

## SUMMARY OF FINANCIAL STATEMENTS FOR THE NINE MONTHS ENDED DECEMBER 31, 2023

February 14, 2024

Name of Listed Company: **MS&AD Insurance Group Holdings, Inc.**  
 Stock Exchange Listing: Tokyo Stock Exchange and Nagoya Stock Exchange  
 Securities Code Number: 8725  
 URL: <https://www.ms-ad-hd.com>  
 Representative: Noriyuki Hara, President & CEO  
 Contact: Corporate Communications and Investor Relations Dept.  
<https://www.ms-ad-hd.com/en/ir/contact.html>

Scheduled date to file the Quarterly Securities Report: February 14, 2024

Scheduled date to commence dividend payments: -

Explanatory material for business results: Available

IR Conference (for institutional investors and analysts): To be held

(Note) Amounts of less than one million yen are truncated.

### 1. Consolidated Financial Highlights for the Nine Months Ended December 31, 2023 (April 1, 2023 to December 31, 2023)

#### (1) Consolidated business performance

(Yen in millions)

	Ordinary income		Ordinary profit		Net income attributable to owners of the parent	
Nine months ended December 31, 2023	4,947,791	23.4 %	386,579	74.0 %	281,596	102.6 %
Nine months ended December 31, 2022	4,010,010	- %	222,216	- %	139,007	- %

Percent figures represent changes from the corresponding period of the preceding year.

(Note) Comprehensive income For the nine months ended December 31, 2023: ¥ 924,014 million - %  
 For the nine months ended December 31, 2022: ¥ (189,787) million - %

(Yen)

	Net income attributable to owners of the parent per share - Basic	Net income attributable to owners of the parent per share - Diluted
Nine months ended December 31, 2023	529.56	529.44
Nine months ended December 31, 2022	257.29	257.20

(Note) Overseas consolidated subsidiaries and overseas equity method associates have adopted International Financial Reporting Standards (IFRS) 17 "Insurance Contracts" from the beginning of the nine months ended December 31, 2023, since these entities have already adopted IFRS. The figures for the nine months ended December 31, 2022 are presented on IFRS 17 basis retrospectively. Change ratios for the nine months ended December 31, 2022 are not available and not presented on this table.

#### (2) Consolidated financial conditions

(Yen in millions)

	Total assets	Net assets	Ratio of net assets less non-controlling interests to total assets
December 31, 2023	25,842,307	3,912,661	14.9 %
March 31, 2023	24,349,984	3,139,501	12.7 %

(Reference) Net assets less non-controlling interests As of December 31, 2023: ¥ 3,862,092 million  
 As of March 31, 2023: ¥ 3,091,561 million

(Note) Overseas consolidated subsidiaries and overseas equity method associates have adopted International Financial Reporting Standards (IFRS) 17 "Insurance Contracts" from the beginning of the nine months ended December 31, 2023, since these entities have already adopted IFRS. The figures as of March 31, 2023 are presented on IFRS 17 basis retrospectively.

### 2. Dividends

(Yen)

	Dividends per share				
	1st quarter	2nd quarter	3rd quarter	4th quarter	Annual total
Year ended March 31, 2023	-	100.00	-	100.00	200.00
Year ending March 31, 2024	-	120.00	-		
Year ending March 31, 2024 (Forecast)				120.00	240.00

(Note) Revision of the latest announced dividends per share forecast: None

### 3. Consolidated Earnings Forecasts for the Year Ending March 31, 2024 (April 1, 2023 to March 31, 2024)

(Yen in millions)

	Ordinary profit		Net income attributable to owners of the parent		Net income attributable to owners of the parent per share (Yen)
Year ending March 31, 2024	400,000	36.9 %	280,000	32.7 %	527.37

Percent figures represent changes from the preceding year.

(Note) Revision of the latest announced earnings forecasts: None

**\* Notes**

(1) Changes in significant subsidiaries for the period (changes in specified subsidiaries resulting in changes in scope of consolidation): None

(2) Adoption of special accounting methods allowed to be applied to quarterly consolidated financial statements: Yes  
(Note) For details, please refer to “Adoption of Special Accounting Methods Allowed to be Applied to Quarterly Consolidated Financial Statements” on page 5 of the Appendix.

(3) Changes in accounting policies and accounting estimates and restatements

1. Changes in accounting policies due to revisions of accounting standards: Yes

2. Changes in accounting policies other than above: None

3. Changes in accounting estimates: None

4. Restatements: None

(Note) For details, please refer to “Changes in Accounting Policies” on page 5 of the Appendix.

(4) Number of shares of issued stock (common stock)

1. Number of shares of issued stock (including treasury stock)

As of December 31, 2023: 536,071,400 shares

As of March 31, 2023: 535,967,347 shares

2. Number of shares of treasury stock

As of December 31, 2023: 7,612,141 shares

As of March 31, 2023: 1,698,413 shares

3. Average number of shares of outstanding stock

For the nine months ended December 31, 2023: 531,753,689 shares

For the nine months ended December 31, 2022: 540,271,548 shares

**\* This report is outside the scope of the external auditor's quarterly review.**

**\* Notes to the earnings forecasts**

Any earnings forecasts in this report have been made based on the information available to MS&AD Insurance Group Holdings, Inc. (“the Company”) as of the disclosure date of the report and certain assumptions, and therefore do not guarantee future performance. Actual results may differ substantially from these forecasts depending on various factors. The forecasts of consolidated ordinary income for the current fiscal year is not disclosed due to difficulties in calculating reasonable forecast figures stemming from a high susceptibility to natural disasters and market conditions.

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# Consolidated Financial Statements and Main Notes

## 1. Consolidated Balance Sheets

(Yen in millions)

	March 31, 2023	December 31, 2023
<b>Assets</b>		
Cash, deposits and savings	2,771,981	3,021,440
Monetary claims bought	142,976	188,413
Money trusts	2,082,012	2,304,735
Investments in securities	16,144,021	17,200,763
Loans	959,478	975,684
Tangible fixed assets	476,711	467,965
Intangible fixed assets	496,124	500,994
Other assets	1,116,656	1,079,303
Assets for retirement benefits	36,372	43,618
Deferred tax assets	102,114	46,348
Customers' liabilities under acceptances and guarantees	27,524	22,772
Bad debt reserve	(5,990)	(9,732)
<b>Total assets</b>	<b>24,349,984</b>	<b>25,842,307</b>
<b>Liabilities</b>		
Policy liabilities:	18,357,164	18,874,391
Outstanding claims	2,590,000	2,771,338
Underwriting reserves	15,767,164	16,103,052
Bonds issued	714,743	715,261
Other liabilities	1,628,137	1,724,540
Liabilities for pension and retirement benefits	141,137	146,389
Reserve for retirement benefits for officers	133	89
Accrued bonuses for employees	28,444	12,662
Reserve for stock payments	1,009	1,766
Reserves under the special laws:	277,998	283,197
Reserve for price fluctuation	277,998	283,197
Deferred tax liabilities	34,190	148,574
Acceptances and guarantees	27,524	22,772
<b>Total liabilities</b>	<b>21,210,482</b>	<b>21,929,646</b>
<b>Net assets</b>		
Shareholders' equity:		
Common stock	100,808	101,076
Capital surplus	345,144	345,327
Retained earnings	1,383,907	1,546,697
Treasury stock	(6,662)	(37,515)
<b>Total shareholders' equity</b>	<b>1,823,199</b>	<b>1,955,584</b>
Accumulated other comprehensive income:		
Net unrealized gains/(losses) on investments in securities	1,216,563	1,672,242
Net deferred gains/(losses) on hedges	(21,996)	(29,650)
Foreign currency translation adjustments	80,611	283,072
Accumulated actuarial gains/(losses) on retirement benefits	(9,448)	(9,236)
Net unrealized gains/(losses) on policy liabilities for foreign subsidiaries, etc.	2,632	(9,921)
<b>Total accumulated other comprehensive income</b>	<b>1,268,362</b>	<b>1,906,508</b>
Stock acquisition rights	558	391
Non-controlling interests	47,381	50,177
<b>Total net assets</b>	<b>3,139,501</b>	<b>3,912,661</b>
<b>Total liabilities and net assets</b>	<b>24,349,984</b>	<b>25,842,307</b>

## 2. Consolidated Statements of Income and Comprehensive Income (Consolidated Statements of Income)

(Yen in millions)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Ordinary income:	4,010,010	4,947,791
Underwriting income:	3,387,816	4,025,371
Net premiums written	2,971,870	3,230,476
Deposit premiums from policyholders	33,097	26,499
Investment income on deposit premiums from policyholders	24,983	25,306
Life insurance premiums	215,022	717,573
Reversal of underwriting reserves	129,668	-
Investment income:	605,436	890,199
Interest and dividends income	267,915	317,577
Investment gains on money trusts	163,284	181,056
Investment gains on trading securities	-	25,839
Gains on sales of securities	119,749	133,422
Gains on derivative transactions	75,717	-
Investment gains on separate accounts	-	127,922
Transfer of investment income on deposit premiums from policyholders	(24,983)	(25,306)
Other ordinary income	16,758	32,219
Ordinary expenses:	3,787,794	4,561,211
Underwriting expenses:	2,983,697	3,845,203
Net claims paid	1,648,550	1,688,505
Loss adjustment expenses	154,420	162,575
Commissions and collection expenses	581,161	633,779
Maturity refunds to policyholders	123,728	112,873
Life insurance claims	380,530	421,457
Provision for outstanding claims	69,123	240,861
Provision for underwriting reserves	-	581,056
Investment expenses:	258,485	109,502
Investment losses on money trusts	44,433	31,030
Investment losses on trading securities	21,277	-
Losses on sales of securities	40,890	27,470
Impairment losses on securities	17,360	3,390
Losses on derivative transactions	-	40,117
Investment losses on separate accounts	87,159	-
Operating expenses and general and administrative expenses	527,459	577,611
Other ordinary expenses:	18,151	28,893
Interest expense	7,980	7,998
Ordinary profit	222,216	386,579
Extraordinary income:	755	1,158
Gains on sales of fixed assets	755	1,158
Extraordinary losses:	24,323	11,632
Losses on sales of fixed assets	7,487	3,679
Impairment losses on fixed assets	1,332	2,753
Provision for reserves under the special laws:	8,651	5,199
Provision for reserve for price fluctuation	8,651	5,199
Other extraordinary losses	6,852	-
Income before income taxes	198,648	376,104
Income taxes	56,996	91,863
Net income	141,651	284,241
Net income attributable to non-controlling interests	2,644	2,645
Net income attributable to owners of the parent	139,007	281,596

## (Consolidated Statements of Comprehensive Income)

(Yen in millions)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Net income	141,651	284,241
Other comprehensive income:		
Net unrealized gains/(losses) on investments in securities	(536,318)	431,053
Net deferred gains/(losses) on hedges	(25,796)	(7,645)
Foreign currency translation adjustments	216,079	189,231
Accumulated actuarial gains/(losses) on retirement benefits	(1,285)	211
Net unrealized gains/(losses) on policy liabilities for foreign subsidiaries, etc.	7,907	692
Share of other comprehensive income of equity method investments	7,975	26,228
Total other comprehensive income	<u>(331,439)</u>	<u>639,772</u>
Total comprehensive income	<u>(189,787)</u>	<u>924,014</u>
Allocation:		
Comprehensive income attributable to owners of the parent	(197,822)	916,751
Comprehensive income attributable to non-controlling interests	8,035	7,262

### 3. Notes to Consolidated Financial Statements

#### (Note on Going Concern)

Not applicable.

#### (Note on Significant Changes in Shareholders' Equity)

Not applicable.

#### (Adoption of Special Accounting Methods Allowed to be Applied to Quarterly Consolidated Financial Statements)

(Calculation of income tax expenses)

The domestic consolidated companies calculate their income tax expenses primarily by multiplying income before income taxes by the effective income tax rate, after adding or deducting the permanent difference if this amount is significant.

#### (Changes in Accounting Policies)

(Application of IFRS 9 Financial Instruments)

Overseas consolidated subsidiaries and overseas equity method associates have adopted International Financial Reporting Standards (IFRS) 9 "Financial Instruments" from the beginning of the period for the nine months ended December 31, 2023, since these entities have already adopted IFRS. Therefore, the principles for classification and measurement of financial instruments have been changed. According to the transitional arrangements of IFRS 9, accumulated transitional impacts were adjusted on Retained earnings and Accumulated other comprehensive income at the beginning of the period for the nine months ended December 31, 2023. As a result, a decrease of ¥1,448 million on Retained earnings and an increase of ¥2,961 million of Net unrealized gains on investments in securities were recorded at the beginning of the period for the nine months ended December 31, 2023. In addition, an increase of ¥2,464 million was recorded respectively on Ordinary profit and Income before income taxes for the period for the nine months ended December 31, 2023.

(Application of IFRS 17 Insurance Contracts)

Overseas consolidated subsidiaries and overseas equity method associates have adopted International Financial Reporting Standards (IFRS) 17 "Insurance Contract" from the beginning of the period for the nine months ended December 31, 2023, since these entities have already adopted IFRS. Therefore, policy liabilities are measured by reflecting time value of money, financial risks and non-financial risks related to future cash flows of insurance contracts.

In terms of transition from IFRS 4\* to IFRS 17, consolidated financial statements for the period for the nine months ended December 31, 2022 and for the year ended March 31, 2023 were retrospectively restated. Compared to the results of the nine months ended December 31, 2022 under IFRS 4, Ordinary profit and Income before income taxes were increased by ¥60,692 million for the nine months ended December 31, 2022, mainly due to a decrease of ¥75,904 million in Provision for outstanding claims. In addition, ¥5,316 million of investment in associates, ¥627,121 million of Other assets and ¥20,707 million of Deferred tax assets decreased respectively on the total assets for the year ended March 31, 2023. As for the total liabilities for the year ended March 31, 2023, decreases of ¥512,434 million of Policy liabilities and ¥224,255 million of Other liabilities, an increase of ¥3,012 million of Deferred tax liabilities were recorded respectively. According to the reflection of retrospective impacts to net assets for the year ended March 31, 2023, increases of ¥28,503 million of Retained earnings and ¥1,460 million of non-controlling interests, a decrease of ¥1,924 million of Accumulated other comprehensive income arising from Net unrealized gains/(losses) on policy liabilities for foreign subsidiaries, etc. were recorded respectively.

\* IFRS 4 was the standard for Insurance contracts replaced by IFRS 17 on 1 January, 2023.

# Explanatory Material for Business Results

## 1. Summary of Consolidated Business Results

### (1) Consolidated Business Results

(Yen in 100 millions)

	Items	Nine months ended December 31, 2022	Nine months ended December 31, 2023	Change	Change ratio
Net premiums written (non-life insurance)	1	29,718	<b>32,304</b>	<b>2,586</b>	<b>8.7</b>
Mitsui Sumitomo Insurance	2	12,197	<b>12,064</b>	<b>(132)</b>	<b>(1.1)</b>
Aioi Nissay Dowa Insurance	3	10,073	<b>10,223</b>	<b>149</b>	<b>1.5</b>
Simple sum	4	22,270	<b>22,288</b>	<b>17</b>	<b>0.1</b>
Mitsui Direct General Insurance	5	251	<b>253</b>	<b>2</b>	<b>1.0</b>
Overseas insurance subsidiaries	6	7,195	<b>9,757</b>	<b>2,562</b>	<b>35.6</b>
Insurance premiums (domestic life insurance)	7	12,279	<b>13,340</b>	<b>1,060</b>	<b>8.6</b>
Mitsui Sumitomo Aioi Life Insurance	8	3,603	<b>3,507</b>	<b>(95)</b>	<b>(2.6)</b>
Mitsui Sumitomo Primary Life Insurance	9	8,676	<b>9,832</b>	<b>1,155</b>	<b>13.3</b>
Ordinary profit	10	2,222	<b>3,865</b>	<b>1,643</b>	<b>74.0</b>
Net income attributable to owners of the parent	11	1,390	<b>2,815</b>	<b>1,425</b>	<b>102.6</b>
Mitsui Sumitomo Insurance	12	1,101	<b>1,430</b>	<b>328</b>	<b>29.8</b>
Aioi Nissay Dowa Insurance	13	371	<b>481</b>	<b>109</b>	<b>29.5</b>
Simple sum	14	1,473	<b>1,912</b>	<b>438</b>	<b>29.8</b>
Mitsui Direct General Insurance	15	19	<b>(13)</b>	<b>(33)</b>	<b>(168.0)</b>
Mitsui Sumitomo Aioi Life Insurance	16	103	<b>237</b>	<b>133</b>	<b>128.7</b>
Mitsui Sumitomo Primary Life Insurance	17	(2)	<b>169</b>	<b>171</b>	<b>-</b>
Overseas insurance subsidiaries	18	201	<b>877</b>	<b>675</b>	<b>335.0</b>
Others, consolidation adjustments, etc.	19	(406)	<b>(366)</b>	<b>39</b>	<b>-</b>

(Note) 1. Items 12 to 18 represent the net income or loss on a non-consolidated basis after taking into account the Company's ownership interests in its subsidiaries.

2. Overseas consolidated subsidiaries and overseas equity method associates have adopted International Financial Reporting Standards (IFRS) 17 "Insurance Contracts" from the beginning of the nine months ended December 31, 2023, since these entities have already adopted IFRS. The figures for the nine months ended December 31, 2022 are presented on IFRS 17 basis retrospectively.



## (2) Business Results of Domestic Non-Life Insurance Subsidiaries (Simple Sum of Two Main Consolidated Subsidiaries)

The figures in the tables below are presented as simple sum of Mitsui Sumitomo Insurance Co., Ltd. and Aioi Nissay Dowa Insurance Co., Ltd.

(Yen in 100 millions)

	Items	Nine months ended December 31, 2022	Nine months ended December 31, 2023	Change	Change ratio %
(+)	Net premiums written	22,270	22,288	17	0.1
(-)	Net claims paid	13,080	13,316	236	1.8
(-)	Loss adjustment expenses	1,367	1,422	55	4.0
(-)	Commissions and collection expenses	4,467	4,426	(41)	(0.9)
(-)	Operating expenses and general and administrative expenses for underwriting	2,950	2,941	(8)	(0.3)
	Underwriting profit before movements in reserves	404	180	(223)	(55.3)
(-)	Movement in outstanding claims	570	1,005	435	76.2
(-)	Movement in ordinary underwriting reserves	445	(415)	(861)	(193.3)
(+)	Other	211	271	59	28.3
	Underwriting profit/(loss) before movement in catastrophe reserve	(400)	(138)	262	-
(-)	Movement in catastrophe reserve	(604)	(691)	(86)	-
	Underwriting profit	204	552	348	170.9
(+)	Interest and dividends income	1,673	1,759	86	5.2
(-)	Transfer of investment income on deposit premiums from policyholders	279	277	(1)	(0.5)
	Net interest and dividends income (item 13 - item 14)	1,393	1,481	87	6.3
(+)	Gains/(losses) on sales of securities	795	1,056	261	32.9
(-)	Impairment losses on securities	97	196	98	100.4
(+)	Other	(171)	(186)	(14)	-
	Investment profit	1,919	2,156	236	12.3
(+)	Other ordinary profit/(loss)	(76)	(127)	(51)	-
	Ordinary profit	2,047	2,581	534	26.1
(+)	Extraordinary income/(losses):	(204)	(96)	108	-
	Gains/(losses) on reserve for price fluctuation	(47)	(46)	0	-
	Income before income taxes	1,842	2,485	642	34.9
(-)	Income taxes	368	573	204	55.4
	Net income	1,473	1,912	438	29.8

Ratios	Net loss ratio	Note 1	27	64.9 %	66.1 %	1.2 %
	Net expense ratio	Note 2	28	33.3 %	33.1 %	(0.2) %
	Combined ratio	Note 3	29	98.2 %	99.2 %	1.0 %

Incurred losses (including loss adjustment expenses)	Note 4, 5	30	13,450	14,088	638	4.7
	El loss ratio	Note 4, 6	31	68.0 %	68.7 %	0.7 %

- (Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100  
2. Net expense ratio = (commissions and collection expenses + operating expenses and general and administrative expenses for underwriting) / net premiums written x 100  
3. Combined ratio = net loss ratio + net expense ratio  
4. The calculation is exclusive of residential earthquake insurance and CALI\*.  
\* CALI stands for compulsory automobile liability insurance, and the same hereinafter.  
5. Incurred losses (including loss adjustment expenses) = net claims paid + loss adjustment expenses + movement in outstanding claims  
6. El loss ratio = incurred losses (including loss adjustment expenses) / earned premiums x 100  
Earned premiums are calculated based on unearned premiums (excluding underwriting reserves for natural disasters), premium reserve, etc.

### (3) Business Results of Domestic Life Insurance Subsidiaries

#### 1. Mitsui Sumitomo Aioi Life Insurance Co., Ltd.

(Yen in 100 millions)

	Items	Nine months ended December 31, 2022	Nine months ended December 31, 2023	Change	Change ratio
Amount of new policies <sup>(Note)</sup>	1	11,037	9,782	(1,255)	(11.4) %
Annualized premiums of new policies	2	201	203	2	1.0 %
Amount of policies in force <sup>(Note)</sup>	3	(As of the beginning of FY2023) 232,499	226,668	(Change from the beginning of FY2023) (5,830)	(2.5) %
Annualized premiums for policies in force	4	(As of the beginning of FY2023) 4,405	4,368	(Change from the beginning of FY2023) (36)	(0.8) %
Insurance premiums	5	3,603	3,507	(95)	(2.6) %
Ordinary profit	6	184	369	185	100.6 %
Extraordinary income/(losses)	7	(10)	(10)	(0)	-
Net income	8	103	237	133	128.7 %

(Note) The figures represent the total sum of individual insurance and individual annuities.

#### 2. Mitsui Sumitomo Primary Life Insurance Co., Ltd.

(Yen in 100 millions)

	Items	Nine months ended December 31, 2022	Nine months ended December 31, 2023	Change	Change ratio
Amount of new policies <sup>(Note)</sup>	1	8,992	10,460	1,468	16.3 %
Amount of policies in force <sup>(Note)</sup>	2	(As of the beginning of FY2023) 69,322	76,684	(Change from the beginning of FY2023) 7,362	10.6 %
Insurance premiums	3	8,676	9,832	1,155	13.3 %
Ordinary profit	4	20	227	206	991.9 %
Extraordinary income/(losses)	5	(29)	5	34	-
Net income/(loss)	6	(2)	169	171	-

(Note) The figures represent the total sum of individual insurance and individual annuities.

**(4) Business Results of Overseas Insurance Subsidiaries**

(Yen in 100 millions)

	Items	Nine months ended December 31, 2022	<b>Nine months ended December 31, 2023</b>	<b>Change</b>	<b>Change ratio</b>
Net premiums written	1	7,195	<b>9,757</b>	<b>2,562</b>	<b>35.6</b> %
Asia	2	1,654	<b>1,845</b>	<b>190</b>	<b>11.5</b>
Europe	3	5,072	<b>7,245</b>	<b>2,173</b>	<b>42.8</b>
Americas	4	467	<b>666</b>	<b>198</b>	<b>42.5</b>
Net income attributable to owners of the parent	5	201	<b>877</b>	<b>675</b>	<b>335.0</b>
Asia	6	73	<b>329</b>	<b>256</b>	<b>348.8</b>
Europe	7	47	<b>418</b>	<b>370</b>	<b>775.1</b>
Americas	8	30	<b>31</b>	<b>1</b>	<b>4.6</b>
International life insurance	9	50	<b>98</b>	<b>47</b>	<b>94.8</b>

(Note) Overseas consolidated subsidiaries and overseas equity method associates have applied International Financial Reporting Standards (IFRS)17 "Insurance Contracts" from the beginning of the nine months ended December 31, 2023, since these entities have been already adopted IFRS. The figures for the nine months ended December 31, 2022 are presented on IFRS 17 basis retrospectively.

## 2. Non-Consolidated Business Results of Mitsui Sumitomo Insurance Co., Ltd.

### (1) Business Results

(Yen in 100 millions)

	Items	Nine months ended December 31, 2022	Nine months ended December 31, 2023	Change	Change ratio %
(+)	Net premiums written	12,197	12,064	(132)	(1.1)
(-)	Net claims paid	6,989	7,174	184	2.6
(-)	Loss adjustment expenses	763	815	51	6.7
(-)	Commissions and collection expenses	2,334	2,258	(75)	(3.2)
(-)	Operating expenses and general and administrative expenses for underwriting	1,611	1,634	22	1.4
	Underwriting profit before movements in reserves	497	182	(314)	(63.3)
(-)	Movement in outstanding claims	436	448	12	2.8
(-)	Movement in ordinary underwriting reserves	155	(452)	(607)	(391.7)
(+)	Other	70	75	5	7.9
	Underwriting profit/(loss) before movement in catastrophe reserve	(24)	261	286	-
(-)	Movement in catastrophe reserve	(204)	(271)	(66)	-
	Underwriting profit	180	533	352	195.2
(+)	Interest and dividends income	1,182	1,218	35	3.0
(-)	Transfer of investment income on deposit premiums from policyholders	183	178	(4)	(2.5)
	Net interest and dividends income (item 13 - item 14)	999	1,039	40	4.0
(+)	Gains/(losses) on sales of securities	490	620	130	26.7
(-)	Impairment losses on securities	73	195	121	165.9
(+)	Other	(50)	4	54	-
	Investment profit	1,365	1,469	103	7.6
(+)	Other ordinary profit/(loss)	(64)	(106)	(42)	-
	Ordinary profit	1,482	1,896	414	28.0
(+)	Extraordinary income/(losses)	(113)	(35)	78	-
	Gains/(losses) on reserve for price fluctuation	(32)	(32)	0	-
	Income before income taxes	1,368	1,861	493	36.1
(-)	Income taxes	266	430	164	61.7
	Net income	1,101	1,430	328	29.8

Ratios	Net loss ratio	Note 1	27	63.6 %	66.2 %	2.6 %	
	Net expense ratio	Note 2	28	32.4 %	32.3 %	(0.1) %	
	Combined ratio	Note 3	29	96.0 %	98.5 %	2.5 %	

Incurred losses (including loss adjustment expenses)	Note 4, 5	30	7,335	7,535	199	2.7
	EI loss ratio	Note 4, 6	31	66.5 %	66.4 %	(0.1) %

- (Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100  
2. Net expense ratio = (commissions and collection expenses + operating expenses and general and administrative expenses for underwriting) / net premiums written x 100  
3. Combined ratio = net loss ratio + net expense ratio  
4. The calculation is exclusive of residential earthquake insurance and CALI.  
5. Incurred losses (including loss adjustment expenses) = net claims paid + loss adjustment expenses + movement in outstanding claims  
6. EI loss ratio = incurred losses (including loss adjustment expenses) / earned premiums x 100  
Earned premiums are calculated based on unearned premiums (excluding underwriting reserves for natural disasters), premium reserve, etc.

**(2) Premiums written**

(Yen in 100 millions)

	Net premiums written				Direct premiums written (excluding deposit premiums from policyholders)			
	Nine months ended December 31, 2022		Nine months ended December 31, 2023		Nine months ended December 31, 2022		Nine months ended December 31, 2023	
	Amount	Change ratio %	Amount	Change ratio %	Amount	Change ratio %	Amount	Change ratio %
Fire and allied	2,004	16.3	1,801	(10.1)	3,000	12.7	2,843	(5.2)
Marine	576	28.7	559	(3.0)	849	25.0	860	1.3
Personal accident	1,113	1.9	1,169	5.0	1,198	6.8	1,269	6.0
Voluntary automobile	5,143	(0.2)	5,194	1.0	5,204	(0.3)	5,259	1.1
CALI	1,057	(5.1)	998	(5.5)	983	(1.9)	885	(10.0)
Other	2,301	2.0	2,340	1.7	2,806	2.3	2,884	2.8
Total	12,197	3.5	12,064	(1.1)	14,041	4.5	14,002	(0.3)

**(3) Net claims paid**

(Yen in 100 millions)

	Nine months ended December 31, 2022			Nine months ended December 31, 2023			
	Amount	Change ratio %	Net loss ratio %	Amount	Change ratio %	Net loss ratio %	Change %
Fire and allied	1,447	42.2	74.4	1,331	(8.0)	76.6	2.2
Marine	264	19.7	48.0	269	2.2	50.7	2.7
Personal accident	629	21.9	61.1	604	(3.9)	56.7	(4.4)
Voluntary automobile	2,756	13.3	63.6	2,963	7.5	67.5	3.9
CALI	753	(7.1)	80.1	790	4.9	88.8	8.7
Other	1,138	(2.5)	51.7	1,213	6.6	54.3	2.6
Total	6,989	13.3	63.6	7,174	2.6	66.2	2.6

(Note) Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100

**(Reference) Incurred losses caused by natural disasters in Japan**

(Yen in 100 millions)

	Nine months ended December 31, 2022			Nine months ended December 31, 2023		
	Incurred losses	Net claims paid	Outstanding claims	Incurred losses	Net claims paid	Outstanding claims
Fire and allied	328	236	91	338	217	120
Voluntary automobile	126	129	(2)	201	147	53
Other	24	12	11	34	17	17
Total	479	379	99	574	382	192

(Note) The above table describes losses caused by natural disasters in Japan, which exclude residential earthquake insurance, incurred during the respective period.

**(4) Expenses**

&lt;Company expenses&gt;

(Yen in 100 millions)

	Items	Nine months ended December 31, 2022			Nine months ended December 31, 2023		
		Amount	Change	Change ratio %	Amount	Change	Change ratio %
Personnel expenses	1	1,129	(48)	(4.1)	1,137	7	0.7
Non-personnel expenses	2	1,242	83	7.2	1,352	110	8.9
Taxes and contributions	3	109	5	5.3	109	(0)	(0.3)
Total	4	2,481	40	1.7	2,599	117	4.7

(Note) Total = loss adjustment expenses + operating expenses and general and administrative expenses

&lt;Expenses for underwriting&gt;

(Yen in 100 millions)

	Items	Nine months ended December 31, 2022			Nine months ended December 31, 2023		
		Amount	Change	Change ratio %	Amount	Change	Change ratio %
Operating expenses and general and administrative expenses	5	1,611	1	0.1	1,634	22	1.4
Commissions and collection expenses	6	2,334	76	3.4	2,258	(75)	(3.2)
Total	7	3,945	77	2.0	3,892	(53)	(1.3)
Net expense ratio	8	32.4 %	(0.4) %		32.3 %	(0.1) %	

**(5) Catastrophe reserve**

(Yen in 100 millions)

	March 31, 2023		December 31, 2023			
	Balance	Reserve ratio	Reversal	Provision	Balance	Reserve ratio
		%				%
Fire and allied	1,013	38.1	420	273	866	36.1
Marine	857	112.7	-	31	888	119.2
Personal accident	835	55.0	19	37	853	54.7
Voluntary automobile	1,412	20.5	390	166	1,188	17.2
Other	2,064	67.6	47	98	2,114	67.8
<b>Total</b>	<b>6,183</b>	<b>41.6</b>	<b>878</b>	<b>606</b>	<b>5,911</b>	<b>40.1</b>

(Note) Reserve ratio = catastrophe reserve / net premiums written (excluding premiums of residential earthquake insurance and CALI) x 100  
Reserve ratio for December 31, 2023 is calculated on an annualized basis using net premiums written multiplied by four thirds as a denominator.

**(6) Investment assets**

(Yen in 100 millions)

	March 31, 2023	December 31, 2023	
			Change
Cash, deposits and savings	6,253	5,997	(256)
Investments in securities:	52,885	56,808	3,922
Domestic bonds	12,175	11,771	(403)
Domestic stocks	17,856	21,020	3,164
Foreign securities	21,662	22,582	919
Other securities	1,191	1,433	242
Loans	4,035	3,968	(66)
Land and buildings	1,868	1,830	(37)
<b>Total</b>	<b>65,043</b>	<b>68,604</b>	<b>3,561</b>

(Reference)

Long-term investment assets	8,175	7,702	(472)
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**(7) Breakdown of interest and dividends income**

(Yen in 100 millions)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023	
			Change
Investments in securities:	1,109	1,132	23
Domestic bonds	103	100	(2)
Domestic stocks	538	540	1
Foreign securities	440	434	(6)
Other securities	26	57	31
Loans	17	20	2
Land and buildings	47	44	(3)
Other	7	20	12
<b>Total</b>	<b>1,182</b>	<b>1,218</b>	<b>35</b>

**(8) Investments in securities****Unrealized gains and losses on investments in securities**

(Yen in 100 millions)

December 31, 2023	Cost	Fair value	Difference	Change from March 31, 2023
Domestic bonds	11,498	11,771	273	(232)
Domestic stocks	4,620	20,635	16,015	3,460
Foreign securities	6,338	7,639	1,301	461
Other securities	635	710	75	56
<b>Total</b>	<b>23,092</b>	<b>40,757</b>	<b>17,665</b>	<b>3,745</b>

(Yen in 100 millions)

March 31, 2023	Cost	Fair value	Difference
Domestic bonds	11,669	12,175	506
Domestic stocks	4,921	17,475	12,554
Foreign securities	5,720	6,560	839
Other securities	612	631	19
<b>Total</b>	<b>22,923</b>	<b>36,843</b>	<b>13,919</b>

(Notes) 1. The above tables describe available-for-sale securities (excluding stocks and other securities without market prices and investments in partnerships etc.).

2. "Other securities" includes loan receivable trust beneficiary certificates included in Monetary claims bought on the balance sheets.

**Gains and losses on sales of securities**

(Yen in 100 millions)

	Nine months ended December 31, 2022 Gains/(losses)	Nine months ended December 31, 2023		
		Gains/(losses)	Gains	Losses
Domestic bonds	(4)	(2)	7	10
Domestic stocks	370	606	606	0
Foreign securities	102	17	42	24
Other securities	20	-	-	-
<b>Total</b>	<b>490</b>	<b>620</b>	<b>656</b>	<b>35</b>

**Impairment losses on securities**

(Yen in 100 millions)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023	
			Change
Domestic bonds	-	-	-
Domestic stocks	0	1	0
Foreign securities	72	193	121
Other securities	-	-	-
<b>Total</b>	<b>73</b>	<b>195</b>	<b>121</b>

### 3. Non-Consolidated Business Results of Aioi Nissay Dowa Insurance Co., Ltd.

#### (1) Business Results

(Yen in 100 millions)

	Items	Nine months ended December 31, 2022	Nine months ended December 31, 2023	Change	Change ratio
(+)	Net premiums written	10,073	10,223	149	1.5
(-)	Net claims paid	6,090	6,142	51	0.8
(-)	Loss adjustment expenses	603	607	3	0.7
(-)	Commissions and collection expenses	2,133	2,167	34	1.6
(-)	Operating expenses and general and administrative expenses for underwriting	1,338	1,307	(31)	(2.3)
	Underwriting profit/(loss) before movements in reserves	(93)	(2)	91	-
(-)	Movement in outstanding claims	134	557	423	315.7
(-)	Movement in ordinary underwriting reserves	290	36	(253)	(87.3)
(+)	Other	141	195	54	38.3
	Underwriting profit/(loss) before movement in catastrophe reserve	(376)	(400)	(23)	-
(-)	Movement in catastrophe reserve	(399)	(419)	(20)	-
	Underwriting profit	23	19	(3)	(16.7)
(+)	Interest and dividends income	490	541	50	10.4
(-)	Transfer of investment income on deposit premiums from policyholders	95	99	3	3.4
	Net interest and dividends income (item 13 - item 14)	394	442	47	12.1
(+)	Gains/(losses) on sales of securities	305	435	130	42.9
(-)	Impairment losses on securities	24	1	(23)	(95.3)
(+)	Other	(121)	(190)	(69)	-
	Investment profit	553	686	132	23.9
(+)	Other ordinary profit/(loss)	(12)	(21)	(9)	-
	Ordinary profit	565	684	119	21.1
(+)	Extraordinary income/(losses):	(90)	(60)	30	-
	Gains/(losses) on reserve for price fluctuation	(14)	(14)	(0)	-
	Income before income taxes	474	623	149	31.5
(-)	Income taxes	102	142	39	38.8
	Net income	371	481	109	29.5

Ratios	Net loss ratio	Note 1	27	66.5 %	66.0 %	(0.5) %
	Net expense ratio	Note 2	28	34.5 %	34.0 %	(0.5) %
	Combined ratio	Note 3	29	101.0 %	100.0 %	(1.0) %

Incurred losses (including loss adjustment expenses)	Note 4, 5	30	6,114	6,553	439	7.2
	EL loss ratio	Note 4, 6	31	69.9 %	71.6 %	1.7 %

- (Notes) 1. Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100  
2. Net expense ratio = (commissions and collection expenses + operating expenses and general and administrative expenses for underwriting) / net premiums written x 100  
3. Combined ratio = net loss ratio + net expense ratio  
4. The calculation is exclusive of residential earthquake insurance and CALI.  
5. Incurred losses (including loss adjustment expenses) = net claims paid + loss adjustment expenses + movement in outstanding claims  
6. EL loss ratio = incurred losses (including loss adjustment expenses) / earned premiums x 100  
Earned premiums are calculated based on unearned premiums (excluding underwriting reserves for natural disasters), premium reserve, etc.



**(2) Premiums written**

(Yen in 100 millions)

	Net premiums written				Direct premiums written (excluding deposit premiums from policyholders)			
	Nine months ended December 31, 2022		Nine months ended December 31, 2023		Nine months ended December 31, 2022		Nine months ended December 31, 2023	
	Amount	Change ratio %	Amount	Change ratio %	Amount	Change ratio %	Amount	Change ratio %
Fire and allied	1,762	20.4	1,526	(13.4)	2,356	19.0	2,075	(11.9)
Marine	54	11.2	37	(31.5)	-	-	-	-
Personal accident	464	2.3	464	0.1	515	2.8	516	0.3
Voluntary automobile	5,724	2.1	6,049	5.7	5,339	0.4	5,389	0.9
CALI	992	(4.2)	955	(3.8)	1,087	0.3	981	(9.8)
Other	1,075	(1.3)	1,190	10.7	1,312	1.5	1,369	4.4
Total	10,073	3.8	10,223	1.5	10,611	4.3	10,332	(2.6)

**(3) Net claims paid**

(Yen in 100 millions)

	Nine months ended December 31, 2022			Nine months ended December 31, 2023			
	Amount	Change ratio %	Net loss ratio %	Amount	Change ratio %	Net loss ratio %	Change %
Fire and allied	1,362	25.9	81.1	1,169	(14.2)	80.6	(0.5)
Marine	54	93.3	101.2	28	(48.0)	77.5	(23.7)
Personal accident	235	18.6	56.1	227	(3.7)	54.4	(1.7)
Voluntary automobile	3,103	15.2	61.2	3,436	10.7	63.7	2.5
CALI	633	(6.6)	71.6	669	5.7	77.3	5.7
Other	700	24.9	68.7	610	(12.7)	54.5	(14.2)
Total	6,090	16.2	66.5	6,142	0.8	66.0	(0.5)

(Note) Net loss ratio = (net claims paid + loss adjustment expenses) / net premiums written x 100

**(Reference) Incurred losses caused by natural disasters in Japan**

(Yen in 100 millions)

	Nine months ended December 31, 2022			Nine months ended December 31, 2023		
	Incurred losses	Net claims paid	Outstanding claims	Incurred losses	Net claims paid	Outstanding claims
Fire and allied	277	213	64	273	191	81
Voluntary automobile	156	148	8	179	125	54
Other	10	5	5	11	6	5
Total	444	367	77	464	322	141

(Note) The above table describes losses caused by natural disasters in Japan, which exclude residential earthquake insurance, incurred during the respective period.

**(4) Expenses**

&lt;Company expenses&gt;

(Yen in 100 millions)

	Items	Nine months ended December 31, 2022			Nine months ended December 31, 2023		
		Amount	Change	Change ratio %	Amount	Change	Change ratio %
Personnel expenses	1	943	(36)	(3.7)	895	(48)	(5.2)
Non-personnel expenses	2	1,017	47	4.9	1,035	18	1.8
Taxes and contributions	3	76	(0)	(1.2)	73	(3)	(4.6)
Total	4	2,037	10	0.5	2,003	(34)	(1.7)

(Note) Total = loss adjustment expenses + operating expenses and general and administrative expenses

&lt;Expenses for underwriting&gt;

(Yen in 100 millions)

	Items	Nine months ended December 31, 2022			Nine months ended December 31, 2023		
		Amount	Change	Change ratio %	Amount	Change	Change ratio %
Operating expenses and general and administrative expenses	5	1,338	(17)	(1.3)	1,307	(31)	(2.3)
Commissions and collection expenses	6	2,133	114	5.7	2,167	34	1.6
Total	7	3,472	97	2.9	3,475	2	0.1
Net expense ratio	8	34.5 %	(0.3)		34.0 %	(0.5) %	

**(5) Catastrophe reserve**

(Yen in 100 millions)

	March 31, 2023		December 31, 2023			
	Balance	Reserve ratio	Reversal	Provision	Balance	Reserve ratio
		%				%
Fire and allied	832	37.1	421	232	643	31.6
Marine	83	106.9	14	2	71	143.7
Personal accident	710	117.2	-	14	725	117.0
Voluntary automobile	908	11.9	444	194	658	8.2
Other	690	48.0	19	36	707	44.6
<b>Total</b>	<b>3,225</b>	<b>26.8</b>	<b>900</b>	<b>480</b>	<b>2,806</b>	<b>22.7</b>

(Note) Reserve ratio = catastrophe reserve / net premiums written (excluding premiums of residential earthquake insurance and CALI) x 100  
Reserve ratio for December 31, 2023 is calculated on an annualized basis using net premiums written multiplied by four thirds as a denominator.

**(6) Investment assets**

(Yen in 100 millions)

	March 31, 2023	December 31, 2023	
			Change
Cash, deposits and savings	2,357	2,767	410
Investments in securities:	25,363	26,707	1,344
Domestic bonds	6,866	6,093	(773)
Domestic stocks	8,638	9,663	1,024
Foreign securities	8,856	9,968	1,111
Other securities	1,001	982	(18)
Loans	2,605	2,832	226
Land and buildings	1,652	1,614	(37)
<b>Total</b>	<b>31,978</b>	<b>33,922</b>	<b>1,943</b>

(Reference)

Long-term investment assets	2,576	2,333	(243)
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**(7) Breakdown of interest and dividends income**

(Yen in 100 millions)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023	
			Change
Investments in securities:	434	472	38
Domestic bonds	61	61	(0)
Domestic stocks	229	232	2
Foreign securities	139	171	32
Other securities	3	7	4
Loans	17	24	6
Land and buildings	33	34	1
Other	5	9	3
<b>Total</b>	<b>490</b>	<b>541</b>	<b>50</b>

**(8) Investments in securities**

**Unrealized gains and losses on investments in securities**

(Yen in 100 millions)

December 31, 2023	Cost	Fair value	Difference	Change from
				March 31, 2023
Domestic bonds	5,993	6,093	100	(82)
Domestic stocks	2,922	9,302	6,380	1,321
Foreign securities	8,222	8,681	459	494
Other securities	631	796	164	87
<b>Total</b>	<b>17,769</b>	<b>24,874</b>	<b>7,104</b>	<b>1,821</b>

(Yen in 100 millions)

March 31, 2023	Cost	Fair value	Difference
Domestic bonds	6,684	6,866	182
Domestic stocks	3,234	8,293	5,059
Foreign securities	7,903	7,867	(35)
Other securities	738	815	77
<b>Total</b>	<b>18,559</b>	<b>23,843</b>	<b>5,283</b>

(Note) The above tables describe available-for-sale securities (excluding stocks and other securities without market prices and investments in partnerships etc.).

**Gains and losses on sales of securities**

(Yen in 100 millions)

	Nine months ended December 31, 2022 Gains/(losses)	Nine months ended December 31, 2023		
		Gains/(losses)	Gains	Losses
Domestic bonds	(5)	10	44	33
Domestic stocks	305	427	428	0
Foreign securities	4	(2)	128	130
Other securities	-	-	-	-
<b>Total</b>	<b>305</b>	<b>435</b>	<b>600</b>	<b>164</b>

**Impairment losses on securities**

(Yen in 100 millions)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023	
			Change
Domestic bonds	-	-	-
Domestic stocks	18	1	(17)
Foreign securities	5	0	(5)
Other securities	-	-	-
<b>Total</b>	<b>24</b>	<b>1</b>	<b>(23)</b>

## 4. Supplementary Information

### (1) Supplementary Information on Consolidated Business Results

#### (a) Consolidated Business Results

(Yen in 100 millions)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023	Change	Change ratio
<b>Ordinary income and expenses:</b>				
<b>Underwriting income:</b>	<b>33,878</b>	<b>40,253</b>	<b>6,375</b>	<b>18.8 %</b>
Net premiums written	29,718	32,304	2,586	8.7
Deposit premiums from policyholders	330	264	(65)	(19.9)
Life insurance premiums	2,150	7,175	5,025	233.7
Reversal of underwriting reserves	1,296	-	(1,296)	(100.0)
<b>Underwriting expenses:</b>	<b>29,836</b>	<b>38,452</b>	<b>8,615</b>	<b>28.9</b>
Net claims paid	16,485	16,885	399	2.4
Loss adjustment expenses	1,544	1,625	81	5.3
Commissions and collection expenses	5,811	6,337	526	9.1
Maturity refunds to policyholders	1,237	1,128	(108)	(8.8)
Life insurance claims	3,805	4,214	409	10.8
Provision for outstanding claims	691	2,408	1,717	248.5
Provision for underwriting reserves	-	5,810	5,810	-
<b>Investment income:</b>	<b>6,054</b>	<b>8,901</b>	<b>2,847</b>	<b>47.0</b>
Interest and dividends income	2,679	3,175	496	18.5
Investment gains on money trusts	1,632	1,810	177	10.9
Investment gains on trading securities	-	258	258	-
Gains on sales of securities	1,197	1,334	136	11.4
Gains on derivative transactions	757	-	(757)	(100.0)
Investment gains on separate accounts	-	1,279	1,279	-
<b>Investment expenses:</b>	<b>2,584</b>	<b>1,095</b>	<b>(1,489)</b>	<b>(57.6)</b>
Investment losses on money trusts	444	310	(134)	(30.2)
Investment losses on trading securities	212	-	(212)	(100.0)
Losses on sales of securities	408	274	(134)	(32.8)
Impairment losses on securities	173	33	(139)	(80.5)
Losses on derivative transactions	-	401	401	-
Investment losses on separate accounts	871	-	(871)	(100.0)
<b>Operating expenses and general and administrative expenses</b>	<b>5,274</b>	<b>5,776</b>	<b>501</b>	<b>9.5</b>
<b>Other ordinary income and expenses:</b>	<b>(13)</b>	<b>33</b>	<b>47</b>	<b>-</b>
Gains/(losses) on equity method investments	12	139	126	996.5
<b>Ordinary profit</b>	<b>2,222</b>	<b>3,865</b>	<b>1,643</b>	<b>74.0</b>
<b>Extraordinary income and losses:</b>				
<b>Extraordinary income</b>	<b>7</b>	<b>11</b>	<b>4</b>	<b>53.3</b>
<b>Extraordinary losses</b>	<b>243</b>	<b>116</b>	<b>(126)</b>	<b>(52.2)</b>
<b>Extraordinary income/(losses)</b>	<b>(235)</b>	<b>(104)</b>	<b>130</b>	<b>-</b>
<b>Income before income taxes</b>	<b>1,986</b>	<b>3,761</b>	<b>1,774</b>	<b>89.3</b>
<b>Income taxes</b>	<b>569</b>	<b>918</b>	<b>348</b>	<b>61.2</b>
<b>Net income</b>	<b>1,416</b>	<b>2,842</b>	<b>1,425</b>	<b>100.7</b>
<b>Net income attributable to non-controlling interests</b>	<b>26</b>	<b>26</b>	<b>0</b>	<b>0.0</b>
<b>Net income attributable to owners of the parent</b>	<b>1,390</b>	<b>2,815</b>	<b>1,425</b>	<b>102.6</b>

(Note) Overseas consolidated subsidiaries and overseas equity method associates have adopted International Financial Reporting Standards (IFRS)17

"Insurance Contracts" from the beginning of the nine months ended December 31, 2023, since these entities have already adopted IFRS.

The figures for the nine months ended December 31, 2022 are presented on IFRS 17 basis retrospectively.

## (b) Premiums Written and Net Claims Paid by Line of Insurance

### Direct Premiums Written by Line of Insurance (including Deposit premiums from policyholders)

(Yen in millions)

Lines of Insurance	Nine months ended December 31, 2022			Nine months ended December 31, 2023		
	Amount	Share (%)	Change ratio (%)	Amount	Share (%)	Change ratio (%)
Fire and allied	740,696	23.0	-	775,803	22.5	4.7
Marine	203,479	6.3	-	210,702	6.1	3.5
Personal accident	224,241	7.0	-	229,913	6.7	2.5
Voluntary automobile	1,256,773	39.0	-	1,301,901	37.8	3.6
CALI	207,157	6.4	-	186,731	5.4	(9.9)
Other	590,470	18.3	-	740,424	21.5	25.4
<b>Total:</b>	<b>3,222,818</b>	<b>100.0</b>	<b>-</b>	<b>3,445,476</b>	<b>100.0</b>	<b>6.9</b>
Deposit premiums from policyholders	33,097	1.0	-	26,499	0.8	(19.9)

### Net Premiums Written by Line of Insurance

(Yen in millions)

Lines of Insurance	Nine months ended December 31, 2022			Nine months ended December 31, 2023		
	Amount	Share (%)	Change ratio (%)	Amount	Share (%)	Change ratio (%)
Fire and allied	570,671	19.2	-	614,195	19.0	7.6
Marine	154,833	5.2	-	157,059	4.9	1.4
Personal accident	185,186	6.2	-	193,494	6.0	4.5
Voluntary automobile	1,291,608	43.5	-	1,354,157	41.9	4.8
CALI	205,201	6.9	-	195,604	6.0	(4.7)
Other	564,368	19.0	-	715,965	22.2	26.9
<b>Total</b>	<b>2,971,870</b>	<b>100.0</b>	<b>-</b>	<b>3,230,476</b>	<b>100.0</b>	<b>8.7</b>

### Net Claims Paid by Line of Insurance

(Yen in millions)

Lines of Insurance	Nine months ended December 31, 2022			Nine months ended December 31, 2023		
	Amount	Share (%)	Change ratio (%)	Amount	Share (%)	Change ratio (%)
Fire and allied	371,827	22.6	-	328,654	19.4	(11.6)
Marine	62,740	3.8	-	63,728	3.8	1.6
Personal accident	114,474	6.9	-	101,167	6.0	(11.6)
Voluntary automobile	696,685	42.3	-	766,214	45.4	10.0
CALI	139,016	8.4	-	146,306	8.7	5.2
Other	263,805	16.0	-	282,434	16.7	7.1
<b>Total</b>	<b>1,648,550</b>	<b>100.0</b>	<b>-</b>	<b>1,688,505</b>	<b>100.0</b>	<b>2.4</b>

(Notes) 1. The figures in the above tables include elimination of intersegment transactions.

2. Overseas consolidated subsidiaries and overseas equity method associates have adopted International Financial Reporting Standards (IFRS) 17 "Insurance Contracts" from the beginning of the nine months ended December 31, 2023, since these entities have already adopted IFRS. The figures for the nine months ended December 31, 2022 are presented on IFRS 17 basis retrospectively. Change ratios for the nine months ended December 31, 2022 are not available and not presented on this table.

## (c) Investments in Securities

### 1. Trading securities

(Yen in millions)

	March 31, 2023		December 31, 2023	
	Carrying amount	Unrealized gains/(losses) included in income	Carrying amount	Unrealized gains/(losses) included in income
Trading securities	2,648,799	(146,627)	2,595,202	60,997

(Note) "Trading securities" includes certificates of deposits included in Cash, deposits and savings, and commercial papers included in Monetary claims bought on the consolidated balance sheet.

### 2. Held-to-maturity securities

(Yen in millions)

Items	March 31, 2023			December 31, 2023		
	Carrying amount	Fair value	Difference	Carrying amount	Fair value	Difference
Domestic Bonds	1,221,808	1,293,571	71,763	1,326,134	1,342,549	16,415
Foreign Securities	4,262	4,375	113	4,848	4,992	144
Other Securities	25,030	25,030	-	15,193	15,193	-
Total	1,251,101	1,322,977	71,876	1,346,175	1,362,735	16,560

(Note) "Other Securities" includes certificates of deposits included in Cash, deposits and savings, and commercial papers included in Monetary claims bought on the consolidated balance sheet.

### 3. Debt securities earmarked for underwriting reserves

(Yen in millions)

Items	March 31, 2023			December 31, 2023		
	Carrying amount	Fair value	Difference	Carrying amount	Fair value	Difference
Domestic Bonds	1,947,747	1,656,169	(291,577)	1,963,633	1,519,365	(444,268)
Foreign Securities	313,075	301,246	(11,828)	431,470	421,550	(9,919)
Total	2,260,822	1,957,416	(303,406)	2,395,103	1,940,916	(454,187)

### 4. Available-for-sale securities

(Yen in millions)

Items	March 31, 2023			December 31, 2023		
	Cost	Carrying amount	Difference	Cost	Carrying amount	Difference
Domestic Bonds	2,602,649	2,658,520	55,871	2,579,416	2,585,232	5,815
Domestic Stocks	862,991	2,577,273	1,714,282	798,869	2,994,301	2,195,432
Foreign Securities	4,134,144	4,148,478	14,334	4,583,425	4,736,584	153,158
Other Securities	275,673	282,325	6,652	260,282	284,056	23,773
Total	7,875,458	9,666,599	1,791,140	8,221,994	10,600,176	2,378,181

(Notes) 1. Stocks and other securities without market prices and investments in partnerships etc. are excluded from the above table.

2. "Other Securities" includes certificates of deposits included in Cash, deposits and savings, and commercial papers and loan receivable trust beneficiary certificates included in Monetary claims bought on the consolidated balance sheet.

3. The Company and its consolidated subsidiaries recognized impairment losses on Available-for-sale securities (excluding stocks and other securities without market prices and investments in partnerships etc.) as follows.

For the year ended March 31, 2023, ¥14,966 million (comprised of ¥864 million on Domestic stocks and ¥14,102 million on Foreign securities)

For the nine months ended December 31, 2023, ¥1,813 million (comprised of ¥427 million on Domestic stocks and ¥1,386 million on Foreign securities)

In principle, the Company and its domestic consolidated subsidiaries recognize impairment losses on securities if the fair value declines by 30% or more from the cost.

## (2) Summary of Business Results of Main Consolidated Subsidiaries

### (a) Mitsui Sumitomo Insurance Co., Ltd. (Non-consolidated)

#### Non-Consolidated Balance Sheets

(Yen in millions)

Items	March 31, 2023	December 31, 2023
<b>(Assets)</b>		
<b>Cash, deposits and savings</b>	<b>621,815</b>	<b>596,902</b>
<b>Monetary claims bought</b>	<b>3,091</b>	<b>2,395</b>
<b>Money trusts</b>	<b>494</b>	<b>438</b>
<b>Investments in securities</b>	<b>5,288,584</b>	<b>5,680,845</b>
<b>Loans</b>	<b>403,552</b>	<b>396,859</b>
<b>Tangible fixed assets</b>	<b>202,456</b>	<b>196,538</b>
<b>Intangible fixed assets</b>	<b>84,760</b>	<b>74,023</b>
<b>Other assets</b>	<b>358,873</b>	<b>341,099</b>
<b>Prepaid pension expenses</b>	<b>19,783</b>	<b>25,147</b>
<b>Customers' liabilities under acceptances and guarantees</b>	<b>19,362</b>	<b>14,813</b>
<b>Bad debt reserve</b>	<b>(2,751)</b>	<b>(4,641)</b>
<b>Total assets</b>	<b>7,000,023</b>	<b>7,324,422</b>
<b>(Liabilities)</b>		
<b>Policy liabilities:</b>	<b>3,759,612</b>	<b>3,685,154</b>
Outstanding claims	767,681	812,559
Underwriting reserves	2,991,931	2,872,594
<b>Bonds issued</b>	<b>580,902</b>	<b>580,902</b>
<b>Other liabilities:</b>	<b>437,504</b>	<b>428,008</b>
Income taxes payable	5,372	33,385
Lease obligations	300	59
Asset retirement obligations	4,028	4,023
Other liabilities	427,802	390,539
<b>Reserve for pension and retirement benefits</b>	<b>86,191</b>	<b>89,137</b>
<b>Reserve for retirement benefits for officers</b>	<b>130</b>	<b>86</b>
<b>Accrued bonuses for employees</b>	<b>9,609</b>	<b>484</b>
<b>Reserve for stock payments</b>	<b>478</b>	<b>837</b>
<b>Reserves under the special laws:</b>	<b>31,590</b>	<b>34,816</b>
Reserve for price fluctuation	31,590	34,816
<b>Deferred tax liabilities</b>	<b>112,111</b>	<b>215,751</b>
<b>Acceptances and guarantees</b>	<b>19,362</b>	<b>14,813</b>
<b>Total liabilities</b>	<b>5,037,491</b>	<b>5,049,992</b>
<b>(Net assets)</b>		
<b>Common stock</b>	<b>139,595</b>	<b>139,595</b>
<b>Capital surplus</b>	<b>93,107</b>	<b>93,107</b>
<b>Retained earnings</b>	<b>709,093</b>	<b>753,162</b>
<b>Total shareholders' equity</b>	<b>941,796</b>	<b>985,866</b>
<b>Net unrealized gains/(losses) on investments in securities</b>	<b>1,006,761</b>	<b>1,277,898</b>
<b>Net deferred gains/(losses) on hedges</b>	<b>13,972</b>	<b>10,666</b>
<b>Total valuation and translation adjustments</b>	<b>1,020,734</b>	<b>1,288,564</b>
<b>Total net assets</b>	<b>1,962,531</b>	<b>2,274,430</b>
<b>Total liabilities and net assets</b>	<b>7,000,023</b>	<b>7,324,422</b>

**Non-Consolidated Statements of Income**

(Yen in millions)

Items	Nine months ended December 31, 2022	Nine months ended December 31, 2023
<b>Ordinary income:</b>	<b>1,481,141</b>	<b>1,547,576</b>
<b>Underwriting income:</b>	<b>1,314,292</b>	<b>1,364,624</b>
Net premiums written	1,219,719	1,206,496
Deposit premiums from policyholders	24,999	19,363
Investment income on deposit premiums from policyholders	18,324	17,874
Reversal of underwriting reserves	49,657	119,336
<b>Investment income:</b>	<b>163,334</b>	<b>178,995</b>
Interest and dividends income	118,248	121,828
Investment gains on money trusts	19	-
Gains on sales of securities	58,354	65,632
Transfer of investment income on deposit premiums from policyholders	(18,324)	(17,874)
<b>Other ordinary income</b>	<b>3,514</b>	<b>3,957</b>
<b>Ordinary expenses:</b>	<b>1,332,913</b>	<b>1,357,879</b>
<b>Underwriting expenses:</b>	<b>1,135,884</b>	<b>1,147,942</b>
Net claims paid	698,972	717,420
Loss adjustment expenses	76,391	81,528
Commissions and collection expenses	233,411	225,837
Maturity refunds to policyholders	82,815	77,948
Provision for outstanding claims	43,672	44,878
<b>Investment expenses:</b>	<b>20,968</b>	<b>25,935</b>
Investment losses on money trusts	-	55
Losses on sales of securities	9,341	3,533
Impairment losses on securities	7,339	19,517
<b>Operating expenses and general and administrative expenses</b>	<b>171,771</b>	<b>178,383</b>
<b>Other ordinary expenses:</b>	<b>4,289</b>	<b>5,617</b>
Interest expense	3,751	3,647
<b>Ordinary profit</b>	<b>148,228</b>	<b>189,696</b>
<b>Extraordinary income</b>	<b>134</b>	<b>619</b>
<b>Extraordinary losses</b>	<b>11,523</b>	<b>4,144</b>
<b>Income before income taxes</b>	<b>136,838</b>	<b>186,171</b>
<b>Income taxes</b>	<b>26,650</b>	<b>43,097</b>
<b>Net income</b>	<b>110,188</b>	<b>143,073</b>



**Non-Consolidated Solvency Margin Ratio**

Insurance companies running their business in Japan calculate the non-consolidated solvency margin ratio pursuant to the provisions of Articles 86 and 87 of the Insurance Business Act Enforcement Regulations and Public Notice No. 50 issued by the Ministry of Finance in 1996.

While insurance companies set aside reserves to provide for payments of insurance claims should an insured event occur, they are also required to maintain sufficient funds to pay out in an event outside the normal range of estimates such as a major catastrophe and a significant drop in the value of their assets.

The non-consolidated solvency margin ratio, or item (C) in each of the tables below, which is calculated in accordance with the Insurance Business Act, is the ratio of “solvency margin of insurance companies calculated based on their capital and other reserves”, or (A) the total amount of solvency margin, to “risks exceeding the normal range of estimates”, or (B) the total amount of risks.

The non-consolidated solvency margin ratio is one of the objective indicators used by the insurance regulatory authorities to supervise insurance companies. A non-consolidated solvency margin ratio of 200% or over indicates adequate ability to satisfy insurance claims and other payment requirements.

(Yen in millions)

	March 31, 2023	December 31, 2023
(A) Total amount of solvency margin	3,405,349	3,870,425
Total net assets	879,498	985,866
Reserve for price fluctuation	31,590	34,816
Contingency reserve	814	1,197
Catastrophe reserve	620,474	593,391
General bad debt reserve	351	1,181
Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions)	1,255,835	1,593,564
Net unrealized gains/(losses) on land	52,102	54,411
Excess of policyholders' contract deposits (a)	-	-
Subordinated debts, etc. (b)	330,902	330,902
Amount excluded from the margin, out of (a) and (b)	-	-
Deductions	3,642	3,642
Others	237,421	278,736
(B) Total amount of risks $\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$	995,234	1,089,423
General insurance risk (R <sub>1</sub> )	148,949	149,737
Insurance risk of third sector insurance contracts (R <sub>2</sub> )	-	-
Assumed interest rate risk (R <sub>3</sub> )	9,848	9,440
Asset management risk (R <sub>4</sub> )	821,033	893,706
Business administration risk (R <sub>5</sub> )	22,175	24,055
Catastrophe risk (R <sub>6</sub> )	128,932	149,891
(C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100	684.3 %	710.5 %

(Note) The non-consolidated solvency margin ratio for December 31, 2023 is calculated by partially applying the simplified method where components are calculated based on the data used for September 30, 2023.

**(b) Aioi Nissay Dowa Insurance Co., Ltd. (Non-consolidated)****Non-Consolidated Balance Sheets**

(Yen in millions)

Items	March 31, 2023	December 31, 2023
<b>(Assets)</b>		
<b>Cash, deposits and savings</b>	<b>232,720</b>	<b>273,557</b>
<b>Money trusts</b>	<b>3,050</b>	<b>3,221</b>
<b>Investments in securities</b>	<b>2,536,311</b>	<b>2,670,754</b>
<b>Loans</b>	<b>260,537</b>	<b>283,228</b>
<b>Tangible fixed assets</b>	<b>177,201</b>	<b>172,127</b>
<b>Intangible fixed assets</b>	<b>75,119</b>	<b>77,758</b>
<b>Other assets</b>	<b>366,106</b>	<b>364,092</b>
<b>Prepaid pension expenses</b>	<b>27,789</b>	<b>29,431</b>
<b>Deferred tax assets</b>	<b>45,624</b>	<b>-</b>
<b>Customers' liabilities under acceptances and guarantees</b>	<b>10,000</b>	<b>10,000</b>
<b>Bad debt reserve</b>	<b>(771)</b>	<b>(887)</b>
<b>Total assets</b>	<b>3,733,689</b>	<b>3,883,285</b>
<b>(Liabilities)</b>		
<b>Policy liabilities:</b>	<b>2,432,837</b>	<b>2,425,180</b>
Outstanding claims	632,693	687,280
Underwriting reserves	1,800,143	1,737,899
<b>Bonds issued</b>	<b>50,000</b>	<b>50,000</b>
<b>Other liabilities:</b>	<b>392,641</b>	<b>402,341</b>
Income taxes payable	3,480	12,186
Asset retirement obligations	1,168	1,068
Other liabilities	387,993	389,086
<b>Reserve for pension and retirement benefits</b>	<b>42,168</b>	<b>44,229</b>
<b>Accrued bonuses for employees</b>	<b>6,185</b>	<b>615</b>
<b>Reserve for stock payments</b>	<b>446</b>	<b>781</b>
<b>Reserves under the special laws:</b>	<b>35,708</b>	<b>37,158</b>
Reserve for price fluctuation	35,708	37,158
<b>Deferred tax liabilities</b>	<b>-</b>	<b>5,437</b>
<b>Acceptances and guarantees</b>	<b>10,000</b>	<b>10,000</b>
<b>Total liabilities</b>	<b>2,969,987</b>	<b>2,975,743</b>
<b>(Net assets)</b>		
<b>Common stock</b>	<b>100,005</b>	<b>100,005</b>
<b>Capital surplus</b>	<b>81,207</b>	<b>81,207</b>
<b>Retained earnings</b>	<b>199,386</b>	<b>211,341</b>
<b>Total shareholders' equity</b>	<b>380,599</b>	<b>392,554</b>
<b>Net unrealized gains/(losses) on investments in securities</b>	<b>383,101</b>	<b>514,987</b>
<b>Total valuation and translation adjustments</b>	<b>383,101</b>	<b>514,987</b>
<b>Total net assets</b>	<b>763,701</b>	<b>907,541</b>
<b>Total liabilities and net assets</b>	<b>3,733,689</b>	<b>3,883,285</b>

**Non-Consolidated Statements of Income**

(Yen in millions)

Items	Nine months ended December 31, 2022	Nine months ended December 31, 2023
<b>Ordinary income:</b>	<b>1,158,614</b>	<b>1,225,909</b>
<b>Underwriting income:</b>	<b>1,072,642</b>	<b>1,114,426</b>
Net premiums written	1,007,340	1,022,308
Deposit premiums from policyholders	8,097	7,136
Investment income on deposit premiums from policyholders	9,595	9,917
Reversal of underwriting reserves	37,738	62,244
<b>Investment income:</b>	<b>78,502</b>	<b>105,673</b>
Interest and dividends income	49,067	54,150
Investment gains on money trusts	0	0
Gains on sales of securities	38,538	60,093
Transfer of investment income on deposit premiums from policyholders	(9,595)	(9,917)
<b>Other ordinary income</b>	<b>7,469</b>	<b>5,809</b>
<b>Ordinary expenses:</b>	<b>1,102,083</b>	<b>1,157,430</b>
<b>Underwriting expenses:</b>	<b>938,090</b>	<b>983,372</b>
Net claims paid	609,072	614,243
Loss adjustment expenses	60,338	60,737
Commissions and collection expenses	213,376	216,795
Maturity refunds to policyholders	40,913	34,924
Provision for outstanding claims	13,400	55,709
<b>Investment expenses:</b>	<b>18,867</b>	<b>32,735</b>
Losses on sales of securities	8,024	16,495
Impairment losses on securities	2,458	116
Losses on derivative transactions	6,781	14,428
<b>Operating expenses and general and administrative expenses</b>	<b>143,423</b>	<b>139,605</b>
<b>Other ordinary expenses:</b>	<b>1,702</b>	<b>1,717</b>
Interest expense	494	301
<b>Ordinary profit</b>	<b>56,530</b>	<b>68,479</b>
<b>Extraordinary income</b>	<b>95</b>	<b>312</b>
<b>Extraordinary losses</b>	<b>9,188</b>	<b>6,401</b>
<b>Income before income taxes</b>	<b>47,437</b>	<b>62,390</b>
<b>Income taxes</b>	<b>10,242</b>	<b>14,219</b>
<b>Net income</b>	<b>37,195</b>	<b>48,171</b>

**Non-Consolidated Solvency Margin Ratio**

(Yen in millions)

	March 31, 2023	December 31, 2023
(A) Total amount of solvency margin	1,327,493	1,503,327
Total net assets	357,293	392,554
Reserve for price fluctuation	35,708	37,158
Contingency reserve	1,388	1,592
Catastrophe reserve	323,213	281,291
General bad debt reserve	183	178
Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions)	478,111	642,764
Net unrealized gains/(losses) on land	36,294	40,066
Excess of policyholders' contract deposits (a)	-	-
Subordinated debts, etc. (b)	50,000	50,000
Amount excluded from the margin, out of (a) and (b)	-	-
Deductions	6,594	7,593
Others	51,892	65,314
(B) Total amount of risks $\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$	319,545	361,413
General insurance risk (R <sub>1</sub> )	124,281	127,350
Insurance risk of third sector insurance contracts (R <sub>2</sub> )	-	-
Assumed interest rate risk (R <sub>3</sub> )	4,959	4,665
Asset management risk (R <sub>4</sub> )	242,826	275,293
Business administration risk (R <sub>5</sub> )	8,125	9,042
Catastrophe risk (R <sub>6</sub> )	34,212	44,808
(C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100	830.8 %	831.9 %

(Note) The non-consolidated solvency margin ratio for December 31, 2023 is calculated by partially applying the simplified method where components are calculated based on the data used for September 30, 2023.

(c) Mitsui Direct General Insurance Co., Ltd. (Non-consolidated)

Non-Consolidated Balance Sheets

(Yen in millions)

Items	March 31, 2023	December 31, 2023
(Assets)		
<b>Cash, deposits and savings</b>	<b>16,341</b>	<b>5,948</b>
<b>Investments in securities</b>	<b>33,509</b>	<b>40,250</b>
<b>Tangible fixed assets</b>	<b>761</b>	<b>669</b>
<b>Intangible fixed assets</b>	<b>5,355</b>	<b>5,773</b>
<b>Other assets</b>	<b>5,104</b>	<b>5,382</b>
<b>Deferred tax assets</b>	<b>1,603</b>	<b>1,529</b>
<b>Bad debt reserve</b>	<b>(2)</b>	<b>(1)</b>
<b>Total assets</b>	<b>62,674</b>	<b>59,552</b>
(Liabilities)		
<b>Policy liabilities:</b>	<b>42,704</b>	<b>42,319</b>
Outstanding claims	22,692	23,146
Underwriting reserves	20,012	19,173
<b>Other liabilities:</b>	<b>2,486</b>	<b>1,449</b>
Income taxes payable	93	54
Asset retirement obligations	198	199
Other liabilities	2,194	1,196
<b>Reserve for pension and retirement benefits</b>	<b>432</b>	<b>481</b>
<b>Accrued bonuses for employees</b>	<b>332</b>	<b>-</b>
<b>Reserve for stock payments</b>	<b>10</b>	<b>18</b>
<b>Reserves under the special laws:</b>	<b>100</b>	<b>106</b>
Reserve for price fluctuation	100	106
<b>Total liabilities</b>	<b>46,066</b>	<b>44,375</b>
(Net assets)		
<b>Common stock</b>	<b>39,106</b>	<b>39,106</b>
<b>Capital surplus</b>	<b>9,006</b>	<b>9,006</b>
<b>Retained earnings</b>	<b>(31,390)</b>	<b>(32,732)</b>
<b>Total shareholders' equity</b>	<b>16,721</b>	<b>15,379</b>
<b>Net unrealized gains/(losses) on investments in securities</b>	<b>(113)</b>	<b>(203)</b>
<b>Total valuation and translation adjustments</b>	<b>(113)</b>	<b>(203)</b>
<b>Total net assets</b>	<b>16,607</b>	<b>15,176</b>
<b>Total liabilities and net assets</b>	<b>62,674</b>	<b>59,552</b>

**Non-Consolidated Statements of Income**

(Yen in millions)

Items	Nine months ended December 31, 2022	Nine months ended December 31, 2023
<b>Ordinary income:</b>	<b>27,994</b>	<b>26,314</b>
<b>Underwriting income:</b>	<b>27,959</b>	<b>26,211</b>
Net premiums written	25,113	25,353
Investment income on deposit premiums from policyholders	16	18
Reversal of outstanding claims	1,349	-
Reversal of underwriting reserves	1,480	839
<b>Investment income:</b>	<b>17</b>	<b>86</b>
Interest and dividends income	33	103
Transfer of investment income on deposit premiums from policyholders	(16)	(18)
<b>Other ordinary income</b>	<b>17</b>	<b>16</b>
<b>Ordinary expenses:</b>	<b>25,800</b>	<b>28,085</b>
<b>Underwriting expenses:</b>	<b>17,541</b>	<b>18,776</b>
Net claims paid	15,294	16,030
Loss adjustment expenses	1,967	1,981
Commissions and collection expenses	279	310
Provision for outstanding claims	-	454
<b>Investment expenses</b>	<b>-</b>	<b>-</b>
<b>Operating expenses and general and administrative expenses</b>	<b>8,257</b>	<b>9,289</b>
<b>Other ordinary expenses</b>	<b>1</b>	<b>18</b>
<b>Ordinary profit/(loss)</b>	<b>2,194</b>	<b>(1,770)</b>
<b>Extraordinary income</b>	<b>-</b>	<b>-</b>
<b>Extraordinary losses</b>	<b>7</b>	<b>6</b>
<b>Income/(loss) before income taxes</b>	<b>2,187</b>	<b>(1,776)</b>
<b>Income taxes</b>	<b>215</b>	<b>(434)</b>
<b>Net income/(loss)</b>	<b>1,972</b>	<b>(1,341)</b>

**Non-Consolidated Solvency Margin Ratio**

(Yen in millions)

	March 31, 2023	December 31, 2023
(A) Total amount of solvency margin	17,853	16,141
Total net assets	16,721	15,379
Reserve for price fluctuation	100	106
Contingency reserve	0	0
Catastrophe reserve	1,143	856
General bad debt reserve	1	0
Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions)	(113)	(203)
Net unrealized gains/(losses) on land	-	-
Excess of policyholders' contract deposits (a)	-	-
Subordinated debts, etc. (b)	-	-
Amount excluded from the margin, out of (a) and (b)	-	-
Deductions	-	-
Others	-	-
(B) Total amount of risks $\sqrt{(R_1 + R_2)^2 + (R_3 + R_4)^2} + R_5 + R_6$	5,060	5,078
General insurance risk (R <sub>1</sub> )	4,485	4,439
Insurance risk of third sector insurance contracts (R <sub>2</sub> )	-	-
Assumed interest rate risk (R <sub>3</sub> )	0	0
Asset management risk (R <sub>4</sub> )	964	1,127
Business administration risk (R <sub>5</sub> )	172	176
Catastrophe risk (R <sub>6</sub> )	300	321
(C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100	705.5 %	635.6 %

(Note) The non-consolidated solvency margin ratio for December 31, 2023 is calculated by partially applying the simplified method where components are calculated based on the data used for September 30, 2023.

**(d) Mitsui Sumitomo Aioi Life Insurance Co., Ltd. (Non-consolidated)****Non-Consolidated Balance Sheets**

(Yen in millions)

Items	March 31, 2023	December 31, 2023
<b>(Assets)</b>		
<b>Cash, deposits and savings</b>	<b>416,761</b>	<b>347,976</b>
<b>Investments in securities</b>	<b>4,422,873</b>	<b>4,606,181</b>
<b>Loans</b>	<b>60,780</b>	<b>61,798</b>
<b>Tangible fixed assets</b>	<b>7,157</b>	<b>5,853</b>
<b>Intangible fixed assets</b>	<b>25,388</b>	<b>24,204</b>
<b>Due from agencies</b>	<b>1,424</b>	<b>1,750</b>
<b>Reinsurance accounts receivable</b>	<b>1,221</b>	<b>515</b>
<b>Other assets</b>	<b>42,344</b>	<b>45,736</b>
<b>Deferred tax assets</b>	<b>31,316</b>	<b>33,926</b>
<b>Bad debt reserve</b>	<b>(89)</b>	<b>(87)</b>
<b>Total assets</b>	<b>5,009,178</b>	<b>5,127,856</b>
<b>(Liabilities)</b>		
<b>Policy liabilities:</b>	<b>4,362,853</b>	<b>4,450,778</b>
Outstanding claims	40,386	41,373
Underwriting reserves	4,311,933	4,398,627
Reserve for dividends to policyholders	10,532	10,777
<b>Due to agencies</b>	<b>2,989</b>	<b>3,022</b>
<b>Reinsurance accounts payable</b>	<b>362</b>	<b>326</b>
<b>Other liabilities:</b>	<b>499,428</b>	<b>517,307</b>
Payables under repurchase agreements	204,822	235,213
Payables under securities lending transactions	269,048	261,212
Income taxes payable	1,024	6,533
Lease obligations	151	96
Asset retirement obligations	408	410
Other liabilities	23,973	13,840
<b>Reserve for pension and retirement benefits</b>	<b>4,990</b>	<b>5,341</b>
<b>Reserve for retirement benefits for officers</b>	<b>3</b>	<b>2</b>
<b>Reserve for stock payments</b>	<b>63</b>	<b>110</b>
<b>Reserves under the special laws:</b>	<b>12,413</b>	<b>13,478</b>
Reserve for price fluctuation	12,413	13,478
<b>Total liabilities</b>	<b>4,883,105</b>	<b>4,990,368</b>
<b>(Net assets)</b>		
<b>Common stock</b>	<b>85,500</b>	<b>85,500</b>
<b>Capital surplus</b>	<b>19,955</b>	<b>19,955</b>
<b>Retained earnings</b>	<b>41,913</b>	<b>60,038</b>
<b>Total shareholders' equity</b>	<b>147,368</b>	<b>165,494</b>
<b>Net unrealized gains/(losses) on investments in securities</b>	<b>(21,295)</b>	<b>(28,006)</b>
<b>Total valuation and translation adjustments</b>	<b>(21,295)</b>	<b>(28,006)</b>
<b>Total net assets</b>	<b>126,073</b>	<b>137,487</b>
<b>Total liabilities and net assets</b>	<b>5,009,178</b>	<b>5,127,856</b>



**Non-Consolidated Statements of Income**

(Yen in millions)

Items	Nine months ended December 31, 2022	Nine months ended December 31, 2023
<b>Ordinary income:</b>	<b>412,532</b>	<b>403,560</b>
<b>Insurance premiums and others:</b>	<b>361,188</b>	<b>351,026</b>
Insurance premiums	360,316	350,784
<b>Investment income:</b>	<b>48,693</b>	<b>49,707</b>
Interest and dividends income	40,895	43,473
Gains on sales of securities	7,747	4,062
Gains on derivative transactions	34	-
<b>Other ordinary income:</b>	<b>2,650</b>	<b>2,826</b>
<b>Ordinary expenses:</b>	<b>394,097</b>	<b>366,575</b>
<b>Insurance claims and others:</b>	<b>200,946</b>	<b>203,559</b>
Insurance claims	36,560	37,976
Annuity payments	15,690	15,987
Benefits	39,864	28,925
Surrender benefits	104,857	116,262
Other refunds	2,625	3,062
<b>Provision for underwriting reserves and others:</b>	<b>117,341</b>	<b>87,681</b>
Provision for outstanding claims	3,356	987
Provision for underwriting reserves	113,984	86,694
Provision for interest portion of reserve for dividends to policyholders	0	0
<b>Investment expenses:</b>	<b>5,308</b>	<b>4,403</b>
Losses on sales of securities	3,928	285
Losses on derivative transactions	-	4,081
<b>Operating expenses</b>	<b>55,062</b>	<b>56,033</b>
<b>Other ordinary expenses</b>	<b>15,438</b>	<b>14,897</b>
<b>Ordinary profit</b>	<b>18,434</b>	<b>36,985</b>
<b>Extraordinary income</b>	<b>1</b>	<b>0</b>
<b>Extraordinary losses</b>	<b>1,015</b>	<b>1,067</b>
<b>Provision for reserve for dividends to policyholders</b>	<b>2,844</b>	<b>2,747</b>
<b>Income before income taxes</b>	<b>14,575</b>	<b>33,170</b>
<b>Income taxes</b>	<b>4,210</b>	<b>9,468</b>
<b>Net income</b>	<b>10,365</b>	<b>23,702</b>

**Business Results****Amount of Policies in Force and New Policies**

(1) Policies in force (Yen in 100 millions)

	March 31, 2023		December 31, 2023	
	Number of policies (in thousands)	Amount	Number of policies (in thousands)	Amount
Individual insurance	3,878	226,521	3,882	220,880
Individual annuities	153	5,977	148	5,788
Group insurance	-	98,467	-	96,304
Group annuities	-	2	-	2

(Notes) 1. The amounts of individual annuities represent the total sum of (a) the funds to be held at the time annuity payments are to commence for the policies for which annuity payments have not yet commenced and (b) the underwriting reserves for the policies for which annuity payments have commenced.

2. The amounts of group annuities represent the underwriting reserves.

(2) New policies (Yen in 100 millions)

	Nine months ended December 31, 2022				Nine months ended December 31, 2023			
	Number of policies (in thousands)	Amount	New policies	Net increase by conversion	Number of policies (in thousands)	Amount	New policies	Net increase by conversion
Individual insurance	153	11,015	11,015	-	153	9,766	9,766	-
Individual annuities	0	22	22	-	0	15	15	-
Group insurance	-	462	462	-	-	1,763	1,763	-
Group annuities	-	-	-	-	-	-	-	-

(Note) The amounts of individual annuities represent the funds to be held at the time annuity payments are to commence.

**Annualized Premiums**

(1) Policies in force (Yen in 100 millions)

	March 31, 2023	December 31, 2023
Individual insurance	4,035	4,012
Individual annuities	369	355
Total:	4,405	4,368
Medical coverage, living benefits, etc.	1,575	1,613

(2) New policies (Yen in 100 millions)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Individual insurance	200	202
Individual annuities	0	0
Total:	201	203
Medical coverage, living benefits, etc.	98	106

(Notes) 1. An annualized premium is the annual total of premiums that is obtained by multiplying the amount of a single payment with the number of payments per year in accordance with the premium payment method. An annualized premium for a lump-sum payment policy is the premium divided by the number of years of coverage.

2. "Medical coverage, living benefits, etc." represents the portion of annualized premiums that corresponds to medical coverage benefits (for hospitalization, surgeries, etc.), living benefits (for specified diseases, nursing care, etc.) and premium waiver benefits (excluding those for disability, but including those for specified diseases, nursing care, etc.).

**Non-Consolidated Business Performance**

(Yen in millions)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023	Change
Fundamental revenues:	404,734	399,454	(5,280)
Insurance premiums and others	361,188	351,026	(10,162)
Fundamental expenses	390,439	369,162	(21,277)
Fundamental profit	14,294	30,291	15,997
Capital gains/(losses)	4,404	6,213	1,809
Non-recurring gains/(losses)	(263)	479	743
Ordinary profit	18,434	36,985	18,550
Extraordinary income	1	0	(0)
Extraordinary losses	1,015	1,067	51
Provision for reserve for dividends to policyholders	2,844	2,747	(97)
Income taxes	4,210	9,468	5,257
Net income	10,365	23,702	13,337

(Note) Since the nine-month period ended December 31, 2023, calculation of hedge costs on foreign exchange has been changed. As a result, fundamental profit decreased by ¥316 million and capital gains/(losses) increased by the same amount for the nine-month period ended December 31, 2023, compared to those before the change.

Also, the amounts for the nine-month period ended December 31, 2022 were restated accordingly. As a result, fundamental profit decreased by ¥2,251 million and capital gains/(losses) increased by the same amount, compared to those before the change.

**Non-Consolidated Solvency Margin Ratio**

(Yen in millions)

	March 31, 2023	December 31, 2023
(A) Total amount of solvency margin	338,880	354,512
Total capital	141,791	161,841
Reserve for price fluctuation	12,413	13,478
Contingency reserve	40,478	39,999
General bad debt reserve	4	4
Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions) x 90% (100% in case of negative value)	(29,576)	(38,897)
Net unrealized gains/(losses) on land x 85%	-	-
Excess of continued Zillmerized reserve (a)	161,884	159,213
Subordinated debts, etc. (b)	-	-
Amount excluded from the margin, out of (a) and (b)	-	-
Brought in capital	-	-
Deductions	-	-
Others	11,884	18,872
(B) Total amount of risks $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$	69,474	73,275
Insurance risk (R <sub>1</sub> )	18,163	17,697
Insurance risk of third sector insurance contracts (R <sub>8</sub> )	18,227	18,244
Assumed interest rate risk (R <sub>2</sub> )	3,274	3,269
Minimum guarantee risk (R <sub>7</sub> )	-	-
Asset management risk (R <sub>3</sub> )	53,702	58,337
Business administration risk (R <sub>4</sub> )	1,867	1,950
(C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100	975.5 %	967.6 %

(e) Mitsui Sumitomo Primary Life Insurance Co., Ltd. (Non-consolidated)

Non-Consolidated Balance Sheets

(Yen in millions)

Items	March 31, 2023	December 31, 2023
(Assets)		
<b>Cash, deposits and savings</b>	<b>764,633</b>	<b>803,204</b>
<b>Monetary claims bought</b>	<b>74,996</b>	<b>69,996</b>
<b>Money trusts</b>	<b>2,078,352</b>	<b>2,300,904</b>
<b>Investments in securities</b>	<b>3,451,044</b>	<b>3,742,492</b>
<b>Loans</b>	<b>261,512</b>	<b>262,456</b>
<b>Tangible fixed assets</b>	<b>1,051</b>	<b>1,069</b>
<b>Intangible fixed assets</b>	<b>11,570</b>	<b>10,491</b>
<b>Reinsurance accounts receivable</b>	<b>29,533</b>	<b>36,014</b>
<b>Other assets</b>	<b>37,419</b>	<b>44,363</b>
<b>Deferred tax assets</b>	<b>113,623</b>	<b>101,916</b>
<b>Bad debt reserve</b>	<b>(4)</b>	<b>(2)</b>
<b>Total assets</b>	<b>6,823,733</b>	<b>7,372,908</b>
(Liabilities)		
<b>Policy liabilities:</b>	<b>6,375,196</b>	<b>6,900,885</b>
Outstanding claims	22,996	27,779
Underwriting reserves	6,352,199	6,873,105
<b>Due to agencies</b>	<b>5,847</b>	<b>5,743</b>
<b>Reinsurance accounts payable</b>	<b>22,051</b>	<b>7,903</b>
<b>Other liabilities:</b>	<b>72,286</b>	<b>71,178</b>
Income taxes payable	8	-
Lease obligations	942	814
Asset retirement obligations	185	185
Other liabilities	71,149	70,178
<b>Reserve for stock payments</b>	<b>11</b>	<b>20</b>
<b>Reserves under the special laws:</b>	<b>198,184</b>	<b>197,637</b>
Reserve for price fluctuation	198,184	197,637
<b>Total liabilities</b>	<b>6,673,577</b>	<b>7,183,368</b>
(Net assets)		
<b>Common stock</b>	<b>41,060</b>	<b>41,060</b>
<b>Capital surplus</b>	<b>24,735</b>	<b>24,735</b>
<b>Retained earnings</b>	<b>180,820</b>	<b>190,101</b>
<b>Total shareholders' equity</b>	<b>246,615</b>	<b>255,896</b>
<b>Net unrealized gains/(losses) on investments in securities</b>	<b>(73,053)</b>	<b>(40,410)</b>
<b>Net deferred gains/(losses) on hedges</b>	<b>(23,405)</b>	<b>(25,945)</b>
<b>Total valuation and translation adjustments</b>	<b>(96,459)</b>	<b>(66,356)</b>
<b>Total net assets</b>	<b>150,156</b>	<b>189,540</b>
<b>Total liabilities and net assets</b>	<b>6,823,733</b>	<b>7,372,908</b>

**Non-Consolidated Statements of Income**

(Yen in millions)

Items	Nine months ended December 31, 2022	Nine months ended December 31, 2023
<b>Ordinary income:</b>	<b>1,460,812</b>	<b>1,548,781</b>
<b>Insurance premiums and others:</b>	<b>979,895</b>	<b>1,074,938</b>
Insurance premiums	867,650	983,243
<b>Investment income:</b>	<b>192,055</b>	<b>470,317</b>
Interest and dividends income	53,247	80,516
Investment gains on money trusts	118,830	150,081
Investment gains on trading securities	118	75
Gains on sales of securities	6,154	1,458
Foreign exchange gains	13,150	110,063
Investment gains on separate accounts	-	127,922
<b>Other ordinary income</b>	<b>288,861</b>	<b>3,525</b>
Reversal of outstanding claims	4,072	-
Reversal of underwriting reserves	281,487	-
<b>Ordinary expenses:</b>	<b>1,458,728</b>	<b>1,526,024</b>
<b>Insurance claims and others:</b>	<b>1,304,728</b>	<b>935,757</b>
Insurance claims	110,510	117,238
Annuity payments	64,157	63,901
Benefits	212,637	239,424
Surrender benefits	710,628	247,806
Other refunds	4,896	4,991
Reinsurance premiums	201,897	262,395
<b>Provision for underwriting reserves and others:</b>	<b>-</b>	<b>525,689</b>
Provision for outstanding claims	-	4,782
Provision for underwriting reserves	-	520,906
<b>Investment expenses:</b>	<b>100,960</b>	<b>2,358</b>
Interest expense	8	10
Losses on sales of securities	13,568	2,279
Investment losses on separate accounts	87,159	-
<b>Operating expenses</b>	<b>43,338</b>	<b>50,687</b>
<b>Other ordinary expenses</b>	<b>9,700</b>	<b>11,531</b>
<b>Ordinary profit</b>	<b>2,084</b>	<b>22,756</b>
<b>Extraordinary income</b>	<b>-</b>	<b>547</b>
<b>Extraordinary losses</b>	<b>2,951</b>	<b>-</b>
<b>Income/(loss) before income taxes</b>	<b>(867)</b>	<b>23,304</b>
<b>Income taxes</b>	<b>(614)</b>	<b>6,392</b>
<b>Net income/(loss)</b>	<b>(252)</b>	<b>16,911</b>

**Business Results****Amount of Policies in Force and New Policies**

(1) Policies in force (Yen in 100 millions)

	March 31, 2023		December 31, 2023	
	Number of policies (in thousands)	Amount	Number of policies (in thousands)	Amount
Individual insurance	674	46,553	735	51,513
Individual annuities	372	22,768	399	25,170
Group insurance	-	-	-	-
Group annuities	-	-	-	-

(Note) The amounts of individual annuities represent the total sum of (a) the funds to be held at the time annuity payments are to commence (the premium reserves in the case of individual variable annuities) for the policies for which annuity payments have not yet commenced and (b) the underwriting reserves for the policies for which annuity payments have commenced.

(2) New policies (Yen in 100 millions)

	Nine months ended December 31, 2022				Nine months ended December 31, 2023			
	Number of policies (in thousands)	Amount	New policies	Net increase by conversion	Number of policies (in thousands)	Amount	New policies	Net increase by conversion
Individual insurance	107	7,131	7,131	-	110	7,373	7,373	-
Individual annuities	27	1,861	1,861	-	46	3,087	3,087	-
Group insurance	-	-	-	-	-	-	-	-
Group annuities	-	-	-	-	-	-	-	-

(Note) The amounts of individual annuities represent the funds to be held at the time annuity payments are to commence (the premium reserves at the time of enrollment in the case of individual variable annuities).

**Annualized Premiums**

(1) Policies in force (Yen in 100 millions)

	March 31, 2023	December 31, 2023
Individual insurance	4,632	5,117
Individual annuities	2,618	2,790
Total:	7,250	7,907
Medical coverage, living benefits, etc.	7	8

(2) New policies (Yen in 100 millions)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023
Individual insurance	594	581
Individual annuities	250	358
Total:	845	940
Medical coverage, living benefits, etc.	1	0

(Notes) 1. An annualized premium is the annual total of premiums that is obtained by multiplying the amount of a single payment with the number of payments per year in accordance with the premium payment method. An annualized premium for a lump-sum payment policy is the premium divided by the number of years of coverage.  
2. "Medical coverage, living benefits, etc." represents the portion of annualized premiums that corresponds to medical coverage benefits (for hospitalization, surgeries, etc.), living benefits (for specified diseases, nursing care, etc.) and premium waiver benefits (excluding those for disability, but including those for specified diseases, nursing care, etc.).

**Non-Consolidated Business Performance**

(Yen in millions)

	Nine months ended December 31, 2022	Nine months ended December 31, 2023	Change
Fundamental revenues:	1,520,319	1,557,517	37,197
Insurance premiums and others	979,895	1,074,938	95,043
Fundamental expenses	1,460,572	1,521,334	60,762
Fundamental profit	59,747	36,182	(23,564)
Capital gains/(losses)	(55,083)	4,737	59,821
Non-recurring gains/(losses)	(2,579)	(18,163)	(15,584)
Ordinary profit	2,084	22,756	20,672
Extraordinary income	-	547	547
Extraordinary losses	2,951	-	(2,951)
Provision for reserve for dividends to policyholders	-	-	-
Income taxes	(614)	6,392	7,007
Net income/(loss)	(252)	16,911	17,164

**Non-Consolidated Solvency Margin Ratio**

(Yen in millions)

	March 31, 2023	December 31, 2023
(A) Total amount of solvency margin	683,942	786,024
Total capital	238,985	255,896
Reserve for price fluctuation	198,184	197,637
Contingency reserve	86,766	104,931
General bad debt reserve	-	-
Net unrealized gains/(losses) on investments in securities and net deferred gains/(losses) on hedges (prior to tax effect deductions) x 90% (100% in case of negative value)	(122,474)	(77,649)
Net unrealized gains/(losses) on land x 85%	-	-
Excess of continued Zillmerized reserve (a)	221,476	237,629
Subordinated debts, etc. (b)	-	-
Amount excluded from the margin, out of (a) and (b)	-	-
Brought in capital	-	-
Deductions	-	-
Others	61,003	67,579
(B) Total amount of risks $\sqrt{(R_1 + R_8)^2 + (R_2 + R_3 + R_7)^2} + R_4$	152,103	185,648
Insurance risk (R <sub>1</sub> )	1,423	1,676
Insurance risk of third sector insurance contracts (R <sub>8</sub> )	3	4
Assumed interest rate risk (R <sub>2</sub> )	38,168	53,241
Minimum guarantee risk (R <sub>7</sub> )	1,016	939
Asset management risk (R <sub>3</sub> )	109,901	127,786
Business administration risk (R <sub>4</sub> )	3,010	3,672
(C) Solvency margin ratio [(A) / {(B) x 1/2}] x 100	899.3 %	846.7 %