

ESG Information

The following is a supplement to the MS & AD Insurance Group's sustainability approach.

Subject period:

FY2021 (April 1, 2021 - March 31, 2022)

[> ESG Data Click here](#)

Corporate Governance

Supplement to the performance-based remuneration for directors

See "[Corporate Governance](#)" for an overview of the system.

1. Share of the CEO's short-term incentive

- Performance-linked remuneration shall be linked with the business performance of the company and determined based on financial(*1) and non-financial(*2) indicators. The standard ratio between financial and non-financial indicators used in the calculation of performance-linked remuneration shall be "50:50."
- The stock-based remuneration components of performance-linked remuneration shall be calculated as follows, based on standard amounts for each position

$$\text{Standard amount per position} \times \text{business performance coefficient}$$

$$(\text{financial indicators} \times 20\% + \text{non-financial indicators} \times 80\%)$$
- The standard ratios of the components of compensation for the President and Director are as follows:

[Fixed remuneration] 50%	[Performance-linked remuneration] Monetary remuneration 25%	[Performance-linked remuneration] Stock-based remuneration 25%
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<Breakdown of 25% of Stock-based remuneration>

The ratio of financial indicators (indicators reflecting single fiscal year performance) is

$$25\% \times 20\% = 5\%.$$

The ratio of non-financial indicators (indicators to reflect medium- to long-term performance

$$\text{contributions}) \text{ is } 25\% \times 80\% = 20\%.$$

(*1) Financial indicators are indicators that are used to reflect business performance in a single fiscal year in officer remuneration.

(*2) Non-financial indicators are indicators that are used to reflect initiatives contributing to medium- to long-term business performance in officer remuneration.

2. Performance Period for Variable CEO Compensation

- Performance-linked remuneration shall be linked with the business performance of the company and determined based on financial and non-financial indicators.
- Financial and non-financial indicators have been selected after taking into consideration the Group's Medium-Term Management Plan (FY2022-2025), which began in fiscal 2022 and will end in fiscal 2025 for a period of 4 years.

3. Claw back Clause

- We have a claw back clause in place. (click [here](#))

Management Ownership

Ratio of the amount converted into the fair value of shares to the amount of consolidated fixed remuneration of a person whose total amount of consolidated remuneration in fiscal 2021 is 100 million yen or more.

Name(s)	Position	Fixed remuneration (million yen)	Shares of the Company owned(*)		Value equivalent to Market Value of the shares held / fixed compensation
			Number of shares of the Company owned	Fair value(*) (million yen)	
Yasuyoshi Karasawa	Director	61	46,046	183	3.17
Yasuzo Kanasugi	Director	64	53,691	214	
Noriyuki Hara	Director, President&CEO	66	45,246	180	2.73

(*) March 31,2022 end-of-day basis

Risk Management

Impact of Significant Risks and Mitigation Measures

■Massive Cyberattack

One of the important risks for our group is the risk of information systems being shut down, malfunctioning or used illegally, or information being leaked due to unauthorized access by cyber attacks or deficiencies in information systems. While cyber attacks themselves are a risk that can occur in the present, we recognize it is increasing in light of recent geopolitical risks. Our Group makes every effort to improve information technology risk management system but in the event of a cyber attack, large-scale information system outages, malfunction or unauthorized use, and information leaks may occur. The Group also underwrites insurance to compensate for cyber risk, and in the event of a cyber- attack, the Group makes claims payments. Therefore, we recognize that this risk is equally important for MS&AD as (1) a listed company and (2) an insurer. In addition, medium- to long-term risks are expected to steadily increase due to factors as below.

- With the progress of DX and the steady use of cloud computing and remote work, the systematization domain of an organization becomes complex and the boundary with the Internet becomes ambiguous.
- The organization connected as supply chain due to the globalization of business expands significantly
- Digitization will spread at an accelerated pace through new technologies such as AI and quantum technologies.

As the scope of risks expands and becomes complex, damage to our company system and damage to customers insured by our company may become significant.

<p style="text-align: center;">Impact</p>	<p>The impact of this risk on our Group can be summarized in accordance with the above two aspects.</p> <p>(1) As a listed company:</p> <ul style="list-style-type: none"> Should this risk materialize, it will not only have the economic impact of an enormous cost input, such as investigation of the cause and impact by a specialized company, customer response, and provision of additional security measures, but it will also have a major impact of a decline in reputation/trust. In addition, the restoration of reputation is expected to take a long time over the medium to long term, and the Group's business performance is expected to be negatively affected by a decline in insurance premiums. <p>(2) As an insurer:</p> <ul style="list-style-type: none"> In order to respond to the progress of IT utilization and diffusion in enterprises, the Group sells insurance to compensate for cyber risk as one of its main products. However, in the event of frequent cyber attacks, there is a possibility that many insurance claims will be paid, which could have a large economic impact on the Group. The Group conducts stress tests on the assumption that a large amount of insurance claims will be paid in the event of a cyberattack, in order to confirm the amount of insurance claims paid and the amount of impact on the capital buffer(*1) in the event of stress. <p>(*1) Market value net assets minus the integrated risk amount.</p>
<p style="text-align: center;">Mitigation measure</p>	<p>(1)As a listed company:</p> <p>In order to respond to cyberattacks, multiple layers of defense are implemented, including "entry measures" to prevent unauthorized intrusion, "exit measures" to prevent information leakage, and "internal measures" such as detecting unauthorized viruses and behavior within the Group. At the same time, in light of the fact that the boundary between the organization and the Internet has become blurred due to the use of the cloud and the regularization of remote work, the introduction and examination of security measures are being promoted based on the concept of zero trust. Information on cyberattacks (mass suspicious emails, DDoS attacks, unauthorized access, etc.) on Group companies and other companies is grasped in a timely manner, and the impact on Group companies and the status of responses are confirmed. Technical measures are implemented, such as the introduction of various latest services and products for countermeasures as needed. Personnel and organizational measures are also being implemented, including employee education and training, and drills to prepare for possible attacks. In addition, an organization specializing in security (MS&AD-CSIRT(*2)) has been established to collect information on vulnerabilities in information systems and to coordinate information among Group companies. In addition to the above, the status of security measures is regularly checked by Group companies, including overseas bases, using the Group's common index to continuously maintain and improve the security level of the Group. From a medium- to long-term perspective, we are studying to prepare for the expansion of risks associated with the development of new technologies, such as the establishment of an AI governance system and participation in the Quantum Technology Study Group.</p> <p>(2)As an insurer:</p> <p>The Group aims to provide one-stop support for the establishment of a system to prevent cyber risks in multifaceted ways and evaluation of the risks held by companies from the viewpoints of preventing damage, minimizing damage, and quickly recovering from damage, etc., while informing customers on cyber risks. The Group provides menus corresponding to the phases of "development of a management system" such as training on cyber security and establishment of the CSIRT system, "defense and detection" such as system diagnosis and log monitoring, and "response and recovery" in cooperation with cybersecurity specialized companies.</p> <p>(*2) Computer Security Incident Response Team: a team specialized in information security</p>

Please refer to [ERM and Risk Management](#) for other important risks.

Contribute to Climate Change Mitigation and Adaptation

TCFD Scenario Analysis

Scenario Analysis has been updated in August 2022 in our TCFD disclosure (link below).

[> Climate-related Financial Disclosure](#)

■ Scenario Analysis excerpt

	Business area	Contents	Result Examples	Scenario used
Physical Risk	Insurance Underwriting	Fluctuation in loss paid by typhoon and storm surge in Japan	Typhoon 2050 Effects of change +5 to +50% Effects of changing frequency of occurrence -30 to +28%	RCP4.5 RCP8.5
Transition Risk	Investment	Impact on investee companies by carbon costs	EBIT at Risk Equity 2030 Low Carbon Price Scenario: 4.66% Medium Carbon Price Scenario: 9.23% High Carbon Price Scenario: 20.29%	Developed by Trucost referring to Nationally determined contributions (NDCs), OECD and IEA.