323,230	1,309,986
Underwriting income:	1,252,369	1,243,096
Net premiums written	1,160,867	1,192,089
Deposit premiums from policyholders	34,457	31,513
Investment income on deposit premiums from policyholders	18,871	19,196
Reversal of underwriting reserves	31,874	-
Foreign exchange gains	1,740	-
Other underwriting income	4,556	297
Investment income:	65,767	60,713
Interest and dividends income	59,039	58,752
Investment gains on money trusts	0	0
Gains on sales of securities	25,135	19,522
Gains on redemption of securities	69	1,242
Foreign exchange gains	251	-
Other investment income	142	391
Transfer of investment income on deposit premiums from policyholders	(18,871)	(19,196)
Other ordinary income	5,093	6,176
Ordinary expenses:	1,254,257	1,248,214
Underwriting expenses:	1,044,957	1,031,846
Net claims paid	677,923	644,889
Loss adjustment expenses	56,048	61,076
Commissions and collection expenses	216,038	223,121
Maturity refunds to policyholders	92,519	81,691
Dividends to policyholders	61	47
Provision for outstanding claims	702	441
Provision for underwriting reserves	-	15,132
Foreign exchange losses	-	2,419
Other underwriting expenses	1,664	3,027
Investment expenses:	8,377	20,302
Losses on sales of securities	5,162	9,069
Impairment losses on securities	71	6,664
Losses on redemption of securities	-	448
Losses on derivative transactions	2,104	1,761
Foreign exchange losses	-	832
Other investment expenses	1,038	1,525
Operating expenses and general and administrative expenses	198,042	193,651
Other ordinary expenses:	2,879	2,413
Interest expense	757	756
Losses on bad debts	18	6
Other ordinary expenses	2,103	1,650
Ordinary profit	68,973	61,771
Extraordinary income:	25,913	3,717
Gains on sales of fixed assets	313	637
Other extraordinary income	25,600	3,079
Extraordinary losses:	29,130	23,946
Losses on sales of fixed assets	871	1,265
Impairment losses on fixed assets	1,614	3,695
Provision for reserves under the special laws:	26,644	6,641
Provision for reserve for price fluctuation	26,644	6,641
Other extraordinary losses	-	12,343
Income before income taxes	65,755	41,542
Income taxes - current	4,271	3,218
Income taxes - deferred	22,003	7,225
Total income taxes	26,275	10,444
Net income	39,480	31,098

Non-Consolidated Solvency Margin Ratio

(Yen in millions)

	March 31, 2015	March 31, 2016
(A) Total amount of solvency margin	1,285,586	1,246,991
Total net assets	383,791	382,616
Reserve for price fluctuation	29,883	36,525
Contingency reserve	747	747
Catastrophe reserve	257,666	287,174
General bad debt reserve	387	372
Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions)	501,764	427,061
Net unrealized gains/(losses) on land	5,273	9,267
Excess of policyholders' contract deposits (a)	-	-
Subordinated debts, etc. (b)	50,000	50,000
Amount excluded from the margin, out of (a) and (b)	-	-
Deductions	9,945	9,747
Others	66,017	62,975
(B) Total amount of risks $\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$	319,429	300,711
General insurance risk (R ₁)	98,452	100,469
Insurance risk of third sector insurance contracts (R ₂)	-	-
Assumed interest rate risk (R ₃)	9,381	8,919
Asset management risk (R ₄)	227,288	207,334
Business administration risk (R ₅)	7,808	7,431
Catastrophe risk (R ₆)	55,290	54,827
(C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100	804.9 %	829.3 %

(3) Mitsui Direct General Insurance Co., Ltd. (Non-consolidated)**Non-Consolidated Balance Sheets**

(Yen in millions)

Items	March 31, 2015	March 31, 2016
(Assets)		
Cash, deposits and savings:	3,029	3,918
Deposits in banks	3,029	3,918
Investments in securities:	35,244	38,973
Government bonds	5,544	2,173
Municipal bonds	16,678	18,897
Corporate bonds	13,021	17,902
Tangible fixed assets:	146	213
Buildings	38	60
Other tangible fixed assets	107	153
Intangible fixed assets:	2,259	2,396
Software	2,258	2,396
Other intangible fixed assets	1	0
Other assets:	5,729	5,586
Premiums receivable	0	0
Reinsurance accounts receivable	1	-
Other receivables	3,359	3,314
Accrued income	47	59
Guarantee deposits	308	386
Suspense payments	2,010	1,824
Other assets	1	2
Bad debt reserve	(0)	(1)
Total assets	46,408	51,086
(Liabilities)		
Policy liabilities:	37,877	43,044
Outstanding claims	18,538	22,978
Underwriting reserves	19,338	20,066
Other liabilities:	1,373	1,217
Reinsurance accounts payable	0	1
Income taxes payable	107	120
Other payables	1,237	1,059
Suspense receipts	15	19
Asset retirement obligations	13	16
Accrued bonuses for employees	216	215
Reserves under the special laws:	41	49
Reserve for price fluctuation	41	49
Deferred tax liabilities	81	118
Total liabilities	39,590	44,646
(Net assets)		
Common stock	32,600	35,101
Capital surplus:	2,500	5,001
Additional paid-in capital	2,500	5,001
Retained earnings:	(28,389)	(33,816)
Other retained earnings:	(28,389)	(33,816)
Retained earnings brought forward	(28,389)	(33,816)
Total shareholders' equity	6,710	6,285
Net unrealized gains/(losses) on investments in securities	106	155
Total valuation and translation adjustments	106	155
Total net assets	6,817	6,440
Total liabilities and net assets	46,408	51,086

Non-Consolidated Statements of Income

(Yen in millions)

Items	Year ended March 31, 2015	Year ended March 31, 2016
Ordinary income:	35,363	36,704
Underwriting income:	35,230	36,592
Net premiums written	35,053	36,571
Investment income on deposit premiums from policyholders	18	21
Reversal of underwriting reserves	158	-
Other underwriting income	0	0
Investment income:	118	99
Interest and dividends income	136	111
Gains on sales of securities	0	9
Transfer of investment income on deposit premiums from policyholders	(18)	(21)
Other ordinary income	14	12
Ordinary expenses:	39,599	42,076
Underwriting expenses:	31,793	34,278
Net claims paid	24,984	26,247
Loss adjustment expenses	2,661	2,633
Commissions and collection expenses	190	229
Provision for outstanding claims	3,956	4,439
Provision for underwriting reserves	-	727
Other underwriting expenses	0	-
Investment expenses:	3	-
Losses on sales of securities	3	-
Operating expenses and general and administrative expenses	7,801	7,776
Other ordinary expenses:	1	22
Provision for bad debts	-	0
Losses on bad debts	-	0
Other ordinary expenses	1	20
Ordinary loss	4,236	5,372
Extraordinary income	-	-
Extraordinary losses:	8	18
Losses on sales of fixed assets	1	10
Provision for reserves under the special laws:	7	7
Provision for reserve for price fluctuation	7	7
Loss before income taxes	4,244	5,390
Income taxes - current	17	17
Income taxes - deferred	72	19
Total income taxes	90	37
Net loss	4,334	5,427

Non-Consolidated Solvency Margin Ratio

(Yen in millions)

	March 31, 2015	March 31, 2016
(A) Total amount of solvency margin	8,023	7,721
Total net assets	6,710	6,285
Reserve for price fluctuation	41	49
Contingency reserve	0	0
Catastrophe reserve	1,135	1,191
General bad debt reserve	0	0
Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions)	135	194
Net unrealized gains/(losses) on land	-	-
Excess of policyholders' contract deposits (a)	-	-
Subordinated debts, etc. (b)	-	-
Amount excluded from the margin, out of (a) and (b)	-	-
Deductions	-	-
Others	-	-
(B) Total amount of risks $\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$	6,269	6,701
General insurance risk (R ₁)	5,719	6,129
Insurance risk of third sector insurance contracts (R ₂)	-	-
Assumed interest rate risk (R ₃)	0	0
Asset management risk (R ₄)	735	818
Business administration risk (R ₅)	202	217
Catastrophe risk (R ₆)	300	300
(C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100	255.9 %	230.4 %

(4) Mitsui Sumitomo Aioi Life Insurance Co., Ltd. (Non-consolidated)**Non-Consolidated Balance Sheets**

(Yen in millions)

Items	March 31, 2015	March 31, 2016
(Assets)		
Cash, deposits and savings:	22,693	73,084
Cash on hand	0	0
Deposits in banks	22,693	73,084
Call loans	1,642	-
Receivables under securities borrowing transactions	326,525	275,350
Investments in securities:	2,548,787	2,765,411
Government bonds	1,483,742	1,680,750
Municipal bonds	115,568	123,431
Corporate bonds	758,835	710,132
Domesite stocks	1,633	1,315
Foreign securities	184,942	246,210
Other securities	4,064	3,570
Loans:	51,282	52,677
Policy loans	51,282	52,677
Tangible fixed assets:	5,509	4,752
Buildings	681	673
Lease assets	2,853	2,474
Other tangible fixed assets	1,974	1,604
Intangible fixed assets:	14,674	16,768
Software	3,507	5,023
Other intangible fixed assets	11,167	11,745
Due from agencies	211	139
Reinsurance accounts receivable	1,207	860
Other assets:	36,794	40,062
Other receivables	27,555	28,950
Prepaid expenses	1,761	1,632
Accrued income	6,666	7,098
Guarantee deposits	316	324
Derivative financial instruments	104	1,673
Suspense payments	364	358
Other assets	24	24
Bad debt reserve	(64)	(76)
Total assets	3,009,263	3,229,031

(Yen in millions)

Items	March 31, 2015	March 31, 2016
(Liabilities)		
Policy liabilities:	2,463,382	2,696,520
Outstanding claims	22,786	24,858
Underwriting reserves	2,433,517	2,661,796
Reserve for dividends to policyholders	7,077	9,865
Due to agencies	5,395	5,013
Reinsurance accounts payable	272	262
Other liabilities:	341,806	289,830
Payables under securities lending transactions	328,168	277,880
Income taxes payable	2,787	1,995
Other payables	114	137
Accrued expenses	5,729	5,788
Unearned income	0	0
Deposits received	81	87
Derivative financial instruments	636	105
Lease obligations	3,093	2,695
Asset retirement obligations	422	426
Suspense receipts	773	712
Reserve for pension and retirement benefits	1,874	2,187
Reserve for retirement benefits for officers	41	34
Reserves under the special laws:	4,527	5,230
Reserve for price fluctuation	4,527	5,230
Deferred tax liabilities	22,823	30,221
Total liabilities	2,840,124	3,029,301
(Net assets)		
Common stock	35,500	35,500
Capital surplus:	43,688	43,688
Additional paid-in capital	13,214	13,214
Other capital surplus	30,473	30,473
Retained earnings:	(4,501)	1,539
Other retained earnings:	(4,501)	1,539
Retained earnings brought forward	(4,501)	1,539
Total shareholders' equity	74,686	80,727
Net unrealized gains/(losses) on investments in securities	94,452	119,001
Total valuation and translation adjustments	94,452	119,001
Total net assets	169,139	199,729
Total liabilities and net assets	3,009,263	3,229,031

Non-Consolidated Statements of Income

(Yen in millions)

Items	Year ended March 31, 2015	Year ended March 31, 2016
Ordinary income:	487,594	512,568
Insurance premiums and others:	443,141	462,251
Insurance premiums	441,821	461,125
Reinsurance income	1,319	1,126
Investment income:	42,297	47,722
Interest and dividends income:	39,914	43,459
Interest on deposits	0	0
Interest and dividends on securities	38,079	41,571
Interest on loans	1,491	1,536
Other interest and dividends	343	351
Gains on sales of securities	2,351	4,262
Foreign exchange gains	16	-
Reversal of bad debts	13	-
Other ordinary income:	2,155	2,594
Receipts of annuities with special conditions	554	460
Receipts of deferred insurance claims	1,401	1,610
Other ordinary income	199	523
Ordinary expenses:	471,656	493,920
Insurance claims and others:	164,469	175,220
Insurance claims	36,241	38,732
Annuity payments	11,196	13,943
Benefits	13,689	15,848
Surrender benefits	98,608	102,443
Other refunds	3,274	2,765
Reinsurance premiums	1,458	1,487
Provision for underwriting reserves and others:	220,268	230,351
Provision for outstanding claims	1,582	2,071
Provision for underwriting reserves	218,685	228,279
Provision for interest portion of reserve for dividends to policyholders	0	0
Investment expenses:	676	2,090
Interest expense	288	292
Losses on sales of securities	206	890
Losses on derivative transactions	146	846
Foreign exchange losses	-	4
Provision for bad debts	-	13
Other investment expenses	34	41
Operating expenses	75,819	75,084
Other ordinary expenses:	10,421	11,173
Payments of deferred insurance claims	1,109	1,445
Taxes	6,136	6,187
Depreciation	2,827	3,221
Provision for reserve for pension and retirement benefits	265	312
Other ordinary expenses	83	6
Ordinary profit	15,937	18,647
Extraordinary income:	3	0
Gains on sales of fixed assets	3	0
Extraordinary losses:	1,358	735
Losses on sales of fixed assets	743	32
Provision for reserves under the special laws:	614	703
Provision for reserve for price fluctuation	614	703
Provision for reserve for dividends to policyholders	6,407	9,037
Income before income taxes	8,175	8,874
Income taxes - current	3,845	3,508
Income taxes - deferred	(76)	(675)
Total income taxes	3,768	2,833
Net income	4,406	6,041

Business Results**Amount of Policies in Force and New Policies**

(1) Policies in force (Yen in 100 millions)

	March 31, 2015		March 31, 2016	
	Number of policies (in thousands)	Amount	Number of policies (in thousands)	Amount
Individual insurance	2,600	211,276	2,767	218,310
Individual annuities	186	7,663	185	7,449
Group insurance	-	53,014	-	65,187
Group annuities	-	3	-	3

(Notes) 1. The amounts of individual annuities represent the total sum of (a) the funds to be held at the time annuity payments are to commence for the policies for which annuity payments have not yet commenced and (b) the underwriting reserves for the policies for which annuity payments have commenced.

2. The amounts of group annuities represent the underwriting reserves.

(2) New policies (Yen in 100 millions)

	Year ended March 31, 2015				Year ended March 31, 2016			
	Number of policies (in thousands)	Amount	New policies	Net increase by conversion	Number of policies (in thousands)	Amount	New policies	Net increase by conversion
Individual insurance	338	24,448	24,448	-	309	23,988	23,988	-
Individual annuities	6	363	363	-	5	245	245	-
Group insurance	-	887	887	-	-	10,059	10,059	-
Group annuities	-	-	-	-	-	-	-	-

(Note) The amounts of individual annuities represent the funds to be held at the time annuity payments are to commence.

Annualized Premiums

(1) Policies in force (Yen in 100 millions)

	March 31, 2015	March 31, 2016
Individual insurance	3,098	3,327
Individual annuities	436	429
Total:	3,534	3,757
Medical coverage, living benefits, etc.	705	787

(2) New policies (Yen in 100 millions)

	Year ended March 31, 2015	Year ended March 31, 2016
Individual insurance	442	468
Individual annuities	20	13
Total:	462	481
Medical coverage, living benefits, etc.	144	135

(Notes) 1. An annualized premium is the annual total of premiums that is obtained by multiplying the amount of a single payment with the number of payments per year in accordance with the premium payment method. An annualized premium for a lump-sum payment policy is the premium divided by the number of years of coverage.

2. "Medical coverage, living benefits, etc." represents the portion of annualized premiums that corresponds to medical coverage benefits (for hospitalization, surgeries, etc.), living benefits (for specified diseases, nursing care, etc.) and premium waiver benefits (excluding those for disability, but including those for specified diseases, nursing care, etc.).

Non-Consolidated Business Performance

(Yen in millions)

	Year ended March 31, 2015	Year ended March 31, 2016	Change
Fundamental revenues:	485,214	508,306	23,091
Insurance premiums and others	443,141	462,251	19,110
Fundamental expenses	469,103	488,869	19,765
Fundamental profit	16,111	19,437	3,326
Capital gains/(losses)	2,015	2,520	504
Non-recurring gains/(losses)	(2,188)	(3,309)	(1,120)
Ordinary profit	15,937	18,647	2,710
Extraordinary income	3	0	(3)
Extraordinary losses	1,358	735	(622)
Provision for reserve for dividends to policyholders	6,407	9,037	2,629
Income taxes	3,768	2,833	(935)
Net income	4,406	6,041	1,635

Non-Consolidated Solvency Margin Ratio

(Yen in millions)

	March 31, 2015	March 31, 2016
(A) Total amount of solvency margin	330,141	380,460
Total capital	74,686	80,727
Reserve for price fluctuation	4,527	5,230
Contingency reserve	25,852	29,150
General bad debt reserve	9	11
Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions) x 90%	119,392	148,752
Net unrealized gains/(losses) on land x 85%	-	-
Excess of continued Zillmerized reserve (a)	134,117	142,443
Subordinated debts, etc. (b)	-	-
Amount excluded from the margin, out of (a) and (b)	(28,747)	(26,894)
Brought in capital	-	-
Deductions	-	-
Others	304	1,038
(B) Total amount of risks $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$	46,175	47,604
Insurance risk (R ₁)	14,832	15,906
Insurance risk of third sector insurance contracts (R ₈)	7,572	9,660
Assumed interest rate risk (R ₂)	3,011	3,049
Minimum guarantee risk (R ₇)	-	-
Asset management risk (R ₃)	35,269	35,576
Business administration risk (R ₄)	1,820	1,283
(C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100	1,429.9 %	1,598.4 %

(5) Mitsui Sumitomo Primary Life Insurance Co., Ltd. (Non-consolidated)**Non-Consolidated Balance Sheets**

(Yen in millions)

Items	March 31, 2015	March 31, 2016
(Assets)		
Cash, deposits and savings:	23,623	136,349
Deposits in banks	23,623	136,349
Call loans	129,694	16,175
Monetary claims bought	-	34,997
Money trusts	526,168	813,920
Investments in securities:	3,852,767	3,906,188
Government bonds	59,500	59,983
Municipal bonds	11,965	13,881
Corporate bonds	38,078	42,637
Foreign securities	1,127,103	1,255,692
Other securities	2,616,120	2,533,993
Loans:	487	160,609
Policy loans	487	436
General loans	-	160,173
Tangible fixed assets:	839	749
Buildings	303	276
Lease assets	465	322
Other tangible fixed assets	70	150
Intangible fixed assets:	4,558	4,748
Software	4,505	4,722
Lease assets	52	25
Reinsurance accounts receivable	111	139
Other assets:	93,820	83,598
Other receivables	68,101	70,412
Prepaid expenses	163	300
Accrued income	11,435	11,719
Guarantee deposits	13,140	135
Derivative financial instruments	-	184
Suspense payments	980	845
Deferred tax assets	29,961	33,754
Total assets	4,662,032	5,191,230
(Liabilities)		
Policy liabilities:	4,463,755	4,888,353
Outstanding claims	9,968	9,605
Underwriting reserves	4,453,787	4,878,748
Due to agencies	6,914	9,668
Reinsurance accounts payable	2,973	3,074
Other liabilities:	36,774	110,019
Income taxes payable	714	2,110
Other payables	25,683	77,114
Accrued expenses	4,324	5,086
Deposits received	800	19,181
Derivative financial instruments	-	36
Cash collateral received under derivative transactions	40	-
Lease obligations	540	368
Asset retirement obligations	127	130
Suspense receipts	4,543	5,990
Reserves under the special laws:	41,766	55,093
Reserve for price fluctuation	41,766	55,093
Total liabilities	4,552,185	5,066,210
(Net assets)		
Common stock	41,060	41,060
Capital surplus:	24,735	24,735
Additional paid-in capital	24,735	24,735
Retained earnings:	33,094	48,686
Legal earned reserve	399	859
Other retained earnings:	32,694	47,826
Retained earnings brought forward	32,694	47,826
Total shareholders' equity	98,889	114,481
Net unrealized gains/(losses) on investments in securities	10,957	10,538
Total valuation and translation adjustments	10,957	10,538
Total net assets	109,847	125,019
Total liabilities and net assets	4,662,032	5,191,230

Non-Consolidated Statements of Income

(Yen in millions)

Items	Year ended March 31, 2015	Year ended March 31, 2016
Ordinary income:	1,572,927	1,366,244
Insurance premiums and others:	1,055,505	1,300,187
Insurance premiums	1,054,049	1,299,457
Reinsurance income	1,456	730
Investment income:	513,412	62,867
Interest and dividends income:	41,248	47,603
Interest on deposits	128	111
Interest and dividends on securities	40,816	45,143
Interest on loans	10	2,024
Other interest and dividends	293	323
Investment gains on money trusts	87,686	-
Gains on sales of securities	34,270	15,264
Investment gains on separate accounts	350,206	-
Other ordinary income:	4,009	3,189
Receipts of annuities with special conditions	3,042	2,814
Reversal of outstanding claims	851	363
Other ordinary income	115	12
Ordinary expenses:	1,555,165	1,326,285
Insurance claims and others:	967,903	638,577
Insurance claims	54,943	54,099
Annuity payments	61,262	73,523
Benefits	171,243	201,591
Surrender benefits	644,690	269,732
Other refunds	2,375	3,245
Reinsurance premiums	33,387	36,385
Provision for underwriting reserves and others:	471,512	424,961
Provision for underwriting reserves	471,512	424,961
Investment expenses:	35,300	160,486
Interest expense	0	3
Investment losses on money trusts	-	16,492
Losses on sales of securities	-	352
Losses on redemption of securities	-	0
Losses on derivative transactions	184	93
Foreign exchange losses	34,893	67,234
Other investment expenses	222	156
Investment losses on separate accounts	-	76,153
Operating expenses	70,829	90,035
Other ordinary expenses:	9,620	12,224
Taxes	8,401	10,696
Depreciation	1,217	1,526
Other ordinary expenses	2	2
Ordinary profit	17,761	39,959
Extraordinary income	-	-
Extraordinary losses:	1,642	13,327
Losses on sales of fixed assets	12	1
Provision for reserves under the special laws:	1,630	13,326
Provision for reserve for price fluctuation	1,630	13,326
Income before income taxes	16,118	26,631
Income taxes - current	3,766	12,187
Income taxes - deferred	(72)	(3,447)
Total income taxes	3,694	8,739
Net income	12,424	17,892

Business Results**Amount of Policies in Force and New Policies**

(1) Policies in force (Yen in 100 millions)

	March 31, 2015		March 31, 2016	
	Number of policies (in thousands)	Amount	Number of policies (in thousands)	Amount
Individual insurance	264	15,489	449	24,467
Individual annuities	339	28,721	325	24,640
Group insurance	-	-	-	-
Group annuities	-	-	-	-

(Note) The amounts of individual annuities represent the total sum of (a) the funds to be held at the time annuity payments are to commence (the premium reserves in the case of individual variable annuities) for the policies for which annuity payments have not yet commenced and (b) the underwriting reserves for the policies for which annuity payments have commenced.

(2) New policies (Yen in 100 millions)

	Year ended March 31, 2015				Year ended March 31, 2016			
	Number of policies (in thousands)	Amount	New policies	Net increase by conversion	Number of policies (in thousands)	Amount	New policies	Net increase by conversion
Individual insurance	157	8,622	8,622	-	205	10,965	10,965	-
Individual annuities	28	1,625	1,625	-	29	1,660	1,660	-
Group insurance	-	-	-	-	-	-	-	-
Group annuities	-	-	-	-	-	-	-	-

(Note) The amounts of individual annuities represent the funds to be held at the time annuity payments are to commence (the premium reserves at the time of enrollment in the case of individual variable annuities).

Annualized Premiums

(1) Policies in force (Yen in 100 millions)

	March 31, 2015	March 31, 2016
Individual insurance	1,014	1,598
Individual annuities	3,500	3,242
Total:	4,515	4,840
Medical coverage, living benefits, etc.	1	0

(2) New policies (Yen in 100 millions)

	Year ended March 31, 2015	Year ended March 31, 2016
Individual insurance	584	736
Individual annuities	1,150	1,060
Total:	1,734	1,796
Medical coverage, living benefits, etc.	-	-

(Notes) 1. An annualized premium is the annual total of premiums that is obtained by multiplying the amount of a single payment with the number of payments per year in accordance with the premium payment method. An annualized premium for a lump-sum payment policy is the premium divided by the number of years of coverage.

2. "Medical coverage, living benefits, etc." represents the portion of annualized premiums that corresponds to medical coverage benefits (for hospitalization, surgeries, etc.), living benefits (for specified diseases, nursing care, etc.) and premium waiver benefits (excluding those for disability, but including those for specified diseases, nursing care, etc.).

Non-Consolidated Business Performance

(Yen in millions)

	Year ended March 31, 2015	Year ended March 31, 2016	Change
Fundamental revenues:	1,479,972	1,368,535	(111,437)
Insurance premiums and others	1,055,505	1,300,187	244,681
Fundamental expenses	1,513,378	1,354,224	(159,154)
Fundamental profit	(33,406)	14,311	47,717
Capital gains/(losses)	57,877	27,637	(30,240)
Non-recurring gains/(losses)	(6,710)	(1,988)	4,721
Ordinary profit	17,761	39,959	22,198
Extraordinary income	-	-	-
Extraordinary losses	1,642	13,327	11,685
Provision for reserve for dividends to policyholders	-	-	-
Income taxes	3,694	8,739	5,045
Net income	12,424	17,892	5,467

Non-Consolidated Solvency Margin Ratio

(Yen in millions)

	March 31, 2015	March 31, 2016
(A) Total amount of solvency margin	323,085	438,444
Total capital	96,689	110,384
Reserve for price fluctuation	41,766	55,093
Contingency reserve	71,170	73,159
General bad debt reserve	-	-
Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions) x 90%	13,861	13,173
Net unrealized gains/(losses) on land x 85%	-	-
Excess of continued Zillmerized reserve (a)	87,411	169,946
Subordinated debts, etc. (b)	-	-
Amount excluded from the margin, out of (a) and (b)	-	-
Brought in capital	-	-
Deductions	-	-
Others	12,186	16,687
(B) Total amount of risks $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$	73,451	88,978
Insurance risk (R ₁)	36	55
Insurance risk of third sector insurance contracts (R ₈)	10	7
Assumed interest rate risk (R ₂)	31,165	36,504
Minimum guarantee risk (R ₇)	6,259	4,218
Asset management risk (R ₃)	34,585	46,509
Business administration risk (R ₄)	1,441	1,745
(C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100	879.7 %	985.5 %

3. Supplementary Information on Business Results for the Year Ended March 31, 2016 for Press Conference

(1) Mitsui Sumitomo Insurance Co., Ltd. (Non-consolidated)

1. Basic Information

(Yen in 100 millions)

	Year ended March 31, 2015 (A)	Six months ended September 30, 2015 (B)	Year ended March 31, 2016 (C)	Change (C) - (A)	Change (C) - (B)	
1	Net premiums written	14,458	8,015	15,074	616	-
	Change ratio	4.4 %	9.9 %	4.3 %	(0.1)%	(5.6)%
2	Total assets	67,900	69,728	67,865	(34)	(1,862)
3	Net loss ratio	62.2 %	52.7 %	58.9 %	(3.3)%	6.2 %
4	Net expense ratio	31.8 %	29.8 %	31.0 %	(0.8)%	1.2 %
5	Combined ratio	94.0 %	82.5 %	89.9 %	(4.1)%	7.4 %
	Underwriting result ratio	6.0 %	17.5 %	10.1 %	4.1 %	(7.4)%
6	Voluntary automobile insurance					
	Net premiums written	6,262	3,256	6,456	193	-
	Change ratio	2.9 %	3.7 %	3.1 %	0.2 %	(0.6)%
	Underwriting result ratio	6.9 %	13.5 %	9.5 %	2.6 %	(4.0)%
	Net loss ratio	60.9 %	56.1 %	59.2 %	(1.7)%	3.1 %
	Net expense ratio	32.2 %	30.4 %	31.3 %	(0.9)%	0.9 %
7	Fire and allied insurance					
	Net premiums written	2,226	1,518	2,424	198	-
	Change ratio	4.9 %	41.9 %	8.9 %	4.0 %	(33.0)%
	Underwriting result ratio	(6.7)%	26.0 %	6.6 %	13.3 %	(19.4)%
	Net loss ratio	67.0 %	39.7 %	55.2 %	(11.8)%	15.5 %
	Net expense ratio	39.7 %	34.3 %	38.2 %	(1.5)%	3.9 %
8	Number of employees	14,859	14,818	14,691	(168)	(127)
9	Number of agencies	43,055	42,868	42,198	(857)	(670)

- (Notes) 1. Net premiums written and ratios are presented exclusive of Good Result Return premiums of the automobile insurance product "ModoRich", which contains a special clause related to premium adjustment and refund at maturity.
2. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100
3. Net expense ratio = (commissions and collection expenses + operating expenses and general administrative expenses for underwriting) / net premiums written x 100
4. Combined ratio = net loss ratio + net expense ratio
5. Underwriting result ratio = 100 - combined ratio

(Reference) Consolidated Business Performance of MS&AD Insurance Group Holdings, Inc. (Yen in 100 millions)

	Year ended March 31, 2015 (A)	Six months ended September 30, 2015 (B)	Year ended March 31, 2016 (C)	Change (C) - (A)	Change (C) - (B)	
1	Ordinary income	46,913	25,064	50,133	3,220	-
2	Net premiums written	29,407	16,200	30,789	1,382	-
	Change ratio	4.7 %	9.0 %	4.7 %	-	(4.3)%
3	Life insurance premiums	7,217	6,085	13,563	6,346	-
	Change ratio	6.3 %	22.5 %	87.9 %	81.6 %	65.4 %
4	Ordinary profit/(loss)	2,870	1,224	2,915	45	-
5	Net income/(loss) attributable to owners of the parent	1,362	860	1,815	452	-

- (Notes) 1. Ordinary income and net premiums written are presented exclusive of Good Result Return premiums of Mitsui Sumitomo Insurance's proprietary automobile insurance product "ModoRich", which contains a special clause related to premium adjustment and refund at maturity.
2. The provisional accounting treatment of the business combination occurring in the year ended March 31, 2015 was finalized in the year ended March 31 2016, which is reflected in the figures for six months ended September 30, 2015.

2. Other Information**(a) Non-performing assets****Risk-monitored loans**

(Yen in 100 millions)

	March 31, 2015	September 30, 2015	March 31, 2016
Loans to borrowers in bankruptcy	0	0	0
Overdue loans	3	3	1
Loans overdue for three months or more	5	5	5
Restructured loans	5	5	5
Total	14	15	12
Ratio to total loans	0.3 %	0.3 %	0.3 %

(Reference) Total loans	4,986	4,719	4,486
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Results of self-assessment of assets

(Yen in 100 millions)

	March 31, 2015	September 30, 2015	March 31, 2016
Non-classified	66,365	68,273	62,946
Category II	1,454	1,381	4,889
Category III	52	46	4
Category IV	63	61	99
Subtotal (Categories II - IV)	1,570	1,490	4,992
Total	67,936	69,764	67,939

(Note) "Total" represents the balances before write-off conducted based on self-assessment of assets (including impairment losses on securities and fixed assets).

(b) Impairment losses on securities

(Yen in 100 millions)

	Year ended March 31, 2015	Six months ended September 30, 2015	Year ended March 31, 2016
Domestic bonds	-	-	-
Domestic stocks	0	34	72
Foreign securities	33	-	-
Other securities	0	-	0
Total	33	34	72

Rules for recognition of impairment

In principle, the Company recognizes impairment losses on securities with practically determinable fair value if the fair value declines by 30% or more from the cost.

(c) Impairment losses on fixed assets

(Yen in 100 millions)

	Year ended March 31, 2015	Six months ended September 30, 2015	Year ended March 31, 2016
Land	10	0	72
Buildings	3	1	10
Others	-	-	-
Total	14	1	82

(d) Unrealized gains and losses on investments in securities

(Yen in 100 millions)

	March 31, 2015	September 30, 2015	March 31, 2016
Domestic bonds	1,197	1,186	1,910
Domestic stocks	14,706	12,434	10,403
Foreign securities	388	238	166
Other securities	43	36	44
Total	16,335	13,896	12,524

(Notes) 1. The above table describes available-for-sale securities with practically determinable fair value.

2. Monetary claims bought are included in "Other securities".

(e) Losses caused by natural disasters in Japan (Yen in 100 millions)

	Year ended March 31, 2015	Six months ended September 30, 2015	Year ended March 31, 2016
Direct claims paid	173	59	403
Net claims paid	163	57	359
Outstanding claims	20	294	20

(Note) The above table describes losses caused by natural disasters in Japan incurred during the respective period.

(f) Catastrophe reserve (Yen in 100 millions)

Lines of insurance	March 31, 2015			September 30, 2015			March 31, 2016		
	Balance	Reserve Ratio	Provision	Balance	Reserve Ratio	Provision	Balance	Reserve Ratio	Provision
Fire and allied	1,181	53.2 %	352	1,320	43.6 %	139	1,402	58.0 %	220
Marine	723	110.8 %	29	739	104.2 %	16	753	112.6 %	30
Personal accident	623	41.6 %	46	646	43.5 %	23	631	44.8 %	44
Voluntary automobile	217	3.5 %	200	322	4.9 %	104	380	5.9 %	206
Other	1,553	77.0 %	108	1,620	68.2 %	66	1,656	73.7 %	121
Total	4,299	34.0 %	738	4,649	32.9 %	349	4,825	36.6 %	624

(Notes) 1. Reserve ratio = catastrophe reserve / (net premiums written (excluding premiums of residential earthquake insurance and compulsory automobile liability insurance and Good Result Return premiums of the automobile insurance product "ModoRich")) x 100

Reserve ratio for September 30 is calculated on an annualized basis using net premiums written multiplied by two as a denominator.

2. Provision = gross provision

(g) Reinsurance assumed (Yen in 100 millions)

Lines of insurance	Year ended March 31, 2015		Year ended March 31, 2016	
	Net reinsurance assumed premiums written	Net reinsurance assumed claims paid	Net reinsurance assumed premiums written	Net reinsurance assumed claims paid
Fire and allied	412	281	351	232
Marine	155	58	153	64
Personal accident	10	7	10	6
Voluntary automobile	39	34	34	28
Compulsory automobile liability	1,381	1,341	1,441	1,358
Other	180	70	200	101
Total	2,178	1,794	2,192	1,791

(h) Reinsurance ceded (Yen in 100 millions)

Lines of insurance	Year ended March 31, 2015		Year ended March 31, 2016	
	Net reinsurance ceded premiums written	Net reinsurance ceded claims paid	Net reinsurance ceded premiums written	Net reinsurance ceded claims paid
Fire and allied	1,086	247	1,076	242
Marine	385	181	396	212
Personal accident	80	34	91	36
Voluntary automobile	72	48	79	48
Compulsory automobile liability	1,295	1,302	1,301	1,310
Other	455	187	540	263
Total	3,375	2,001	3,485	2,115

(2) Aioi Nissay Dowa Insurance Co., Ltd. (Non-consolidated)

1. Basic Information

(Yen in 100 millions)

	Year ended March 31, 2015 (A)	Six months ended September 30, 2015 (B)	Year ended March 31, 2016 (C)	Change (C) - (A)	Change (C) - (B)	
1	Net premiums written	11,608	6,135	11,920	312	-
	Change ratio	1.4 %	5.1 %	2.7 %	1.3 %	(2.4)%
2	Total assets	34,707	34,301	34,185	(521)	(116)
3	Net loss ratio	63.2 %	55.3 %	59.2 %	(4.0)%	3.9 %
4	Net expense ratio	35.0 %	33.7 %	34.3 %	(0.7)%	0.6 %
5	Combined ratio	98.2 %	89.0 %	93.5 %	(4.7)%	4.5 %
	Underwriting result ratio	1.8 %	11.0 %	6.5 %	4.7 %	(4.5)%
6	Voluntary automobile insurance					
	Net premiums written	6,652	3,396	6,718	66	-
	Change ratio	1.0 %	1.8 %	1.0 %	-	(0.8)%
	Underwriting result ratio	4.4 %	11.2 %	7.8 %	3.4 %	(3.4)%
	Net loss ratio	61.0 %	55.7 %	58.1 %	(2.9)%	2.4 %
	Net expense ratio	34.6 %	33.1 %	34.1 %	(0.5)%	1.0 %
7	Fire and allied insurance					
	Net premiums written	1,449	892	1,676	227	-
	Change ratio	6.8 %	34.8 %	15.7 %	8.9 %	(19.1)%
	Underwriting result ratio	(13.0)%	15.3 %	5.0 %	18.0 %	(10.3)%
	Net loss ratio	66.2 %	41.4 %	51.9 %	(14.3)%	10.5 %
	Net expense ratio	46.8 %	43.3 %	43.1 %	(3.7)%	(0.2)%
8	Number of employees	12,973	13,474	13,260	287	(214)
9	Number of agencies	53,581	53,842	53,621	40	(221)

(Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100

2. Net expense ratio = (commissions and collection expenses + operating expenses and general administrative expenses for underwriting) / net premiums written x 100

3. Combined ratio = net loss ratio + net expense ratio

4. Underwriting result ratio = 100 - combined ratio

(Reference) Consolidated Business Performance of MS&AD Insurance Group Holdings, Inc.

Please refer to page 37.

2. Other Information**(a) Non-performing assets****Risk-monitored loans**

(Yen in 100 millions)

	March 31, 2015	September 30, 2015	March 31, 2016
Loans to borrowers in bankruptcy	-	-	-
Overdue loans	5	4	3
Loans overdue for three months or more	3	3	3
Restructured loans	14	13	13
Total	23	22	20
Ratio to total loans	1.0 %	1.0 %	0.9 %

(Reference) Total loans	2,262	2,233	2,218
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Results of self-assessment of assets

(Yen in 100 millions)

	March 31, 2015	September 30, 2015	March 31, 2016
Non-classified	34,558	33,940	33,659
Category II	202	258	434
Category III	1	0	0
Category IV	16	40	83
Subtotal (Categories II - IV)	219	299	518
Total	34,778	34,239	34,177

(Note) "Total" represents the balances before write-off conducted based on self-assessment of assets (including impairment losses on securities and fixed assets).

(b) Impairment losses on securities

(Yen in 100 millions)

	Year ended March 31, 2015	Six months ended September 30, 2015	Year ended March 31, 2016
Domestic bonds	-	-	-
Domestic stocks	0	10	66
Foreign securities	0	-	0
Other securities	-	-	-
Total	0	10	66

Rules for recognition of impairment

In principle, the Company recognizes impairment losses on securities with practically determinable fair value if the fair value declines by 30% or more from the cost.

(c) Impairment losses on fixed assets

(Yen in 100 millions)

	Year ended March 31, 2015	Six months ended September 30, 2015	Year ended March 31, 2016
Land	4	15	22
Buildings	11	7	14
Others	-	-	-
Total	16	22	36

(d) Unrealized gains and losses on investments in securities

(Yen in 100 millions)

	March 31, 2015	September 30, 2015	March 31, 2016
Domestic bonds	515	520	838
Domestic stocks	4,209	3,482	3,248
Foreign securities	746	671	597
Other securities	84	57	52
Total	5,556	4,732	4,736

(Notes) 1. The above table describes available-for-sale securities with practically determinable fair value.

2. Monetary claims bought are included in "Other securities".

(e) Losses caused by natural disasters in Japan (Yen in 100 millions)

	Year ended March 31, 2015	Six months ended September 30, 2015	Year ended March 31, 2016
Direct claims paid	113	51	278
Net claims paid	107	49	268
Outstanding claims	9	232	29

(Note) The above table describes losses caused by natural disasters in Japan incurred during the respective period.

(f) Catastrophe reserve (Yen in 100 millions)

Lines of insurance	March 31, 2015			September 30, 2015			March 31, 2016		
	Balance	Reserve Ratio	Provision	Balance	Reserve Ratio	Provision	Balance	Reserve Ratio	Provision
Fire and allied	984	68.2 %	136	1,057	59.4 %	72	1,121	67.1 %	136
Marine	137	181.8 %	0	138	233.1 %	0	138	240.1 %	0
Personal accident	611	88.0 %	22	622	91.3 %	10	631	99.4 %	20
Voluntary automobile	213	3.2 %	213	322	4.8 %	109	299	4.5 %	215
Other	542	51.3 %	53	570	47.7 %	30	591	52.6 %	56
Total	2,490	25.1 %	427	2,710	25.8 %	222	2,782	27.3 %	429

(Notes) 1. Reserve ratio = catastrophe reserve / (net premiums written (excluding premiums of residential earthquake insurance and compulsory automobile liability insurance)) x 100

Reserve ratio for September 30 is calculated on an annualized basis using net premiums written multiplied by two as a denominator.

2. Provision = gross provision

(g) Reinsurance assumed (Yen in 100 millions)

Lines of insurance	Year ended March 31, 2015		Year ended March 31, 2016	
	Net reinsurance assumed premiums written	Net reinsurance assumed claims paid	Net reinsurance assumed premiums written	Net reinsurance assumed claims paid
Fire and allied	259	79	325	90
Marine	46	19	61	18
Personal accident	24	13	25	13
Voluntary automobile	208	149	150	118
Compulsory automobile liability	1,216	1,233	1,245	1,227
Other	298	174	314	225
Total	2,053	1,670	2,123	1,694

(h) Reinsurance ceded (Yen in 100 millions)

Lines of insurance	Year ended March 31, 2015		Year ended March 31, 2016	
	Net reinsurance ceded premiums written	Net reinsurance ceded claims paid	Net reinsurance ceded premiums written	Net reinsurance ceded claims paid
Fire and allied	950	235	948	118
Marine	13	16	3	3
Personal accident	54	20	56	19
Voluntary automobile	29	22	24	7
Compulsory automobile liability	1,377	1,430	1,378	1,380
Other	456	268	492	349
Total	2,881	1,993	2,903	1,878

(Reference)

(Revision of Numerical Targets of Medium-term Management Plan)

The company has decided to revise numerical management targets of medium-term management plan “Next Challenge 2017” which covers the period from fiscal 2014 through fiscal 2017, based on the most recent business results and forecast of future business performance.

(Yen in 100millions)

	Results for year ended March 31, 2016	Initial Targets for FY 2017 announced in June 2014	Revised Targets for FY 2017
Group Core Profit ^(Note 1) :	1,475	1,600	2,200
Domestic non-life insurance business	919	1,000	1,350
Domestic life insurance business	250	160	150
International business	279	390	650
Financial services business and Risk-related services business	26	50	50
Group ROE ^(Note 2)	5.2 %	7.0 %	7.5 %

Net premiums written	30,789	31,000	35,700
Combined ratio (Domestic non-life insurance) ^(Note 3)	91.6 %	95% or below	Approx. 93%
Increase in EV of Mitsui Sumitomo Aioi Life Insurance Co., Ltd.	(520)	Over 450	Over 500

(Notes) 1. Group Core Profit = Consolidated net income – Net capital gains/losses on stock portfolio (gains/losses on sales, etc.) – Net evaluation gains/losses on credit derivatives – Other incidental factors + Equity in earnings of the non-consolidated group companies

2. Group ROE = Group Core Profit / Consolidated net assets (excluding non-controlling interests; average of beginning and ending balances)

3. Combined ratio (Domestic non-life insurance) is calculated based on the total amounts of Mitsui Sumitomo Insurance Co., Ltd., Aioi Nissay Dowa Insurance Co., Ltd. and Mitsui Direct General Insurance Co., Ltd.